

AGENDA REQUEST FORM
THE SCHOOL BOARD OF BROWARD COUNTY, FLORIDA

Meeting Date 7/21/09	Open Agenda <input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	Time Certain Request <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No	Agenda Item Number EE-3
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TITLE:
Destiny Resource Management Solution – Library and Textbook Management

REQUESTED ACTION:
 Approve the Agreement between SBBC and Follett Software Company for Destiny Resource Management Solution for Library and Textbook Management.

SUMMARY EXPLANATION AND BACKGROUND:
 This Agreement between SBBC and Follett Software Company provides SBBC with the Destiny Resource Management Solution for a centralized library and textbook management. Follett Software Company will provide the software, services and peripherals to support the solution. The core of the solution consists of several applications and online service components for library and textbook inventory management, including a centralized database and application, cataloging, circulation, inventory, searching, reporting, off-line circulation, online help, online access to a database of over eight million high quality MARC21 records, online access to a database of over 300,000 high quality textbook titles, project management support, onsite training, and on demand eLearning, and technical support.

By entering into this Agreement, the District will upgrade its Library Management System and receive enough Textbook Tracking Software licenses for all high schools at the same costs previously paid for maintenance alone with the prior solution. Typically, software licenses are purchased with a large upfront fee followed by annual maintenance and support. Follett Software Company has agreed to allow the District to purchase the software licenses over a period of seven years to minimize its initial cash outlay. Follett has also agreed to reduce the first payment by \$100,000 to allow the District to cover the purchase of new servers without any additional financial impact on the Total Cost of Ownership. Since the Destiny software is a web-based solution, the computers currently used by the libraries will not require upgrades. If the District were to continue with the prior client based solution, all of the computers in libraries would have needed immediate upgrades.

The Agreement(s) have been approved as to form and legal content by the School Board Attorney.

SCHOOL BOARD GOALS:

- ☒ • Goal One: Raise achievement of all students to ensure graduation from high school and readiness for post-secondary education.
- ☐ • Goal Two: Improve the health and wellness of students and personnel.
- ☒ • Goal Three: Provide a safe and secure physical and technological environment for all students and employees.
- ☒ • Goal Four: Promote innovation which focuses on best practices and quality efforts that improve our best-in-class position.
- ☐ • Goal Five: Recruit, develop, retain, and recognize high performing and diverse faculty and personnel.
- ☐ • Goal Six: Build strong partnerships with family, business, community and government at the classroom, school, area, and district level.
- ☐ • Goal Seven: Ensure district's leadership as an environmental steward through innovative ecology and energy conservation programs.

FINANCIAL IMPACT:
 The first payment for 2009 is \$208,600.53, then payments of \$308,483.53 annually for 2010 through August 2015. The total financial impact to provide the centralized library and textbook management solution for the District is \$2,059,501.69 through August 31, 2015. This includes the acquisition of required licenses, ongoing support and maintenance. The funding for this Agreement will come from the existing Software/Hardware maintenance budget for library resources.

EXHIBITS: (List)
 1. Copy of the Agreement

BOARD ACTION: <div style="text-align: center; font-size: 1.5em; font-weight: bold; margin-top: 20px;">APPROVED</div>	SOURCE OF ADDITIONAL INFORMATION: <table style="width:100%; border-collapse: collapse;"> <tr> <td style="width:70%; border-bottom: 1px solid black;">Michele E. Rivera</td> <td style="width:30%; border-bottom: 1px solid black;">754-321-3320</td> </tr> <tr> <td style="border-bottom: 1px solid black;">Jeffrey S. Moquin</td> <td style="border-bottom: 1px solid black;">754-321-2650</td> </tr> <tr> <td style="border-bottom: 1px solid black;">Donnie Carter</td> <td style="border-bottom: 1px solid black;">754-321-2610</td> </tr> <tr> <td style="font-size: 0.8em;">Name</td> <td style="font-size: 0.8em;">Phone</td> </tr> </table>	Michele E. Rivera	754-321-3320	Jeffrey S. Moquin	754-321-2650	Donnie Carter	754-321-2610	Name	Phone
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(For Official School Board Records' Office Only)
THE SCHOOL BOARD OF BROWARD COUNTY, FLORIDA
Donnie Carter, Chief Operations Officer
Office of the Chief Operations Officer

Approved in Open Board Meeting on: JUL 21 2009

By: Maurice S. Dineen School Board Chair