

The School Board of Broward County, Florida
Supply Management & Logistics Department

ITB No.: <u>13-014R</u>	Board Meeting: <u>JULY 24, 2012</u>
Description: <u>MUSICAL INSTRUMENTS, SUPPLIES, ACCESSORIES, SHEET MUSIC, SPECIALTY FURNITURE AND RELATED ITEMS (MANUFACTURERS' CATALOGS)</u>	Notified: <u>38</u> Downloaded: <u>31</u>
For: <u>VARIOUS LOCATIONS</u> (School/Department)	Bids Rec'd: <u>19</u> No Bids: <u>1</u>
Fund: <u>VARIOUS FUNDS</u>	Bid Opening: <u>APRIL 24, 2012</u>
	Advertised Date: <u>MARCH 29, 2012</u>

POSTING OF BID RECOMMENDATION/TABULATION: Bid Recommendations and Tabulations will be posted in the Supply Management & Logistics Department and www.demandstar.com on MAY 22, 2012 @ 3:00 P.M., and will remain posted for 72 hours. Any person who is adversely affected by the decision or intended decision shall file a notice of protest, in writing, within 72 hours after the posting of the notice of decision or intended decision. The formal written protest shall be filed within ten (10) days after the date the notice of protest is filed. Failure to file a notice of protest or failure to file a formal written protest shall constitute a waiver of proceedings under this chapter. Section 120.57(3)(b), Florida Statutes, states that "The formal written protest shall state with particularity the facts and law upon which the protest is based." Saturdays, Sundays, state holidays and days during which the school district administration is closed shall be excluded in the computation of the 72-hour time period provided. Filings shall be at the office of the Director of Supply Management & Logistics Department, 7720 West Oakland Park Boulevard, Suite 323, Sunrise, Florida 33351. Any person who files an action protesting an intended decision shall post with the School Board, at the time of filing the formal written protest, a bond, payable to The School Board of Broward County, Florida, (SBBC), in an amount equal to one percent (1%) of the estimated value of the contract. Failure to post the bond required by SBBC Policy 3320, Part VIII, Purchasing Policies, Section N, within the time allowed for filing a bond shall constitute a waiver of the right to protest.

RECOMMENDATION/TABULATION

<u>VENDOR NAME</u>	<u>ITEMS AWARDED</u>
ACE STUART MUSIC CO. D/B/A WELLINGTON MUSIC SUPPLIERS	112
ALL COUNTY MUSIC, INC.	3, 4, 6, 7, 10, 12, 13, 18, 21, 24, 25, 28, 30, 36, 38-40, 44-46, 48-52, 55-57, 62, 64, 71, 76, 79-81, 83, 84, 92, 94, 95, 97, 99, 100, 102, 105, 107-112
BOBB'S PIANOS AND ORGANS OF WEST PALM BEACH	112
CASCIO INTERSTATE MUSIC, INC.	1-3, 10, 22-24, 29, 30, 32, 33, 36-38, 41, 44, 45, 48, 49, 57, 62, 63, 69, 71-74, 78-81, 85, 91, 92, 95, 97, 100, 102, 105, 107-112
MANUEL PEREZ WOODWIND REPAIRS	23, 28-31, 40, 55, 73, 74, 94, 112
MELHART MUSIC CENTER	112
MUSIC AND ARTS	1, 2, 6, 18, 21, 31, 46, 49, 51, 52, 56, 63, 78, 81, 83, 84, 97, 108,
MUSIC ARTS ENTERPRISES, INC.	7, 11, 15-17, 19, 22, 25, 27, 35-40, 43, 46-48, 53, 62-64, 69-72, 76, 77, 79, 87, 90-93, 98, 102-104, 111, 112
MUSIC MAN	1-4, 6, 7, 10, 12-14, 18, 19, 21, 24, 25, 28, 31-34, 38, 39, 44, 45, 48-52, 55-57, 61, 63, 71-73, 78-84, 94, 95, 97, 99-101, 105, 107-112
MUSICTIME, INC.	112

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By: _____



(Purchasing Agent)

Date: 05/22/12

The School Board of Broward County, Florida, prohibits any policy or procedure which results in discrimination on the basis of age, color, disability, gender expression, national origin, marital status, race, religion, sex or sexual orientation. Individuals who wish to file a discrimination complaint, may call the Executive Director, Benefits & EEO Compliance at 754-321-2150 or Teletype Machine (TTY) at 754-321-2158.

Individuals with disabilities requesting accommodations under the Americans with Disabilities Act (ADA) may call the Equal Educational Opportunities (EEO) at 754-321-2150 or Teletype Machine (TTY) at 754-321-2158.

PERIPOLE, INC. D/B/A PERIPOLE-BERGERAULT, INC.

9, 66

ROMEO MUSIC

11, 27, 46, 70, 76, 77, 93, 101, 102, 104, 107, 112

SCHOOLHOUSE PRODUCTS, INC.

112

SCHOOL SPECIALTY, INC.

