

AGENDA REQUEST FORM
THE SCHOOL BOARD OF BROWARD COUNTY, FLORIDA

Meeting Date 7/23/13	Open Agenda <input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	Special Order Request <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No	Agenda Item Number LL-1
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TITLE:
Agreement with Memorial Healthcare for Athletic Trainer Services

REQUESTED ACTION:
 Approve Agreement with Memorial Healthcare to provide athletic trainer and physician services to student athletes attending eight Broward County Public High Schools. The Agreement runs from August 6, 2013 through August 5, 2014.

SUMMARY EXPLANATION AND BACKGROUND:
 The athletic trainer program between Memorial Healthcare and The School Board of Broward County, Florida, is consistent with the intent of Florida Statute 1012.46, Athletic Trainers. Pursuant to this provision, the goal of the Legislature is to have school districts employ and have available an athletic trainer in each high school. School districts may establish and implement the athletic injuries prevention and treatment program. Central to this program should be employment and availability of persons trained in the prevention and treatment of physical injuries that may occur during athletic activities.
 There is an increase in financial costs to the school system for athletic trainer services in 2013-2014 in the amount of \$12,600. The financial impact has remained unchanged since the 2009-2010 fiscal year. This is the first increase in the contract since the 2009-2010 fiscal year.
 (Summary Explanation and Background continued)

SCHOOL BOARD GOALS:
 •Goal 1: High Quality Instruction
 •Goal 2: Continuous Improvement
 •Goal 3: Effective Communication

FINANCIAL IMPACT:
 The total financial impact for the 2013-2014 school year is \$192,600. The source of funding is \$180,000 from the general fund restricted budget allocation for Memorial Healthcare trainers and \$12,600 from the unappropriated general fund.

EXHIBITS: (List)
 Athletic Training Services Agreement

BOARD ACTION: APPROVED (For Official School Board Records' Office Only)	SOURCE OF ADDITIONAL INFORMATION: DHA Danah Huttenhoff Name 754-321-2550 Phone
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THE SCHOOL BOARD OF BROWARD COUNTY, FLORIDA
Leslie M. Brown, Chief Portfolio Services Officer
 Office of Portfolio Services *Robert W. Runcie* (SRM)

Approved in Open Board Meeting on: **JUL 23 2013**

Laurie Rich-Lermon
 School Board Chair

Summary Explanation and Background Continued

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The School Board of Broward County, Florida, has contracted with Memorial Healthcare for the past five years to provide athletic trainer and physician services at high schools located in Memorial Healthcare's service zone (approximately 8 high schools). The athletic trainer provides immediate and essential services to protect the safety and welfare of students engaged in interscholastic sports. The function of the athletic trainer is to provide services regarding the prevention, recognition, emergency care, treatment and rehabilitation to student athletes. The athletic trainer directs the high schools sports medicine programs.

Licensed and nationally certified athletic trainers hold the highest level of skill and training in the sports medicine industry. Athletic trainers have extensive educational background in human anatomy, human physiology biomechanics and exercise physiology. Nationally certified trainers are trained in six major practice domains: prevention, clinical evaluation and diagnosis, immediate care, treatment, rehabilitation and reconditioning, organization and administration and professional responsibility. Athletic trainers are critical to the health, welfare and safety of student athletes. Trainers are the first responders to students injured at practices and games.

Under the agreement, Memorial Healthcare will provide the following contractual services:

- Staff each high school with a licensed and nationally certified trainer. The athletic trainers must be certified by the National Board of Certification (BOC) and be licensed by the State of Florida.
- The certified athletic trainer conducts clinical assessment and administers standard techniques of first aid to the acutely ill/injured athlete, protecting the athlete from further injury. The athletic trainers educate the student athlete and provide direct services to the athlete on hydration, concussion recognition and awareness, conditioning, nutrition, performance, enhancement training and injury care. All athletic trainers are certified in CPR and First Aid. Before practices and games, the athletic trainers prepare athletes with pre-game taping, padding and bracing joints and limbs.
- Memorial Healthcare certified trainers will attend all football games, practices and other high trauma athletic events to provide immediate assessment, evaluation and basic treatment.
- The certified athletic trainers shall serve as the cornerstone of the school system's concussion management program.

