

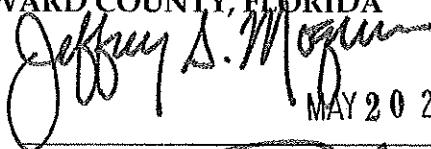
AGENDA REQUEST FORM
THE SCHOOL BOARD OF BROWARD COUNTY, FLORIDA

Meeting Date <div style="border: 1px solid black; padding: 2px; text-align: center;">05/20/2014</div>	<table style="width: 100%;"><tr><td style="width: 50%; text-align: center;">Open Agenda <input checked="" type="checkbox"/> Yes <input type="checkbox"/> No</td><td style="width: 50%; text-align: center;">Special Order Request <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No</td></tr></table>	Open Agenda <input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	Special Order Request <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No	Agenda Item Number <div style="border: 1px solid black; padding: 2px; text-align: center;">II- 2</div>
Open Agenda <input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	Special Order Request <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No			

TITLE:	Agreement between The School Board of Broward County, Florida and Johns Eastern Company, Inc.						
REQUESTED ACTION:	Approve the Agreement between The School Board of Broward County, Florida and Johns Eastern Company, Inc. for Third Party Administrative Services for Casualty Lines Claims.						
SUMMARY EXPLANATION AND BACKGROUND:	<p><u>Florida Administrative Rule Referencing Direct Negotiations:</u> Florida Administrative Rule 6A-1.012(15) states, except as otherwise required by statute, a district school board, when purchasing insurance, entering risk management programs, or contracting with third party administrators, may make any such acquisitions through the competitive solicitation process or by direct negotiations and contract.</p> <p><u>RFP-15-019P Third Party Administrator Selection:</u> The School Board of Broward County, Florida (SBBC) released Request for Proposal (RFP) 15-019P on February 25, 2014, for Third Party Administrative (TPA) Services for Casualty Line Claims. (The current RFP 27-030V is set to expire on June 30, 2014). The chosen respondent must be licensed and in good financial standing with the State of Florida Insurance Commissioner's Office. The chosen firm must have experience in providing services for governmental organizations, preferably public school districts of similar size and scope to SBBC. Respondents must clearly describe and demonstrate their expertise and experience in liability claims management for such entities. The chosen organization will be held to high-quality standards in providing claim services. This RFP delineates the skills, capabilities and services expected from the selected firm.</p> <p>See Supporting Docs for continuation of Summary Explanation and Background.</p> <p>This Agreement has been reviewed and approved as to form and legal content by the Office of the General Counsel.</p>						
SCHOOL BOARD GOALS:	<div style="border: 1px solid black; padding: 2px;"><input type="checkbox"/> •Goal 1: High Quality Instruction <input checked="" type="checkbox"/> •Goal 2: Continuous Improvement <input type="checkbox"/> •Goal 3: Effective Communication</div>						
FINANCIAL IMPACT:	The Third Party Administrative Services for Casualty Lines Claims will have a financial impact of \$3,120,733 over the next three years. This represents a savings of \$80,000 on this Agreement over service fees paid in the past three years. The source of funds is the District's self-insured fund.						
EXHIBITS: (List)	1. Agreement with Johns Eastern Company, Inc. 2. Recommendation/Tabulation RFP 15-019P						
BOARD ACTION:	<div style="display: flex; justify-content: space-between;"><div style="width: 45%; text-align: center;"><div style="border: 1px solid black; padding: 5px; font-size: 1.5em; font-weight: bold; margin: 0 auto;">APPROVED</div><div style="font-size: 0.8em;">(For Official School Board Records' Office Only)</div></div><div style="width: 50%; border: 1px solid black; padding: 5px;"><div style="border-bottom: 1px solid black; margin-bottom: 5px;">SOURCE OF ADDITIONAL INFORMATION:</div><table style="width: 100%; border-collapse: collapse;"><tr><td style="width: 70%;">Jeffrey S. Moquin</td><td style="width: 30%; text-align: right;">754-321-2650</td></tr><tr><td>Aston A. Henry, Jr.</td><td style="text-align: right;">754-321-1900</td></tr><tr><td style="border-top: 1px solid black;">Name</td><td style="border-top: 1px solid black; text-align: right;">Phone</td></tr></table></div></div>	Jeffrey S. Moquin	754-321-2650	Aston A. Henry, Jr.	754-321-1900	Name	Phone
Jeffrey S. Moquin	754-321-2650						
Aston A. Henry, Jr.	754-321-1900						
Name	Phone						

THE SCHOOL BOARD OF BROWARD COUNTY, FLORIDA

Jeffrey S. Moquin, Chief of Staff


MAY 20 2014

Approved in Open Board Meeting on:

By:



School Board Chair

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RFP-15-019P Third Party Administrator Selection:

The School Board of Broward County, Florida (SBBC) released Request for Proposal (RFP) 15-019P on February 25, 2014, for Third Party Administrative (TPA) Services for Casualty Line Claims. (The current RFP 27-030V is set to expire on June 30, 2014). The chosen respondent must be licensed and in good financial standing with the State of Florida Insurance Commissioner's Office. The chosen firm must have experience in providing services for governmental organizations, preferably public school districts of similar size and scope to SBBC. Respondents must clearly describe and demonstrate their expertise and experience in liability claims management for such entities. The chosen organization will be held to high-quality standards in providing claim services. This RFP delineates the skills, capabilities and services expected from the selected firm.

