

## EXECUTIVE SUMMARY

Contract	RFP 14-045V – Motor Coach Transportation Services
Timeline	June 1, 2014 through June 30, 2017
Financial Impact	\$1,500,000 – All expenditures for this contract will come from existing approved school/department/center budgets.
Managing Department	Pupil Transportation
Source of Additional Information	Pat Snell, Director, Student Transportation and Fleet Services

This RFP provides extra-curricular motor coach transportation services that will transport students, staff, chaperones, advisors, etc., to and from athletic and scholastic events, field trips, and grad night. Single day or overnight trips may be to various sites throughout Broward, Palm Beach, Miami-Dade Counties, and the state of Florida. On occasion, trips may leave Florida and travel out of state. Awarded vendors under this contract shall be the only approved and qualified bus companies to provide these services to District and charter schools.

The prices for the tri-county trips had an average increase of 5% and outside tri-county had an average price increase of 2%, as compared with the last RFP issued in 2008. Multiple-day trips had a significant reduction in costs of an average of 40%, as compared to the last RFP issued in 2008, which will provide an estimated savings to the District of \$300,000 for the term of the contract. This is the area that vendors want to be the most competitive. The CPI Index shows an 11% increase from 2008.

There are five new companies that are being recommended under this contract; they are: ESCOT Bus Lines, First Class Coach/Martz, Safeguard Americas Transportation, Southern Bus Lines, and Transtour Motor Coach.

14-045V  
MOTOR COACH TRANSPORTATION SERVICES  
PRICING

Name	Tri-County Area 14-045V	Outside Tri- County Area 14-045V	Grad Night 14-045V	Multiple Days 14-045V	Mileage 14-045V
Ace Tours and Transportation	\$ 105.00	\$ 117.50	\$ 2,550.00	\$ 1,387.50	\$ 3.75
Aventura Limo - A1 Lux Coach	\$ 110.00	\$ 145.00	\$ 2,700.00	\$ 1,050.00	\$ 3.75
Atlantic Charters	\$ 95.00	\$ 95.00	\$ 2,800.00	\$ 800.00	\$ 3.75
Cabana Coaches, LLC	\$ 90.00	\$ 90.00	\$ 2,833.00	\$ 1,000.00	\$ 4.00
Classic Bus Lines	\$ 112.50	\$ 112.50	\$ 2,950.00	\$ 1,025.00	\$ 3.60
Davis Tours	\$ 80.00	\$ 80.00	\$ 3,200.00	\$ 1,300.00	\$ 4.00
Evergreen/Horizon	\$ 90.00	\$ 90.00	\$ 2,833.00	\$ 1,000.00	\$ 4.00
Florida Trails/Annett Bus	No Bid	No Bid	\$ 3,250.00	\$ 1,350.00	\$ 4.50
Gatortrax Adventure Tours	\$ 125.00	\$ 105.00	\$ 2,766.00	\$ 1,016.00	\$ 2.50
Goldstar Transportation	\$ 128.33	\$ 135.83	\$ 2,716.00	\$ 1,016.00	\$ 4.00
Heavenly Charter	\$ 95.00	\$ 95.00	\$ 2,850.00	\$ 900.00	\$ 3.60
Horizon Coach Lines	\$ 92.50	\$ 92.50	\$ 2,900.00	\$ 1,000.00	\$ 4.00
J & A Bus Services	\$ 90.00	\$ 90.00	\$ 2,800.00	\$ 1,000.00	\$ 2.75
Salud Services/Endeavor Bus	\$ 135.41	\$ 108.33	\$ 3,300.00	Disq.	Disq.
Simply The Best Charters	\$ 138.00	\$ 138.00	\$ 2,948.00	\$ 1,271.66	\$ 4.43
Travel By Bus	\$ 116.66	\$ 116.66	\$ 3,266.00	\$ 966.66	\$ 3.60
Travelynx	\$ 103.33	\$ 103.33	\$ 2,933.00	\$ 941.66	\$ 4.00
Treasure Coast Motor Coach	No Bid	\$ 165.00	\$ 2,925.00	\$ 1,233.00	\$ 4.25
<b>New Coach Services (Vendors)</b>					
ESCOT Bus Lines (Orlando)	\$ 140.00	\$ 150.00	\$ 2,750.00	\$ 1,150.00	\$ 3.85
First Class Coach/Martz (St. Petersburg)	\$ 79.05	\$ 79.05	\$ 2,800.00	\$ 837.00	\$ 3.26
Safeguard Americas Trans (Miami)	\$ 85.00	\$ 95.00	\$ 2,800.00	\$ 1,400.00	\$ 3.00
Southern Bus Lines (Homestead)	\$ 125.00	\$ 110.00	\$ 2,600.00	\$ 950.00	\$ 2.50
Transtour Motor Coach	\$ 105.00	\$ 90.00	\$ 2,600.00	\$ 950.00	\$ 5.20