### AGENDA REQUEST FORM

	THE SCHOOL BOARD OF B	ROWARD COUNTY, FLORIDA	
Meeting Date			Agenda Item Number
07/23/13	Open Agenda	Special Order Request	E-3
	Yes X No	Yes _X_ No	
FIFLE: Second Amondments	to Agreements for Dogwood for	u Duomagala (DED) 12 005V Cuano Da	mtal & Cuaum Visian
Second Amendments		r Proposals (RFP) 12-005V Group Do 100l Board Employees	miai & Group vision
REQUESTED ACTION:	DOMESTICS TO THE	Cool Dourd Employees	**************************************
Approve the Second	Amendments to Agreements be	tween The School Board of Broward	County, Florida, and
		itan Life Insurance Company/Safegua	
(Dental Carriers).			,
SUMMARY EXPLANATION A	ND BACKGROUND:		· · · · · · · · · · · · · · · · · · ·
RFP 12-005V for Gre	oup Dental Insurance and Group	Vision Insurance for School Board En	ployees, was awarded
		nce Company (MetLife), and Metrop	
		feguard), (Dental Carriers) and Huma	
		ool Board at the June 21, 2011 Board	
MetLife and MetLife/	Safeguard (Dental Carriers) a	greed to a negotiated reduced rate of	3.1% across all Plans.
The premium decrease	es did not represent savings to	the District for 2014, based on currer	nt contract provisions;
however, the decreases	s did result in total savings to Dis	trict employees of approximately \$260,	,000.
		Benefits and Solstice Benefits, Inc. (V	
		vere approved by the Superintendent'	s Insurance Advisory
Committee at its May 9	9, 2013 meeting.		
These Amendments to	A creements hove been ravious	d and approved as to form and legal co	entant by the Office of
the General Counsel.	Agreements have been reviewed	d and approved as to form and legal ce	ment by the Office of
SCHOOL BOARD GOALS:			
	l uality Instruction		

- X Goal 2:
- Continuous Improvement
- •Goal 3: **Effective Communication**

#### FINANCIAL IMPACT:

The premium increases do not represent additional cost to the District for 2014, based on current contract provisions.

#### EXHIBITS: (List)

- **Executive Summary** 1.
- 2. Second Amendment to Agreement - Metropolitan Life Insurance Company
- 3. Second Amendment to Agreement - Metropolitan Life Insurance Company/Safeguard Health Plans, Inc.
- Approved Agenda Request Form 08/21/12 RSBM (E-3)
- Approved Agenda Request Form 06/21/11 RSBM (EE-3)

APPROVED

SOURCE OF ADDITIONAL INFORMATION:

Dr. Dildra Martin-Ogburn

754-321-3100 754-321-0506

Carol Barker Name

Phone

(For Official School Board Records' Office Only)

#### THE SCHOOL BOARD OF BROWARD COUNTY, FLORIDA

Maurice L. Woods

Maurice L. Woods

Chief Strategy & Operations Officer

Office of Strategy & Operations

Approved in Open Board Meeting on:

By:

School Board Chair

# Executive Summary RFP 12-005V Group Dental Insurance and Group Vision Insurance for School Board Employees

#### DENTAL

The contract for the above-mentioned RFP was awarded to Humana/CompBenefits, Metropolitan Life Insurance Company (MetLife), and Metropolitan Life Insurance Company/Safeguard (MetLife/Safeguard), by the School Board on June 21, 2011; effective January 1, 2012 and expires December 31, 2014. This is the third year of their initial three (3) year contract period.

The terms of their contract allowed MetLife to request a rate increase of 5.1% on their PPO-Basic Plan and 6% on their PPO-Enhanced Plan. However, MetLife agreed to a negotiated reduced rate increase of 2.0% on their PPO-Basic Plan; 4.2% on their PPO-Enhanced Plan; and 4% (MetLife/Safeguard) on their DHMO-Basic Plan; and 4% on their DHMO-Enhanced Plan for 2013. The premium increases did not represent additional cost to the Board for 2013, based on current contract provisions.

For 2014, MetLife and MetLife/Safeguard agreed to a negotiated reduced rate of 3.1% across all Plans. The premium decreases did not represent savings to the Board for 2014, based on current contract provisions; however, the decreases did result in total savings to District employees of approximately \$260,000.

The Superintendent's Insurance Advisory Committee met on May 9, 2013, and voted to recommend approval of the negotiated renewal. The recommendation was approved unanimously by the Committee.