RFP Distribution & Response:

This RFP was distributed via email to 258 companies throughout the United States. Eighteen companies downloaded the RFP. The District received only one response. The response was from our current vendor, Johns Eastern Company, Inc. (JECO). (Johns Eastern Company was awarded the current RFP (27-030V) in 2006 over longtime incumbent, Gallagher Bassett, Inc. due to a large disparity in pricing). The Risk Management Department requested SBBC Purchasing Department speak with representatives from companies that downloaded the RFP but failed to submit a proposal. Reasons are noted below:

- AS&G Claims Administration – Mr. Jeff Hord stated AS&G did not have the staff to fit SBBC's program and pricing was a factor.
- Ascension Benefits & Insurance – Mr. Kevin Cotheran did not care for our process and did not bid.
- Corvel Corporation – Ms. Debbie Popivitch stated the size of SBBC's program was a problem (staffing). Corvel normally bids when the Workers' Compensation and General Liability are bundled.
- Gallagher Bassett – Ms. Fayleen Bender stated the RFP fell through the cracks; it was downloaded but not processed.
- Preferred Government Claims Solution – Their representative would have liked to bid on this RFP. However, the response time was too short.

Qualifications & Relevant Experience:

Johns Eastern has been administering liability programs for Florida public entities for over twenty-nine years. Thirty-five of their sixty-nine public entity clients are Florida school districts. More than half of public school districts in the State of Florida utilize JECO for TPA services. The average longevity of JECO's senior management team members exceeds twenty years. The company currently has over two hundred employees servicing eight different locations within Florida and along the United States Eastern seaboard. Oversight of their TPA operation is provided by Beverly Adkins, Executive Vice President for Special Account Services. The office servicing SBBC is located in Lakewood Ranch, Florida. JECO's staff provides prompt initial contact to claimant's and client representatives, and investigates, accepts, defends and/or settles all reportable cases. Additional services include claim reserving, field investigation, subrogation recovery and litigation management. The key components of their claims investigation and resolution are handled in house.

Committee Evaluation & Selection:

The Risk Management Department formed a Third Party Administrative services review committee to review and evaluate this one proposal. The committee consisted of representatives from Risk Management, Office of Service Quality, Northeast High School (Assistant Principal) and Broward County Government (Risk Manager). In conjunction with Ben Few & Company, an independent insurance consultant, evaluations of

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submittals were performed based on the Third Party Administrator's experience, qualifications, services offered and compensation. Johns Eastern Company (JEKO) is well- staffed, financially sound and possesses the necessary expertise according to their Executive Summary. Johns Eastern has seasoned adjusters with public entity experience and expertise with Florida public schools. JEKO provides TPA services to several Florida public schools and municipalities. The committee agreed that JEKO's history of experience and their expertise in investigating and resolving claims for large and complex schools districts would makes this organization a valuable strategic partner.

Cost Proposal/Number of Claims:

2014-2015

Service Category	Estimated Per Claim Cost	Estimated Number of Claims	Estimated Total Cost
Automobile Bodily Injury	805	420	338,100
Automobile Property Damage	425	400	170,000
Automobile Physical Damage	305	518	157,990
General Liability/Public Official/E&O/EPLI Bodily Injury	805	535	430,675
General Liability/Public Official/E&O/EPLI Property Damage	425	37	15,725
Report Only	35	500	17,500
Cost for taking over existing claims	0		0
One time fees, set up costs, etc.	0		0
Other service fees (please describe)			
Total Annual Cost			\$1,129,990
Proposed Flat Annual Fee			\$1,066,911
Negotiated Flat Annual Fee (\$40,000 reduction)			\$1,026,911

2015-2016

Service Category	Estimated Per Claim Cost	Estimated Number of Claims	Estimated Total Cost
Automobile Bodily Injury	805	420	338,100
Automobile Property Damage	425	400	170,000
Automobile Physical Damage	305	518	157,990
General Liability/Public Official/E&O/EPLI Bodily Injury	805	535	430,675
General Liability/Public Official/E&O/EPLI Property Damage	425	37	15,725
Report Only	35	500	17,500
One time fees, set up costs, etc.	0		0

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Other service fees (please describe)			
Total Annual Cost			\$1,129,990
Proposed Flat Annual Fee			\$1,066,911
Negotiated Flat Annual Fee (\$20,000 reduction)			\$1,046,911

2016-2017

Service Category	Estimated Per Claim Cost	Estimated Number of Claims	Estimated Total Cost
Automobile Bodily Injury	837	437	365,769
Automobile Property Damage	442	416	183,872
Automobile Physical Damage	317	539	170,863
General Liability/Public Official/E&O/EPLI Bodily Injury	837	556	465,372
General Liability/Public Official/E&O/EPLI Property Damage	442	38	16,796
Report Only	35	520	18,200
One time fees, set up costs, etc.	0		0
Other service fees (please describe)			
Total Annual Cost			\$1,220,872
Proposed Flat Annual Fee			\$1,109,587
Negotiated Flat Annual Fee (\$62,676 reduction)			\$1,046,911

Committee Consensus:

Ultimately, the committee selected Johns Eastern Company, Inc. Risk Management in conjunction with Ben Few & Company met with JECO to conduct direct negotiations for TPA Services for Casualty Lines Claims. Compensation for services rendered will be based on a Flat Annual Fee. Scoring for cost of services was based on the proposer's ability to substantiate proposed compensation levels in comparison with similarly-sized clients.

