The School Board of Broward County, Florida Supply Management & Logistics Department

ITB No.:	14-053N	Tentative Board M	Ieeting Date*:	une 9, 2014	
Description:	MUSICAL INSTRUMENT REPAIR	Notified:	188	Downloaded:	10
	TERM CONTRACT	ITB Rec'd:	. 6	No Bids:	2
For:	PHYSICAL PLANT OPERATIONS	ITB Opening:	FEBRUARY 21,	2014	
Fund:	(School/Department) DEPARTMENT'S OPERATING BUDGET	Advertised Date:	JANUARY 24, 2	014	

POSTING OF ITB RECOMMENDATION/TABULATION: ITB Recommendations and Tabulations will be posted in the Supply Management & Logistics Department and www.Demandstar.com on MARCH 13, 2014@3:00 PM, and will remain posted for 72 hours. Any person who is adversely affected by the decision or intended decision shall file a notice of protest, in writing, within 72 hours after the posting of the notice of decision or intended decision. The formal written protest shall be filed within ten (10) days after the date the notice of protest is filed. Failure to file a notice of protest or failure to file a formal written protest shall constitute a waiver of proceedings under this chapter. Section 120.57(3)(b), Florida Statutes, states that "The formal written protest shall state with particularity the facts and law upon which the protest is based." Saturdays, Sundays, state holidays and days during which the school district administration is closed shall be excluded in the computation of the 72-hour time period provided. Filings shall be at the office of the Director of Supply Management & Logistics Department, 7720 West Oakland Park Boulevard, Suite 323, Sunrise, Florida 33351. Any person who files an action protesting an intended decision shall post with the School Board, at the time of filing the formal written protest, a bond, payable to The School Board of Broward County, Florida, (SBBC), in an amount equal to one percent (1%) of the estimated value of the contract. Failure to post the bond required by SBBC Policy 3320, Part VIII, Purchasing Policies, Section N, within the time allowed for filing a bond shall constitute a waiver of the right to protest.

(*) The Cone of Silence is in effect until this ITB is approved by SBBC. The School Board meeting date stated above is a tentative date. Confirm with the Purchasing Agent of record for the actual date the Cone of Silence has concluded.

REVISED RECOMMENDATION/TABULATION

VENDOR'S NAME	ITEM(S) AWARDED
ACE STUART MUSIC CO. d/b/a WELLINGTON MUSIC SUPPLIERS	ITEMS 1, 2, 3, 4, 6, 7
ALL COUNTY MUSIC, INC.	ITEMS 1, 2, 3, 4, 6, 7
MANUEL PEREZ WOODWIND REPAIRS	ITEMS 1, 2, 7
MUSIC MAN	ITEMS 1, 2, 3, 4, 6, 7
MUSIC TECH STUDIOS, INC.	ITEMS 1, 2, 7
SUMMER ARTS SESSIONS, INC.	ITEMS 1, 2, 3, 4, 6, 7

By:	1 Jan	nu S	Date:	May 6, 2014	
-	$ \chi$	(Purchasing Agent)			

The School Board of Broward County, Florida, prohibits any policy or procedure which results in discrimination on the basis of age, color, disability, gender expression, national origin, marital status, race, religion, sex or sexual orientation. Individuals who wish to file a discrimination complaint, may call the Executive Director, Benefits & EEO Compliance at 754-321-2150 or Teletype Machine (TTY) at 754-321-2158.

Bid No. 14-053N Buyer/Purchasing Agent: Keith S. Roberts THE SCHOOL BOARD OF BROWARD COL

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Holton Soloist	Bach Soloist	Selmer Soloist	Emerson Soloist .	Yanagisawa	Holton	Prelude	Leblanc	Vito	Bliss	Emerson	Galway	Armstrong	King	Conn	Bach	Selmer	Mapex	Atlas Majestic	Azumi	XO	Jupiter	Boo	Hans Hoyer	Meinl-Weston	VMI	Courtois	Besson	Buffet	Evans	Remo	Harris-Teller Inc.	Yamaha-Web for prices (www.yamaha 24x7.com)	Yamaha-Web for parts (parts-search.yamaha.co.IP)	Conn Selmer-Web for parts (www.parts.conn-selmer.com)	Universal Percussion	D'ADDARIO	Allied Supply	Musical Instrument Technicians qualified to repair:	Hourly rate to repair all cases.	Hourly rate to repair all electrical instruments.	Hourly rate to repair all percussion instruments.	Hourly rate to repair all string instruments.	Hourly rate to repair all brass instruments.	Hourly rate to repair all woodwind instruments.	Description	BID TABULATION SHEET	THE SCHOOL BOARD OF BROWARD COUNTY, FL
																															-		-						\$ 60.00	NO BID	\$ 48.00	\$ 60.00	\$ 42.00		Hourly Rate	Ace Stuart Music Co. d/b/a Wellington Music Suppliers	,
																															-10%	-10%	-10%	-10%	-10%	-10%	+100%								Disc/Mark-Up	sic Co. d/b/a sic Suppliers	
																																							\$ 95.00	NO BID	\$ 95.00	\$ 95.00	\$ 95.00	\$ 95,00	Hourly Rate	All County	
-10%	-10%	-10%	-10%	-10%	-10%	-10%	10%	-10%	-10%	-10%	-10%	-10%	-10%	-10%	-10%	-10%	-10%	-10%	-10%	-10%	-10%	-10%	-10%	-10%	-10%	-10%	-10%	-10%	-30%	-30%															Disc/Mark-Up	ty Music, Inc.	
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Metropoliton Music	Scherl	International Violin	0	er	Glaser Bows	St. Petersburg	0				במקי		M & M Instruments	Yamaha Corp.		enard .	/KHS		nan	sty	iber	erth	Gemeinherdt	j				na		eus	r James	Yamaha	nig	/0	awa	Andreas Eastman Winds	Eastman Strings	Wm. S. Haynes	ri di		er	g	William & Lewis	ACTION A TOLL	8. Do+h		Description	BID TABULATION SHEET	THE SCHOOL BOARD OF BROWARD COUNTY, FL
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Bid No. 14-053N Buyer/Purchasing Agent: Keith S. Roberts

