

**The School Board of Broward County, Florida
Procurement & Warehousing Services**

ITB / RFP No.: 18-029R	Tentative Board Meeting Date*: JUNE 13, 2017
Description: HVAC-R AND COOLING TOWER EQUIPMENT	Notified: 524 Downloaded: 36
For: PHYSICAL PLANT OPERATIONS	ITB / RFP Rec'd: 13 No. Bids: 0
Fund: TBD	ITB / RFP Opening: MAY 8, 2017
	Advertised Date: APRIL 20, 2017

POSTING OF ITB / RFP RECOMMENDATION/TABULATION: ITB / RFP Recommendations and Tabulations will be posted in the Procurement & Warehousing Services and www.Demandstar.com on **MAY 9, 2017 @ 3:00 pm** and will remain posted for 72 hours. Any person who is adversely affected by the decision or intended decision shall file a notice of protest, in writing, within 72 hours after the posting of the notice of decision or intended decision. The formal written protest shall be filed within ten (10) days after the date the notice of protest is filed. Failure to file a notice of protest or failure to file a formal written protest shall constitute a waiver of proceedings under this chapter. Section 120.57(3)(b), Florida Statutes, states that "The formal written protest shall state with particularity the facts and law upon which the protest is based." Saturdays, Sundays, state holidays and days during which the District is closed shall be excluded in the computation of the 72-hour time period provided. Filings shall be at the office of the Director of Procurement & Warehousing Services, 7720 West Oakland Park Boulevard, Suite 323, Sunrise, Florida 33351. Any person who files an action protesting an intended decision shall post with the School Board, at the time of filing the formal written protest, a bond, payable to The School Board of Broward County, Florida, (SBBC), in an amount equal to one percent (1%) of the estimated value of the contract. Failure to post the bond required by SBBC Policy 3320, Part VIII, Purchasing Policies, Section N, within the time allowed for filing a bond shall constitute a waiver of the right to protest.

(*) The Cone of Silence, as stated in the ITB / RFP, is in effect until this ITB / RFP is approved by SBBC. The Board meeting date stated above is tentative. Confirm with the Purchasing Agent of record for the actual date the Cone of Silence has concluded.

RECOMMENDATION TABULATION

<u>VENDOR NAME(s)</u>	<u>ITEM(S) AWARDED</u>
*ACCUAIR, INC	SECONDARY: 7
*ALLIED CONTROLS, INC.	PRIMARY: 5, 8, 15, 32, 34, 36, 44, AND 48 SECONDARY: 12, 13, 14, AND 16
B&D INDUSTRIAL, LLC, DBA B&D TECHNOLOGIES & BEARINGS & DRIVES INC.	PRIMARY: 1
CARRIER CORPORATION.	PRIMARY: 12, 13, 14, AND 16 SECONDARY: 15
DAIKIN APPLIED AMERICAS INC.	PRIMARY: 23
DESIGN CONTROLS, INC., DBA DCI SYSTEMS GROUP INC.	PRIMARY: 35, 38, 43, AND 45 SECONDARY: 5, 8, 34, 36, 44, AND 48
INTEGRATED COOLING SOLUTIONS, LLC	PRIMARY: 22 AND 26
JACKSO CORP.	PRIMARY: 51
JOHNSON CONTROLS, INC.	SECONDARY: 35
THE WARE GROUP LLC, DBA JOHNSTONE SUPPLY	PRIMARY: 6, 7, 10, 11, 18, 19, 20, 25, 28, 29, 30, 31, 33, 39, AND 55 SECONDARY: 22, 23, AND 32

IN ORDER TO MEET THE NEEDS OF THE SCHOOL SYSTEM AND IN THE BEST INTEREST OF THE SCHOOL BOARD, THE ABOVE ITEMS ARE RECOMMENDED TO BE AWARDED TO THE BIDDER LISTED.

The School Board of Broward County, Florida, prohibits any policy or procedure which results in discrimination on the basis of age, color, disability, gender expression, national origin, marital status, race, religion, sex or sexual orientation. Individuals who wish to file a discrimination complaint, may call the Executive Director, Benefits & EEO Compliance at 754-321-2150 or Teletype Machine (TTY) at 754-321-2158.

Individuals with disabilities requesting accommodations under the Americans with Disabilities Act (ADA) may call the Equal Educational Opportunities (EEO) at 754-321-2150 or Teletype Machine (TTY) at 754-321-2158.

ITEMS 2, 3, 4, 9, 17, 21, 24, 27, 37, 40, 41, 42, 46, 47, 49, 50, 52, 53, AND 54: NO BIDS RECEIVED. ITEMS WILL BE REBID AT A LATER DATE TO CO-TERM WITH THIS BID.

IT IS RECOMMENDED THAT, FOR THE REASON(S) STATED ON THE ATTACHED BID REJECTION SHEET, THE BIDS RECEIVED, EITHER IN THEIR ENTIRETY, OR FOR THE PARTICULAR ITEMS LISTED BE REJECTED FOR NOT COMPLYING WITH BID REQUIREMENTS.

