

**AGENDA REQUEST FORM**  
**THE SCHOOL BOARD OF BROWARD COUNTY, FLORIDA**

Meeting Date <div style="border: 1px solid black; padding: 2px; text-align: center;">06/06/06</div>	<div style="display: flex; justify-content: space-around;"><div style="text-align: center;">Open Agenda <input checked="" type="checkbox"/> Yes   <input type="checkbox"/> No</div><div style="text-align: center;">Time Certain Request <input type="checkbox"/> Yes   <input checked="" type="checkbox"/> No</div></div>	Agenda Item Number <div style="border: 1px solid black; padding: 2px; text-align: center;">EE-2</div>
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TITLE:

**Additional Recommendations On Existing Contracts \$500,000 Or Greater**

REQUESTED ACTION:

- A. Approval for an additional expenditure on the following contract:**  
1. 20-001V – Copier Machines
- B. Approval for a renewal and an additional expenditure on the following contract:**  
1. 23-031E – Exceptional Student Education (E.S.E.) Electronic Management System
- C. Approval of Fourth Amendment to Agreement with Vista Healthplan, Inc., and the Fifth Amendment to Agreement with Humana, Inc., on the following contract:**  
1. 24-009V – (RFP) Group Medical Benefits for School Board Employees

Page 1 of 3 Pages

SUMMARY EXPLANATION AND BACKGROUND:

Items submitted for renewal approval have been evaluated to determine that satisfactory service is being provided, and that the contract prices are currently the best value based on current vendor prices, comparable prices from other agencies and/or the Consumer Price Index (CPI) data. Recommendations are being made for additional expenditures on previously approved term contracts. These recommendations are requests for additional expenditures only, and the amount is available from funds already included in the District budget. These recommendations authorize additional expenditures until the expiration date of each contract, at which time the contract will be re-bid according to Board Policy unless the contract is renewed per the terms and conditions of the bidding documents.

SCHOOL BOARD GOALS:

- Goal One: All students will achieve at their highest potential.
- Goal Two: All schools will have equitable resources.
- ✓ •Goal Three: All operations of the school system will demonstrate best practices while supporting student achievement.
- Goal Four: All stakeholders will work together to build a better school system.

FINANCIAL IMPACT:

These recommendations for additional spending authority will be funded from available funds already included in various school/department/center budgets or as described in the Summary Explanation and Background.

EXHIBITS: (List)

1. Additional Recommendations

BOARD ACTION:

**APPROVED**

SOURCE OF ADDITIONAL INFORMATION:

Donnie Carter

754-321-2610

(For Official School Board Records' Office Only)

Name

Phone

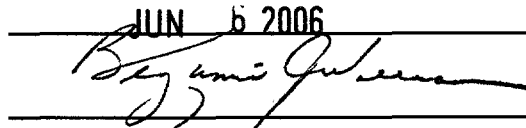
**THE SCHOOL BOARD OF BROWARD COUNTY, FLORIDA**

**Donnie Carter, Deputy Superintendent, Operations**

Approved in Open Board Meeting on:

JUN 6 2006

By:



School Board Chair

Revised 7/31/2003

FT/D.Carter/Swanson

June 6, 2006

Page 2 of 3 Pages

Agenda Item EE-2

Additional Recommendations On Existing Contracts \$500,000 Or Greater

**A. APPROVAL FOR AN ADDITIONAL EXPENDITURE ON THE FOLLOWING CONTRACT:**

1. 20-001V – Copier Machines (additional expenditure of \$4,000,000 requested; \$4,000,000 previously approved on 7/26/05; \$4,000,000 previously approved on 6/07/05; \$1,000,000 previously approved on 5/04/04; \$7,000,000 previously approved on 5/20/03; \$2,000,000 previously approved on 4/29/03; \$18,000,000 originally approved on 11/16/99)

It is recommended that the School Board authorize an additional expenditure of \$4,000,000 to the subject contract which expired on June 30, 2005 and has been extended on a month-by-month basis with Ikon Office Solutions, Milner Document Products, Riso, Inc., and Xerox Corporation until such time as a new bid can be awarded. The amount of the recommended spending authority is available from funds already included in the District budget. This recommendation will allow schools, departments and centers to continue leasing copier machines until a new award is made for the subject contract, and will provide for an approximate total expenditure of \$40,000,000 for the award period.

Note: This additional expenditure is requested in order to allow schools, departments and centers the ability to continue leasing copier machines for the start of the new fiscal year. An Invitation to Bid is being currently written to incorporate new specification changes for this commodity.

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**B. APPROVAL FOR A RENEWAL AND AN ADDITIONAL EXPENDITURE ON THE FOLLOWING CONTRACT:**

1. 23-031E – Exceptional Student Education (E.S.E.) Electronic Management System (additional expenditure of \$750,000 requested; \$925,000 previously approved on 7/26/05, \$358,000 previously approved on 2/17/04 and \$1,450,000 originally approved on 10/15/02)

It is recommended that the contract with Public Consulting Group (PCG) be renewed for an additional year from September 1, 2006 through August 31, 2007 in accordance with Special Condition 5.3 of the RFP, authorizing contract renewal; and that the School Board authorize an additional expenditure of \$750,000 to the subject contract. The amount of the recommended spending authority is available from funds already included in the District budget. This recommendation will allow the Exceptional Student Education department to continue to purchase hosting services as required through August 31, 2007, and will provide for an approximate total expenditure of \$3,483,000 for the award period.

Note: This RFP is being utilized to support the collection of data needed to optimize the delivery of Special Education services to all eligible students.

June 6, 2006

Page 3 of 3 Pages

Agenda Item EE-2

Additional Recommendations On Existing Contracts \$500,000 Or Greater

**C. APPROVAL OF FOURTH AMENDMENT TO AGREEMENT WITH VISTA HEALTHPLAN, INC., AND THE FIFTH AMENDMENT TO AGREEMENT WITH HUMANA, INC., ON THE FOLLOWING CONTRACT:**

1. 24-009V – (RFP) Group Medical Benefits for School Board Employees (additional expenditure of \$215,000,000 requested; additional expenditure of \$0 requested 10/11/05; additional expenditure of \$0 requested on 7/26/05; additional expenditure of \$0 requested on 12/7/04; additional expenditure of \$0 requested on 8/17/04; \$640,000,000 originally approved on 8/19/03)

It is recommended that the attached Fourth Amendment to Agreement with Vista Healthplan, Inc. and the Fifth Amendment to Agreement with Humana, Inc. be approved. The purpose for the Fourth Amendment to Agreement with Vista Healthplan, Inc. and the Fifth Amendment to Agreement with Humana, Inc. is to add negotiated enhancements and modifications offered by both carriers to their original Agreement from January 1, 2007 through December 31, 2007. The renewal rates for the high-option plans for both Humana, Inc. and Vista Healthplans Inc. are 4.2% over the current rates. The renewal rates for the low-option and Consumer-Driven plans are 3.2% over the current rates. It is also requested that the School Board authorize an additional expenditure of \$215,000,000 to the subject contract. The amount of the recommended spending authority is available from funds already included in the District budget and will provide for an approximate total expenditure of \$855,000,000 for the award period. The amendments for both the negotiated enhancements and modifications were approved by the Superintendent's Insurance Advisory Committee at its April 27, 2006 meeting.

