

BID 23-120B  
ADDITIONAL RECOMMENDATION 3 OF 3  
BOARD MEETING: JANUARY 18, 2005

THE SCHOOL BOARD OF BROWARD COUNTY, FLORIDA

ADDITIONAL RECOMMENDATION  
BID 23-120B  
MEDICAL SUPPLIES AND EQUIPMENT  
(BID ITEM 3)

It is recommended that The School Board of Broward County, Florida, declare Integral Medical & Surgical in default on the performance of the bid conditions of the subject bid. It is further recommended that their contract be canceled, that their company name be removed from the bid list for two years, that no bids considered from this vendor be recommended for award, and that no Purchase Orders be released to this vendor. This additional recommendation is in accordance with General Conditions 3, 23, and 24 of their bid. Bid Item 3, Physician's Scale will be purchased from the catalog section of the bid.



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Charles V. High , C.P.M., A.P.P.  
Manager, Purchasing Operations – Special  
Assignment

Attachments:

Letter from Deputy Superintendent, Operations  
Non-Compliance Letter from Supply Management & Logistics  
Additional Recommendation 2 of 2  
Additional Recommendation 1 of 1  
Original Recommendation/Tabulation



# THE SCHOOL BOARD OF BROWARD COUNTY, FLORIDA

7720 WEST OAKLAND PARK BOULEVARD, SUITE 323 • SUNRISE, FLORIDA 33351-6704 • TEL 754-321-0505

Supply Management & Logistics

## SCHOOL BOARD

Chair STEPHANIE ARMA KRAFT, ESQ  
Vice Chair BENJAMIN J. WILLIAMS  
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ROBERT D. PARKS, Ed.D.  
DARLA L. CARTER  
ROBIN BARTLEMAN

### CERTIFIED MAIL AND VIA FACSIMILE

November 19, 2004

DR. FRANK TILL  
Superintendent of Schools

Ms. Estee Kraust  
Integral Medical & Surgical  
P.O. Box 128, 510 Route 32  
Highland Mills, NY 10930

Phone: 845-928-5225  
Fax: 845-928-8380

Reference: Bid 23-120B – Medical Supplies and Equipment  
Letter dated September 29, 2004 – Non-Compliance with Bid/Contract Requirements

Dear Ms. Kraust:

The School Board of Broward County, Florida (SBBC) awarded Bid 23-120B – Medical Supplies and Equipment to your company at the Board Meeting of March 4, 2003. Under the terms and conditions of the bid, deliveries are to be completed within thirty days after receipt of an order. Also, General Condition 3 states that goods not delivered as per delivery date in the bid/purchase order may be rejected upon delivery and/or may be purchased from another awarded vendor.

A letter of non-compliance was sent to you on September 29, 2004 requesting that the outstanding orders be received within five days. Your company, to date, has not responded to this letter.

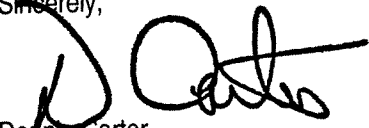
According to the Supply Management and Logistics Department, their current records indicate that the purchase orders stated on the letter dated September 29, 2004 have not been delivered to the "Ship To" locations. Consequently, Integral Medical and Surgical is in default of the above referenced bid.

Per the attached letter from Mr. Charles High, Manager, Purchasing Operations, dated September 29, 2004, you were advised of your default status, and given five days to correct the problem. You were also advised that failure to comply would result in further action against your company. Please understand that this letter is notification of your last opportunity to remedy your default status.

Unless complete delivery of all Purchase Orders stated on the September 29, 2004 letter are received at the "Ship To" locations within five days after receipt of this letter, a recommendation will be sent to the School Board declaring Integral Medical & Surgical in default, and terminating awarded Bid 23-120B – Medical Supplies and Equipment.

If you have any questions, please contact Mr. Charles High at 754-321-0503.