TPA Services:

Risk Management negotiated directly with JECO and reduced the flat fee pricing proposal offered. JECO has consulted with SBBC to formulate a claims strategy that focuses on delivering a cost-effective risk management program and structure based upon current claims/litigation conditions. JECO will recommend alternative claim settlement vehicles to reduce SBBC's cost of risk. JECO in conjunction with Risk Management will formally represent SBBC on all claims and negotiate settlements as appropriate. JECO will provide consultation to

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SBBC on claim exposures, existing coverage questions and the desirability and/or feasibility of potential claim settlements. JECCO will work with SBBC cadre attorneys on claim coverage disputes and participate in claims review meetings prior to mediations and trials. In conjunction with the Risk Management Department, JECCO will consult with loss control advisers to prevent future claims from occurring. A full time claims adjuster located in Broward County will work with Risk Management to conduct field investigations and respond to emergencies in a timely manner. JECCO will present SBBC with a liability stewardship report annually.

Performance Review:

JECCO and SBBC agree claim file performance reviews will be conducted annually and after the first twelve months of operation. Risk Management will select fifty (50) random files for examination. Should JECCO fail to perform at or above expected levels, this will result in compensation being returned to SBBC.

TPA Compensation:

Compensation to JECCO over a three year period totals \$3,120,733 based upon negotiated fees. As a result of direct negotiation, SBBC will realize a savings of \$122,676 over three years. The proposed flat fee for fiscal year 2014-15 was reduced from \$1,066,911 to \$1,026,911 (\$40,000 reduction). The proposed flat fee for fiscal year 2015-16 was reduced from \$1,066,911 to \$1,046,911 (\$20,000 reduction). The proposed flat fee for fiscal year 2016-2017 was reduced from \$1,220,872 to \$1,046,911 (\$62,676 reduction). SBBC will pay less in annual fees for fiscal years 2014-15, 2015-16 and 2016-17 than previous expenditures over the past three years.

AGREEMENT

THIS AGREEMENT is made and entered into as of this 20th day of May, 2014, by and between

THE SCHOOL BOARD OF BROWARD COUNTY, FLORIDA

(hereinafter referred to as "SBBC"),
a body corporate and political subdivision of the State of Florida,
whose principal place of business is
600 Southeast Third Avenue, Fort Lauderdale, Florida 33301

and

JOHNS EASTERN COMPANY, INC.

(hereinafter referred to as "JECO"),
whose principal place of business is
6015 Resource Lane, Lakewood Ranch, Florida 34202

WHEREAS, SBBC issued a Request for Proposal (RFP 15-019P) for Third Party Administrative Services for Casualty Lines Claims, dated February 25, 2014 and amended by Addendum Number 1, dated March 4, 2014, and Addendum Number 2, dated March 5, 2014 (hereafter collectively referred to as "RFP") which is incorporated by reference herein; for the purpose of receiving proposals for Third Party Administrative Services for Casualty Lines Claims; and

WHEREAS, JECO submitted a proposal in response to RFP 15-019P and said proposal is incorporated by reference herein; and

WHEREAS, RFP 15-019P authorized negotiations pursuant to the State Board of Education Administrative Rules, Board Rule 6A-1.012(15) and School Board Purchasing Policy 3320.

NOW, THEREFORE, in consideration of the premises and of the mutual covenants contained herein and other good and valuable consideration, the receipt and sufficiency of which is hereby acknowledged, the Parties hereby agree as follows:

ARTICLE 1 - RECITALS

1.01 **Recitals.** The parties agree that the foregoing recitals are true and correct and that such recitals are incorporated herein by reference.

ARTICLE 2 – SPECIAL CONDITIONS

2.01 **Term of Agreement.** Unless terminated earlier pursuant to Section 3.05 of this Agreement, the term of this Agreement shall commence on July 1, 2014 and conclude on June 30, 2017. The term of the Agreement may, by mutual agreement between SBBC and JECO, be extended for two additional one-year periods and, if needed, 180 days beyond the expiration date of the renewal period.

2.02 **Service Fees.** The service fees to be paid by SBBC for the period July 1, 2014 through June 30, 2017 shall be:

July 1, 2014 through June 30, 2015	\$1,026,911
July 1, 2015 through June 30, 2016	\$1,046,911
July 1, 2016 through June 30, 2017	\$1,046,911

The annual service fees shall be paid in equal monthly payments at the conclusion of each month.

2.03 **Program Services.** JECO agrees to provide all Third Party Administrative Services for Casualty Lines Claims specified in the RFP and its Proposal.

2.04 **Field Services.** JECO agrees to have field staff respond to incidents occurring on SBBC premises when appropriate for the purpose of initiating an investigation. Further JECO agrees the response will be in a timely manner once reported by SBBC and the cost for these services are included in the services fees outlined in Section 2.02 of this Agreement.

2.05 **Property Claims.** JECO agrees to include full claims management services for ten (10) property claims (non-catastrophic in nature) per year and the costs for these services are included in the service fees outlined in Section 2.02 of this Agreement.