BID 20-001V  
ADDITIONAL RECOMMENDATION: 7 OF 7  
BOARD MEETING: JUNE 6, 2006

THE SCHOOL BOARD OF BROWARD COUNTY, FLORIDA

ADDITIONAL RECOMMENDATION  
BID 20-001V  
COPIER MACHINES

It is recommended that the School Board authorize an additional expenditure of \$4,000,000 to the subject contract which expired on June 30, 2005 and has been extended on a month-by-month basis with Ikon Office Solutions, Milner Document Products, Riso, Inc., and Xerox Corporation until such time as a new bid can be awarded. The amount of the recommended spending authority is available from funds already included in the District budget. This recommendation will allow schools, departments and centers to continue leasing copier machines until a new award is made for the subject contract, and will provide for an approximate total expenditure of \$40,000,000 for the award period.



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Ian Superville  
Purchasing Agent

Attachments:

Additional Recommendation 6 of 6  
Additional Recommendation 5 of 5  
Additional Recommendation 4 of 4  
Additional Recommendation 3 of 3  
Additional Recommendation 2 of 2  
Additional Recommendation 1 of 1  
Original Recommendation

BID 20-001V  
ADDITIONAL RECOMMENDATION: 6 OF 6  
BOARD MEETING: JULY 26, 2005

THE SCHOOL BOARD OF BROWARD COUNTY, FLORIDA

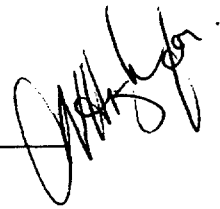
ADDITIONAL RECOMMENDATION  
BID 20-001V  
COPIER MACHINES

It is recommended that the School Board authorize an additional expenditure of \$4,000,000 to the subject contract which expired on June 30, 2005 and has been extended on a month-by-month basis with Ikon Office Solutions, Milner Document Products, Riso, Inc., and Xerox Corporation until such time as a new bid can be awarded due to the filing of a protest to the award recommendation. The amount of the recommended spending authority is available from funds already included in the District budget. This recommendation will allow schools, departments and centers to continue leasing copier machines until a new award is made for the subject contract, and will provide for an approximate total expenditure of \$36,000,000 for the award period.



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Ian Superville  
Purchasing Agent III




Attachments:  
Additional Recommendation 5 of 5  
Additional Recommendation 4 of 4  
Additional Recommendation 3 of 3  
Additional Recommendation 2 of 2  
Additional Recommendation 1 of 1  
Original Recommendation

BID 20-001V  
ADDITIONAL RECOMMENDATION 5 OF 5  
BOARD MEETING: JUNE 7, 2005

THE SCHOOL BOARD OF BROWARD COUNTY, FLORIDA

ADDITIONAL RECOMMENDATION  
BID 20-001V  
COPIER MACHINES

It is recommended that the School Board authorize an additional expenditure of \$4,000,000 to the subject contract. The amount of the recommended spending authority is available from funds already included in the District budget. This recommendation will allow the schools, departments and centers to continue leasing copier machines as required on a month-to-month basis until such time as a new contract can be awarded and will provide for an approximate total expenditure of \$32,000,000.



Ian Superville  
Purchasing Agent III

Attachments

Additional Recommendation 4 of 4  
Additional Recommendation 3 of 3  
Additional Recommendation 2 of 2  
Additional Recommendation 1 of 1  
Original Recommendation

BID 20-001V  
ADDITIONAL RECOMMENDATION 4 OF 4  
BOARD MEETING: MAY 4, 2004

THE SCHOOL BOARD OF BROWARD COUNTY, FLORIDA

ADDITIONAL RECOMMENDATION  
BID 20-001V  
COPIER MACHINES

It is recommended that the contract with Ikon Office Solutions, Milner Document Products, and Xerox Corporation be extended on a month-to-month basis until such time as a new contract can be awarded by the School Board in accordance with School Board Policy 3320, Part VI, rule I; and that the School Board authorize an additional expenditure of \$1,000,000. The amount of the recommended spending authority is available from funds already included in the District budget. This recommendation will allow the schools, departments and centers to continue leasing copier machines as required until such time as a new contract can be awarded, and will provide for an approximate total expenditure of \$28,000,000 for the award period.

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Ian Superville  
Purchasing Agent III

Attachments  
Executive Summary  
Additional Recommendation 3 of 3  
Additional Recommendation 2 of 2  
Additional Recommendation 1 of 1  
Original Recommendation

BID 20-001V  
ADDITIONAL RECOMMENDATION 3 OF 3  
BOARD MEETING: MAY 20, 2003

THE SCHOOL BOARD OF BROWARD COUNTY, FLORIDA

ADDITIONAL RECOMMENDATION  
BID 20-001V  
COPIER MACHINES

It is recommended that the contracts with Ikon Office Solutions, Milner Document Products, Riso, Inc., and Xerox Corporation be renewed for an additional year from July 1, 2003 through June 30, 2004 in accordance with Special Condition 4 of the bid; and that the School Board authorize an additional expenditure of \$7,000,000. This recommendation does not require any changes to the District budget. This recommendation will allow the schools, departments and centers to continue leasing copier machines as required through June 30, 2004, and will provide for an approximate total expenditure of \$27,000,000.



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Ian Superville  
Purchasing Agent III

Attachments  
Additional Recommendation 2 of 2  
Additional Recommendation 1 of 1  
Original Recommendation

BID 20-001V  
ADDITIONAL RECOMMENDATION 2 OF 2  
BOARD MEETING: APRIL 29, 2003

THE SCHOOL BOARD OF BROWARD COUNTY, FLORIDA

ADDITIONAL RECOMMENDATION  
BID 20-001V  
COPIER MACHINES

It is recommended that the School Board authorize an additional expenditure of \$2,000,000 to the subject contract. This recommendation does not require any changes to the District budget. This recommendation will allow the schools, departments, and centers to continue leasing copier machines as required through June 30, 2003, and will provide for an approximate total expenditure of \$20,000,000.