Sincerely,

  
Donnie Carter  
Deputy Superintendent, Operations

DC/mh  
Attachments

Cc: Mr. Charles High, Manager, Purchasing Operations – Special Assignment



# THE SCHOOL BOARD OF BROWARD COUNTY, FLORIDA

7720 WEST OAKLAND PARK BOULEVARD, SUITE 323 • SUNRISE, FLORIDA 33351-6704 • TEL 754-321-0505

**DONNIE CARTER**  
*Director of Supply Management & Logistics*

## SCHOOL BOARD

*Chair* CAROLE L. ANDREWS  
*Vice Chair* STEPHANIE ARMA KRAFT, ESQ  
JUDIE S. BUDNICK  
DARLA L. CARTER  
BEVERLY A. GALLAGHER  
DR. ROBERT D. PARKS  
MARTY RUBINSTEIN  
LOIS WEXLER  
BENJAMIN J. WILLIAMS  
  
DR. FRANK TILL  
*Superintendent of Schools*

**VIA FACSIMILE AND CERTIFIED MAIL**  
September 29, 2004

Ms. Estee Kraust  
Integral Medical & Surgical  
510 Route 32, P.O. Box 128  
Highland Mills, NY 10930

Phone: 845-928-5225  
Fax: 845-928-8380

**Subject:** Notice of Non-Compliance with Bid/Contract Requirements

**Reference:** Bid: 23-120B – Medical Supplies and Equipment (Catalog)  
**Purchase Order Numbers: (See Attachment)**

Dear Ms. Kraust:

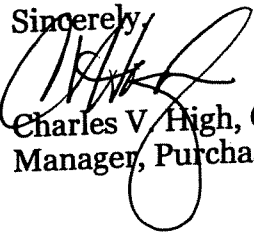
The Purchasing Department has been advised by various school locations that your company has failed to comply with Bid/contract requirements of the above referenced bid which was awarded to your company on March 4, 2003

Specifically, your company is not in compliance with Bid requirements due to:

**Delivery:**  
Bid states that delivery is to be completed within 2 – 3 business days after receipt of an order. As of today, delivery of referenced orders remains outstanding.

Your immediate correction of the problems stated above is necessary, **within five days of receipt of this letter**, in order for your company to fulfill its contractual obligation to the School Board. Failure to take corrective measures, in the time and manners prescribed, may result in further action to protect the interest of the School Board in accordance with General Condition 23 and 24.

Sincerely,

  
Charles V. High, C.P.M., A.P.P.  
Manager, Purchasing Operations – Special Assignment

CVH/mh  
Attachment

ACT207 09/19/04 11:37

THE SCHOOL BOARD OF BROWARD COUNTY

REPORT 03

SUMMARY OF BID/QUOTE/STATE INFORMATION

SORT: QUOTE, VNDR, PO, LINE, BUYER  
07/01/97 THRU 09/17/04

(DIRECT PAYMENTS LISTED AS PLATE FOOD, A  
LA CARTE & SUPPLIES ARE NOT ON THIS REPORT)