2.06 **Settlement Authority.** JECO agrees their maximum authority to settle claims without the approval of SBBC shall not exceed the sum of \$10,000. JECO shall obtain written approval from the Director of the Risk Management Department for claims in excess of \$10,000 up to and including \$50,000. For all claim settlements exceeding \$50,000, JECO shall obtain written approval from the Director of the Risk Management Department and obtain additional approval from the General Counsel. These individuals are hereby given authority within their respective limits to approve settlement of any claim in excess of \$10,000 up to the limits of SBBC's self-insured retention and/or waive the SBBC's self-insured retention thereby allowing the excess insurance carrier to assume responsibility for claim settlement. Further, the aforementioned shall receive complete reports and recommendations regarding the case and shall have the option of requesting the participation and/or assignment of legal counsel to review. The decision of the Director of the Risk Management Department shall be final.

2.07 **Banking Arrangement.** JECO agrees to assist SBBC in establishing a banking arrangement for Loss and Expense Payments. SBBC has the sole obligation and responsibility for funding the appropriate Loss and Expense Payments; however, all bank charges, if any, shall be incurred by and paid for by JECO. Additionally, all interest earned, if any, shall be the property of SBBC. It is expressly understood that JECO shall not be required to advance its own funds to pay any of SBBC's obligations. In the event of cancellation or nonrenewal of this Agreement, SBBC agrees to fund all of SBBC's outstanding Loss and Expense Payment obligations.

2.08 **Performance Standards.** JECO agrees to the performance standards delineated in the RFP.

2.09 **Priority of Documents.** In the event of a conflict between documents, the following priority of documents shall govern.

- First: This Agreement; then
Second: Addendum Number 2 (dated March 5, 2014) to the RFP;
Third: Addendum Number 1 (dated March 4, 2014) to the RFP;
Fourth: RFP 15-019P – Third Party Administrative Services for Casualty Lines Claims; then
Fifth: Proposal submitted in response to the RFP by Johns Eastern Company, Inc.

2.10 **M/WBE Participation.** JECO will provide for M/WBE participation during its performance of services under this contract agreement as set forth in JECO's proposal.

2.11 **Inspection of JECO's Records by SBBC.** JECO shall establish and maintain books, records and documents (including electronic storage media) sufficient to reflect all income and expenditures of funds provided by SBBC under this Agreement. All JECO's Records, regardless of the form in which they are kept, shall be open to inspection and subject to audit, inspection, examination, evaluation and/or reproduction, during normal working hours, by SBBC's agent or its authorized representative to permit SBBC to evaluate, analyze and verify the satisfactory performance of the terms and conditions of this Agreement and to evaluate, analyze and verify any and all invoices, billings, payments and/or claims submitted by JECO or any of JECO's payees pursuant to this Agreement. JECO's Records subject to examination shall include, without limitation, those records necessary to evaluate and verify direct and indirect costs (including overhead allocations) as they may apply to costs associated with this Agreement. JECO's Records subject to this section shall include any and all documents pertinent to the evaluation, analysis, verification and reconciliation of any and all expenditures under this Agreement without regard to funding sources.

(a) **JECO's Records Defined.** For the purposes of this Agreement, the term "JECO's Records" shall include, without limitation, accounting records, payroll time sheets, cancelled payroll checks, W-2 forms, written policies and procedures, computer records, disks and software, videos, photographs, executed subcontracts, subcontract files (including proposals of successful and unsuccessful bidders), original estimates, estimating worksheets, correspondence, change order files (including sufficient supporting documentation and documentation covering negotiated settlements), and any other supporting documents that would substantiate, reconcile or refute any charges and/or expenditures related to this Agreement.

(b) **Duration of Right to Inspect.** For the purpose of such audits, inspections, examinations, evaluations and/or reproductions, SBBC's agent or authorized representative shall have access to JECO's Records from the effective date of this Agreement, for the duration of the term of this Agreement, and until the later of five (5) years after the termination of this Agreement or five (5) years after the date of final payment by SBBC to JECO pursuant to this Agreement.

(c) **Notice of Inspection.** SBBC's agent or its authorized representative shall provide JECO reasonable advance notice (not to exceed two (2) weeks) of any intended audit, inspection, examination, evaluation and or reproduction.

(d) **Audit Site Conditions.** SBBC's agent or its authorized representative shall have access to JECO's facilities and to any and all records related to this Agreement, and shall be

provided adequate and appropriate work space in order to exercise the rights permitted under this section.

(e) Failure to Permit Inspection. Failure by JECO to permit audit, inspection, examination, evaluation and/or reproduction as permitted under this Section shall constitute grounds for termination of this Agreement by SBBC for cause and shall be grounds for the denial of some or all of any JECO's claims for payment by SBBC.

(f) Overcharges and Unauthorized Charges. If an audit conducted in accordance with this Section discloses overcharges or unauthorized charges to SBBC by JECO in excess of two percent (2%) of the total billings under this Agreement, the actual cost of SBBC's audit shall be paid by JECO. If the audit discloses billings or charges to which JECO is not contractually entitled, JECO shall pay said sum to SBBC within twenty (20) days of receipt of written demand under otherwise agreed to in writing by both parties.