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Ian Superville  
Purchasing Agent III

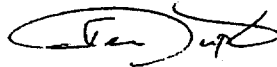
Attachments  
Additional Recommendation 1 of 1  
Original Recommendation

BID 20-001V  
ADDITIONAL RECOMMENDATION 1 OF 1  
BOARD MEETING: NOVEMBER 13, 2001

THE SCHOOL BOARD OF BROWARD COUNTY, FLORIDA

ADDITIONAL RECOMMENDATION  
BID 20-001V  
COPIER MACHINES

It is recommended that the award on Bid 20-001V, Category 1, Item 2, that was approved by The School Board of Broward County, Florida, on November 16, 1999 with respect to the award of this item to Accelerated Business Solutions be cancelled. This item will be purchased in accordance with purchasing policies and procedures.



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Ian Superville, Purchasing Agent I  
Purchasing Department

Attachment:  
Letter to vendor  
Original Recommendation/Tabulation

The School Board of Broward County, Florida  
Purchasing Department

J No.: <u>20-001V</u>	Board Meeting <u>NOVEMBER 16, 1999</u>
Description: <u>COPIER MACHINES</u>	Bids Sent: <u>98</u> Bids Rec'd: <u>9</u> No Bids: <u>13</u>
<u>TERM CONTRACT</u>	Bid Opening: <u>OCTOBER 22, 1999</u>
For: <u>VARIOUS LOCATIONS</u> (School/Department)	Advertised Date: <u>OCTOBER 5, 1999</u>
Fund: <u>VARIOUS FUNDS</u>	Award Amount: <u>\$18,000,000 (PER CONTRACT PERIOD)</u>

**POSTING OF BID RECOMMENDATION/TABULATION:** Bid Recommendations and Tabulations will be posted in the Purchasing Department on OCTOBER 29, 1999 @ 3:00 PM, and will remain posted for 72 hours. Any person desiring to protest the Bid Recommendation/Tabulation shall file, in writing, a notice of protest within 72 hours after the time posted as stated herein, and shall file a formal written protest within ten days after filing the notice of protest. Saturdays, Sundays and legal holidays shall be excluded in the computation of the 72-hour time period. Filings shall be at the office of the Director of Purchasing, 7720 West Oakland Park Boulevard, Suite 323, Sunrise, Florida 33351. Section 120.57(3)(b), Florida Statutes, states that "The formal written protest shall state with particularity the facts and law upon which the protest is based."

**RECOMMENDATION/TABULATION**

	<u>ITEM(S) AWARDED</u>	<u>TERMS</u>
ACCELERATED BUSINESS SOLUTIONS	CATEGORY 1, ITEM 2	NET 30
IKON OFFICE SOLUTIONS	CATEGORY 1, ITEM 1; CATEGORY 2, ITEM 7, 8	NET 30
MILNER DOCUMENT PRODUCTS	CATEGORY 1, ITEM 6	NET 30
RISO, INC.	CATEGORY 3, ITEM 1, 2, 3	NET 30
XEROX CORPORATION	CATEGORY 1, ITEM 3, 5; CATEGORY 2, ITEM 1, 2, 3, 4, 5, 6, 9, 10	NET 30

RECOMMEND THE AWARD BE MADE TO THE ABOVE LOW BIDDERS MEETING SPECIFICATIONS, TERMS AND CONDITIONS.

CONTRACT PERIOD FOR CATEGORY 1, ITEMS 1, 2, 3, 5 & 6: JANUARY 1, 2000 THROUGH JUNE 30, 2003.  
CONTRACT PERIOD FOR CATEGORY 2, ITEMS 1, 2, 3, 4, 7, 8, 9 & 10: JANUARY 1, 2000 THROUGH JUNE 30, 2003.  
CONTRACT PERIOD FOR CATEGORY 2, ITEMS 5 & 6: JANUARY 1, 2000 THROUGH JUNE 30, 2005.  
CONTRACT PERIOD FOR CATEGORY 3, ITEMS 1, 2 & 3: JANUARY 1, 2000 THROUGH JUNE 30, 2003.

CATEGORY 1, ITEM 4: A RECOMMENDATION FOR THIS ITEM WILL BE MADE AT A LATER DATE.

FOR FURTHER INFORMATION ABOUT THIS BID SEE PAGE 5 OF 17 OF THE BID.

By: Carol E. Barker  
(Buyer/Purchasing Agent)

Date: 10/26/99

BID 23-031E  
ADDITIONAL RECOMMENDATION 3 OF 3  
BOARD MEETING: JUNE 6, 2006

THE SCHOOL BOARD OF BROWARD COUNTY, FLORIDA

ADDITIONAL RECOMMENDATION  
BID 23-031E  
EXCEPTIONAL STUDENT EDUCATION (E.S.E) ELECTRONIC MANAGEMENT  
SYSTEM

It is recommended that the contract with Public Consulting Group (PCG) be renewed for an additional year from September 1, 2006 through August 31, 2007 in accordance with Special Condition 5.3 of the RFP, authorizing contract renewal; and that the School Board authorize an additional expenditure of \$750,000 to the subject contract. The amount of the recommended spending authority is available from funds already included in the District budget. This recommendation will allow the Exceptional Student Education department to continue to purchase hosting services as required through August 31, 2007 and will provide for an approximate total expenditure of \$3,483,000 for the award period.

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Ian Superville  
Purchasing Agent III

Attachments:

Additional Recommendation 2 of 2

Additional Recommendation 1 of 1

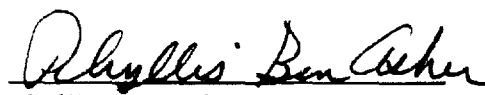
Original Recommendation/Tabulation

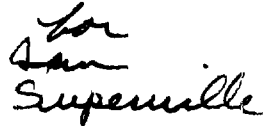
RFP 23-031E  
ADDITIONAL RECOMMENDATION 2 OF 2  
BOARD MEETING: JULY 26, 2005

THE SCHOOL BOARD OF BROWARD COUNTY, FLORIDA

ADDITIONAL RECOMMENDATION  
RFP 23-031E  
EXCEPTIONAL STUDENT EDUCATION (E.S.E) ELECTRONIC MANAGEMENT  
SYSTEM

It is recommended that the contract with Public Consulting Group (PCG) be renewed for an additional year from September 1, 2005 through August 31, 2006 in accordance with Special Condition 5.3 of the RFP; and that the School Board authorize an additional expenditure of \$925,000 (\$144,000 allocated for Medicaid Fee for Service Billing, \$174,000 allocated for Annual Maintenance, \$65,000 allocated to annual hosting fee and the balance of the funding allocated for the continued implementation of the system) to the subject contract. The amount of the recommended spending authority is available from funds already included in the District budget. This recommendation will allow the Exceptional Student Education Department to continue purchasing the Exceptional Student Education (E.S.E) Electronic Management System as required through August 31, 2006, and will provide for an approximate total expenditure of \$2,733,000 for the award period.