		Ace Stuart Music Co. d/b/a	sic Co. d/b/a			Manuel Per	Manuel Perez Woodwind			
	BID TABULATION SHEET	Wellington Music Suppliers	ic Suppliers	All County	/ Music, Inc.	Re	Repairs		Music Man	: Man
1	Description	Hourly Rate	Disc/Mark-Up	Hourly Rate	Disc/Mark-Up	Hourly Rate	Hourly Rate Disc/Mark-Up	Hour	ly Rate L	Hourly Rate Disc/Mark-U
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771	Remo									
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7	M & M Distributers									
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REMARKS:										
Concord Int. Corp. Concord Int. Corp. Hourly Rate Disc/Mark-Up Ho	Description ncord Int. Corp. imo ernational Strings & M Distributers		Disc/Mark-Up	Hourly Rate	Disc/Mark-Up	Hourly Rate	Disc/Mark-Up	House	'ly Rate	Disc/M.

	RECOMMEND THE AWARD BE MADE TO THE ABOVE LOW BIDDER(S) MEETING SPECIFICATIONS TERMS AND CONDITIONS.	BIDS RECEIVED WERE EVALUATED BY: Joseph Luechauer, Curriculum Supervisor, Music & Performing Arts K-12 and Keith S. Roberts, Purchasing Agent I, §	or orange and remaining agent, comply main

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Bach Soloist	Selmer Soloist	Emerson Soloist	Yanagisawa	Holton	Prelude	Leblanc	Vito	Bliss	Emerson	Galway	Armstrong	King	Conn	Bach	Selmer	Mapex	Atlas Majestic	Azumi	XO	Jupiter	B&S	Hans Hoyer	Meinl-Weston	VMI	Courtois	Besson	Buffet	Evans	Remo	Harris-Teller Inc.	Yamaha-Web for prices (www.yamaha 24x7.com)	Yamaha-Web for parts (parts-search.yamaha.co.IP)	Conn Selmer-Web for parts (www.parts.conn-selmer.com)	Universal Percussion	D'ADDARIO	Allied Supply	Musical Instrument Technicians qualified to repair:	Hourly rate to repair all cases.	Hourly rate to repair all electrical instruments.	Hourly rate to repair all percussion instruments.	Hourly rate to repair all string instruments.	Hourly rate to repair all brass instruments.	Hourly rate to repair all woodwind instruments.	Description	BID TABULATION SHEET
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				-10%		-10%	-10%		-10%				-10%		-10%																													Disc/Mark-Up	tudios, Inc.
																																						\$42.00	NO BID	\$42.00	\$42.00	\$35.00	\$42.00	Hourly Rate I	Summer Ar
												10%											-10%	0%		10%				-10%			-10%			+75%								Disc/Mark-Up	ts Sessions, Inc.
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Roth-Scherl	International Violin	Jimbao	Whitner	Glaser Bows	St. Petersburg	Kanstol	Ols	Weril	Willson	Alexander	M & M Instruments	Yamaha Corp.	Bundy	Fox/Renard	Jupiter/KHS	Pearl	Eastman	Dynasty	Schreiber	Keilwerth	Gemeinherdt	Getzen	Olds	Fox	Blessing	Artley	Amadeus	Trevor James	Yamaha	Hammig	Sankyo	Miyazawa	Andreas Eastman Winds	Eastman Strings	Wm. S. Haynes	Sonare	Powell	Musser	Ludwig	William & Lewis	Scheri & Roth	Glaesel	Soloist	Description	BID TABULATION SHEET	THE SCHOOL BOARD OF BROWARD COUNTY, FL
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																																												Unit Price Extension		