74, 112

SUMMER ARTS SESSIONS INTERNATIONAL

1, 2, 4, 5, 8, 9, 11-17, 19, 20, 22, 23, 26-29, 32-37, 40-43, 47, 50, 53-55, 58-62, 64-70, 72, 74-77, 82, 85-94, 96, 98-101, 103, 104, 106, 112

WASHINGTON MUSIC CENTER

3, 4, 6, 7, 10, 12-14, 18, 19, 21, 23-25, 29-33, 39, 44, 45, 50-52, 56, 57, 73, 78, 80, 83, 84, 95, 105, 109, 110, 112

WENGER CORPORATION

96

IT IS RECOMMENDED THAT FOR THE REASONS STATED ON THE ATTACHED BID REJECTION SHEET, THE BIDS AS STATED, EITHER IN ITS ENTIRETY OR FOR THE PARTICULAR ITEM LISTED, BE REJECTED FOR NOT COMPLYING WITH THE BID REQUIREMENTS.

RECOMMEND THE AWARD BE MADE TO THE ABOVE BIDDERS WHO OFFERED A SINGLE FIXED PERCENTAGE DISCOUNT AND OTHERWISE COMPLIED WITH THE SPECIFICATIONS, TERMS AND CONDITIONS.

ITEMS 3, 6-8, 10, 12-15, 21, 23, 24, 26, 30 AND 39: NO BIDS RECEIVED. WILL NOT REBID. IT IS RECOMMENDED THAT THESE ITEMS BE PURCHASED ACCORDING TO STANDARD PURCHASING POLICIES AND PROCEDURES.

CONTRACT PERIOD: NOVEMBER 1, 2012 THROUGH DECEMBER 31, 2017 OR AS RENEWED.

By:



Date: 05/22/12

(Purchasing Agent)

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The School Board of Broward County, Florida Bid Tabulation Sheet									
Bid 13-014R Musical Instruments, Supplies, Accessories, Sheet Music, Specialty Furniture and Related Items (Manufacturers' Catalogs)									
Date Opened: 04/24/12									

[illegible][illegible]

The School Board of Broward County, Florida Bid Tabulation Sheet

Bid 13-014R Musical Instruments, Supplies, Accessories, Sheet Music, Specialty Furniture and Related Items (Manufacturers' Catalogs)

Date Opened: 04/24/12

[illegible]

The School Board of Broward County, Florida Bid Tabulation Sheet

Bid 13-014R Musical Instruments Supplies Accessories Sheet Music

Date Opened:		
04/24/12		
		Furniture, Specialty Furniture and Related Items (Manufacturers' Catalogs)

Date Opened: 04/24/12

[illegible]

The School Board of Broward County, Florida Bid Tabulation Sheet

BID 13 044B Musical Instrument Labulation Sheet

BIO 13-014K Musical Instruments, Supplies, Accessories, Sheet Music, Specialty Furniture and Related Items (Manufacturers' Catalogs)	Date Ordered: 04/24/12
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Date Opened: 04/24/12

[illegible]

The School Board of Broward County, Florida Bid Tabulation Sheet

Bid 13-014R Musical Instruments, Supplies, Accessories, Sheet Music

B10 13-014K Musical Instruments, Supplies, Accessories, Sheet Music, Specialty Furniture and Related Items (Manufacturers' Catalogs)

[illegible]

The School Board of Broward County, Florida Bid Tabulation Sheet

Bid 13-014R Musical Instruments, Supplies, Sheet Music, Specialty Furniture and Related Items (Manufacturers' Catalogs)

Date Opened: 04/24/12

[illegible]

The School Board of Broward County, Florida Bid Tabulation Sheet

Bid 13-014R Musical Instruments, Supplies, Accessories, Sheet Music, Specialty Furniture and Related Items (Manufacturers' Catalogs)

Date Opened: 04/24/12

[illegible]

The School Board of Broward County, Florida Bid Tabulation Sheet

Bid 13-014R Musical Instruments Supplies, Accessories, Sheet Music

Date Opened: 04/24/12

[illegible]

The School Board of Broward County, Florida Bid Tabulation Sheet

Bid 13-014R Musical Instruments, Supplies, Accessories, Sheet Music, Specialty Furniture and Related Items (Manufacturers' Catalogs)

[illegible][illegible]

The School Board of Broward County, Florida Bid Tabulation Sheet

Bid 13-014R Musical Instruments, Supplies, Accessories, Sheet Music, Specialty Furniture and Related Items (Manufacturers' Catalogs)

Date Opened: 04/24/12

[illegible]

The School Board of Broward County, Florida Bid Tabulation Sheet

Bid 13-014R Musical Instruments Supplies Accessories Sheet M...

