

BID 99-190B  
ADDITIONAL RECOMMENDATION 2 OF 2  
BOARD MEETING: AUGUST 14, 2001

THE SCHOOL BOARD OF BROWARD COUNTY, FLORIDA

ADDITIONAL RECOMMENDATION  
BID 99-190B  
OFFICE SUPPLIES/EQUIPMENT (CATALOG)

It is recommended that the contracts with Ace Educational Supplies, Inc., AFP Industries, Apricot Office Supplies & Furniture, Inc., Audible Source, Inc., Beckley Cardy, Blumberg Office Supply, Inc., Corporate Express/U.S. Office Products, Data Control, Inc., Demco, Inc., Florida A & M Tape & Packaging, Inc., Franklin Covey Catalog Sales, Galloway Office Supplies, Gaylord Bros., Global Associates Computers, Highsmith, Inc., Lamfis, Inc. d/b/a Prospect/Hinson Office Supply, Martin Associates of South Florida, Merid, Inc., Nelson Adams Division of A. Lawer Corp., Office Depot – BSD, Olson Folding Machines, Inc., School Specialty, Virco Mfg., Corporation, and Windtree Enterprises, Inc. be renewed for an additional year from December 1, 2001 through November 30, 2002 in accordance with Special Condition 3 of the bid; that the contracts with Corporate Express of the East, Inc., Ideal Office Products, Inc., Indoff Business Products, J.L. Hammett Co. and K-Data Products, Inc. not be renewed for reasons stated on the attached Invitation to Renew; and that the School Board authorize an additional expenditure of \$6,500,000. This recommendation does not require any changes to the District budget. This recommendation will allow the schools, departments and centers to continue purchasing office supplies and equipment as required through November 30, 2002, and will provide for an approximate total expenditure of \$25,500,000 for the award period.



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Veronica K. Evans, CPPB  
Buyer

Attachments:  
Report of Invitation to Renew Contract  
Additional Recommendation 1 of 1  
Report of Invitation to Renew Contract  
Original Recommendation/Tabulation

Bid 99-190B  
Office Supplies and Equipment (Catalog)  
Report of Invitation to Renew Contract

All awarded vendors were invited to renew contract in accordance with Special Condition 3 of the referenced bid. A mutual agreement has been reached with the following vendors to renew item(s) awarded at the current prices or percentages, terms and conditions:

Ace Educational Supplies, Inc.	Global Associates Computers
AFP Industries	Highsmith, Inc.
Apricot Office Supplies & Furniture, Inc.	Lamfis, Inc. d/b/a Prospect/Hinson Office
Audible Source, Inc.	Martin Associates of South Florida
Beckley Cardy	Merid, Inc.
Blumberg Office Supply, Inc.	Nelson Adams Division of A. Lawer Corp.
Corporate Express/U. S. Office Products	Office Depot-BSD
Data Control, Inc.	Olson Folding Machines, Inc.
Demco, Inc.	School Specialty
Florida A & M Tape & Packaging, Inc.	Virco Mfg. Corporation
Franklin Covey Catalog Sales	Windtree Enterprises, Inc.
Galloway Office Supplies	
Gaylord Bros.	

Note: Contracts with Ideal Office Products, Inc. and J.L. Hammett Co. will not be renewed. Bidders are not willing to renew their contracts.

Contracts with Indoff Business Products and K-Data Products, Inc. will not be renewed. The numbers given on their Invitation to Bid have been disconnected and could not be located.

Contract with Corporate Express of the East, Inc. will not be renewed. They purchased U.S. Office Products and will now be known as Corporate Express/U.S. Office Products reflecting the discounts offered by U.S. Office Products.

This renewal is for the period of December 1, 2001 through November 30, 2002.

BID 99-190B  
ADDITIONAL RECOMMENDATION 1 OF 1  
BOARD MEETING: JUNE 20, 2000

THE SCHOOL BOARD OF BROWARD COUNTY, FLORIDA

ADDITIONAL RECOMMENDATION  
BID 99-190B  
OFFICE SUPPLIES/EQUIPMENT (CATALOG)

It is recommended that this contract be renewed for an additional year from December 1, 2000 through November 30, 2001 in accordance with Special Condition 3 of the bid which was presented at the November 17, 1998 Board Meeting; and that the School Board authorize an additional expenditure of \$9,000,000. This recommendation does not require any changes to the District budget. This recommendation will allow the schools, departments and centers to continue purchasing office supplies and equipment as required through November 30, 2001, and will provide for an approximate total expenditure of \$19,000,000 for the award period.