  
Phyllis Ben-Asher, CPPB  
Purchasing Agent III

  
Supervisor

Attachments:

Additional Recommendation 1 of 1

Original Recommendation/ Tabulation

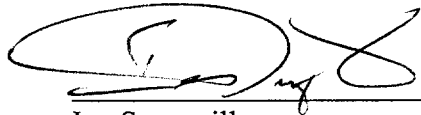
BID 23-031E  
ADDITIONAL RECOMMENDATION 1 OF 1  
BOARD MEETING: FEBRUARY 17, 2004

THE SCHOOL BOARD OF BROWARD COUNTY, FLORIDA

ADDITIONAL RECOMMENDATION  
BID 23-031E  
EXCEPTIONAL STUDENT EDUCATION (E.S.E) ELECTRONIC MANAGEMENT  
SYSTEM

It is recommended that the School Board authorize an additional expenditure of \$358,000 to the subject contract. The amount of the recommended spending authority is available from funds already included in the District budget. This recommendation will allow the E.S.E. department to purchase hosting services and allow for change notices through August 31, 2005, and will provide for an approximate total expenditure of \$1,808,000 for the award period.

This RFP is currently being utilized to support the collection of data needed to optimize the delivery of Special Education services to all eligible students.

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Ian Superville  
Purchasing Agent III

Attachments:  
Original Recommendation/Tabulation  
Executive Summary

The School Board of Broward County, Florida  
Purchasing Department

RFP No.: <u>23-031E</u>	Board Meeting <u>OCTOBER 15, 2002</u>
Description: <u>E.S.E. ELECTRONIC MANAGEMENT SYSTEM</u>	RFPs Sent: <u>76</u> Proposals Rec'd: <u>4</u> No Response: <u>4</u>
For: <u>EXCEPTIONAL STUDENT EDUCATION</u> (School/Department)	Proposal Opening: <u>JULY 9, 2002</u>
Fund: <u>DEPARTMENT'S OPERATING BUDGET</u>	Advertised Date: <u>MAY 7, 2002</u>
Award Amount: <u>\$1,450,000 (PER CONTRACT PERIOD)</u>	

**POSTING OF PROPOSAL RECOMMENDATION/TABULATION:**

Purchasing Department on SEPTEMBER 27, 2002 @ 3:00 P.M. RFP Recommendations and Tabulations will be posted in the Purchasing Department, and will remain posted for 72 hours. Any person desiring to protest the Proposal Recommendation/Tabulation shall file, in writing, a notice of protest within 72 hours after the time posted as stated herein, and shall file a formal written protest within ten days after filing the notice of protest. Saturdays, Sundays, legal holidays and days during which the school district administration is closed shall be excluded in the computation of the 72-hour time period. Filings shall be at the office of the Director of Purchasing, 7720 West Oakland Park Boulevard, Suite 323, Sunrise, Florida 33351. Section 120.57(3)(b), Florida Statutes, states that "The formal written protest shall state with particularity the facts and law upon which the protest is based."

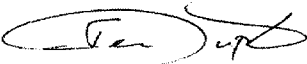
ON SEPTEMBER 19 AND 20, 2002, THE EXCEPTIONAL STUDENT EDUCATION (ESE) DEPARTMENT HELD A SPECIAL MEETING TO RECEIVE PRESENTATIONS, INTERVIEW AND SELECT A FIRM THAT WAS SHORT LISTED BY THE EXCEPTIONAL STUDENT EDUCATION EVALUATION COMMITTEE.

IT IS RECOMMENDED THAT THE AWARD BE MADE TO:

PUBLIC CONSULTING GROUP, INC.

CONTRACT TERM: OCTOBER 16, 2002 THROUGH AUGUST 31, 2005

FOR FURTHER INFORMATION ABOUT THIS RFP, SEE PAGE 2 OF 30 PAGES OF THE RFP.

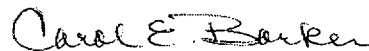
By:  Date: 9/25/02  
(Buyer/Purchasing Agent)

RFP 24-009V  
ADDITIONAL RECOMMENDATION 5 OF 5  
BOARD MEETING: JUNE 6, 2006

THE SCHOOL BOARD OF BROWARD COUNTY

ADDITIONAL RECOMMENDATION  
RFP 24-009V  
GROUP MEDICAL BENEFITS FOR SCHOOL BOARD EMPLOYEES

It is recommended that the attached Fourth Amendment to Agreement with Vista Healthplan, Inc. and the Fifth Amendment to Agreement with Humana, Inc. be approved. The purpose for the Fourth Amendment to Agreement with Vista Healthplan, Inc. and the Fifth Amendment to Agreement with Humana, Inc. is to add negotiated enhancements and modifications offered by both carriers to their original Agreement from January 1, 2007 through December 31, 2007. The renewal rates for the high-option plans for both Humana, Inc. and Vista Healthplans Inc. are 4.2% over the current rates. The renewal rates for the low-option and Consumer-Driven plans are 3.2% over the current rates. It is also requested that the School Board authorize an additional expenditure of \$215,000,000 to the subject contract. The amount of the recommended spending authority is available from funds already included in the District budget and will provide for an approximate total expenditure of \$855,000,000 for the award period. The amendments for both the negotiated enhancements and modifications were approved by the Superintendent's Insurance Advisory Committee at its April 27, 2006 meeting.



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Carol E. Barker, CPPB  
Purchasing Agent

Attachments:

Executive Summary

Fourth Amendment to Agreement with Vista Healthplan, Inc.

Fifth Amendment to Agreement with Humana, Inc.

Additional Recommendation 4 of 4

Additional Recommendation 3 of 3

Additional Recommendation 2 of 2

Additional Recommendation 1 of 1

Original Recommendation

## EXECUTIVE SUMMARY

RFP 24-009V

### GROUP MEDICAL BENEFITS FOR SCHOOL BOARD EMPLOYEES

The contract for the above-mentioned RFP was approved by the School Board on August 19, 2003 and expires on December 31, 2006. The contract allows for three additional one-year renewals. This is the first renewal.

The Superintendent's Insurance Advisory met on April 27, 2006 and voted to recommend approval of a one-year renewal for Humana Health Insurance Company of Florida, and Vista Healthplans Inc. The Committee was able to negotiate very favorable renewal rates. The renewal rates for the high option plans for both carriers are 4.2% over the current rates. The renewal rates for the low option and Consumer Driven plans are 3.2% over the current rates.

The Committee also made plan modifications. It increased the pharmacy co-payments five (\$5.00) dollars on all plans. In an effort to reduce emergency room utilization and encourage members to use the Urgent Care Centers, emergency room co-payments were increased by seventy-five (\$75.00) dollars.

