

SUPERINTENDENT'S INSURANCE ADVISORY COMMITTEE MINUTES

Meeting Date: July 18, 2012

Call to Order: 10:00 a.m.

Roll Call: **Voting Members**

John D. Abraham	Representative, Education Support Professionals (BTU-ESP)
Amanda Bailey	Director, Employee Relations
Michael Benner	Financial Manager, Broward Teachers Union (BTU)
Robert Carlough	BTU-Technical Support Professional
Eric Chisem	Designee for Jeff Moquin, Task Assigned Chief of Staff
Dorothy Davis	Designee for Gracie Diaz, Chief Human Resources Officer
Glynda Linton	Federation of Public Employees
Lisa Maxwell	Executive Director, Broward Principals and Assistants Association (BPAA)
Aston Rowe	Designee for Becky McMahan, Director, Budget
Dale Spear	President, Education Support & Management Association of Broward, Inc. (ESMAB)
Robert Spence	Broward County Police Benevolent Association (BCPBA)
Marilyn Swank	Federation of Public Employees (FOPE)

Non-Voting Member

Dildra Martin-Ogburn, Ph.D. Executive Director, Benefits & EEO Compliance

Technical Support Staff

Robert Paul Vignola, Esq.	Deputy General Counsel
Bill Harris, Director	Director, Supply Management & Logistics
Carol Barker	Manager, Supply Management & Logistics
Marcy Houser	M/WBE Specialist III
Michelle Johnson	Administrator IV, Benefits
Vicki Moten	Benefits Analyst, Benefits

Consultants

Jeff Angello	Area President, Gallagher Benefit Services
Barbara Crowe	Area Vice President, Gallagher Benefit Services
Glen Volk	Area V.P., Actuarial Services, Gallagher Benefit Services

Absent:	Gracie Diaz	Chief Human Resources Officer
	Jeffrey Moquin	Task Assigned Chief of Staff
	Dan Reynolds	President, Federation of Public Employees
	Camille Ferguson	Representative, Confidential Office Personnel Association (COPA)

SUPERINTENDENT'S INSURANCE ADVISORY COMMITTEE MINUTES

Item: Approval of June 27, 2012 minutes

Motion: Glynda Linton moved to approve the June 27, 2012 minutes. Dale Spear seconded the motion.

Passed: Unanimously

Item: Reject Liberty Mutual proposal

Motion: Robert Spence moved to reject the Liberty Mutual proposal based on the grounds set forth in the Executive Summary. John Abraham seconded the motion.

Passed: Unanimously

Item: Reject the Kanawha Insurance Company proposal

Motion: Robert Spence moved to reject the Kanawha proposal based upon the grounds set forth in the Executive Summary. Eric Chisem seconded the motion.

Passed: Unanimously

Item: Reject AFLAC – McKinley proposal

Motion: Robert Spence moved to reject the AFLAC proposal – McKinley based upon the grounds set forth in the Executive Summary. Dale Spear seconded the motion.

Passed: Unanimously

Item: Reject the AFLAC –Willis proposal

Motion: Robert Spence moved to reject the AFLAC – Willis proposal based upon the grounds set forth in the Executive Summary. Aston Rowe seconded the motion.

Passed: Unanimously

Item: Reject ARAG Insurance proposal

Motion: Robert Spence moved to reject the ARAG Insurance proposal based upon the grounds set forth in the Executive Summary. Marilyn Swank seconded the motion.

Passed: Unanimously

Item: Reject Colonial Life & Accident Insurance Company proposal

Motion: John Abraham moved to reject the Colonial Life & Accident Insurance proposal due an inappropriate response to section to section 4.2.5. Eric Chisem seconded the motion.

Passed: Unanimously

Item: Reject the MetLife Resources proposal

Motion: Dale Spear moved to reject the MetLife Resources proposal due to not meeting the minimum eligibility requirements and providing the required signatures in section 1.0. Marilyn Swank seconded the motion.

Passed: Unanimously

Item: Reject the Travelers Insurance proposal

Motion: Eric Chisem moved to reject the Travelers Insurance proposal due to not meeting the minimum eligibility criteria. Glynda Lynton seconded the motion.

Passed: Unanimously

SUPERINTENDENT'S INSURANCE ADVISORY COMMITTEE MINUTES

Item: **Reject the Trustmark Insurance Company proposal**

Motion: John Abrahams moved to reject the Trustmark Insurance Company proposal due to failure to comply with the minimum eligibility requirements in section 4.2.5. Eric Chisem seconded the motion.

Passed: Unanimously

Item: **Reject the US Legal proposal**

Motion: John Abraham moved to reject the US Legal proposal as being nonresponsive. Eric Chisem seconded the motion.

Passed: Unanimously

Item: **Negotiate with the carriers who bid on accident coverage**

Motion: Dorothy Davis moved to proceed with negotiations with the three carriers who bid on accident coverage. Dale spear seconded the motion.

Passed: Unanimously

Item: **Negotiate with a single carrier for all lines offered**

Motion: Dale Spears moved to negotiate with the carriers for all lines of coverage. Dorothy Davis seconded the motion.