#### VISION

The contract for the District's Vision insurance was awarded to Humana/CompBenefits and Solstice Benefits, Inc., on June 21, 2011, effective, January 1, 2012, and expires December 31, 2014. This is the third year of their initial three (3) year contract period. The terms of the contracts holds both Humana/CompBenefits and Solstice Benefits, Inc., rates flat through the end of their initial contract period (2014).

There will be no additional financial impact to the District.

## SECOND AMENDMENT TO AGREEMENT

THIS SECOND AMENDMENT TO AGREEMENT entered into on the \_\_\_\_\_\_ day of \_\_\_\_\_\_\_ day of \_\_\_\_\_\_\_\_, 2013 by and between:

#### THE SCHOOL BOARD OF BROWARD COUNTY, FLORIDA

(hereinafter referred to as "SBBC")
a body corporate and political subdivision of the State of Florida,
whose principal place of business is
600 Southeast Third Avenue,
Fort Lauderdale, Florida 33301

and

#### METROPOLITAN LIFE INSURANCE COMPANY

(hereinafter referred to as "MetLife") whose principal place of business is 1200 Abernathy Road, N.E.
Building 600, Suite 1450
Atlanta, Georgia 30328

WHEREAS, SBBC and MetLife entered into an Agreement dated June 21, 2011 (hereinafter "Agreement") for Group Dental Insurance and Group Vision Insurance for School Board Employees under RFP 12-005V; and

**WHEREAS**, SBBC and MetLife entered into a First Amendment to Agreement dated August 21, 2012 (hereinafter "First Amendment"); and

NOW THEREFORE, in consideration of the premises and of the mutual covenants contained herein and the sum of Ten Dollars (\$10.00) and other good and valuable consideration, the receipt and sufficiency of which is hereby acknowledged, the Parties hereby agree as follows:

#### **ARTICLES**

- 1. <u>Recitals.</u> The Parties agree that the foregoing recitals are true and correct and that such recitals are herein incorporated by reference.
- 2. <u>Premiums</u>. The premiums/rates for the period January 1, 2014 through December 31, 2014 shall be:

 $nn\alpha$ 

DDO

	Basic	Enhanced
Employee Only	\$ 34.11	\$ 42.02
Employee Plus One	68.26	84.07
Employee Plus Family	105.13	146.27
Dual Spouse	59.73	73.55

3. <u>Priority of Documents</u>. In the event of a conflict between the documents, the following priority of documents shall govern:

First: Second Amendment to Agreement; Second: First Amendment to Agreement;

Third: The Agreement;

Fourth: Addendum Number Five [dated January 31, 2011] to the RFP;
Fifth: Addendum Number Four [dated January 7, 2011] to the RFP;
Sixth: Addendum Number Three [dated January 6, 2011] to the RFP;
Seventh: Addendum Number Two [dated December 15, 2010] to the RFP;

Eighth: Addendum Number One [dated December 15, 2010] to the RFP; Ninth: RFP 12-005V "Group Dental Insurance and Group Vision Insurance

for School Board Employees"; and;

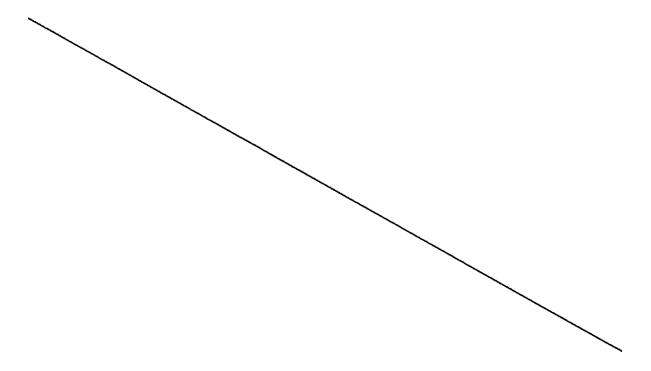
Tenth: The Proposal submitted in response to the RFP by MetLife

[dated February 4, 2011].

In case of any other doubt or difference of opinion, the decision of SBBC shall be final and binding on both parties.

- 4. <u>Terms of Agreement</u>. Except as expressly provided herein, all terms and conditions set forth in this Agreement and Amendment shall remain in force and effect for the contract term specified within this Addendum.
- 5. <u>Authority</u>. Each person signing this Amendment to Agreement on behalf of either party individually warrants that he or she has the full legal power to execute this Agreement on behalf of the party for whom he or she is signing, and to bind and obligate such party with respect to all provisions contained in this Agreement.