The Committee was also able to negotiate several enhancements. Humana, Inc. agreed to reduce the co-payment on the mail order pharmacy benefit to one co-payment for a ninety (90) day supply for the High Option HMO and Consumer Driven Plan. They also agreed to provide an additional \$30,000 a year for staff support for the District's Wellness Program. Vista Healthplans also agreed to provide an additional \$30,000 a year for staff support for the District's Wellness Program. They also agreed to provide an Over-The-Counter (OTC) medication benefit for members enrolled in the Low Option HMO. This benefit will provide ten (\$10.00) dollars a month in OTC medication at no cost to our members.

**FOURTH AMENDMENT TO  
AGREEMENT**

THIS FOURTH AMENDMENT TO AGREEMENT entered into on the 6 day of June, 2006 by and between:

**THE SCHOOL BOARD OF BROWARD COUNTY, FLORIDA**  
(hereinafter referred to as "SBBC")  
a body corporate and political subdivision of the State of Florida,  
whose principal place of business is  
600 Southeast Third Avenue,  
Fort Lauderdale, Florida 33301

**AND**

**VISTA HEALTHPLANS, INC.  
AND VISTA INSURANCE PLAN, INC.**  
(hereinafter referred to as "Vista")  
having its principal place of business at  
300 South Park Road  
Hollywood, Florida 33021

**WHEREAS**, SBBC and Vista entered into an Agreement dated August 19, 2003 (hereinafter "Agreement") for certain group medical insurance services; and

**WHEREAS**, SBBC and Vista entered into a First Amendment to Agreement dated August 17, 2004 (hereinafter "First Amendment"); and

**WHEREAS**, SBBC and Vista entered into a Second Amendment to Agreement dated July 26, 2005 (hereinafter "Second Amendment"); and

**WHEREAS**, SBBC and Vista entered into a Third Amendment to Agreement dated October 11, 2005 (hereinafter "Third Amendment"); and

**NOW THEREFORE**, in consideration of the premises and of the mutual covenants contained herein and the sum of Ten Dollars (\$10.00) and other good and valuable consideration, the receipt and sufficiency of which is hereby acknowledged, the Parties hereby agree as follows:

**ARTICLES**

1. **Recitals.** The Parties agree that the foregoing recitals are true and correct and that such recitals are herein incorporated by reference.
2. **Term of Agreement.** The term of this Agreement shall be extended for a period of one (1) year and the extended term shall commence on January 1, 2007, and continue through and including December 31, 2007.

3. **Premiums.** The premium rates for the period commencing January 1, 2007, and continuing through and including December 31, 2007 shall be:

	HMO High Option	HMO Low Option	PPO High Option	PPO Low Option
Employee Only	\$397.09	\$365.57	\$810.79	\$724.46
One Dependent	\$442.07	\$407.17	\$977.12	\$917.36
Two or More Dep.	\$772.21	\$711.24	\$1,584.88	\$1,481.80
Dual Spouse	\$442.07	\$407.17	\$977.12	\$917.36

4. **Plan Design Revisions.** Section 2.03 of the Agreement shall be amended as follows:  
Vista agrees to provide the following revisions:

High Option HMO Plan

1. Retail order prescription drugs:  
\$10 Generic/\$15 Brand Formulary/\$35 Non-Formulary
2. Mail order prescription drugs:  
\$10 Generic/\$15 Brand Formulary/\$35 Non-Formulary
3. Emergency Room in-area co-payment: \$100
4. Emergency Room out-of-area co-payment: \$125

Low Option HMO Plan

1. Retail order prescription drugs:  
\$15 Generic/\$25 Brand Formulary/\$45 Non-Formulary
2. Mail order prescription drugs:  
\$20 Generic/\$35 Brand Formulary/\$65 Non-Formulary
3. Primary care physician (PCP) Office visit co-payment: \$20
4. Specialist Office visit co-payment: \$30
5. Emergency Room in-area co-payment: \$150
6. Emergency Room out-of-area co-payment: \$175

High Option PPO Plan

1. Retail order prescription drugs:  
\$15 Generic/\$25 Brand Formulary/\$45 Non-Formulary
2. Mail order prescription drugs:  
\$25 Generic/\$45 Brand Formulary/\$85 Non-Formulary
3. Emergency Room in-network: 85% (after \$100 co-payment)

Low Option PPO Plan

1. Retail order prescription drugs:  
\$20 Generic/\$35 Brand Formulary/\$65 Non-Formulary
2. Mail order prescription drugs:  
\$25 Generic/\$45 Brand Formulary/\$85 Non-Formulary
3. Emergency Room in-network: 80% (after \$100 co-payment)

5. **Over-The-Counter Medication.** Vista agrees to provide to School Board members enrolled in the Low Option HMO plan an Over-The-Counter (OTC) benefit. Said benefit shall not exceed ten dollars (\$10.00) in a calendar month.
6. **Wellness Support.** Vista agrees to provide additional Wellness administration support at a cost of \$30,000 per year effective July 1, 2006. Said support shall include, but not limited to, staff including benefits, office equipment, supplies, travel, and professional fees.
7. **Priority of Documents.** In the event of a conflict between the documents, the following priority of documents shall govern:
  - First: Fourth Amendment to Agreement
  - Second: Third Amendment to Agreement
  - Third: Second Amendment to Agreement
  - Fourth: First Amendment to Agreement
  - Fifth: The Agreement
  - Sixth: Addendum Number Two [dated March 11, 2003] to the RFP;
  - Seventh: Addendum Number One [dated March 7, 2003] to the RFP;
  - Eighth: RFP 24-009V "Group Medical Benefits for School Board Employees"; and
  - Ninth: The Proposal submitted in response to the RFP by Vista.

In case of any other doubt or difference of opinion, the decision of SBBC shall be final and binding on both parties.

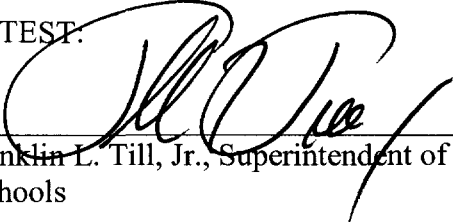
8. **Terms of Agreement.** Except as expressly provided herein, all terms and conditions set forth in this Agreement and Amendment shall remain in force and effect for the contract term specified within this Addendum.
9. **Authority.** Each person signing this Amendment to Agreement on behalf of either party individually warrants that he or she has the full legal power to execute this Agreement on behalf of the party for whom he or she is signing, and to bind and obligate such party with respect to all provisions contained in this Agreement.

**IN WITNESS WHEREOF**, the parties hereto have executed this Amendment to Agreement through their duly authorized representatives.