(g) Inspection of Subcontractor's Records. JECO shall require any and all subcontractors, insurance agents and material suppliers (hereafter referred to as "Payees") providing services or goods with regard to this Agreement to comply with the requirements of this section by insertion of such requirements in any written subcontract. Failure by JECO to include such requirements in any subcontract shall constitute grounds for termination of this Agreement by SBBC for cause and shall be grounds for the exclusion of some or all of any Payee's costs from amounts payable by SBBC to JECO pursuant to this Agreement and such excluded costs shall become the liability of JECO.

(h) Inspector General Audits. JECO shall comply and cooperate immediately with any inspections, reviews, investigations, or audits deemed necessary by the Florida Office of the Inspector General or by any other state or federal officials.

2.12 Notice. When any of the parties desire to give notice to the other, such notice must be in writing, sent by U.S. Mail, postage prepaid, addressed to the party for whom it is intended at the place last specified; the place for giving notice shall remain such until it is changed by written notice in compliance with the provisions of this paragraph. For the present, the Parties designate the following as the respective places for giving notice:

To SBBC: Superintendent of Schools
The School Board of Broward County, Florida
600 Southeast Third Avenue
Fort Lauderdale, Florida 33301

With a Copy to: Director of Risk Management
The School Board of Broward County, Florida
600 Southeast Third Avenue
Fort Lauderdale, Florida 33301

To JECO: Beverly Adkins, AIC, AIM
Executive Vice President
Johns Eastern Company, Inc.
6015 Resource Lane
Lakewood Ranch, Florida 34202

With a Copy to:

Don Lederer
President
Johns Eastern Company, Inc.
6015 Resource Lane
Lakewood Ranch, Florida 34202

2.13 **Background Screening:** JECO agrees to comply with all requirements of Sections 1012.32 and 1012.465, Florida Statutes, and all of its personnel who (1) are to be permitted access to school grounds when students are present, (2) will have direct contact with students, or (3) have access or control of school funds, will successfully complete the background screening required by the referenced statutes and meet the standards established by the statutes. This background screening will be conducted by SBBC in advance of JECO or its personnel providing any services under the conditions described in the previous sentence. JECO shall bear the cost of acquiring the background screening required by Section 1012.32, Florida Statutes, and any fee imposed by the Florida Department of Law Enforcement to maintain the fingerprints provided with respect to JECO and its personnel. The parties agree that the failure of JECO to perform any of the duties described in this section shall constitute a material breach of this Agreement entitling SBBC to terminate immediately with no further responsibilities or duties to perform under this Agreement. JECO agrees to indemnify and hold harmless SBBC, its officers and employees from any liability in the form of physical or mental injury, death or property damage resulting in JECO's failure to comply with the requirements of this Section or with Sections 1012.32 and 1012.465, Florida Statutes.

2.14 **Indemnification.** This section shall survive the termination of all performance or obligations under this Agreement and shall be fully binding until such time as any proceeding brought on account of this Agreement is barred by any applicable statute of limitations.

A. By SBBC: SBBC agrees to be fully responsible up to the limits of Section 768.28, Florida Statutes, for its acts of negligence, or its employees' acts of negligence when acting within the scope of their employment and agrees to be liable for any damages resulting from said negligence.

B. By JECO: JECO agrees to indemnify, hold harmless and defend SBBC, its agents, servants and employees from any and all claims, judgments, costs, and expenses including, but not limited to, reasonable attorney's fees, reasonable investigative and discovery costs, court costs and all other sums which SBBC, its agents, servants and employees may pay or become obligated to pay on account of any, all and every claim or demand, or assertion of liability, or any claim or action founded thereon, arising or alleged to have arisen out of the products, goods or services furnished by JECO, its agents, servants or employees; the equipment of JECO, its agents, servants or employees while such equipment is on premises owned or controlled by SBBC; or the negligence of JECO or the negligence of JECO's agents when acting within the scope of their employment, whether such claims, judgments, costs and expenses be for damages, damage to property including SBBC's property, and injury or death of any person whether employed by JECO, SBBC or otherwise.

ARTICLE 3 – GENERAL CONDITIONS

3.01 **No Waiver of Sovereign Immunity.** Nothing herein is intended to serve as a waiver of sovereign immunity by any agency or political subdivision to which sovereign immunity may be applicable or of any rights or limits to liability existing under Section 768.28, Florida Statutes. This section shall survive the termination of all performance or obligations under this Agreement and shall be fully binding until such time as any proceeding brought on account of this Agreement is barred by any applicable statute of limitations.

3.02 **No Third Party Beneficiaries.** The parties expressly acknowledge that it is not their intent to create or confer any rights or obligations in or upon any third person or entity under this Agreement. None of the parties intend to directly or substantially benefit a third party by this Agreement. The parties agree that there are no third party beneficiaries to this Agreement and that no third party shall be entitled to assert a claim against any of the parties based upon this Agreement. Nothing herein shall be construed as consent by an agency or political subdivision of the State of Florida to be sued by third parties in any matter arising out of any contract.