IN WITNESS WHEREOF, the parties hereto have executed this Amendment to Agreement through their duly authorized representatives.



#### **FOR SBBC**

(Corporate Seal)

THE SCHOOL BOARD OF BROWARD COUNTY, FLORIDA

ATTEST:

Robert W. Runcie

Superintendent of Schools

Approved as to Form and Legal Content:

Office of the General Counsel

Laurie Rich Levinson, Chair

#### FOR METLIFE

(Corporate Seal)	Metropolitan Life Insurance Company
Attest:Secretary	By:
-Or-	
Witness Witness	
STATE OF Georgia	
COUNTY OF <u>Fulton</u>	
The foregoing instrument was acknowledged by <u>Aaron Fried</u> of Metropolitan Life Insurance Copersonally known to me or has produced <u>MID</u>	d before me this <u>18</u> day of <u>Jurie</u> , 2013, ompany. He took an oath and is <u>Deves Gense</u> as identification.
My Commission Spires	
(SEAL)	Mary J. Mary Signature - Notary Public
My Commission expires: April 2, 2015	Mary G-HENRY Printed Name of Notary

#### SECOND AMENDMENT TO AGREEMENT

THIS SECOND AMENDMENT TO AGREEMENT entered into on the \_\_\_\_\_\_\_\_ day of \_\_\_\_\_\_\_\_, 2013 by and between:

#### THE SCHOOL BOARD OF BROWARD COUNTY, FLORIDA

(hereinafter referred to as "SBBC")
a body corporate and political subdivision of the State of Florida,
whose principal place of business is
600 Southeast Third Avenue,
Fort Lauderdale, Florida 33301

and

#### METROPOLITAN LIFE INSURANCE COMPANY

(hereinafter referred to as "MetLife") whose principal place of business is 1200 Abernathy Road, N.E. Building 600, Suite 1450 Atlanta, Georgia 30328

and

#### SAFEGUARD HEALTH PLANS, INC.

A MetLife, Inc. Company (hereinafter referred to as "SafeGuard") whose principal place of business is 95 Enterprise, Suite 200 Aliso Viejo, California 92656-2611

WHEREAS, SBBC and SafeGuard entered into an Agreement dated June 21, 2011 (hereinafter "Agreement") for Group Dental Insurance and Group Vision Insurance for School Board Employees under RFP 12-005V; and

WHEREAS, SBBC and SafeGuard entered into a First Amendment to Agreement dated August 21, 2012 (hereinafter "First Amendment"); and

**NOW THEREFORE**, in consideration of the premises and of the mutual covenants contained herein and the sum of Ten Dollars (\$10.00) and other good and valuable consideration, the receipt and sufficiency of which is hereby acknowledged, the Parties hereby agree as follows:

#### **ARTICLES**

1. **Recitals.** The Parties agree that the foregoing recitals are true and correct and that such recitals are herein incorporated by reference.

2. <u>Premiums</u>. The premiums/rates for the period January 1, 2014 through December 31, 2014 shall be:

	DHMO Basic	DHMO Enhanced
Employee Only	\$ 10.87	\$ 14.80
Employee Plus One	18.62	25.59
Employee Plus Family	25.26	34.34
Dual Spouse	14.35	19.68

3. <u>Priority of Documents.</u> In the event of a conflict between the documents, the following priority of documents shall govern:

First: Second Amendment to Agreement;

Second: First Amendment to Agreement;

Third: The Agreement;

Fourth: Addendum Number Five [dated January 31, 2011] to the RFP;
Fifth: Addendum Number Four [dated January 7, 2011] to the RFP;
Sixth: Addendum Number Three [dated January 6, 2011] to the RFP;
Seventh: Addendum Number Two [dated December 15, 2010] to the RFP;
Eighth: Addendum Number One [dated December 15, 2010] to the RFP;
Ninth: RFP 12-005V "Group Dental Insurance and Group Vision Insurance

for School Board Employees"; and;

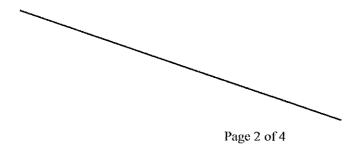
Tenth: The Proposal submitted in response to the RFP by MetLife

[dated February 4, 2011].

In case of any other doubt or difference of opinion, the decision of SBBC shall be final and binding on both parties.

- 4. <u>Terms of Agreement</u>. Except as expressly provided herein, all terms and conditions set forth in this Agreement and Amendment shall remain in force and effect for the contract term specified within this Addendum.
- 5. <u>Authority</u>. Each person signing this Amendment to Agreement on behalf of either party individually warrants that he or she has the full legal power to execute this Agreement on behalf of the party for whom he or she is signing, and to bind and obligate such party with respect to all provisions contained in this Agreement.