Memorial Healthcare is responsible for hiring, employing, insuring and paying all athletic trainers. The School Board does not pay any fringe benefit costs for athletic trainer services. The cap on the number of hours performed by each athletic trainer is 1,212. It is important to note that the hourly rate of athletic trainers is \$30.00 per hour. The equivalent dollar value of an athletic trainer based on 1,212 hours is \$36,360 per trainer. The accumulative dollar value under this contract is \$290,880 (\$36,360 x 8 trainers). Even with a cap on hours, the district is receiving a \$290,880 value for a total cost of \$192,600. The athletic trainers season begins with the first day of fall sports practice on August 6, 2013.

Summary Explanation and Background Continued

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Consistent with Florida Statute 1012.46, Dade County Public Schools and Palm Beach School Board provide nationally certified trainers at their high schools. A comparison of the costs and benefits of the program are provided below. It should be noted that to replicate the Dade model in Broward would cost in excess of \$2,000,000. The Dade model employs full time trainers and pays them on the teacher's salary schedule. Further, Dade County trainers' compensation includes full fringe benefit package.

	Employment Status	Hours	School Board Cost	Trainer Certification
Dade County	Full time employees	No cap on hours	\$70,000 per year with benefits per athletic trainer	Yes, licensed and nationally certified
Palm Beach County	Contract with multiple agencies for part time services	1,000 hours per year	\$22,500 per athletic trainer	Yes, licensed and nationally certified
Broward County	Contract with Memorial Healthcare for part-time services	Cap on hours per trainer, per year is 1,212 (Value is \$36,360)	\$24,075 per athletic trainer	Yes, licensed and nationally certified

This agreement has been reviewed and approved as to form and legal content by the Office of the General Counsel. The agreement has been approved by Memorial Healthcare.

AFFILIATION AGREEMENT

THIS AFFILIATION AGREEMENT ("Agreement") is made and entered into as of this 23rd day of July, 2013, by and between **THE SCHOOL BOARD OF BROWARD COUNTY, FLORIDA** (hereinafter referred to as "SBBC"), a body corporate and political subdivision of the State of Florida, whose principal place of business is 600 Southeast Third Avenue, Fort Lauderdale, Florida 33301 and **MEMORIAL HEALTHCARE SYSTEM** (hereinafter referred to as "MEMORIAL"), a special taxing district created by the Legislature of the State of Florida, whose principal place of business is 3501 Johnson Street, Hollywood, Florida 33021.

WHEREAS, MEMORIAL and SBBC recognize that student safety and welfare are the foremost considerations in the conduct of interscholastic athletic activities, and in particular athletic programs must be conducted with special attention for the prevention of physical injuries, minimization of severe injuries and prevention of reoccurrence of injuries, and

WHEREAS, central to an athletic injuries and treatment program is the utilization of licensed and nationally certified trainers trained in the prevention and treatment of injuries that may occur during athletic activities, and

WHEREAS, the goal of the Florida Legislature (Section 1012.46) is to have an athletic trainer in each high school in the state, and

WHEREAS, this Agreement supports the SBBC's goal, "Build strong partnerships with family, business, community and government at the classroom, school, area and district level."

ARTICLE 1 - RECITALS

1.01. Recitals. The Parties agree that the foregoing recitals are true and correct and that such recitals are incorporated herein by reference.

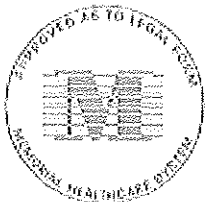
ARTICLE 2 – SPECIAL CONDITIONS

2.01 Term. This Agreement shall be effective on August 6, 2013 and shall terminate on August 5, 2014, unless terminated earlier pursuant to Section 4.05 of this Agreement.

