



AGENDA REQUEST FORM

THE SCHOOL BOARD OF BROWARD COUNTY, FLORIDA

MEETING DATE	2020-08-04 10:05 - School Board Operational Meeting
AGENDA ITEM	ITEMS
CATEGORY	EE. OFFICE OF STRATEGY & OPERATIONS
DEPARTMENT	Procurement & Warehousing Services

Special Order Request
<input type="radio"/> Yes <input checked="" type="radio"/> No
Time
Open Agenda
<input checked="" type="radio"/> Yes <input type="radio"/> No

ITEM No.:
EE-4.

TITLE:

Recommendation to Approve Agreement - FY21-130 - Reimagining Middle Grades Initiative (Conscious Discipline)

REQUESTED ACTION:

Approve the recommendation for the above Agreement. Contract Term: Upon the execution of all parties through December 31, 2021, One (1) Year and Five (5) Months; User Department: Secondary Learning; Award Amount: \$139,524; Awarded Vendor(s): Loving Guidance Incorporated d/b/a Conscious Discipline; Small/Minority/Women Business Enterprise Vendor(s): None.

SUMMARY EXPLANATION AND BACKGROUND:

The agreement will provide training to middle school teachers, administrators, and staff at the Reimagining Middle Grades summer institute and will hold training sessions throughout the year. Conscious Discipline is a comprehensive social-emotional and classroom management program that uses everyday life events to teach children and adults self-control, conflict resolution, character development, and social skills. This Agreement has been reviewed and approved as to form and legal content by the Office of the General Counsel.

SCHOOL BOARD GOALS:

Goal 1: High Quality Instruction Goal 2: Safe & Supportive Environment Goal 3: Effective Communication

FINANCIAL IMPACT:

The estimated financial impact to the District will be \$139,524. The funding source will come from the Community Foundation of Broward Grant. The financial impact amount represents an estimated contract value; however, the amount authorized will not exceed the estimated contract award amount.

EXHIBITS: (List)

(1) Executive Summary (2) Financial Analysis Worksheet (3) Agreement

BOARD ACTION:
APPROVED
(For Official School Board Records Office Only)

SOURCE OF ADDITIONAL INFORMATION:	
Name: Guy Barmoha	Phone: 754-321-2119
Name: Mary C. Coker	Phone: 754-321-0501

THE SCHOOL BOARD OF BROWARD COUNTY, FLORIDA
Senior Leader & Title

Maurice L. Woods - Chief Strategy & Operations Officer

Signature
Maurice Woods
7/27/2020, 3:35:22 PM

Approved In Open Board Meeting On:

AUG 04 2020

By:
School Board Chair

EXECUTIVE SUMMARY

Recommendation to Approve Agreement FY21-130 – Reimagining Middle Grades Initiative (Conscious Discipline)

Introduction

Responsible: Procurement & Warehousing Services (PWS)

This request is to approve the Agreement between Loving Guidance Incorporated d/b/a Conscious Discipline and The School Board of Broward County, Florida (SBBC), for one (1) year and five (5) months, starting upon the execution of all parties through December 31, 2021. The agreement will provide training to middle school teachers, administrators, and staff at the Reimagining Middle Grades summer institute and will hold training sessions throughout the year. Conscious Discipline will also provide coaching support and books to SBBC teachers and staff who attend the summer training.

The spending authority being requested is \$139,524.

Goods/Services Description

Responsible: Secondary Learning

Conscious Discipline is a comprehensive social-emotional and classroom management program that uses everyday life events to teach children and adults self-control, conflict resolution, character development, and social skills. The program, part of the Superintendent's Wellness initiative, brings about transformative change in schools by changing the adult mindset to create a nurturing, safe, and supportive environment so that students and adults in the building can thrive. Teachers and Administrators attending Conscious Discipline training learn about the relationship between brain states, how to recognize whether students are in their survival, emotional, or executive state, and how to work with the student's current brain state. They build a toolbox of powers and skills for creating a supportive environment [the seven (7) Conscious Discipline skills of composure, encouragement, choices, assertiveness, empathy, positive intent, consequences and the seven (7) powers of attention, love acceptance, perception, intention, free will, unity].

Procurement Method

Responsible: PWS

Pursuant to the Department of Education, Rule 6A-1.012, 11(b), Florida Administrative Code as authorized by Section 1010.04(4)(a), Florida Statutes, and Purchasing Policy 3320, Section II, H, the requirement for requesting competitive solicitation for commodities or contractual services from three (3) or more sources is hereby waived as for the SBBC's purchase of educational services.

Financial Impact

Responsible: PWS and Secondary Learning

The spending authority being requested for this item is \$139,524. The funding will come from the Community Foundation of Broward Grant.