Date Opened: 04/24/12

[illegible]

The School Board of Broward County, Florida Bid Tabulation Sheet

Bid 13-014R Musical Instruments, Supplies, Accessories, Sheet Music, Specialty Furniture and Related Items (Manufacturers' Catalogs)

Date Opened: 04/24/12

[illegible]

The School Board of Broward County, Florida Bid Tabulation Sheet

Bid 13-014R Musical Instruments, Supplies, Accessories, Sheet Music, Specialty Furniture and Related Items (Manufacturers' Catalogs)

Date Opened: 04/24/12

Bidder's Name	Additional Lines		Additional Lines		Additional Lines		Additional Lines		Additional Lines		Additional Lines		Additional Lines		Additional Lines	
	Discount		Discount		Discount		Discount		Discount		Discount		Discount		Discount	
		Yamaha Live Sound		20%		20%		Yamaha Music Production			Yamaha Piano (Reconditioned)		Yorkville		Young Chang Reconditioned	
Ace Stuart Music Co. dba Wellington Music Suppliers																
All County Music, Inc.				20%		20%							20%			
Bob's Pianos and Organs of West Palm Beach																
Cascio Interstate Music, Inc.																
Grandmaster Pianos										70%					70%	
Manuel Perez Woodwind Repairs																
Melhart Music Center																
Music and Arts																
Music Arts Enterprises, Inc.																
Music in Motion																
Music Man																
Music Time, Inc.																
Peripole, Inc. dba Peripole-Bergerault, Inc.																
Romeo Music																
Schoolhouse Products, Inc.																
School Specialty, Inc.																
Summer Arts Sessions International																
Washington Music Center																
Wenger Corporation																

REMARKS:

BID DRAFT WAS APPROVED BY: MARK ALAN, PURCHASING AGENT III SUPPLY MANAGEMENT AND LOGISTICS DEPARTMENT
 BIDS RECEIVED WERE EVALUATED BY: MARK ALAN, PURCHASING AGENT III, SUPPLY MANAGEMENT AND LOGISTICS
 RECOMMEND THE AWARD BE MADE TO THE ABOVE BIDDERS MEETING SPECIFICATIONS TERMS AND CONDITIONS.

Bid 13-014R
Musical Instruments, Supplies, Accessories, Sheet Music, Specialty Furniture and
Related Items (Manufacturers' Catalogs)
Summary of Bid Rejections and Coin Toss Results

Reject bid from Music in Motion. Special Condition 9 states "F.O.B. Destination" is defined as the Awardee retains title and control of goods and selects the carrier and is responsible for the risk of transportation; title passes to SBBC upon delivery and ownership by SBBC. All delivery, handling or other costs necessary to complete an order should be included in the single fixed percentage quoted. The same information was confirmed in General Condition 2. General Condition 2e states that bid conditions and specifications shall not be changed, altered or conditioned in any way. The Board specifically reserves the right to reject any conditional bid. Bidder conditioned their bid by submitting both handwritten text and a letter providing shipping and handling charges that applied to each order places and is not in compliance with Special Condition 9 and General Conditions 2 and 2e.

Item 2

Tie bid received from two vendors. General Condition 48 states that when identical prices are received from two or more vendors and all factors are equal, priority for award shall be given to the vendors in sequence. Summer Arts Sessions International breaks the tie with a coin toss.

Items 12-13 and 76

Tie bid received from two vendors. General Condition 48 states that when identical prices are received from two or more vendors and all factors are equal, priority for award shall be given to the vendors in sequence. Summer Arts Sessions International breaks the tie with as a Broward County vendor.

Item 28

Tie bid received from three vendors. General Condition 48 states that when identical prices are received from two or more vendors and all factors are equal, priority for award shall be given to the vendors in sequence. Washington Music Center has been ruled out as an out-of-State vendor.

Item 29

Tie bid received from two vendors. General Condition 48 states that when identical prices are received from two or more vendors and all factors are equal, priority for award shall be given to the vendors in sequence. Summer Arts Sessions International breaks the tie with a coin toss.

Item 38

Tie bid received from two vendors. General Condition 48 states that when identical prices are received from two or more vendors and all factors are equal, priority for award shall be given to the vendors in sequence. Cascio Interstate Music, Inc. breaks the tie with a coin toss.

Item 43

Reject item from Bobb's Pianos and Organs of West Palm Beach. General Condition 1c states that if a price correction is necessary, draw a single line through the entered figure and enter the corrected figure or use an opaque correction fluid. All price corrections must be initialed by the person signing the bid even when using opaque correction fluid. SBBC reserves the right to reject any bid item that contains price corrections not initialed. General Condition 2b states that bidders are expected to examine the specifications, delivery schedules, bid prices and extensions. Failure to do so will be at bidder's risk. Bidder failed to initial the corrected percentage discounts for the above-referenced items and is not in compliance with General Conditions 1c and 2b.

Item 56

Tie bid received from two vendors. General Condition 48 states that when identical prices are received from two or more vendors and all factors are equal, priority for award shall be given to the vendors in sequence. Music and Arts breaks the tie with a coin toss.

Item 81 and 112 (M&M Instruments)

Reject items from Summer Arts Sessions International. General Condition 1c states SBBC reserves the right to any bid item that contains illegible entries. It cannot be determined the exact percentage discounts written on the Bid Summary Sheet and they are not in compliance with General Condition 1c.