2.02 MEMORIAL Services. MEMORIAL shall:

A. Provide athletic trainer services at the following eight (8) high schools:

- | | |
|----------------|------------------|
| 1) Cooper City | 5) McArthur |
| 2) Everglades | 6) Miramar |
| 3) Flanagan | 7) South Broward |
| 4) Hallandale | 8) West Broward |



- B. Retain State of Florida Licensed Athletic Trainers, and or licensed graduate athletic training students. MEMORIAL may also utilize and supervise athletic training student interns from area Athletic Training Education Programs (i.e. Nova Southeastern University or Florida International University) at each of the program sites. All members of the Sports Medicine Program will be supervised by a MEMORIAL Director, Sports Medicine. The Director of Sports Medicine shall cooperate with the SBBC's Director of Athletics and Student Activities to coordinate the activities, events and other arrangements for the Athletic Trainers contemplated for this service. The Director, Sports Medicine shall provide supervision for the Athletic Trainers and shall provide coordination for the volunteer team physician participation.
- C. Complete annual performance evaluations of all athletic trainers. The SBBC's Director of Athletics and Student Activities shall provide job performance data and input to the MEMORIAL Director, Sports Medicine.
- D. Assist the SBBC in educating principals, athletic directors, coaches and school system staff on sports medicine issues through:
- Presentations to athletic directors and coaches,
 - Printed materials and published guidelines on sports medicine issues such as hydration, concussion management, etc., and
 - Sports medicine recommendations to the Department of Athletics and Student Activities.
- E. Provide materials to the SBBC's Director of Athletics and Student Activities for the promotion of the sports medicine partnership through game announcements and banner displays (i.e. gym/stadium) at participating high schools.
- F. Background Screening - MEMORIAL agrees to comply with and shall ensure MEMORIAL'S contractors comply with all requirements of Sections 1012.32 and 1012.465, Florida Statutes, and MEMORIAL and all of its personnel and contractors who (1) are to be permitted access to school grounds when students are present, (2) will have direct contact with students, or (3) have access or control of school funds will successfully complete the background screening required by the referenced statutes and meet the standards established by the statutes. This background screening will be conducted by SBBC in advance of MEMORIAL or its personnel providing any services under the conditions described in the previous sentence. SBBC will bear the cost of acquiring the background screening required by Section 1012.32, Florida Statutes, and any fee imposed by the Florida Department of Law Enforcement to maintain the fingerprints provided with respect to MEMORIAL and its personnel and contractors. The Parties agree that the failure of MEMORIAL to perform any of the duties described in this section shall constitute a material breach of this Agreement entitling SBBC to terminate immediately with no further responsibilities or duties to perform under this Agreement. To the extent permitted by law, MEMORIAL agrees to indemnify and hold harmless SBBC, its officers and employees from any liability in the form of physical or mental injury, death or property damage resulting in MEMORIAL's failure to comply with the



requirements of this section or Sections 1012.32 and 1012.465, Florida Statutes. Nothing herein shall be construed as a waiver by MEMORIAL or SBBC of sovereign immunity or any rights conferred by Section 768.28, Florida Statutes.

- G. Notwithstanding any other provision of this Agreement, MEMORIAL shall not be required to provide any services hereunder for Broward County Athletic Association special events.

2.03 SCHOOL BOARD Services. SBBC shall:

- A. If employed as teachers, pay athletic trainers their teaching salaries, benefits and other expenses associated with their SBBC responsibilities.
- B. Provide MEMORIAL athletic trainers at each high school with an Automatic External Defibrillator (AED) for their exclusive and individual use while on duty as an athletic trainer.
- C. Provide MEMORIAL athletic trainers at each high school with a Weather Bug storm-warning device for their exclusive use while on duty as an athletic trainer.
- D. Every effort will be made to ensure that all sports medicine equipment used in connection with the athletic program (c.g. electric muscle stimulators, ultrasound machines, ice makers, whirlpools, hydro collators, etc.) at each high school is in good working condition, maintained and serviced annually as per manufacturers' recommendations.
- E. Provide each athletic trainer a locked file drawer for patient and/or hospital records.
- F. Provide each athletic trainer with the supplies needed to maintain patient and/or hospital records (file folders, paper, etc.)
- G. Provide a copy machine or access to a copy machine for patient and/or hospital records.
- H. Provide each athletic trainer with administrative and or secretarial support to maintain patient and/or hospital records.
- I. Provide each athletic trainer access to the school weight room for rehabilitation of athletic injuries.
- J. Provide each athletic trainer with a device (walkie-talkie or radio) for communication with school personnel while they are on duty.
- K. Provide a reasonably accessible storage area in each athletic training facility for athletic training supplies.
- L. Provide sports medicine supplies annually for each MEMORIAL athletic trainer assigned to a high school.