Recommendation to Approve Agreement
FY21-130 – Reimagining Middle Grades Initiative (Conscious Discipline)
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Service	Price	Total
Week One (1) Training	Two (2) trainers x \$14,980 [four (4) days]	\$29,960
Week Two (2) Training	Two (2) trainers x \$14,980 [four (4) days]	\$29,960
Two (2) Day Coaching Sessions	\$5,490 x 5	\$27,450
One (1) Day Team/Admin Training	\$3,970 x 3	\$11,910
One (1) Day Coaching Sessions	\$2,970 x 3	\$8,910
Monthly Check-in with Leadership Team	Complimentary	\$0
Conscious Discipline Institute-1	\$1,200 x 15	\$18,000
Conscious Discipline for Admin Workshop	\$349 x 10	\$3,490
Books	\$33.35 x 25	\$834
Level-1 E-course one (1) year site license	\$779 x 5	\$3,895
Premium Resource Access	\$79 x 25	\$1,975
Classroom Based Materials	\$24.15 x 130	\$3,140
TOTAL		\$139,524

The previous agreement FY20-110 started on June 25, 2019 through June 30, 2020, with an approved spending authority of \$99,500. The financial impact amount represents an estimated contract value; however, the amount authorized will not exceed the estimated contract award amount.

AGREEMENT

THIS AGREEMENT is made and entered into as of this 4th day of August, 2020, by and between

THE SCHOOL BOARD OF BROWARD COUNTY, FLORIDA
(hereinafter referred to as "SBBC"),
a body corporate and political subdivision of the State of Florida,
whose principal place of business is
600 Southeast Third Avenue, Fort Lauderdale, Florida 33301

and

LOVING GUIDANCE INCORPORATED D/B/A CONSCIOUS DISCIPLINE
(hereinafter referred to as "Conscious Discipline"),
whose principal place of business is
820 W. Broadway Street, Oviedo, Florida 32765

WHEREAS, SBBC and Conscious Discipline desire to provide training to middle school teachers, administrators, and staff at the Reimagining Middle Grades summer institute and will hold training sessions throughout the year; and

WHEREAS, SBBC and Conscious Discipline wish to enter into an Agreement for Conscious Discipline to provide coaching support and books to SBBC teachers and staff who attend these training sessions; and

WHEREAS, Rule 6A-1.012 11(b), Florida Administrative Code, and School Board Policy 3320, Section II, H, waive the requirement of competitive solicitation for the purchase of educational services and copyrighted materials.

NOW, THEREFORE, in consideration of the premises and of the mutual covenants contained herein and other good and valuable consideration, the receipt and sufficiency of which are hereby acknowledged, the parties hereby agree as follows:

ARTICLE 1 - RECITALS

1.01 **Recitals.** The parties agree that the foregoing recitals are true and correct and that such recitals are incorporated herein by reference.

ARTICLE 2 – SPECIAL CONDITIONS

2.01 **Term of Agreement.** Unless terminated earlier pursuant to Section 3.05 of this Agreement, the term of this Agreement commences upon the execution of all parties and concludes on December 31, 2021.

2.02 **Conscious Discipline Responsibilities.**

(a) Ten (10) days of coaching at schools combined with three (3) days of training for school-based Conscious Discipline Action Teams or Administration

immediately following the coaching days. The exact dates will be determined by both parties.

(b) Three (3) non-successive days of coaching at schools.

(c) Attendance for fifteen (15) participants at a Conscious Discipline Institute in summer 2021. This date may change based on availability due to Coronavirus closures. Participants will obtain the skills and knowledge necessary to lead and support implementation of Conscious Discipline.

(d) Attendance for ten (10) participants at the Conscious Discipline for Administrators two (2) day Workshop from October 5-6, 2020 or another date, as needed, based on availability due to Coronavirus closures. Participants will engage with administrators from across the nation while emerging in knowledge of evidenced-based methods to create, establish, and sustain a positive school climate and culture;

(e) Access to the Conscious Discipline e-course and premium digital and print-based resources to support professional development and growth;

(f) *Building the School Family* and *Building Resilient Classrooms* books for teacher and administrator learning and reference in the implementation of Conscious Discipline;

(g) Classroom based materials to support implementation with students;

(h) Monthly check-in with trainer to leadership group with check-lists, follow-up plans, and pictures or videos; and

(i) Summer Professional Development. Conscious Discipline shall provide two (2) trainers to conduct two (2) four (4)-day trainings in the summer of 2021. Professional Development will deepen participant knowledge and ability to apply concepts, skills, and strategies relating to the brain states and the seven powers of Conscious Discipline. Summer Professional Development will also provide assistance in creating implementation plans for the 2021-2022 school year.