3.03 **Independent Contractor.** The parties to this agreement shall at all times be acting in the capacity of independent contractors and not as an officer, employee or agent of one another. Neither party or its respective agents, employees, subcontractors or assignees shall represent to others that it has the authority to bind the other party unless specifically authorized in writing to do so. No right to SBBC retirement, leave benefits or any other benefits of SBBC employees shall exist as a result of the performance of any duties or responsibilities under this Agreement. SBBC shall not be responsible for social security, withholding taxes, contributions to unemployment compensation funds or insurance for the other party or the other party's officers, employees, agents, subcontractors or assignees.

3.04 **Equal Opportunity Provision.** The parties agree that no person shall be subjected to discrimination because of age, race, color, disability, gender identity, gender expression marital status, national origin, religion, sex or sexual orientation in the performance of the parties' respective duties, responsibilities and obligations under this Agreement.

3.05 **Termination.** This Agreement may be canceled with or without cause by SBBC during the term hereof upon thirty (30) days written notice to JECO of its desire to terminate this Agreement. In the event of such termination, SBBC shall pay JECO for all services rendered through the effective date of termination.

3.06 **Default.** The parties agree that, in the event that either party is in default of its obligations under this Agreement, the non-defaulting party shall provide to the defaulting party (30) days written notice to cure the default. However, in the event said default cannot be cured within said thirty (30) day period and the defaulting party is diligently attempting in good faith to cure same, the time period shall be reasonably extended to allow the defaulting party additional cure time. Upon the occurrence of a default that is not cured during the applicable cure period, this Agreement may be terminated by the non-defaulting party upon thirty (30) days notice. This remedy is not intended to be exclusive of any other remedy, and each and every such remedy shall be cumulative and shall be in addition to every other remedy now or hereafter existing at law or in equity or by statute or otherwise. No single or partial exercise by any party of any right, power, or remedy hereunder shall preclude any other or future exercise thereof.

Nothing in this section shall be construed to preclude termination for convenience pursuant to Section 3.05.

3.07 **Annual Appropriation.** The performance and obligations of SBBC under this Agreement shall be contingent upon an annual budgetary appropriation by its governing body. If SBBC does not allocate funds for the payment of services or products to be provided under this Agreement, this Agreement may be terminated by SBBC at the end of the period for which funds have been allocated. SBBC shall notify the other party at the earliest possible time before such termination. No penalty shall accrue to SBBC in the event this provision is exercised, and SBBC shall not be obligated or liable for any future payments due or any damages as a result of termination under this section.

3.08 **Excess Funds.** Any party receiving funds paid by SBBC under this Agreement agrees to promptly notify SBBC of any funds erroneously received from SBBC upon the discovery of such erroneous payment or overpayment. Any such excess funds shall be refunded to SBBC with interest calculated from the date of the erroneous payment or overpayment. Interest shall be calculated using the interest rate for judgments under Section 55.03, Florida Statutes, applicable at the time the erroneous payment or overpayment was made by SBBC.

3.09 **Public Records.** Pursuant to Section 119.0701, Florida Statutes, any party contracting with SBBC is required to (a) keep and maintain available for public inspection any records that pertain to services rendered under this Agreement; (b) provide the public with access to public records on the same terms and conditions that SBBC would provide such records and at a cost that does not exceed the cost provided in Chapter 119, Florida Statutes or otherwise provided by law; (c) ensure that public records that are exempt or confidential and exempt from public records disclosure requirements are not disclosed except as authorized by law; and (d) meet all requirements for retaining public records and transfer, at no cost, to SBBC all public records in that party's possession upon termination of its contract with SBBC and destroy any duplicate public records that are exempt or confidential and exempt from public records disclosure requirements. All of such party's records stored electronically must be provided to SBBC in a format that is compatible with SBBC's information technology systems. Each party shall maintain its own respective records and documents associated with this Agreement in accordance with the records retention requirements applicable to public records. Each party shall be responsible for compliance with any public documents request served upon it pursuant to Section 119.07, Florida Statutes, and any resultant award of attorney's fees for non-compliance with that law. Each party acknowledges that this Agreement and all attachments thereto are public records and do not constitute trade secrets.

3.10 **Student Records:** Notwithstanding any provision to the contrary within this Agreement, any party contracting with SBBC under this Agreement shall fully comply with the requirements of Section 1002.22, Florida Statutes, or any other state or federal law or regulation regarding the confidentiality of student information and records. Each such party agrees, for itself, its officers, employees, agents, representatives, contractors or subcontractors, to fully indemnify and hold harmless SBBC and its officers and employees for any violation of this section, including, without limitation, defending SBBC and its officers and employees against any complaint, administrative or judicial proceeding, payment of any penalty imposed upon SBBC, or payment of any and all costs, damages, judgments or losses incurred by or imposed upon SBBC arising out of a breach of this covenant by the party, or an officer, employee, agent, representative, contractor, or sub-contractor of the party to the extent that the party or an officer,

employee, agent, representative, contractor, or sub-contractor of the party shall either intentionally or negligently violate the provisions of this section or of Section 1002.22, Florida Statutes. This section shall survive the termination of all performance or obligations under this Agreement and shall be fully binding until such time as any proceeding brought on account of this Agreement is barred by any applicable statute of limitations.

3.11 **Compliance with Laws.** Each party shall comply with all applicable federal and state laws, codes, rules and regulations in performing its duties, responsibilities and obligations pursuant to this Agreement.

3.12 **Place of Performance.** All obligations of SBBC under the terms of this Agreement are reasonably susceptible of being performed in Broward County, Florida and shall be payable and performable in Broward County, Florida.

