Analysis Matrix

Site Name: YOUNG MEN'S CHRISTIAN ASSOCIATION OF BROWARD COUNTY, FLORIDA, INC., 408 NW 14th Terr., Fort Lauderdale, FL 33316

Comparable Rental Sites								Staff Recommendations/Comments			
								Logistics		Key Notes	
Site Location	Building Type/Class	Year Built	Total Rentable Square Foot	Annual Cost Per Square Foot	Annual Base Rent	Annual Operating Expenses Per Square Foot	Total Annual Lease Cost	Parking Availability	ADA Compliance Y/N	Rental Terms	Comments
Subject Site											Free standing bldg,
408 NW 14th Terr., Fort	Office/Class										1st Floor. Lease terms
Lauderdale, FL 33311	"B" Building	1979	1,750 SF	\$17.4857	\$30,600.00	N/A	\$30,600.00	Yes	Yes	1 year	include CAM.
Oakland Commerce Center											Free standing bldg,
5221 NW 10th Terr.	Office/Class		7,390 SF								1st Floor. Lease terms
Ft. Lauderdale, FL 33309	"A" Building	1994	Divisible	\$18.00	\$31,500.00	NNN	\$31,500.00	Yes	Yes	3 years	include CAM.
Hammonia											Free standing bldg,
1700 E. Las Olas Blvd.	Office/ Class		3,365 SF								1st Floor. Lease terms
Ft. Lauderdale, FL 33301	"A" Building	1986	Divisible	\$16.00	\$28,000.00	NNN	\$28,000.00	Yes	Yes	2 years	include CAM.
5353 Building											Free standing bldg,
6353 N. Federal Highway	Office/Class		11,079 SF								1st Floor. Lease terms
Ft. Lauderdale, FL 33308	"B" Building	1974	Divisible	\$24.00	\$42,000.00	NNN	\$42,000.00	Yes	Yes	3 years	include CAM.

Building Class

- A These buildings represent the highest quality buildings in their market. They are generally the best looking buildings with the best construction, and possess high quality building infrastructure. Class A buildings also are well-located, have good access, and are professionally managed. As a result of this, they attract the highest quality tenants and also command the highest rents.
- B This is the next notch down. Class B buildings are generally a little older, but still have good quality management and tenants. Often times, value-added investors target these buildings as investments since well-located Class B buildings can be returned to their Class A glory through renovation such as façade and common area improvements. Class B buildings should generally not be functionally obsolete and should be well maintained.
- C The lowest classification of office building and space is Class C. These are older buildings (usually more than 20 years), and are located in less desirable areas and are in need of extensive renovations.

 Architecturally, these buildings are the least desirable and building infrastructure and technology is out-dated. As a result, Class C buildings have the lowest rental rates, take the longest time to lease, and are often targeted as redevelopment opportunities.

<u>Definitions</u> - **Triple Net Lease** - referred to as "**NNN**" (in a **triple net lease**), represents the three major "net" costs: property taxes, property insurance and common area maintenance (CAM). **Modified Gross Lease**, referred to where all (or part) of the above nets are included as part of the base rent.

Full Service Lease, referred to where the base rent, the nets, electrical, and janitorial are included in one price per square foot lease rate.

Source: Facility Planning and Real Estate Department 2/11/2014