Passed: Unanimously

Item: **Recess**

Motion: Glenda Lynton moved to recess until tomorrow, July 19, 2012 at 10:00 AM. Dale Spear seconded the motion.

Passed: Unanimously

End of Day 1

Adjourned: 4:48PM

SUPERINTENDENT'S INSURANCE ADVISORY COMMITTEE MINUTES

Meeting Date: July 19, 2012

Call to Order: 10:00 a.m.

Roll Call: **Voting Members**

John D. Abraham	Representative, Education Support Professionals (BTU-ESP)
Amanda Bailey	Director, Employee Relations
Michael Benner	Financial Manager, Broward Teachers Union (BTU)
Robert Carlough	BTU-Technical Support Professional

Eric Chisem	Designee for Jeff Moquin, Task Assigned Chief of Staff
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Dorothy Davis	Designee for Gracie Diaz, Chief Human Resources Officer
Lisa Maxwell	Executive Director, Broward Principals and Assistants Association (BPAA)

Carol Nicome-Brady	FPE
Aston Rowe	Designee for Becky McMahan, Director, Budget
Dale Spear	President, Education Support & Management Association of Broward, Inc. (ESMAB)
Marilyn Swank	Federation of Public Employees (FOPE)

Non-Voting Member

Dildra Martin-Ogburn, Ph.D.	Executive Director, Benefits & EEO Compliance
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Technical Support Staff

Robert Paul Vignola, Esq.	Deputy General Counsel
Carol Barker	Manager, Supply Management & Logistics
Chuck High	Purchasing Agent IV
Marcy Houser	Coordinator, M/WBE
Michelle Johnson	Administrator IV, Benefits
Vicki Moten	Benefits Analyst, Benefits

Consultants

Jeff Angello	Area President, Gallagher Benefit Services
Barbara Crowe	Area Vice President, Gallagher Benefit Services

Absent:	Gracie Diaz	Chief Human Resources Officer
	Camille Ferguson	Representative, Confidential Office Personnel Association (COPA)
	Glynda Linton	Federation of Public Employees
	Jeffrey Moquin	Task Assigned Chief of Staff
	Dan Reynolds	President, Federation of Public Employees
	Robert Spence	Broward County Police Benevolent Association (BCPBA)

SUPERINTENDENT'S INSURANCE ADVISORY COMMITTEE MINUTES

Item: Recommend AIG

Motion: Eric Chisem moved to recommend AIG for the accident, cancer, critical illness, hospital indemnity and universal life product lines based upon successful negotiations. Dale Spear seconded the motion.

Discussion: The Committee decided it was best to recommend individual product lines by company rather than collectively recommending all product lines offered by the company in one motion. The above motion for AIG was then withdrawn.

Item: Award AIG accident coverage

Motion: Eric Chisem moved to recommend AIG for accident coverage based upon successful negotiations. Aston Rowe seconded the motion.

Passed: Unanimously

Item: Award AIG hospital indemnity coverage

Motion: Eric Chisem moved to recommend AIG for hospital indemnity coverage based upon successful negotiations. Marilyn Swank seconded the motion.

Failed: 1 for; 10 against

Item: Declare an impasse with AIG for hospital indemnity coverage

Motion: Eric Chisem moved to declare an impasse on the hospital indemnity coverage offered by AIG. Marilyn Swank seconded the motion.

Passed: Unanimously

Item: Award AIG Universal Life coverage

Motion: Eric Chisem moved to recommend AIG for universal life coverage based upon successful negotiations. Aston Rowe seconded the motion.

Passed: 9 for; 2 against

Item: Recommend all product lines offered by Allstate in one motion

Motion: Marilyn Swank moved to recommend Allstate in all product lines offered in one motion rather than in separate motions by product line. Eric Chisem seconded the motion.

Passed: Unanimously

Item: Award Allstate Accident, Cancer, Critical Illness, Hospital Indemnity and Universal Life

Motion: Eric Chisem moved to recommend Allstate for the accident, cancer, critical illness, hospital indemnity and universal life product lines based upon successful negotiations. Marilyn Swank seconded the motion.

Passed: Unanimously

Item: Award MassMutual Long Term Care

Motion: Eric Chisem moved to recommend MassMutual for long term care based upon successful negotiations. Dale Spear seconded the motion.

Passed: Unanimously

Item: Award Texas Life permanent whole life

Motion: Eric Chisem moved to recommend Texas Life for permanent whole life coverage based upon successful negotiations. Amanda Bailey seconded the motion.

Passed: Unanimously

SUPERINTENDENT'S INSURANCE ADVISORY COMMITTEE MINUTES

Item: Recommend all product lines offered by Washington National in one motion

Motion: Dale Spear moved to recommend Washington National in all product lines offered in one motion rather than in separate motions by product line. Dorothy Davis seconded the motion.

Passed: Unanimously

Item: Award Washington National accident, cancer and critical illness

Motion: Eric Chisem moved to recommend Washington National for accident, cancer and critical illness product lines based upon successful negotiations. Aston Rowe seconded the motion.

Passed: Unanimously

Item: Adjourn

Motion: Dale Spear moved to adjourn the meeting. Dorothy Davis seconded the motion.

Passed: Unanimously

Adjourned: 2:20PM