

The School Board of Broward County, Florida  
Supply Management & Logistics Department

RFP No.:	<u>14-023V</u>	Board Meeting:	<u>JULY 23, 2013</u>
Description:	<u>INTERPRETER SERVICES FOR THE DEAF AND HARD OF HEARING (TERM CONTRACT)</u>	Notified:	<u>101</u> Downloaded: <u>17</u>
For:	<u>VARIOUS LOCATIONS</u> (School/Department)	RFP Rec'd:	<u>7</u> No Bids: <u>0</u>
Fund:	<u>VARIOUS FUNDS</u>	RFP Opening:	<u>MAY 29, 2013</u>
		Advertised Date:	<u>APRIL 25, 2013</u>

**POSTING OF RFP RECOMMENDATION/TABULATION:** RFP Recommendations and Tabulations will be posted in the Supply Management & Logistics Department and [www.Demandstar.com](http://www.Demandstar.com) on **JUNE 12, 2013 @ 3:00 PM**, and will remain posted for 72 hours. Any person who is adversely affected by the decision or intended decision shall file a notice of protest, in writing, within 72 hours after the posting of the notice of decision or intended decision. The formal written protest shall be filed within ten (10) days after the date the notice of protest is filed. Failure to file a notice of protest or failure to file a formal written protest shall constitute a waiver of proceedings under this chapter. Section 120.57(3)(b), Florida Statutes, states that "The formal written protest shall state with particularity the facts and law upon which the protest is based." Saturdays, Sundays, state holidays and days during which the school district administration is closed shall be excluded in the computation of the 72-hour time period provided. Filings shall be at the office of the Director of Supply Management & Logistics Department, 7720 West Oakland Park Boulevard, Suite 323, Sunrise, Florida 33351. Any person who files an action protesting an intended decision shall post with the School Board, at the time of filing the formal written protest, a bond, payable to The School Board of Broward County, Florida, (SBBC), in an amount equal to one percent (1%) of the estimated value of the contract. Failure to post the bond required by SBBC Policy 3320, Part VIII, Purchasing Policies, Section N, within the time allowed for filing a bond shall constitute a waiver of the right to protest.

**RECOMMENDATION/TABULATION**

SEVEN PROPOSALS WERE RECEIVED IN RESPONSE TO RFP 14-023V. PROPOSALS WERE EVALUATED BY:

DIANA GORBEA – PROGRAM MONITOR – PROGRAMS FOR DEAF AND HARD OF HEARING, EXCEPTIONAL STUDENT EDUCATION DEPARTMENT  
CONNIE KALISH – LEAD TEACHER/INTERPRETER – ITINERANT PROGRAMS FOR DEAF AND HARD OF HEARING, EXCEPTIONAL STUDENT EDUCATION DEPARTMENT  
ROBYN SHIPP – PROGRAM MONITOR – PROGRAMS FOR DEAF AND HARD OF HEARING, EXCEPTIONAL STUDENT EDUCATION DEPARTMENT  
TERRY SPURLOCK – CURRICULUM SPECIALIST – CHH/VISUALLY IMPAIRED, EXCEPTIONAL STUDENT EDUCATION DEPARTMENT

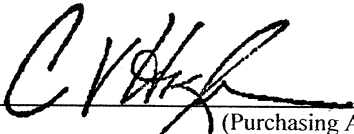
M/WBE ADVISOR: MARCY HOUSER, M/WBE SPECIALIST III

BASED UPON THE COMMITTEE'S RECOMMENDATION AND SECTION 5.4 OF THE RFP, IT IS RECOMMENDED THAT THE AWARD BE MADE TO THE PROPOSERS WHO HAVE COMPLIED WITH THE TERMS, CONDITIONS AND SPECIFICATIONS OF THE RFP AND HAVE MET THE SCORING CRITERIA OF 70 POINTS OF HIGHER. ALSO IN ACCORDANCE WITH SECTION 5.3 OF THE RFP, THE COMMITTEE MAY ENTER INTO NEGOTIATIONS WITH ONE OF THE TOP RANKED PROPOSERS TO DETERMINE CONTRACT AWARD. THE AWARD OF THE RFP WILL BE BASED ON THE SUCCESSFUL NEGOTIATION.

\*ACCESSIBLE COMMUNICATIONS FOR THE DEAF  
(AFRICAN AMERICAN M/WBE: LAUDERHILL, FL)

\*CODA LINK, INC.  
(WHITE FEMALE WBE: SUNRISE, FL)

(CONTINUED)

By:  Date: 06/12/13  
(Purchasing Agent)

The School Board of Broward County, Florida, prohibits any policy or procedure which results in discrimination on the basis of age, color, disability, gender expression, national origin, marital status, race, religion, sex or sexual orientation. Individuals who wish to file a discrimination complaint, may call the Executive Director, Benefits & EEO Compliance at 754-321-2150 or Teletype Machine (TTY) at 754-321-2158.