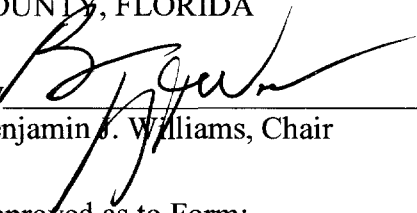
**FOR SBBC**

(Corporate Seal)

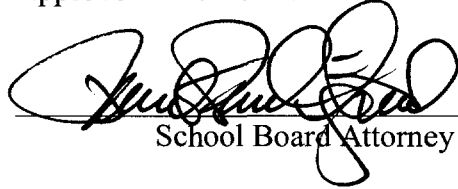
ATTEST:

  
\_\_\_\_\_  
Franklin L. Till, Jr., Superintendent of  
Schools

THE SCHOOL BOARD OF BROWARD  
COUNTY, FLORIDA

By   
\_\_\_\_\_  
Benjamin J. Williams, Chair

Approved as to Form:

  
\_\_\_\_\_  
School Board Attorney

**FOR VISTA**

VISTA HEALTHPLANS, INC. AND  
VISTA INSURANCE PLAN, INC.

(Corporate Seal)

Attest: \_\_\_\_\_  
Secretary

By: *Ronald J. Berding*  
R. Joe Berding  
Chief Executive Officer

-Or-

*Ronald J. Berding*  
Witness  
*[Signature]*  
Witness

STATE OF Florida  
COUNTY OF Broward

The foregoing instrument was acknowledged before me this 10 day of May, 2006,  
by Ronald J. Berding of Vista Healthplans, Inc. and Vista Insurance Plan, Inc. He/She took an  
oath and is personally known to me or has produced \_\_\_\_\_  
\_\_\_\_\_ as identification.

My Commission expires: \_\_\_\_\_  
(SEAL) 

*Coral N. Sutherland*  
Signature – Notary Public

My Commission expires: March 17, 2007

CORAL N. SUTHERLAND  
Printed Name of Notary

**FIFTH AMENDMENT TO  
AGREEMENT**

THIS FIFTH AMENDMENT TO AGREEMENT entered into on the 6 day of  
June, 2006 by and between:

**THE SCHOOL BOARD OF BROWARD COUNTY, FLORIDA**  
(hereinafter referred to as "SBBC")  
a body corporate and political subdivision of the State of Florida,  
whose principal place of business is  
600 Southeast Third Avenue,  
Fort Lauderdale, Florida 33301

**AND**

**HUMANA HEALTH INSURANCE COMPANY OF FLORIDA, INC.  
AND HUMANA MEDICAL PLAN, INC.**  
(hereinafter referred to as "Humana")  
having its principal place of business at  
3401 Southwest 160<sup>th</sup> Avenue 2<sup>nd</sup> Floor  
Miramar, Florida 33027

**WHEREAS**, SBBC and Humana entered into an Agreement dated August 19, 2003 (hereinafter "Agreement") for certain group medical insurance services; and

**WHEREAS**, SBBC and Humana entered into a First Amendment to Agreement dated August 17, 2004 (hereinafter "First Amendment"); and

**WHEREAS**, SBBC and Humana entered into a Second Amendment to Agreement dated December 7, 2004 (hereinafter "Second Amendment"); and

**WHEREAS**, SBBC and Humana entered into a Third Amendment to Agreement dated July 26, 2005 (hereinafter "Third Amendment"); and

**WHEREAS**, SBBC and Humana entered into a Fourth Amendment to Agreement dated October 11, 2005 (hereinafter "Fourth Amendment"); and

**NOW THEREFORE**, in consideration of the premises and of the mutual covenants contained herein and the sum of Ten Dollars (\$10.00) and other good and valuable consideration, the receipt and sufficiency of which is hereby acknowledged, the Parties hereby agree as follows:

**ARTICLES**

1. **Recitals.** The Parties agree that the foregoing recitals are true and correct and that such recitals are herein incorporated by reference.
2. **Term of Agreement.** The term of this Agreement shall be extended for a period of one (1) year and the extended term shall commence on January 1, 2007, and continue through and including December 31, 2007.

3. **Premiums.** The premium rates for the period commencing January 1, 2007, and continuing through and including December 31, 2007 shall be:

	HMO High Option	HMO Low Option	PPO Option	Consumer Driven
Employee Only	\$399.47	\$367.93	\$739.77	\$377.44
One Dependent	\$442.08	\$407.17	\$823.79	\$417.73
Two or More Dep.	\$772.22	\$711.24	\$1,331.54	\$729.64
Dual Spouse	\$442.08	\$407.17	\$823.79	\$417.73

4. **HMO Plan Design Revisions.** Section 2.03 of the Agreement shall be amended as follows: Humana agrees to provide the following revisions:

High Option HMO Plan

1. Retail order prescription drugs:  
\$10 Generic/\$15 Brand Formulary/\$35 Non-Formulary
2. Mail order prescription drugs:  
\$10 Generic/\$15 Brand Formulary/\$35 Non-Formulary
3. Emergency Room in-area co-payment: \$100
4. Emergency Room out-of-area co-payment: \$125

Low Option HMO Plan

1. Retail order prescription drugs:  
\$15 Level 1/\$30 Level 2/\$55 Level 3/\$100 Level 4
2. Mail order prescription drugs:  
\$30 Level 1/\$60 Level 2/\$110 Level 3/\$200 Level 4
3. Primary care physician (PCP) Office visit co-payment: \$20
4. Specialist Office visit co-payment: \$30
5. Emergency Room in-area co-payment: \$150
6. Emergency Room out-of-area co-payment: \$175

5. **PPO Plan Design Revisions.** Section 2.06 of the Agreement shall be amended as follows: Humana agrees to provide the following revisions:

PPO Plan

1. Retail order prescription drugs:  
\$15 Generic/\$25 Brand Formulary/\$45 Non-Formulary
2. Mail order prescription drugs:  
\$30 Generic/\$50 Brand Formulary/\$90 Non-Formulary
3. Emergency Room in-network: 85% (after \$125 co-payment)

Consumer Driven

1. Retail order prescription drugs:  
\$15 Level 1/\$30 Level 2/\$55 Level 3/25% of total required payment for high technology drugs Level 4
  2. Mail order prescription drugs:  
\$15 Level 1/\$30 Level 2/\$55 Level 3/25% of total required payment for high technology drugs Level 4
  3. Emergency Room in-network: 100% (after \$175 co-payment)
  4. Emergency Room out-of-network: 70% (after \$175 co-payment)
6. **Wellness Support.** Humana agrees to provide additional Wellness administration support at a cost of \$30,000 per year effective July 1, 2006. Said support shall include, but not limited to, staff including benefits, office equipment, supplies, travel, and professional fees.
7. **Priority of Documents.** In the event of a conflict between the documents, the following priority of documents shall govern:
- First: Fifth Amendment to Agreement
  - Second: Fourth Amendment to Agreement
  - Third: Third Amendment to Agreement
  - Fourth: Second Amendment to Agreement
  - Fifth: First Amendment to Agreement
  - Sixth: The Agreement
  - Seventh: Addendum Number Two [dated March 11, 2003] to the RFP;
  - Eighth: Addendum Number One [dated March 7, 2003] to the RFP;
  - Ninth: RFP 24-009V "Group Medical Benefits for School Board Employees"; and
  - Tenth: The Proposal submitted in response to the RFP by Humana.