3.13 **Governing Law and Venue.** This Agreement shall be interpreted and construed in accordance with and governed by the laws of the State of Florida. Any controversies or legal problems arising out of this Agreement and any action involving the enforcement or interpretation of any rights hereunder shall be submitted to the jurisdiction of the State courts of the Seventeenth Judicial Circuit of Broward County, Florida.

3.14 **Entirety of Agreement.** This document incorporates and includes all prior negotiations, correspondence, conversations, agreements and understandings applicable to the matters contained herein and the parties agree that there are no commitments, agreements or understandings concerning the subject matter of this Agreement that are not contained in this document. Accordingly, the parties agree that no deviation from the terms hereof shall be predicated upon any prior representations or agreements, whether oral or written.

3.15 **Binding Effect.** This Agreement shall be binding upon and inure to the benefit of the parties hereto and their respective successors and assigns.

3.16 **Assignment.** Neither this Agreement or any interest herein may be assigned, transferred or encumbered by any party without the prior written consent of the other party. There shall be no partial assignments of this Agreement including, without limitation, the partial assignment of any right to receive payments from SBBC.

3.17 **Incorporation by Reference.** Exhibits A and B are attached hereto and referenced herein shall be deemed to be incorporated into this Agreement by reference.

3.18 **Captions.** The captions, section designations, section numbers, article numbers, titles and headings appearing in this Agreement are inserted only as a matter of convenience, have no substantive meaning, and in no way define, limit, construe or describe the scope or intent of such articles or sections of this Agreement, nor in any way effect this Agreement and shall not be construed to create a conflict with the provisions of this Agreement.

3.19 **Severability.** In the event that any one or more of the sections, paragraphs, sentences, clauses or provisions contained in this Agreement is held by a court of competent jurisdiction to be invalid, illegal, unlawful, unenforceable or void in any respect, such shall not affect the remaining portions of this Agreement and the same shall remain in full force and effect as if such invalid, illegal, unlawful, unenforceable or void sections, paragraphs, sentences, clauses or provisions had never been included herein.

3.20 **Preparation of Agreement.** The parties acknowledge that they have sought and obtained whatever competent advice and counsel as was necessary for them to form a full and complete understanding of all rights and obligations herein and that the preparation of this Agreement has been their joint effort. The language agreed to herein expresses their mutual intent and the resulting document shall not, solely as a matter of judicial construction, be construed more severely against one of the parties than the other.

3.21 **Amendments.** No modification, amendment, or alteration in the terms or conditions contained herein shall be effective unless contained in a written document prepared with the same or similar formality as this Agreement and executed by each party hereto.

3.22 **Waiver.** The parties agree that each requirement, duty and obligation set forth herein is substantial and important to the formation of this Agreement and, therefore, is a material term hereof. Any party's failure to enforce any provision of this Agreement shall not be deemed a waiver of such provision or modification of this Agreement unless the waiver is in writing and signed by the party waiving such provision. A written waiver shall only be effective as to the specific instance for which it is obtained and shall not be deemed a continuing or future waiver.

3.23 **Force Majeure.** Neither party shall be obligated to perform any duty, requirement or obligation under this Agreement if such performance is prevented by fire, hurricane, earthquake, explosion, wars, sabotage, accident, flood, acts of God, strikes, or other labor disputes, riot or civil commotions, or by reason of any other matter or condition beyond the control of either party, and which cannot be overcome by reasonable diligence and without unusual expense ("Force Majeure"). In no event shall a lack of funds on the part of either party be deemed Force Majeure.

3.24 **Survival.** All representations and warranties made herein regarding indemnification obligations, obligations to reimburse SBBC, obligations to maintain and allow inspection and audit of records and property, obligations to maintain the confidentiality of records, reporting requirements, and obligations to return public funds shall survive the termination of this Agreement.

3.25 **Authority.** Each person signing this Agreement on behalf of either party individually warrants that he or she has full legal power to execute this Agreement on behalf of the party for whom he or she is signing, and to bind and obligate such party with respect to all provisions contained in this Agreement.

IN WITNESS WHEREOF, the Parties hereto have made and executed this Agreement on the date first above written.

FOR SBBC


(Corporate Seal)

THE SCHOOL BOARD OF BROWARD
COUNTY, FLORIDA

By


Patricia Good, Chair

ATTEST:


Robert W. Runcie, Superintendent of Schools

Approved as to Form and Legal Content:


Office of the General Counsel

04/28/14

FOR JECO

(Corporate Seal)

JOHNS EASTERN COMPANY, INC.

ATTEST:

[Signature]
_____, Secretary

-or-

Stephni C. Hume

Witness

Paul Velasco

Witness

By [Signature]

The Following Notarization is Required for Every Agreement Without Regard to Whether the Party Chose to Use a Secretary's Attestation or Two (2) Witnesses.

STATE OF Florida

COUNTY OF Manatee

The foregoing instrument was acknowledged before me this 28th day of April, 2014 by Ronald E. Federer of _____
Name of Person

JOHNS EASTERN COMPANY, INC., on behalf of the corporation/agency.
Name of Corporation or Agency

He/She is personally known to me or produced _____ as
identification and did/did not first take an oath. Type of Identification

My Commission Expires:



(SEAL)

[Signature]

Signature – Notary Public

MARTHA E. HOGAN

Printed Name of Notary

EE 063930

Notary's Commission No.