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Veronica K. Evans, CPPB  
Buyer

Attachments:  
Report of Invitation to Renew Contract  
Original Recommendation/Tabulation

Bid 99-190B  
Office Supplies and Equipment (Catalog)  
Report of Invitation to Renew Contract

All awarded vendors were invited to renew contract in accordance with Special Condition 3 of the referenced bid. A mutual agreement has been reached with the following vendors to renew item(s) awarded at the current prices or percentages, terms and conditions:

Ace Educational Supplies, Inc.	Ideal Office Products, Inc.
AFP Industries	Indoff Business Products
Apricot Office Supplies & Furniture, Inc.	J.L. Hammett Co.
Audible Source, Inc.	K Data Products, Inc.
Beckley Cardy	Lamfis, Inc. d/b/a Prospect/Hinson Office
Blumberg Office Supply, Inc.	Martin Associates of South Florida
Corporate Express of the East, Inc.	Merid, Inc.
Data Control, Inc.	Nelson Adams Division of A. Lawer Corp.
Demco, Inc.	Office Deport-BSD
Florida A & M Tape & Packaging, Inc.	Olson Folding Machines, Inc.
Franklin Covey Catalog Sales	School Specialty
Galloway Office Supplies	U.S. Office Products
Gaylord Bros.	Virco Mfg. Corporation
Global Associates Computers	Windtree Enterprises, Inc.
Highsmith, Inc.	

Note: Contracts with Ace Office Supplies will not be renewed. The numbers given on their Invitation to Bid have been disconnected.

Contract with B.T. Office Products, International, Inc. will not be renewed. Bidder failed to respond to request to renew.

The School Board of Broward County, Florida  
Purchasing Department

Bid No.:	<u>99-190B</u>	Board Meeting	<u>NOVEMBER 17, 1998</u>
Description:	<u>OFFICE SUPPLIES/EQUIPMENT (CATALOG)</u>	Bids Sent: <u>259</u>	Bids Rec'd: <u>47</u> No Bids: <u>45</u>
	<u>TERM CONTRACT</u>	Bid Opening:	<u>OCTOBER 5, 1998</u>
For:	<u>VARIOUS LOCATIONS</u>	Advertised Date:	<u>SEPTEMBER 22, 1998</u>
	<u>(School/Department)</u>		
Fund:	<u>VARIOUS FUNDS</u>	Award Amount:	<u>\$10,000,000 (PER CONTRACT PERIOD)</u>

**POSTING OF BID RECOMMENDATION/TABULATION:** Bid Recommendations and Tabulations will be posted in the Purchasing Department on OCTOBER 27, 1998 AT 3:00 P.M., and will remain posted for 72 hours. Any person desiring to protest the Bid Recommendation/Tabulation shall file, in writing, a notice of protest within 72 hours after the time posted as stated herein, and shall file a formal written protest within ten days after filing the notice of protest. Saturdays, Sundays and legal holidays shall be excluded in the computation of the 72-hour time period. Filings shall be at the office of the Director of Purchasing, 7720 West Oakland Park Boulevard, Suite 323, Sunrise, Florida 33351. Section 120.57(3)(b), Florida Statutes, states that "The formal written protest shall state with particularity the facts and law upon which the protest is based."

**A protest bond in the amount of \$5,000 must be filed with the formal written protest or within the ten-day period allowed for filing the formal written protest. Failure to file a protest within the time prescribed in Section 120.57(3), Florida Statutes, or failure to post the bond or other security required by law within the time allowed for filing a bond shall constitute a waiver of proceedings under Chapter 120, Florida Statutes.**

