## MOTOROLA SOLUTIONS

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Ed Kessler, Systems Analyst IV Information & Technology The School Board of Broward County, Florida Direct number Telephone: (754) 321-0349 Video ISDN direct number: (754) 321-0071 ed.kessler@browardschools.com

## Mr. Kessler:

Motorola public safety grade radio equipment and accessories, such as the equipment referenced on our attached quote, are only available at this pricing level (valid per BSO-Motorola Contract #12-29077/JHJ) through the Motorola direct channel sales group or the Authorized Manufactures' Representative for Motorola in Broward County, Signal Communications, L.L.C. No other distribution channel is authorized to distribute this equipment. Bid responses to equipment of this type are prepared based on the BSO-Motorola contract pricing level which are currently the lowest available.

Should you need additional information or have any questions, please feel free to contact me directly at (954) 275-8854. Your continued interest in Motorola products and services is greatly appreciated.

Sincerely,

**MOTOROLA** 

## Jonathan Franklin

Jonathan Franklin, Motorola Authorized Manufacturer's Representative, Government & Public Safety, Broward County FL, 6820 Lyons Technology Circle, Suite 115, Coconut Creek, FL 33073