The School Board of Broward County, Florida
Supply Management & Logistics Department

RFP No.: <u>15-019V</u>	Tentative Board Meeting Date*: <u>MAY 20, 2014</u>
Description: <u>THIRD PARTY ADMINISTRATIVE SERVICES FOR</u>	Notified: <u>258</u> Downloaded: <u>18</u>
<u>CASUALTY LINES CLAIMS TERM CONTRACT</u>	RFP Rec'd: <u>1</u> No Bids: <u>0</u>
For: <u>TITLE I NON-PUBLIC SCHOOLS</u>	RFP Opening: <u>MARCH 17, 2014</u>
(School/Department)	
Fund: <u>AUTO AND GENERAL LIABILITY FUND</u>	Advertised Date: <u>FEBRUARY 25, 2014</u>
	Award Amount: <u>\$6,200,00</u>

POSTING OF RFP RECOMMENDATION/TABULATION: RFP Recommendations and Tabulations will be posted in the Supply Management & Logistics Department and www.Demandstar.com on **APRIL 7, 2014 @ 3:00 PM**, and will remain posted for 72 hours. Any person who is adversely affected by the decision or intended decision shall file a notice of protest, in writing, within 72 hours after the posting of the notice of decision or intended decision. The formal written protest shall be filed within ten (10) days after the date the notice of protest is filed. Failure to file a notice of protest or failure to file a formal written protest shall constitute a waiver of proceedings under this chapter. Section 120.57(3)(b), Florida Statutes, states that "The formal written protest shall state with particularity the facts and law upon which the protest is based." Saturdays, Sundays, state holidays and days during which the school district administration is closed shall be excluded in the computation of the 72-hour time period provided. Filings shall be at the office of the Director of Supply Management & Logistics Department, 7720 West Oakland Park Boulevard, Suite 323, Sunrise, Florida 33351. Any person who files an action protesting an intended decision shall post with the School Board, at the time of filing the formal written protest, a bond, payable to The School Board of Broward County, Florida, (SBBC), in an amount equal to one percent (1%) of the estimated value of the contract. Failure to post the bond required by SBBC Policy 3320, Part VIII, Purchasing Policies, Section N, within the time allowed for filing a bond shall constitute a waiver of the right to protest.

(*) The Cone of Silence, as stated in the RFP, is in effect until this RFP is approved by SBBC. The School Board meeting date stated above is a tentative date. Confirm with the Purchasing Agent of record for the actual date the Cone of Silence has concluded.

RECOMMENDATION/TABULATION

ONE PROPOSAL WAS RECEIVED IN RESPONSE TO RFP 15-015P. PROPOSALS WERE EVALUATED BY THE EVALUATION COMMITTEE CONSISTING OF:

ASTON HENRY – DIRECTOR, RISK MANAGEMENT DEPARTMENT
THERESA COLEMAN – CLERK SPECIALIST B – CONFIDENTIAL, RISK MANAGEMENT DEPARTMENT
SCOTT JARVIS – ASSISTANT DIRECTOR, OFFICE OF SERVICE QUALITY
JOHN BURKHOLDER – BROWARD COUNTY COMMISSIONERS, RISK MANAGEMENT DEPARTMENT
KEITH FISHER – ASSISTANT PRINCIPAL, NORTHEAST HIGH SCHOOL

IT IS RECOMMENDED THAT THIS AWARD BE MADE TO THE FOLLOWING PROPOSER:

JOHN EASTERN COMPANY, INC.

THIS AWARD IS CONTINGENT UPON SUCCESSFUL COMPLETION OF A WRITTEN AGREEMENTS.

CONTRACT PERIOD: JULY 1, 2014 THROUGH JUNE 30, 2017

By:  Date: 4/7/14
(Purchasing Agent)

The School Board of Broward County, Florida, prohibits any policy or procedure which results in discrimination on the basis of age, color, disability, gender expression, national origin, marital status, race, religion, sex or sexual orientation. Individuals who wish to file a discrimination complaint, may call the Executive Director, Benefits & EEO Compliance at 754-321-2150 or Teletype Machine (TTY) at 754-321-2158.

Individuals with disabilities requesting accommodations under the Americans with Disabilities Act (ADA) may call the Equal Educational Opportunities (EEO) at 754-321-2150 or Teletype Machine (TTY) at 754-321-2158.

Third Party Administrative Services for Casualty Lines Claims

15-019P - Third Party Administrative Services for Casualty Lines Claims		Maximum Points	Aston Henry	Theresa Coleman	Scott Jarvis	John Burkholder	Keith Fisher	AVERAGE POINTS
EXPERIENCE AND QUALIFICATIONS		30						
Johns Eastern Company, Inc.			30	30	25	30	30	29
SCOPE OF SERVICES		35						
Johns Eastern Company, Inc.			35	35	30	35	35	34
COST OF SERVICES		30						
Johns Eastern Company, Inc.			30	30	30	30	30	30
M/WBE PARTICIPATION		5						
Johns Eastern Company, Inc.			2	2	2	2	2	2
TOTAL SCORE		100						
Johns Eastern Company, Inc.								
								95