Bid No. 14-053N Buyer/Purchasing Agent: Keith S. Roberts

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BID TABULATION SHEET	Music Tech S	tudios, Inc.	Summer Arts	Sessions, Inc.	-					
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nternational Strings				-10.00%	\dashv			4		
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REMARKS: BID DRAFT WAS APPROVED BY: Joseph Luechauer, Curriculum Specialist-College & Career Readiness and Keith S. Roberts, Purchasing Agent I, Supply Management & Logistics BIDS RECEIVED WERE EVALUATED BY: Joseph Luechauer, Curriculum Supervisor, Music & Performing Arts K-12 and Keith S. Roberts, Purchasing Agent I, Supply Management & Logistics	ge & Career Readines							-		
	BID TABULATION SHEET BID TABULATION SHEET Music Tech Studios, Inc. Hourly Rate Disc/Mark-Up Hourly Rate Disc/Mark-Up Unit Price Concord Int. Corp. Remo International Strings M & M Distributers M & M Distributers M & M Distributers REMARKS: BID DRAFT COUNTY FICE Music Tech Studios, Inc. Hourly Rate Hourly Rate Disc/Mark-Up Hourly Rate Disc/Mark-Up Hourly Rate Jone 10,00% 10	BID TABULATION SHEET Description H Ancord Int. Corp. ernational Strings & M Distributers H Ancord Int. Corp.	BID TABULATION SHEET Music Tech Stropoliton Music Description Hourly Rate	BID TABULATION SHEET Description Hourly Rate Disc/Mark-Up Impo ernational Strings & M Distributers BID TABULATION SHEET Music Tech Studios, Inc. Hourly Rate Disc/Mark-Up Hourly Rate Disc/Mark-Up A Hourly Rate Disc/Mark-Up	D TABULATION SHEET Music Tech Studios, Inc. Hourly Rate Disc/Mark-Up Hourly Rate 710 10 10 10 10 10 10 10 10 1	BID TABULATION SHEET Music Tech Studios, Inc. Description Hourly Rate Disc/Mark-Up Hourly Rate Disc/Mark-Up Hourly Rate Floogs Floogs Hourly Rate Floogs Floogs Floogs Hourly Rate Floogs Floo	BID TABULATION SHEET Music Tech Studios, Inc. Description Hourly Rate Disc/Mark-Up Hourly Rate Disc/Mark-Up Hourly Rate 710 671 8 M Distributers Music Tech Studios, Inc. Hourly Rate Disc/Mark-Up Hourly Rate 10 10 10 10 10 10 10 10 10 1	BID TABULATION SHEET Music Tech Studios, Inc. Description Hourly Rate Disc/Mark-Up Hourly Rate Disc/Mark-Up Hourly Rate Disc/Mark-Up Hourly Rate Oncord Int. Corp. Pernational Strings M Distributers M Distributers Music Tech Studios, Inc. Hourly Rate Disc/Mark-Up Hourly Rate Disc/Mark-Up Hourly Rate Disc/Mark-Up Hourly Rate Oncord Oncord	BID TABULATION SHEET Music Tech Studios, Inc. Description Hourly Rate Disc/Mark-Up Hourly Rate 10,00% Moistributers Music Tech Studios, Inc. Hourly Rate Disc/Mark-Up Hourly Rate Disc/Mark-Up Hourly Rate 10,00% 10,00% 10,00% 10,00% Hourly Rate 10,00% Hourly Rate Hourly Rate 10,00% Hourly Rate 10,00% Hourly Rate Hourly Rate 10,00% Hourly Rate 10,00% Hourly Rate Hourly Rate 10,00% Hourly Rate Ho	BID TABULATION SHEET Music Tech Studios, Inc. Description Hourly Rate Disc/Mark-Up Hourly Rate Disc/Mark-Up Hourly Rate Disc/Mark-Up Unit Price 10,00% Find Find

FINANCIAL ANALYSIS WORKSHEET

BUYER/PA: Keith Roberts Preparation Date: 2/26/14
BID# 14-053 N Recommended Award Amount: 1,500,000
BIDTITLE: MUSICAI Instrument REPAIR
CURRENT BID #: 28-016 H Award Period: 7/1/2007 - 6/30/2012 Original Award Amount: \$ 1,495,000
ACT 207-3 REPORT: Report Date: 2/26/14 Number of Purchase Orders: NA Amount of MSA Purchase Orders: \$ NA Amount of SAP Purchase Orders: \$ 2H 99, 823 Invoiced-to-Date Amount: \$ 21311, 173 Average Monthly Expenditure: \$ 30, 862
PREVIOUS BID #: Award Period:
Original Award Amount: \$
ACT 207-3 REPORT: Report Date: Number of Purchase Orders: Amount of MSA Purchase Orders: \$ Amount of SAP Purchase Orders: \$ Invoiced-to-Date Amount: \$ Average Monthly Expenditure: \$
Justification for Proposed Award Amount: BASED ON Previous Spending
RECOMMEND AUMOD OF CONTROL & 1,500,000
Notes/Comments: Current Bio / CONTRACT IS ON A MONTH TO MONTH