Individuals with disabilities requesting accommodations under the Americans with Disabilities Act (ADA) may call the Equal Educational Opportunities (EEO) at 754-321-2150 or Teletype Machine (TTY) at 754-321-2158.

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INTERPRETER SERVICES FOR DEAF AND HARD OF HEARING  
TABULATION/RECOMMENDATION

INTERPRETERS UNLIMITED, INC.  
SIGN TALK, INC.

\*CERTIFIED M/WBE VENDOR

IT IS RECOMMENDED THAT FOR REASON(S) STATED ON THE ATTACHED RFP REJECTION SHEET, THE PROPOSAL, IN PART OR ITS ENTIRETY, BE REJECTED FOR NOT COMPLYING WITH RFP REQUIREMENTS.

CONTRACT PERIOD: SEPTEMBER 9, 2013 THROUGH JUNE 30, 2016

By: \_\_\_\_\_ Date: 06/12/13  
(Purchasing Agent)

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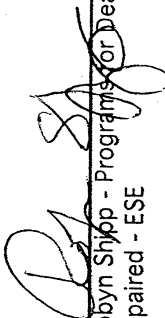
## INTERPRETER SERVICES FOR THE DEAF AND HARD OF HEARING

14-023V - Interpreter Services for the Deaf and Hard of Hearing	Maximum Points	Diana Gorbea	Connie Kalish	Robyn Shipp	Terry Spurlock	Average Points
<b>Experience and Qualifications</b>	30					
Accessible Communications for the Deaf		20	30	25	27	26
Coda Link, Inc.		25	30	30	28	28
Interpreters Unlimited, Inc.		30	20	20	27	24
Nationwide Interpreter Resource, Inc.		25	30	30	27	28
Sign Talk, LLC		20	20	20	20	20
Soliant Health, Inc.		15	20	20	20	19
<b>Scope of Services</b>	35					
Accessible Communications for the Deaf		35	35	30	27	32
Coda Link, Inc.		35	35	35	33	35
Interpreters Unlimited, Inc.		35	30	20	32	29
Nationwide Interpreter Resource, Inc.		35	35	30	33	33
Sign Talk, LLC		35	30	20	32	29
Soliant Health, Inc.		30	30	20	32	28
<b>Cost of Services</b>	30					
Accessible Communications for the Deaf		24	24	24	24	24
Coda Link, Inc.		30	30	30	30	30
Interpreters Unlimited, Inc.		29	29	29	29	29
Nationwide Interpreter Resource, Inc.		26	26	26	26	26
Sign Talk, LLC		26	26	26	26	26
Soliant Health, Inc.		21	21	21	21	21


INTERPRETER SERVICES FOR THE DEAF AND HARD OF HEARING

<b>MWBE Participation</b>	5							
Accessible Communications for the Deaf	4	4	4	4	4	4	4	4
Coda Link, Inc.	4	4	4	4	4	4	4	4
Interpreters Unlimited, Inc.	1	1	1	1	1	1	1	1
Nationwide Interpreter Resource, Inc.	2	2	2	2	2	2	2	2
Sign Talk, LLC	0	0	0	0	0	0	0	0
Soliant Health, Inc.	0	0	0	0	0	0	0	0
<b>Total Score</b>	100							
Accessible Communications for the Deaf								86
Coda Link, Inc.								97
Interpreters Unlimited, Inc.								83
Nationwide Interpreter Resource, Inc.								89
Sign Talk, LLC								75
Soliant Health, Inc.								68

  
 Diana Gorbea - Programs for Deaf Hearing  
 Impaired - ESE

  
 Robyn Shopp - Programs for Deaf Hearing  
 Impaired - ESE

  
 Connie Kalish - Lead Teacher/Interpreter - ESE

  
 Terry Spurlink - Curriculum Specialist - CHH/Visually  
 Impaired - ESE

**RFP 14-023V**  
**Interpreter Services for the Deaf and Hard of Hearing**  
**RFP Rejection Sheet**

Reject entire proposal from **Signs of Excellence, LLC**. In accordance with Section 4.4.3 of the RFP, states multiple hourly rates shall result in disqualification of proposal. Proposer offered multiple or tier pricing.

Reject cost proposal from **Soliant Health, Inc.** for Section 4.4.3, #1. In accordance with Section 4.4.3 of the RFP, states multiple hourly rates shall result in disqualification of proposal. Since these items can be bid individually, Items 2, 3, and 4 are considered for award. Soliant shall not offer services for Item 1.

Reject proposal from **Nationwide Interpreter Resource, Inc.** Section 5.3 of the RFP allows for SBBC and the Proposer to enter into negotiations. Proposer conditioned the RFP with the following statement:

If a job is cancelled with less than 24 business hours and the interpreter cannot be reassigned to another school, NIR will bill SBBC in full for the total number of hours assigned for that day.

Proposer would not change the above statement to meet the one (1) hour "no-show" requirement as required in Section 4.4.3. Evaluation Committee decided that an "Impasse" was reached and could not come to a mutual decision. The award for this Proposer was based upon a successful negotiation; therefore, the proposal was rejected.