IN WITNESS WHEREOF, the parties hereto have executed this Amendment to Agreement through their duly authorized representatives.



#### **FOR SBBC**

(Corporate Seal)

THE SCHOOL BOARD OF BROWARD COUNTY, FLORIDA

ATTEST:

Robert W. Runcie

Superintendent of Schools

Approved as to Form and Legal Content:

Office of the General Course

Laurie Rich Levinson, Chair

#### FOR METROPOLITAN LIFE INSURANCE COMPANY AND SAFEGUARD HEALTH PLANS, INC.

(Corporate Seal)	Metropolitan Life Insurance Company		
Attest:Secretary	By: Ronald I. Brendzel Senior Vice President and General Coursel; SafeGuard Health Plans, Inc., And Associate General Counsel; UCE Metropolitan Life Insurance Company		
-Or-			
Witness Sheri Lowson			
Michole Coman Witness Nichole Coman			
STATE OF			
COUNTY OF			
by <u>Ronald I. Brendzel</u> of Metropolitan Life Insura	d before me this, 2013, ance Company. He took an oath and is as identification.		
My Commission expires:			
(SEAL)	Signature – Notary Public		
My Commission expires:	District A Name of CN 1		
	Printed Name of Notary		

## CALIFORNIA ALL-PURPOSE ACKNOWLEDGMENT

Chate of California			
State of California			
County of Own 69			
On Sure 17, 2013 before me, Karr	Here Insert Name and Title of the Office)		
personally appeared Roward	Rame(s) of Signer(s)		
KATHRYN S. VIAU Commission # 1948817 Notary Public - California Orange County My Comm. Expires Sep 16, 2015	who proved to me on the basis of satisfactory evidence to be the person(s) whose name(s) is/are subscribed to the within instrument and acknowledged to me that he/she/they executed the same in his/her/their authorized capacity(ies), and that by his/her/their signature(s) on the instrument the person(s), or the entity upon behalf of which the person(s) acted, executed the instrument.  I certify under PENALTY OF PERJURY under the laws of the State of California that the foregoing paragraph is true and correct.		
	WITNESS my hand and official seal.		
	/3		
Place Notary Seal Above	Signature of Notary Public		
· · · · · · · · · · · · · · · · · · ·	IONAL		
Though the information below is not required by law, it and could prevent fraudulent removal and re	may prove valuable to persons relying on the document attachment of this form to another document.		
Description of Attached Document			
Title or Type of Document:			
Document Date:	Number of Pages:		
	The same of the sa		
Signer(s) Other Than Named Above:			
Capacity(ies) Claimed by Signer(s)			
Signer's Name:  Individual Corporate Officer — Title(s): Partner — Limited General Attorney in Fact Trustee Guardian or Conservator Other:	Signer's Name:  Individual  Corporate Officer — Title(s):  Partner — Limited General Attorney in Fact Trustee Guardian or Conservator Other:		
Signer Is Representing:	Signer Is Representing:		

#### AGENDA REQUEST FORM THE SCHOOL BOARD OF BROWARD COUNTY BEOFFICE

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	Meeting Date		Agrada Hem Namber
	· '		.,
	8/21/12		<u> </u>
-	CHZ1/12	Open Agenda Special Order Request	E-3
		Yes X No Yes X No	**************************************

	FETT	
		Æ:

## Amendments to Agreements for RFP 12-005V- Group Dental & Group Vision Benefits for School Board Employees

#### REQUESTED ACTION:

Approve the following Amendments to Agreements between The School Board of Broward County, Florida, and: (1) Metropolitan Life Insurance Company and Metropolitan Life Insurance Company/Safeguard (dental carriers).

#### SUMMARY EXPLANATION AND BACKGROUND:

RFP 12-005V for Group Dental Insurance and Group Vision Insurance for School Board Employees was awarded to Humana/CompBenefits, Metropolitan Life Insurance Company and Metropolitan Life Insurance Company, Metlife/Safeguard (dental carriers) and Humana/CompBenefits and Solstice Benefits, Inc., (vision carriers) by the School Board at the June 21, 2011, Board meeting. Effective January 1, 2013, a rate increase of 2% (MetLife) on their PPO-Basic Plan; 4.2% on their PPO-Enhanced Plan; 4% on their DHMO-Basic Plan; and 4% on their DHMO-Enhanced Plan will be implemented. The District's Benefits Consultant performed a thorough review of the vendor's loss ratio and contract provisions and the proposed rates align with industry standards.