* CERTIFIED MINORITY/WOMEN BUSINESS ENTERPRISE
CONTRACT PERIOD: JULY 1, 2017, THROUGH JUNE 30, 2020

Al Shelton

By: _____ Date: MAY 9, 2017
Al Shelton

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BID 18-029R
HVAC-R and Cooling Tower Equipment
Bid Rejection and Information Sheet

Reject entire Bid from **P.E.C.O. Enterprises, Inc.** As per Section 4, Special Condition 13, “ALL BIDDERS MUST COMPLETE AND SUBMIT SECTION 7, ATTACHMENT 4 TO BE CONSIDERED FOR AWARD. The State of Florida provides a Bidder’s preference for Bidders whose principal place of business is within the State of Florida for the purchase of personal property. The local preference is five (5) percent. Bidders whose principal place of business is outside the State of Florida must have an Attorney, licensed to practice law in the out-of-state jurisdiction, as required by Florida Statute 287.084(2), execute the “Opinion of Out-of-State Bidder’s Attorney on Bidding Preferences” form, Section 7, Attachment 4, and must submit this form with submitted bid. Such opinion should permit SBBC’s reliance on such attorney’s opinion for purposes of complying with Florida Statute 287.084. Florida Bidders are not required to have an Attorney render an opinion but the Florida Bidder must complete its portion of this form. Failure to submit and execute this form, with bid, shall result in bid being considered “non-responsive” and bid rejected.”

Reject entire Bid from **Trane U.S. Inc.** As per Section 4, Special Condition 13, “ALL BIDDERS MUST COMPLETE AND SUBMIT SECTION 7, ATTACHMENT 4 TO BE CONSIDERED FOR AWARD. The State of Florida provides a Bidder’s preference for Bidders whose principal place of business is within the State of Florida for the purchase of personal property. The local preference is five (5) percent. Bidders whose principal place of business is outside the State of Florida must have an Attorney, licensed to practice law in the out-of-state jurisdiction, as required by Florida Statute 287.084(2), execute the “Opinion of Out-of-State Bidder’s Attorney on Bidding Preferences” form, Section 7, Attachment 4, and must submit this form with submitted bid. Such opinion should permit SBBC’s reliance on such attorney’s opinion for purposes of complying with Florida Statute 287.084. Florida Bidders are not required to have an Attorney render an opinion but the Florida Bidder must complete its portion of this form. Failure to submit and execute this form, with bid, shall result in bid being considered “non-responsive” and bid rejected.”

Tie Bids were received for **Item 44 – Robertshaw** from Design Controls, Inc., d/b/a/ DCI Systems Group Inc. and Johnstone Supply, Inc. As per Section 3, General Conditions 48 Tie Bid Procedures were applied to determine the Awarded Vendor. Design Controls, Inc., d/b/a/ DCI Systems Group Inc. was determined to be awarded as they are a **Broward County vendor**, other than a Minority/Women Business Enterprise vendor.

Tie Bids were received for **Item 48 – Siebe** from Design Controls, Inc., d/b/a/ DCI Systems Group Inc. and Johnstone Supply, Inc. As per Section 3, General Conditions 48 Tie Bid Procedures were applied to determine the Awarded Vendor. Design Controls, Inc., d/b/a/ DCI Systems Group Inc. was determined to be awarded as they are a **Broward County vendor**, other than a Minority/Women Business Enterprise vendor.

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Company Name	Website Address	City	State
AccuAir, Inc.	www.accuaironline.com	Apopka	Florida
Allied Controls, Inc.	WWW.ALLIEDCONTROLS.COM	Apopka	Florida
B&D Industrial, LLC, DBA B&D Technologies & Bearings & Drives Inc.	www.bdindustrial.com	Ft. Lauderdale	Florida
Carrier Corporation	www.Carrier.com	Fort Lauderdale	Florida
Daikin Applied Americas Inc.	www.daikinapplied.com	Davie	Florida
Design Controls, Inc., d/b/a/ DCI Systems Group Inc.	www.dci-systems.com	Oakland Park	Florida
Energy Control Technologies, Inc.	www.EnergyControl.com	Davie	Florida
Integrated Cooling Solutions, LLC	www.integratedcooling.com	Doral	Florida
Jascko Corp	www.jascko.com	Pompano Beach	Florida
Johnson Controls, Inc.	www.johnsoncontrols.com	Miramar	Florida
The Ware Group LLC, dba Johnstone Supply	www.johnstonesupply.com	Ft Lauderdale	Florida

**Bid 18-029R
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Legend	
Primary Awarded Vendor	
Secondary Awarded Vendor	
Out of State -5% Disadvantage	
Received Tied Bids	