- M. Provide for the purchase of appropriate sports medicine equipment annually for each MEMORIAL athletic trainer assigned to a high school.
- N. Provide regular maintenance and janitorial service (trash removal, hazardous waste removal, normal cleaning and mopping) for the athletic training room located in each school building.

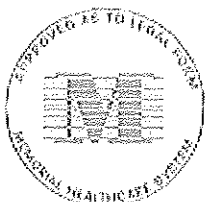
ARTICLE 3 -COMPENSATION/METHOD OF PAYMENT

3.01. MEMORIAL SHALL:

- A. Pay athletic trainers under this Agreement.
- B. Provide the salary, benefits and other expenses associated with the administrative direction of this program.
- C. Athletic Trainer per diem employees are not entitled to any of the SBBC's employee benefits programs including, but not limited to, social security, health insurance, unemployment compensation, pension or other employee benefits.
- D. Athletic Trainers shall make an initial assessment of athletes requiring services under this Agreement. Each student will be diagnosed and treated for their specific condition if the services are available at the school. If not available, the athletic trainers may refer the student to a MEMORIAL physician, clinic, primary care facility or hospital to assure the best continuity of care and to assure and encourage uniform standards for the coordination, education and athletic training services provided under this agreement.
- E. In the event an athlete is referred to a physician, a specialist or a hospital for treatment, that entity shall retain the sole and exclusive right to bill and collect from Medicare, Medicaid, Third Party payors and any other party for reimbursement, including the athlete or his/her family, for services provided to the athlete. The entity shall have the responsibility for billing and collections. All funds collected shall remain the sole and exclusive property of that entity and SBBC shall not have a claim or right to any of said funds.
- F. The hours of operation, activities, events and other arrangements contemplated under this Agreement will be determined mutually by the program coordinators but within officially sanctioned time periods for covered practices and athletic events.

3.02 SCHOOL BOARD SHALL:

- A. Effective August 6, 2013 through August 5, 2014 SBBC shall pay to MEMORIAL \$192,600 for athletic trainer services for schools listed in Section 2.02(A) of the Agreement. For the 2013-14 school year, the estimated maximum count on the number of hours to be performed by each athletic trainer at their designated school shall be 1,212.



- B. Pay MEMORIAL in two equal payments as invoiced by MEMORIAL to SBBC's Director of Athletics and Student Activities. Payment shall be reduced on a per diem basis for schools listed in Section 2.02(A), that are temporarily without services of an athletic trainer.