The terms of the contracts awarded to Humana/CompBenefits and Solstice Benefits, Inc., (vision carriers) holds their rates flat through 2014. These amendments were approved by the Superintendent's Insurance Advisory Committee at its June 8, 2012, meeting.

This Agreement has been reviewed and approved, as to form and legal content, by the Office of the General Counsel.

#### SCHOOL BOARD GOALS:

•Goal One: Raise achievement of all students to ensure graduation from high school and readiness for post-secondary

education.

X.•Goal Two: Improve the health and wellness of students and personnel.

... •Goal Three: Provide a safe and secure physical and technological environment for all students and employees.

-Goal Four: Promote innovation which focuses on best practices and quality efforts that improve our best-in-class position.

•Goal Five: Recruit, develop, retain, and recognize high performing and diverse faculty and personnel.

•Goal Six: Build strong partnerships with family, business, community and government at the classroom, school, area,

and district level.

\_\_•Goal Seven: Ensure district's leadership as an environmental steward through innovative ecology and energy conservation

programs.

#### FINANCIAL IMPACT:

The premium increases do not represent additional cost to the District for 2013, based on current contract provisions.

#### EXHIBITS: (List)

- 1. Executive Summary
- 2. First Amendment to Agreement Metropolitan Life Insurance Company
- 3. First Amendment to Agreement Metropolitan Life Insurance Company/Safeguard

BOARD ACTION:

SOURCE OF ADDITIONAL INFORMATION:

Dr. Dildra Martin-Ogburn

754-321-2150

Mr. Bill Harris

754-321-0501

Name

Phone

THE SCHOOL BOARD OF BROWARD COUNTY, FLORIDA

Maurice L. Woods /// ( )
Chief Strategy & Operations Officer
Office of Strategy & Operations

Approved in Open Board Meeting on:

(For Official School Board Records' Office Only)

AUG 2 1 2012

Inn Murray

Ву:

School Road Chair

Form #4189 Revised 10/11 RWRIMLWIDMO/BH:pg AGENDA REQUEST FORM

THE SCHOOL BOARD OF BROWARD COUNTY, FLORIDA Meeting Date Ageuda Item Number 06/21/11 EE-3 Open Agenda Time Certain Request X Yes \_\_\_ No \_Yes No TTTLE: Group Dental Insurance and Group Vision Insurance for School Board Employees REQUESTED ACTION: Approve this RFP recommendation as stated on the attached award recommendation. RFP TITLE **LOCATION** AMOUNT M/WBE VENDOR(S) 12-005V Group Dental Insurance and Benefits \$85,000,000 Group Vision Insurance for School Board Employees Contract period: January 1, 2012 through December 31, 2014 The Agreement has been approved as to form and legal content by the School Board Attorney. SUMMARY EXPLANATION AND BACKGROUND: Board approval of this RFP recommendation does not mean the amount shown will be spent. This amount represents the estimated contract value for the first year through the term of this contract from available funds already included in various school/department/center budgets. SCHOOL BOARD GOALS: Raise achievement of all students to ensure graduation from high school and readiness for post-secondary \_\_•Goal One: X • Goal Two: Improve the health and wellness of students and personnel. Goal Three: Provide a safe and secure physical and technological environment for all students and employees. ·Goal Four: Promote innovation which focuses on best practices and quality efforts that improve our best-in-class position. X\_•Goal Five: Recruit, develop, retain, and recognize high performing and diverse faculty and personnel. \_X Goal Six: Build strong partnerships with family, business, community and government at the classroom, school, area, and district level. \_\_•Goal Seven: Ensure district's leadership as an environmental steward through innovative ecology and energy conservation programs. FINANCIAL IMPACT All expenditure for these contracts will come from existing approved District budgets over a three-year period. EXHIBITS: (List) RFP: 12-005\ BOARD ACTION: SOURCE OF ADDITIONAL INFORMATION: Dildra Martin-Ogburn 754-321-3100 APPROVEO Jeffrey S. Moguin 754-321-2650 Donnie Carter 754-321-2610 (For Official School Board Records' Office Only) Name Phone THE SCHOOL BOARD OF BROWARD COUNTY, FLORIDA Donnie Carter, Chief Operations Officer Office of the Chief Operations Officer Approved in Open Board Meeting on: UUN 2 1 2011 School Board Chair

By:

Revised July 2008 JFN/DCarterJJMoquin:dwg