ALL QUOTES

BID/QUOTE/STATE	VENDOR SHORT NAME	BYR	PO/VOUCHER NUMBER	PO/ LINE	SHP CATA OBJ TO LOG	ITEM NUMBER	EXTENDED PRICE	INVOICED TO DATE	TOTAL OF TRAN	
23120B	INTEGRALMEDICAL	BBB	2300041458	1	3990 574 X92 ZZZZ	780720001	296.00	296.00	04/04/2003	
23120B	INTEGRALMEDICAL	BBB	2300041459	1	3984 574 Y08 ZZZZ	780720001	296.00	296.00	04/04/2003	
23120B	INTEGRALMEDICAL	BBB	2300041460	1	3996 574 Z03 ZZZZ	780720001	296.00	296.00	04/04/2003	
23120B	INTEGRALMEDICAL	BBB	2300052587	1	100 556 SKE ZZZZ	780720001	148.00	148.00	06/06/2003	
23120B	INTEGRALMEDICAL	BBB	2300055616	1	3984 574 Y08 ZZZZ	780720001	296.00	296.00	06/17/2003	
23120B	INTEGRALMEDICAL	BBB	2300056955	1	3990 574 X92 ZZZZ	780720001	296.00	296.00	06/20/2003	
23120B	INTEGRALMEDICAL	BBB	2300058306	1	3996 574 Z03 ZZZZ	780720001	296.00	296.00	06/26/2003	
23120B	INTEGRALMEDICAL	BBB	2400004893	1	3703 574 CBA ZZZZ	780720001	296.00	296.00	08/05/2003	
23120B	INTEGRALMEDICAL	BBB	2400006798	1	3984 574 PII ZZZZ	780720001	296.00	296.00	08/12/2003	
23120B	INTEGRALMEDICAL	BBB	2400007256	1	3984 574 PII ZZZZ	780720001	148.00	148.00	08/13/2003	
23120B	INTEGRALMEDICAL	BBB	2400012110	1	3995 574 NSE ZZZZ	780720001	148.00	.00	09/08/2003	
23120B	INTEGRALMEDICAL	BBB	2400013824	1	3703 574 CBA ZZZZ	780720001	148.00	.00	09/17/2003	
23120B	INTEGRALMEDICAL	BBB	2400013825	1	100 556 NFE ZZZZ	780720001	148.00	148.00	09/17/2003	
23120B	INTEGRALMEDICAL	BBB	2400018628	1	3990 574 MCE ZZZZ	780720001	148.00	.00	10/21/2003	
23120B	INTEGRALMEDICAL	BBB	2400044128	1	100 556 CLM ZZZZ	780720001	444.00	444.00	04/27/2004	
23120B	INTEGRALMEDICAL	BBB	2400050028	1	3944 574 X04 ZZZZ	780720001	296.00	.00	05/19/2004	
23120B	INTEGRALMEDICAL	BBB	2400051385	1	100 556 EPE ZZZZ	780720001	148.00	.00	05/25/2004	
23120B	INTEGRALMEDICAL	BBB	2400053729	1	3704 574 Z29 ZZZZ	780720001	296.00	.00	06/02/2004	
23120B	INTEGRALMEDICAL	BBB	2400055005	1	3704 574 Z26 ZZZZ	780720001	148.00	.00	06/04/2004	
23120B	INTEGRALMEDICAL	BBB	2400056228	1	100 561 APM ZZZZ	780720001	148.00	.00	07/01/2004	
23120B	INTEGRALMEDICAL	BBB	2400060075	1	3944 574 ELH ZZZZ	780720001	148.00	.00	06/21/2004	
23120B	INTEGRALMEDICAL	BBB	2400061293	1	3944 574 CGL ZZZZ	780720001	148.00	.00	06/24/2004	
23120B	INTEGRALMEDICAL	BBB	2500003792	1	3996 574 EPL ZZZZ	475730001	29.70	.00	07/28/2004	
23120B	INTEGRALMEDICAL	BBB	2500003792	2	3996 574 EPL ZZZZ	780720001	148.00	.00	07/28/2004	
23120B	INTEGRALMEDICAL	BBB	2500005957	1	3704 574 YST ZZZZ	780720001	296.00	.00	08/06/2004	
23120B	INTEGRALMEDICAL	BBB	2500006201	1	3704 574 YST	465760049	756.24	.00	08/09/2004	
23120B	INTEGRALMEDICAL	BBB	2500006757	1	3944 574 CGL ZZZZ	780720001	148.00	.00	08/11/2004	
23120B	INTEGRALMEDICAL	BBB	2500007038	1	3944 574 CGL	465760049	554.74	.00	08/12/2004	
23120B	INTEGRALMEDICAL	BBB	2500009158	1	100 556 BTE ZZZZ	780720001	148.00	.00	08/24/2004	
23120B	INTEGRALMEDICAL	BBB	2500009568	1	3704 574 GLM ZZZZ	780720001	148.00	.00	08/26/2004	
23120B	INTEGRALMEDICAL	BBB	2500010053	1	3704 574 GLM	465760049	240.13	.00	08/30/2004	
* TOTAL VENDOR								7,500.81	3,256.00	31

\* PAST DUE - MUST STOP



THE SCHOOL BOARD OF BROWARD COUNTY, FLORIDA  
PURCHASING DEPARTMENT  
SUITE 323  
7720 W. OAKLAND PARK BLVD  
SUNRISE, FLORIDA 33351-6704



**RETURN TO:**  
Unclassified  
Attempted Not known  
Insufficient Address  
No such street  
No such office in state  
Do not re-mail in this envelope

**RECEIVED**  
Refused

HIGHLAND MILLS N.Y.  
10930-9998

2009 OCT 25 PM 12:26  
BROWARD COUNTY, FLORIDA  
THE SCHOOL BOARD OF BROWARD COUNTY, FLORIDA

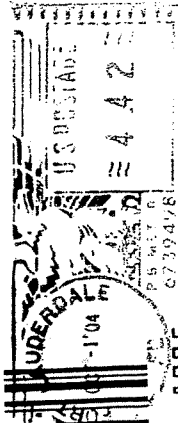
Broward County Public Schools is An Equal Opportunity/Equal Access Employer