ARTICLE 4 – GENERAL CONDITIONS

- 4.01 **No Waiver of Sovereign Immunity.** Nothing contained in this Agreement is intended to serve as a waiver of sovereign immunity by any agency to which sovereign immunity may be applicable. MEMORIAL shall self-insure, pursuant to Section 768.28, Fla. Stat., for its liability for tort claims associated with the acts or omissions of its agents and employees. Nothing in this Agreement shall be deemed to require indemnification by MEMORIAL of any party for an amount greater than the limitation of liability for tort claims under Section 768.28, Fla. Stat., or otherwise operate to increase MEMORIAL's limitations of liability for tort claims under Section 768.28, Fla. Stat., or waive any immunity under applicable law, or to create liability or responsibility on the part of MEMORIAL for the acts or omissions of any party other than itself, its agents, and its employees.
- 4.02 **No Third Party Beneficiaries.** The parties expressly acknowledge that it is not their intent to create or confer any rights or obligations in or upon any third person or entity under this Agreement. None of the parties intend to directly or substantially benefit a third party by this Agreement. The parties agree that there are no third party beneficiaries to this Agreement and that no third party shall be entitled to assert a claim against any of the parties based upon this Agreement. Nothing herein shall be construed as consent by an agency or political subdivision of the State of Florida to be sued by third parties in any manner arising out of any contract.
- 4.03 **Non-Discrimination.** The parties shall not discriminate against any employee or participant in the performance of the duties, responsibilities and obligations under this Agreement because of race, age, religion, color, gender, national origin, marital status, disability or sexual orientation.
- 4.04 **Records.** Each party shall maintain its own respective records and documents associated with this Agreement in accordance with the records retention requirements applicable to public records. Each party shall be responsible for compliance with any public documents request served upon it pursuant to Section 119.07, Florida Statutes, and any resultant award of attorney's fees for non-compliance with that law.
- 4.05 **Termination.** This Agreement may be cancelled with or without cause by SBBC or MEMORIAL during the term hereby upon thirty (30) days written notice to the other parties of its desire to terminate this agreement.
- 4.06 **Entire Agreement.** This document incorporates and includes all prior negotiations, correspondence, conversations, agreements and understandings applicable to the matters contained herein and the parties agree that there are no commitments, agreements or understandings concerning the subject matter of this Agreement that are not contained in



this document. Accordingly, the parties agree that no deviation from the terms hereof shall be predicated upon any prior representations or agreements, whether oral or written.

- 4.07 Amendments. No modification, amendment, or alteration in the terms or conditions contained herein shall be effective unless contained in a written document prepared with the same or similar formality as this Agreement and executed by each party hereto.
- 4.08 Preparation of Agreement. The parties acknowledge that they have sought and obtained whatever competent advice and counsel as was necessary for them to form a full and complete understanding of all rights and obligations herein and that the preparation of this Agreement has been their joint effort. The language agreed to herein expresses their mutual intent and the resulting document shall not, solely as a matter of judicial construction, be construed more severely against one of the parties than the other.
- 4.09 Waiver. The parties agree that each requirement, duty and obligation set forth herein is substantial and important to the formation of this Agreement and, therefore, is a material term hereof. Any party's failure to enforce any provision of this Agreement shall not be deemed a waiver of such provision or modification of this Agreement. A waiver of any breach of a provision of this Agreement shall not be deemed a waiver of any subsequent breach and shall not be construed to be a modification of the terms of this Agreement.
- 4.10 Compliance with Laws. Each party shall comply with all applicable federal and state laws, codes, rules and regulations in performing its duties, responsibilities and obligations pursuant to this Agreement.
- 4.11 Governing Law. This Agreement shall be interpreted and construed in accordance with and governed by the laws of the State of Florida. Any controversies or legal problems arising out of this Agreement and any action involving the enforcement or interpretation of any rights hereunder shall be submitted to the jurisdiction of the State courts of the Seventeenth Judicial Circuit of Broward County, Florida.
- 4.12 Binding Effect. This Agreement shall be binding upon and inure to the benefit of the parties hereto and their respective successors and assigns.
- 4.13 Assignment. Neither this Agreement or any interest herein may be assigned, transferred or encumbered by any party without the prior written consent of the other party. There shall be no partial assignments of this Agreement including, without limitation, the partial assignment of any right to receive payments from SBBC.
- 4.14 Force Majeure. Neither party shall be obligated to perform any duty, requirement or obligation under this Agreement if such performance is prevented by fire, hurricane, earthquake, explosion, wars, sabotage, accident, flood, acts of God, strikes, or other labor disputes, riot or civil commotion, or by reason of any other matter or condition beyond the control of either party, and which cannot be overcome by reasonable diligence and without unusual expense ("Force Majeure"). In no event shall a lack of funds on the part of either party be deemed Force Majeure.