In case of any other doubt or difference of opinion, the decision of SBBC shall be final and binding on both parties.

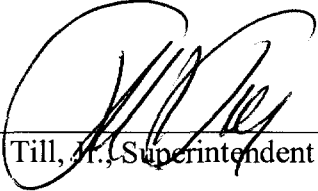
8. **Terms of Agreement.** Except as expressly provided herein, all terms and conditions set forth in this Agreement and Amendment shall remain in force and effect for the contract term specified within this Addendum.
9. **Authority.** Each person signing this Amendment to Agreement on behalf of either party individually warrants that he or she has the full legal power to execute this Agreement on behalf of the party for whom he or she is signing, and to bind and obligate such party with respect to all provisions contained in this Agreement.

**IN WITNESS WHEREOF,** the parties hereto have executed this Amendment to Agreement through their duly authorized representatives.

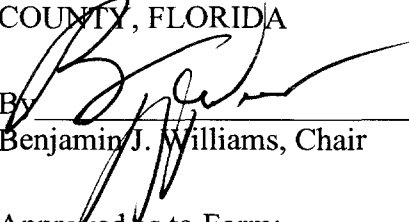
**FOR SBBC**

(Corporate Seal)

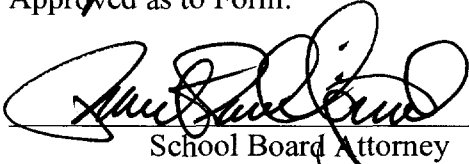
ATTEST:

  
\_\_\_\_\_  
Franklin L. Till, Jr., Superintendent of  
Schools

THE SCHOOL BOARD OF BROWARD  
COUNTY, FLORIDA

  
\_\_\_\_\_  
Benjamin J. Williams, Chair

Approved as to Form:

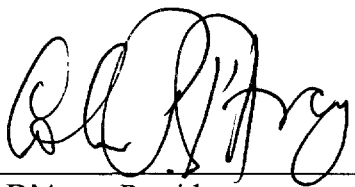
  
\_\_\_\_\_  
School Board Attorney

**FOR HUMANA**


HUMANA HEALTH INSURANCE  
COMPANY OF FLORIDA, INC. AND  
HUMANA MEDICAL PLAN, INC.


(Corporate Seal)

Attest: \_\_\_\_\_  
Secretary

By:   
Colin D'Arcy, President  
South Florida Commercial Operations

-Or-

  
Witness

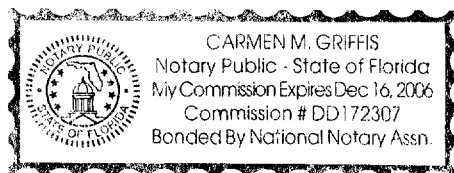
  
Witness

STATE OF \_\_\_\_\_  
COUNTY OF \_\_\_\_\_

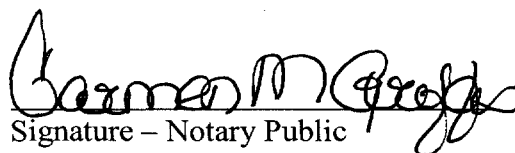
The foregoing instrument was acknowledged before me this 12 day of May, 2006,  
by \_\_\_\_\_ of Humana Health Insurance Company of Florida, Inc. and Humana  
Medical Plan, Inc. He/She took an oath and is personally known to me or has produced \_\_\_\_\_  
\_\_\_\_\_ as identification.

My Commission expires:

(SEAL)



My Commission expires:

  
Signature - Notary Public

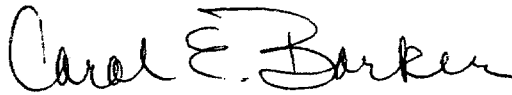
Carmen M Griffiths  
Printed Name of Notary

RFP 24-009V  
ADDITIONAL RECOMMENDATION 4 OF 4  
BOARD MEETING: OCTOBER 11, 2005

THE SCHOOL BOARD OF BROWARD COUNTY

ADDITIONAL RECOMMENDATION  
RFP 24-009V  
GROUP MEDICAL BENEFITS FOR SCHOOL BOARD EMPLOYEES

It is recommended that the attached Third Amendment to Agreement with Vista Healthplan, Inc. and the Fourth Amendment to Agreement with Humana, Inc. be approved. The purpose for the Third Amendment to Agreement with Vista Healthplan, Inc. and the Fourth Amendment to Agreement with Humana, Inc. is to add enhancements offered by both carriers to their original Agreements at no additional cost to the School Board of Broward County. These amendments were approved by the Superintendent's Insurance Advisory Committee at its September 8, 2005 meeting. This recommendation is not a request for an additional expenditure.



Carol E. Barker, CPPB  
Purchasing Agent

Attachments:

Executive Summary Vista Healthplan, Inc.  
Third Amendment to Agreement with Vista Healthplan, Inc.  
Executive Summary Humana, Inc.  
Fourth Amendment to Agreement with Humana, Inc.  
Additional Recommendation 3 of 3  
Additional Recommendation 2 of 2  
Additional Recommendation 1 of 1  
Original Recommendation

RFP 24-009V  
ADDITIONAL RECOMMENDATION 3 OF 3  
BOARD MEETING: JULY 26, 2005

THE SCHOOL BOARD OF BROWARD COUNTY

ADDITIONAL RECOMMENDATION  
RFP 24-009V  
GROUP MEDICAL BENEFITS FOR SCHOOL BOARD EMPLOYEES

It is recommended that the attached Second Amendment to Agreement with Vista Healthplan, Inc. and the Third Amendment to Agreement with Humana, Inc. be approved. The purpose for the Second Amendment to Agreement with Vista Healthplan, Inc. and the Third Amendment to Agreement with Humana, Inc. is to provide rate guarantees from January 1, 2006 through December 31, 2006. The upcoming premium increase for Vista Healthplan, Inc. is 11.5% for the High Option HMO Plan, 14.1% for the Low Option HMO Plan and 12.8% increase for both the High and Low Option PPO Plans. The premium increase for Humana, Inc. is 12.6%. These rate guarantees were approved by the Superintendent's Insurance Advisory Committee at its May 6, 2005 meeting. This recommendation is not a request for an additional expenditure and will allow for the payment of premiums through December 31, 2006.