PLACE STICKER AT TOP OF ENVELOPE TO THE RIGHT OF THE RETURN ADDRESS FOLD AT DOTTED LINE

**CERTIFIED MAIL**



7001 2510 0003 0556 8995



Ms. Estee Kraust  
Integral Medical & Surgical  
510 Route 32, PO Box 128  
Highland Mills, NY 10930

NAME  
1st Notice 10-4  
2nd Notice 10-13  
Return 10-19

HIGHLAND MILLS N.Y.  
10930-9998

**SENDER: COMPLETE THIS SECTION**

- Complete items 1, 2, and 3. Also complete item 4 if Restricted Delivery is desired.
- Print your name and address on the reverse so that we can return the card to you.
- Attach this card to the back of the mailpiece, or on the front if space permits.

1. Article Addressed to:

Ms. Estee Kraust  
Integral Medical & Surgical  
510 Route 32, PO Box 128  
Highland Mills, NY 10930

**COMPLETE THIS SECTION ON DELIVERY**

A. Signature  Agent  
 Addressee

B. Received by (Printed Name) C. Date of Delivery

D. Is delivery address different from item 1?  Yes  
If YES, enter delivery address below:  No

all  Express Mail  
 Return Receipt for Merchandise  
 Insured Mail  C.O.D.

4. Restricted Delivery? (Extra Fee)  Yes

2 7001 2510 0003 0556 8995

23-120B Non Comp

PS Form 3811, August 2001

Domestic Return Receipt

102595-01-M-2509

BID 23-120B  
ADDITIONAL RECOMMENDATION 2 OF 2  
BOARD MEETING: JUNE 15, 2004

THE SCHOOL BOARD OF BROWARD COUNTY, FLORIDA

ADDITIONAL RECOMMENDATION  
BID 23-120B  
MEDICAL SUPPLIES AND EQUIPMENT

It is recommended that the School Board authorize an additional expenditure of \$525,000 to the subject contract. The amount of the recommended spending authority is available from funds already included in the District budget. This recommendation will allow schools, departments and centers to continue purchasing medical supplies and equipment through March 31, 2005, and will provide for an approximate total expenditure of \$1,150,000 for the award period.



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Charles V. High, C.P.M., A.P.P.  
Purchasing Agent V – Special Assignment

Attachments:  
Additional Recommendation 1 of 1  
Original Recommendation/Tabulation

BID 23-120B  
ADDITIONAL RECOMMENDATION 1 OF 1  
BOARD MEETING: SEPTEMBER 2, 2003

THE SCHOOL BOARD OF BROWARD COUNTY, FLORIDA

ADDITIONAL RECOMMENDATION  
BID 23-120B  
MEDICAL SUPPLIES AND EQUIPMENT  
(BID ITEMS 2 AND 13)

It is recommended that The School Board of Broward County, Florida, declare QPS Medical Disposable Products in default on the performance of the bid conditions of the subject bid. It is further recommended that their contract be canceled, that their company name be removed from the bid list for two years, that no bids considered from this vendor be recommended for award, and that no Purchase Orders be released to this vendor. This additional recommendation is in accordance with General Conditions 3, 23, and 24 of their bid.



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Charles V. High , C.P.M., A.P.P.  
Purchasing Agent III

Attachments:  
Director of Purchasing's Letter and Shipment Information  
Letter from QPS Medical Disposable Products  
Original Recommendation/Tabulation

The School Board of Broward County, Florida  
Purchasing Department

Bid No.: 23-120B Board Meeting MARCH 4, 2003  
 Description: MEDICAL SUPPLIES AND EQUIPMENT Bids Sent: 38 Bids Rec'd: 22 No Bids: 3  
TERM CONTRACT Bid Opening: DECEMBER 4, 2002  
 For: VARIOUS LOCATIONS Advertised Date: NOVEMBER 19, 2002  
 (School/Department)  
 Fund: VARIOUS LOCATIONS Award Amount: \$625,000 (PER CONTRACT PERIOD)

**POSTING OF BID RECOMMENDATION/TABULATION:**

Department on JANUARY 23, 2003 @ 3:00 P.M. Bid Recommendations and Tabulations will be posted in the Purchasing Department on JANUARY 23, 2003 @ 3:00 P.M. and will remain posted for 72 hours. Any person desiring to protest the Bid Recommendation/Tabulation shall file, in writing, a notice of protest within 72 hours after the time posted as stated herein, and shall file a formal written protest within ten days after filing the notice of protest. Saturdays, Sundays and legal holidays shall be excluded in the computation of the 72-hour time period. Filings shall be at the office of the Director of Purchasing, 7720 West Oakland Park Boulevard, Suite 323, Sunrise, Florida 33351. Section 120.57(3)(b), Florida Statutes, states that "The formal written protest shall state with particularity the facts and law upon which the protest is based."