- 4.15 Place of Performance. All obligations of SBBC under the terms of this Agreement are reasonably susceptible of being performed in Broward County, Florida and shall be payable and performable in Broward County, Florida.
- 4.16 Severability. In case any one or more of the provisions contained in this Agreement shall for any reason be held to be invalid, illegal, unlawful, unenforceable or void in any respect, the invalidity, illegality, unenforceability or unlawful or void nature of that provision shall not effect any other provision and this Agreement shall be considered as if such invalid, illegal, unlawful, unenforceable or void provision had never been included herein.
- 4.17 Notice. When any of the parties desire to give notice to the other, such notice must be in writing, sent by U.S. Mail, postage prepaid, addressed to the party for whom it is intended at the place last specified; the place for giving notice shall remain such until it is changed by written notice in compliance with the provisions of this paragraph. For the present, the Parties designate the following as the respective places for giving notice:

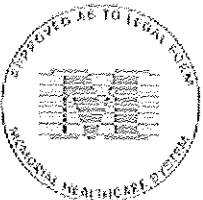
To SBBC: Superintendent of Schools
The School Board of Broward County, Florida
600 Southeast Third Avenue
Fort Lauderdale, Florida 33301
Fax: (754) 321-2701

With a Copy to: Director, Athletics & Student Activities
The School Board of Broward County, Florida
600 Southeast Third Avenue, Third Floor
Fort Lauderdale, Florida 33301
Fax: (754) 321-2552

To MEMORIAL: Frank V. Sacco
President and Chief Executive Officer
3501 Johnson Street
Hollywood, Florida 33021

4.18 Liability/Indemnification.

A. School Board. SBBC agrees to indemnify and hold the District, its agents, servants, and employees harmless from and against all claims, damage, cost and expenses, including attorney fees, whatsoever arising in connection with any negligent acts or omissions by SBBC in the performance of its obligation under this Agreement. Nothing in this section is intended to alter or waive SBBC's entitlement to sovereign immunity, or to extend SBBC's liability beyond the limits established in Section 768.28, Florida Statutes, as amended. Except as otherwise set forth herein, SBBC further agrees to indemnify and hold the District harmless against all liability and loss in connection with, and shall assume full responsibility for, payment of all federal, state and local taxes or contributions imposed or required under unemployment insurance, Social Security and income tax laws, with respect to any of its faculty and students.



B. Memorial. MEMORIAL agrees to indemnify, defend and hold SBBC, its agents, servants and employees harmless from any and all claims, judgment, cost, liabilities, damages and expenses, including reasonable attorney's fees, whatsoever arising in connection with any negligent acts or omissions by MEMORIAL in the performance of its obligations under this Agreement. Nothing in this section is intended to alter or waive MEMORIAL'S entitlement to sovereign immunity, or to extend MEMORIAL'S liability beyond the limits established in Section 768.28, Florida Statutes, as amended.

- 4.19 Captions. The captions, section numbers, article numbers, title and headings appearing in this Agreement are inserted only as a matter of convenience and in no way define, limit, construe or describe the scope or intent of such articles or sections of this Agreement, nor in any way effect this Agreement and shall not be construed to create a conflict with the provisions of this Agreement.
- 4.20 Authority. Each person signing this Agreement on behalf of either party individually warrants that he or she has full legal power to execute this Agreement on behalf of the party for whom he or she is signing, and to bind and obligate such party with respect to all provisions contained in this Agreement.

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IN WITNESS WHEREOF, the Parties hereto have made and executed this Agreement on the date first above written.

FOR SBBC

(Corporate Seal)

THE SCHOOL BOARD OF BROWARD
COUNTY, FLORIDA

By *Laurie Rich Levinson*
Laurie Rich Levinson, Chair

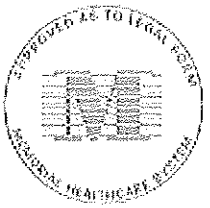
ATTEST:

Robert W. Runcie

Robert W. Runcie
Superintendent of Schools

Approved as to Form and Legal Content:

Mildred M. Genu 07/11/2013
Office of the General Counsel



FOR MEMORIAL

MEMORIAL HEALTHCARE SYSTEM

By

[Handwritten Signature]

Frank V. Sacco, President/CEO

Aurelio Fernandez, Exec. V.P. + C.O.O.

Date:

7/9/13

Linda M. Cerrito

Witness

Deborah W. Palm

Witness