**RECOMMENDATION/TABULATION**

	<u>% DISCOUNT SUPPLIES</u>	<u>% DISCOUNT EQUIPMENT</u>	<u>PURCHASING CARD DISCOUNT **</u>	<u>INSTALLATION AND TRAINING</u>	<u>TERMS</u>
* ACE OFFICE SUPPLIES (ASIAN INDIAN AMERICAN M/WBE: ORLANDO, FL)	45%	35%	42%		NET
ACE EDUCATIONAL SUPPLIES, INC.	10%	10%	10%	FREE	NET
* AFP INDUSTRIES (HISPANIC AMERICAN M/WBE: MIAMI, FL)	25%	18%	25%		NET
* APRICOT OFFICE SUPPLIES & FURNITURE, INC. (AFRICAN AMERICAN M/WBE: MIAMI, FL)	33%	30%	33%	\$15.00	NET
AUDIBLE SOURCE, INC.	10%	10%	10%	\$50.00	NET
BECKLEY CARDY	16%	5%	16%		NET
* BLUMBERG OFFICE SUPPLY, INC. (WHITE FEMALE M/WBE: FT. LAUDERDALE, FL)	35%	28%	35%		NET
BT OFFICE PRODUCTS INTERNATIONAL, INC.	43%	30%	43%		NET
CORPORATE EXPRESS OF THE EAST, INC.	0%	0%	0%		NET
DATA CONTROL, INC.	8%	8%	0%		NET

CONTINUED ON NEXT PAGE

By:



Date:

(Buyer/Purchasing Agent)

**BID NO. 99-190B - OFFICE SUPPLIES/EQUIPMENT (CATALOG)**

	<b><u>% DISCOUNT SUPPLIES</u></b>	<b><u>% DISCOUNT EQUIPMENT</u></b>	<b><u>PURCHASING CARD DISCOUNT **</u></b>	<b><u>INSTALLATION AND TRAINING</u></b>	<b><u>TERMS</u></b>
DEMCO, INC.	5%	5%			NET
FLORIDA A&M TAPE & PACKAGING, INC.	25%	10%	25%	\$0.00	NET
FRANKLIN COVEY CATALOG SALES	20%	0%	20%		NET
* GALLOWAY OFFICE SUPPLIES (HISPANIC AMERICAN M/WBE: MIAMI, FL)	40%		37%		NET
GAYLORD BROS.	0%	0%	0%		NET
* GLOBAL ASSOCIATES COMPUTERS (AFRICAN AMERICAN M/WBE: CORAL SPRINGS, FL)	40%	40%	41%		NET
HIGHSMITH, INC.	8%	8%			NET
IDEAL OFFICE PRODUCTS, INC.	36%	33%	36%	NONE	NET
INDOFF BUSINESS PRODUCTS	40%	30%	40%		NET
J.L. HAMMETT CO.	28%	15%			NET
K DATA PRODUCTS, INC.	30%	30%	30%		NET
LAMFIS, INC. D/B/A PROSPECT/ HINSON OFFICE SUPPLY	40%	40%	40%	\$0.00	NET
* MARTIN ASSOCIATES OF SOUTH FLORIDA (HISPANIC AMERICAN M/WBE: DEERFIELD BEACH, FL)	30%	25%	30%		NET
* MERID, INC. (WHITE FEMALE M/WBE: PLANTATION, FL)	35%	15%	30%		NET
NELSON ADAMS DIVISION OF A. LAWER CORP.	35%	35%	35%	\$35.00	NET
OFFICE DEPOT - BSD	52%	30%	53%		NET
OLSON FOLDING MACHINES, INC.	10%	36.36%		\$25.00	NET
SCHOOL SPECIALTY	20%	10%	20%	\$15.00	NET
U.S. OFFICE PRODUCTS	50%	35%	50%	\$42.50	NET
VIRCO MFG. CORPORATION	40%	40%		\$50.00	NET
WINDTREE ENTERPRISES, INC.	5%	0%	0%	\$20.00	NET

\* CERTIFIED M/WBE VENDOR

\*\* ALTHOUGH CURRENTLY NOT AVAILABLE, IF AND WHEN A PURCHASING CARD PROGRAM IS IN PLACE, THE SCHOOL BOARD WILL BE ABLE TO TAKE ADVANTAGE OF THIS DISCOUNT.

RECOMMEND THE AWARD BE MADE TO THE ABOVE VENDORS WHO SUBMITTED CATALOGS, OFFERED PERCENTAGE DISCOUNT(S) AND OTHERWISE COMPLIED WITH BID SPECIFICATIONS, TERMS, AND CONDITIONS.

CONTRACT PERIOD: DECEMBER 1, 1998 THROUGH NOVEMBER 30, 2000.

FOR FURTHER INFORMATION ABOUT THIS BID, SEE PAGE 5 OF 18 PAGES OF THE BID.