**RECOMMENDATION/TABULATION**

	<u>ITEM(S) AWARDED</u>	<u>TERMS</u>
ALLIANCE MEDICAL	1A, 1B	NET/30
AMERICAN LAFRANCE MEDIC MASTER	1 <sup>ST</sup> ALTERNATE: ITEM 9	NET/30
ARMSTRONG MEDICAL IND., INC.	1A, 1B	NET/30
* BIOMEDICAL INTERNATIONAL CORP. (HISPANIC AMERICAN M/WBE: MIAMI, FL)	1A, 1B 1 <sup>ST</sup> ALTERNATE: ITEM 12	NET/30
EMERGENCY MEDICAL PRODUCTS, INC.	1A, 1B, PRIMARY: ITEMS 9, 13 1 <sup>ST</sup> ALTERNATE: ITEM 4	NET/30
INTEGRAL MEDICAL & SURGICAL	1A, 1B PRIMARY: ITEMS 3, 10 1 <sup>ST</sup> ALTERNATE: ITEM 11	NET/30
* MEDIX USA (ASIAN INDIAN AMERICAN M/WBE: TAMARAC, FL)	1A, 1B PRIMARY: ITEMS 4, 5, 6, 7, 8, 11, 12 1 <sup>ST</sup> ALTERNATE: ITEMS 2, 10	NET/30
MEDTRONIC PHYSIO-CONTROL CORP.	1A, 1A (ALT), 1B, 1B (ALT)	NET/30
MICRO BIO-MEDICS, INC.	1A, 1B	NET/30
MOORE MEDICAL CORP.	1A, 1B 1 <sup>ST</sup> ALTERNATE: ITEMS 3, 5	NET/30

CONTINUED

By: Charles C. Hoff *CHH*  
 (Buyer/Purchasing Agent) Date: 1/15/03



	<u>ITEM(S) AWARDED</u>	<u>TERMS</u>
QPS MEDICAL DISPOSABLE PROD. INC.	PRIMARY: ITEM 2 1 <sup>ST</sup> ALTERNATE: ITEM 13	NET/30
SOUTH FLORIDA MEDICAL SUPPLY	1A, 1B	NET/30
SOUTHEASTERN EMERGENCY EQUIPMENT	1A, 1B 1 <sup>ST</sup> ALTERNATE: 6, 7	NET/30
SCHOOL HEALTH	1A, 1B	NET/30

**\*CERTIFIED M/WBE VENDOR**

BID ITEM 1: RECOMMEND A MULTIPLE AWARD BE MADE TO THE ABOVE BIDDERS WHO OFFERED A SINGLE FIXED PERCENTAGE DISCOUNT AND OTHERWISE COMPLIED WITH THE SPECIFICATIONS, TERMS, AND CONDITIONS OF THIS BID.

BID ITEMS 2 THROUGH 13: IN ORDER TO MEET THE NEEDS OF THE SCHOOL SYSTEM AND IN THE BEST INTEREST OF THE SCHOOL BOARD, THE ABOVE ITEMS ARE RECOMMENDED TO BE AWARDED TO THE BIDDERS LISTED. THE LOW BIDDER WILL BE THE SCHOOL BOARD'S PRIMARY VENDOR. IF THE LOW BIDDER IS UNABLE TO MEET THE BID REQUIREMENTS, THEN THE NEXT BIDDER WILL BE UTILIZED.

CONTRACT PERIOD: APRIL 1, 2003 THROUGH MARCH 31, 2005

IT IS RECOMMENDED THAT FOR THE REASONS STATED ON THE ATTACHED BID REJECTION SHEETS, THE BIDS AS STATED, EITHER IN THEIR ENTIRETY OR FOR THE PARTICULAR ITEM LISTED, BE REJECTED FOR NOT COMPLYING WITH BID REQUIREMENTS.

FOR FURTHER INFORMATION ABOUT THIS BID, SEE PAGE 6 OF 31 PAGES OF THE BID.