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Carol E. Barker, CPPB  
Purchasing Agent

Attachments:

Executive Summary

Second Amendment to Agreement with Vista Healthplan, Inc.

Third Amendment to Agreement with Humana, Inc.

Additional Recommendation 2 of 2

Additional Recommendation 1 of 1

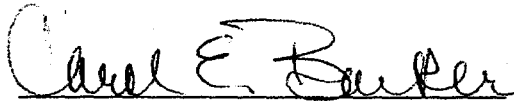
Original Recommendation

RFP 24-009V  
ADDITIONAL RECOMMENDATION 2 OF 2  
BOARD MEETING: DECEMBER 7, 2004

THE SCHOOL BOARD OF BROWARD COUNTY

ADDITIONAL RECOMMENDATION  
RFP 24-009V  
GROUP MEDICAL BENEFITS FOR SCHOOL BOARD EMPLOYEES

It is recommended that the attached Second Amendment to Agreement with Humana, Inc. be approved. The purpose for the Second Amendment to Agreement is to provide an enhancement to the mail-order prescription benefit for the Low Option HMO and the Consumer Driven Plans by reducing the mail order prescription ninety (90) day supply cost from three times retail co-payment to two times retail co-payment. This enhancement was approved by the Superintendent's Insurance Advisory Committee at its October 20, 2004 meeting.



Carol E. Barker, CPPB  
Purchasing Agent

Attachments:

Executive Summary

Second Amendment to Agreement

Additional Recommendation 1 of 1

First Amendment to Agreement

Original Recommendation

RFP 24-009V

ADDITIONAL RECOMMENDATION 1 OF 1  
BOARD MEETING: AUGUST 17, 2004

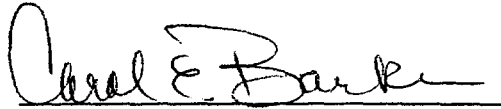
THE SCHOOL BOARD OF BROWARD COUNTY

ADDITIONAL RECOMMENDATION

RFP 24-009V

GROUP MEDICAL BENEFITS FOR SCHOOL BOARD EMPLOYEES

It is recommended that the attached First Amendment to Agreement with Humana, Inc. and Vista Healthplan, Inc. be approved. The purpose for the First Amendment to Agreement is to provide rate guarantees from January 1, 2005 through December 31, 2005. The upcoming increase for Humana, Inc. is 9.26% and the increase for Vista Healthplan, Inc. is 17.6%. These rate guarantees were approved by the Superintendent's Insurance Advisory Committee. This recommendation is not a request for an additional expenditure and will allow for the payment of premiums through December 31, 2005.



Carol E. Barker, CPPB  
Purchasing Agent

Attachments:

Executive Summary

First Amendment to Agreement

Original Recommendation

The School Board of Broward County, Florida  
Purchasing Department

No.: <u>24-009V</u>	Board Meeting: <u>AUGUST 19, 2003</u>
Description: <u>GROUP MEDICAL BENEFITS FOR SCHOOL BOARD EMPLOYEES TERM CONTRACT</u>	RFPs Sent: <u>51</u> Proposals Rec'd: <u>7</u> No Response: <u>0</u>
<u>BENEFITS DEPARTMENT</u> (School/Department)	Proposal Opening: <u>APRIL 02, 2003</u>
id: <u>FRINGE BENEFITS CLEARING ACCOUNT</u>	Advertised Date: <u>FEBRUARY 25, 2003</u>
	Award Amount: <u>\$640,000,000 (PER CONTRACT PERIOD)</u>

**POSTING OF PROPOSAL RECOMMENDATION/TABULATION:**  
Purchasing Department on JULY 2, 2003 @ 3:00 P.M.

RFP Recommendations and Tabulations will be posted in the \_\_\_\_\_, and will remain posted for 72 hours. Any person

desiring to protest the Proposal Recommendation/Tabulation shall file, in writing, a notice of protest within 72 hours after the time posted as stated herein, and shall file a formal written protest within ten days after filing the notice of protest. Saturdays, Sundays and legal holidays shall be excluded from the computation of the 72-hour time period. Filings shall be at the office of the Director of Purchasing, 7720 West Oakland Park Boulevard, Suite 3, Sunrise, Florida 33351. Section 120.57(3)(b), Florida Statutes, states that "The formal written protest shall state with particularity the facts and upon which the protest is based."

**AWARD RECOMMENDATION**

BASED UPON THE RECOMMENDATION OF THE SUPERINTENDENT'S INSURANCE ADVISORY COMMITTEE (SIAC), IT IS RECOMMENDED THAT THE FOLLOWING LISTED PROPOSERS BE RECOMMENDED FOR AWARD OF CONTRACTS FOR GROUP MEDICAL BENEFITS FOR SCHOOL BOARD EMPLOYEES:

- HUMANA HEALTH INSURANCE COMPANY OF FLORIDA, INC. (PPO & INDEMNITY) AND HUMANA MEDICAL PLAN, INC. (HMO)
- VISTA HEALTHPLAN

THE FOLLOWING PROPOSERS HAVE SUBMITTED M/WBE PARTICIPATION BY THE FIRMS LISTED:

- HUMANA HEALTH INSURANCE COMPANY OF FLORIDA, INC. (PPO & INDEMNITY) AND HUMANA MEDICAL PLAN, INC. (HMO)  
BENEFITS OUTSOURCE, INC.  
MEDICAL SCREENINGS UNLIMITED
- VISTA HEALTHPLAN  
CHIC IDEAS  
CONTINENTAL PHARMACY  
SPECIALIZED NURSING SERVICES  
CAN WE TALK, INC.  
MEDCOST CONTROL, INC.  
MEDICAL SCREENINGS, UNLIMITED  
EMILY K. EVANS CLEANING  
BASS REPORTING SERVICE, INC.  
SOLO PRINTING  
EXECUTIVE PRINTING  
BUCKNER & BUCKNER SOLUTIONS, INC.

AWARD PERIOD: JANUARY 1, 2004 THROUGH DECEMBER 31, 2006

ADDITIONALLY, IT IS RECOMMENDED THAT THE PROPOSALS RECEIVED FROM THE PROPOSERS LISTED ON THE ATTACHED SUMMARY OF REJECTED PROPOSALS NOT BE CONSIDERED FOR THE REASONS STATED.

By: Orval E. Barker Date: 07/02/03  
(Buyer/Purchasing Agent)