AGENDA REQUEST FORM
THE SCHOOL BOARD OF BROWARD COUNTY, FLORIDA

Meeting Date	Open Agenda	Special Order Request	Agenda Item Number
6/24/14	X Yes ___ No	___ Yes X No	EE-6

TITLE:

Bid Recommendation of $1,000,000 or greater
15-023B - Special Education Materials, Supplies, and Equipment for Individuals with Disabilities

REQUESTED ACTION:

Approve the recommendation for award for the above contract.

Contract Term	User Department	Award Amount	Vendor(s) Awarded	M/WBE Vendor(s)
July 1, 2014 through June 30, 2017	Various Locations	$3,000,000	23 Vendors	DK Marsh, Inc. DBA Destination Knowledge (White Female M/WBE: Ellenton, Florida)

SUMMARY EXPLANATION AND BACKGROUND:

The School Board of Broward County, Florida, received 23 bids for Bid 15-023B - Special Education Materials, Supplies, and Equipment for Individuals with Disabilities. This bid replaces three piggyback contracts: Bid 51-050B (State of Florida), Bid 50-018B (School District of Palm Beach County), and BID 53-081B (Carrollton-Farmers Branch Independent School District, Texas). The materials and equipment within this bid are for students with disabilities who require Assistive Technology, hearing aids, mobility assistance equipment, occupational therapy/physical therapy supplies, custom special education equipment and instructional software, speech therapy materials, and vision aids as specified on the student's Individualized Educational Plan. Items include, but are not limited to, communication devices, adaptive equipment, instructional resources, and/or peripheral items to access the curriculum. These items provide learning and life tools to staff and students that require physical and educational assistance to reach their full potential.

SCHOOL BOARD GOALS:

X •Goal 1: High Quality Instruction
X •Goal 2: Continuous Improvement
__ •Goal 3: Effective Communication

FINANCIAL IMPACT

The estimated financial impact will be $3,000,000. Funds to purchase the supplies, materials, and equipment for individuals with disabilities will come primarily from the Individual with Disabilities Education Act grant. Through negotiations, two vendors agreed to discounts of 10% (Prentke Romich Company) and 7.75% (Phonak LLC), for an anticipated cost savings of $138,895. Most other recommended Awardees offered discounts off Manufacturer's Suggested Retail Price. The financial impact amount represents an estimated contract value; however, the amount authorized will not exceed the estimated value.

EXHIBITS: (List)

1. Executive Summary
2. Recommendation/Tabulation
3. Tabulation Worksheet
4. Financial Analysis (Bid Rejection)

BOARD ACTION:

APPROVED

(For Official School Board Records' Office Only)

SOURCE OF ADDITIONAL INFORMATION:

Name	Phone
Ruby Crenshaw	754-321-0501
Kathrine Francis	754-321-3400

THE SCHOOL BOARD OF BROWARD COUNTY, FLORIDA
Maurice L. Woods MLW
Chief Strategy & Operations Officer
Office of Strategy & Operations

Approved in Open Board Meeting on: JUN 24 2014

By: _____ School Board Chair

Form #4189
Revised 12/12
RWR/MLW/RC:ol