#	Manufacturer	Single Fixed % Discount											Results	
		AccuAir	Allied Controls	B&D Industrial	Carrier	Daikin Applied	DCI Systems Group	ECT	ICS	Jasco Corp	Johnson Controls	Johnstone Supply	Highest % of Discount	Primary Awarded Vendor Name
1	ABB			25.0%									25%	B&D Industrial
2	Advance Cooling Tower (Baltimore Air Coil)												0%	No Response
3	American Cooling Tower												0%	No Response
4	Andover/Infinity												0%	No Response
5	Barber Coleman		65.0%									61.0%	65%	Allied Controls
6	Bard - Remaining Manufacturer Line					62.0%		60.0%				37.0%	37%	Johnstone Supply
7	Bard WA372-A00 with Heat Package EHW03-A10	25.0%										38.0%	38%	Johnstone Supply
8	Belimo		65.0%			64.0%		60.0%				52.0%	65%	Allied Controls
9	Boston/Fincor												0%	No Response
10	Bristol											26.0%	26%	Johnstone Supply
11	C & D											20.0%	20%	Johnstone Supply
12	Carrier - Air Handlers		40.5%		57.0%								57%	Carrier
13	Carrier - Air-Cooled Chillers		41.0%		57.0%								57%	Carrier
14	Carrier - Rooftop Products		41.0%		60.0%								60%	Carrier
15	Carrier - Warranty Products		41.0%		0.0%								41%	Allied Controls
16	Carrier - Water-Cooled Chillers		41.0%		55.0%								55%	Carrier
17	Cherne Test Balls												0%	No Response
18	Climate Control											58.0%	58%	Johnstone Supply
19	Copeland (including Copelametic and Copelaweld)											51.0%	51%	Johnstone Supply
20	CPS											20.0%	20%	Johnstone Supply
21	CS Air												0%	No Response
22	Cutler Hammer								20.0%			11.0%	20%	ICS
23	Daikin McQuay					55.0%						13.0%	55%	Daikin Applied
24	Dunham-Bush												0%	No Response
25	Eubank National Coil											11.0%	11%	Johnstone Supply
26	Evapco								45.0%				45%	ICS
27	Flender Motox												0%	No Response
28	Friedrich - Remaining Manufacturing Line											38.0%	38%	Johnstone Supply
29	Friedrich Kuhl - Electric Heat EM18N34											40.0%	40%	Johnstone Supply
30	Friedrich Kuhl - Electric Heat ES15N33											38.0%	38%	Johnstone Supply
31	Friedrich Kuhl - SS08N10											38.0%	38%	Johnstone Supply
32	Honeywell		64.0%					59.0%				61.0%	64%	Allied Controls
33	Ice-O-Matic											45.0%	45%	Johnstone Supply
34	Johnson Controls - Metasys		63.0%			60.0%					45.0%		63%	Allied Controls
35	Johnson Controls - York International		5.0%			62.0%					45.0%		62%	DCI Systems Group
36	Landis & Staefa		66.0%			64.0%						61.0%	66%	Allied Controls
37	Lennox												0%	No Response

**Bid 18-029R
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#	Manufacturer	Single Fixed % Discount											Results	
		AccuAir	Allied Controls	B&D Industrial	Carrier	Daikin Applied	DCI Systems Group	ECT	ICS	Jascko Corp	Johnson Controls	Johnstone Supply	Highest % of Discount	Primary Awarded Vendor Name
38	Marvair						42.0%						42%	DCI Systems Group
39	Mitsubishi											36.0%	36%	Johnstone Supply
40	Modine (Aireale)												0%	No Response
41	Movincool - CP14 Portable Unit												0%	No Response
42	Movincool - Remaining Manufacturer Line												0%	No Response
43	Rheem						20.0%						20%	DCI Systems Group
44	Robertshaw		65.0%				61.0%					61.0%	65%	Allied Controls
45	Ruud						20.0%						20%	DCI Systems Group
46	Sanyo												0%	No Response
47	Sew Eurodrive												0%	No Response
48	Siebe		65.0%				61.0%					61.0%	65%	Allied Controls
49	Smardt												0%	No Response
50	Spot Coolers												0%	No Response
51	SPX (Marley)										58.0%		58%	Jascko Corp
52	Temptrol												0%	No Response
53	Topp												0%	No Response
54	Trane												0%	No Response
55	AMCOT Cooling Towers											36.0%	36%	Johnstone Supply

Bid 18-029R
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Awarded Vendors	# of Primary Awards	% of Primary Awards
Allied Controls	8	15%
B&D Industrial	1	2%
Carrier	4	7%
Daikin Applied	1	2%
DCI Systems Group	4	7%
ICS	2	4%
Jascko Corp	1	2%
Johnstone Supply	15	27%
No Response	19	35%
Grand Total	55	100%

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Additional Discounts	Allied Controls	DCI Systems Group	ICS	Johnstone Supply
Danfoss		20.0%		
Data Aire		10.0%		
Eaton-Cuttler Hammer Variable Frequency Drives			20.0%	
Enviro-Tec		20.0%		
First Company		10.0%		
GEA-Kelvion Heat Exchangers			35.0%	
Interanational Environmental Fan Coils (IEC)			20.0%	
Invensys - Schneider Electric	65.0%			
Johnstone Supply Catalog				50.0%
LG Mini-Split & VRF			25.0%	
Magic Aire		10.0%		
Magnetek		20.0%		
Mesan USA		20.0%		
PACO/Grundfos Pumps			35.0%	
Patterson		20.0%		
Petra		10.0%		
Quantech		10.0%		
Schneider Electric	65.0%			
Siemens	66.0%			
T.A.C. - Schneider Electric	65.0%			