2.03 **Cost.** Prices included in this Agreement include all fees.

a) Costs for training, coaching, workshops, and materials provided by Conscious Discipline staff in a face to face session(s) on a school campus are listed in **Attachment A.**

b) Costs for training, coaching and workshops provided by Conscious Discipline staff by virtual, online methods are listed in **Attachment B.**

2.04 **Payment.** After each training has occurred, Conscious Discipline shall submit an appropriate invoice to SBBC. Once SBBC receives and verifies the invoice, it will pay Conscious Discipline within net thirty (30) days.

2.05 **SBBC Disclosure of Education Records.** Although no student education records will be disclosed pursuant to this Agreement, should Conscious Discipline come into contact with education records during the course of contracted responsibilities, these records are confidential and protected by the Family Educational Rights and Privacy Act (FERPA) and state laws and may not be used or re-disclosed. Any use or re-disclosure may violate applicable federal and state laws.

2.06 **SBBC Disclosure of Employee Records.**

(a) SBBC will provide Conscious Discipline the records listed in this section for purposes of supporting teachers and administrators after training. Teachers and administrators may share

their own names, email addresses, and phone numbers with trainers from Conscious Discipline or they may elect to have one point person at their school share information for all of the participating teachers.

(b) SBBC will provide Conscious Discipline with the following employee records:

- (1) name
- (2) email address
- (3) phone number

2.07 **Safeguarding Confidential Employee Records.** Notwithstanding any provision to the contrary within this Agreement, Conscious Discipline shall: (a) fully comply with the requirements of state or federal law or regulation regarding the confidentiality of employee records, (b) hold the employee records in strict confidence and not use or disclose same except as required by this Agreement or as required or permitted by law, (c) only share employee records with those who have a need to access the information in order to perform their assigned duties in the performance of this Agreement, (d) protect employee records through administrative, physical, and technological safeguards to ensure adequate controls are in place to protect the employee's records and information, (e) notify SBBC immediately upon discovery of a breach of confidentiality of employee records by telephone at 754-321-0300 (Manager, Information Security), and 754-321-1900 (Privacy Officer), and email at privacy@browardschools.com; and take all necessary notification steps as may be required by federal and Florida law, including, but not limited to, those required by Section 501.171, Florida Statutes, (f) prepare and distribute, at its own cost, any and all required notifications, under federal and Florida law, or reimburse SBBC any direct costs incurred by SBBC for doing so, and (g) be responsible for any fines or penalties for failure to meet notice requirements pursuant to federal and Florida law. This section survives the termination of all performance or obligations under this Agreement.

2.08 **Inspection of Conscious Discipline's Records by SBBC.** Conscious Discipline shall establish and maintain books, records, and documents (including electronic storage media) sufficient to reflect all income and expenditures of funds provided by SBBC under this Agreement. All Conscious Discipline's applicable records, regardless of the form in which they are kept, must be open to inspection and subject to audit, inspection, examination, evaluation and/or reproduction, during normal working hours, by SBBC's agent or its authorized representative to permit SBBC to evaluate, analyze, and verify the satisfactory performance of the terms and conditions of this Agreement and to evaluate, analyze, and verify the applicable business records of Conscious Discipline directly relating to this Agreement in order to verify the accuracy of invoices provided to SBBC. Such audit will be no more than one (1) time per calendar year.

(a) **Duration of Right to Inspect.** For the purpose of such audits, inspections, examinations, evaluations, and/or reproductions, SBBC's agent or authorized representative shall have access to Conscious Discipline's records from the effective date of this Agreement, for the duration of the term of this Agreement, and until the later of five (5) years after the termination of this Agreement or five (5) years after the date of final payment by SBBC to Conscious Discipline pursuant to this Agreement.

(b) **Notice of Inspection.** SBBC's agent or its authorized representative shall provide Conscious Discipline reasonable advance written notice (not to exceed two (2) weeks) of any intended audit, inspection, examination, evaluation, and/or reproduction.

(c) Audit Site Conditions. SBBC's agent or its authorized representative must have access to Conscious Discipline's facilities and to any and all records related to this Agreement, and must be provided adequate and appropriate work space in order to exercise the rights permitted under this section.

(d) Failure to Permit Inspection. Failure by Conscious Discipline to permit audit, inspection, examination, evaluation, and/or reproduction as permitted under this section will constitute grounds for termination of this Agreement by SBBC for cause and will be grounds for SBBC's denial of some or all of any Conscious Discipline's claims for payment.

(e) Overcharges and Unauthorized Charges. If an audit conducted in accordance with this section discloses overcharges or unauthorized charges to SBBC by Conscious Discipline in excess of two percent (2%) of the total billings under this Agreement, the actual cost of SBBC's audit must be paid by Conscious Discipline. If the audit discloses billings or charges to which Conscious Discipline is not contractually entitled, Conscious Discipline shall pay said sum to SBBC within twenty (20) days of receipt of written demand unless otherwise agreed to in writing by both parties.

(f) Inspection of Subcontractor's Records. If applicable, Conscious Discipline shall require any and all subcontractors, insurance agents, and material suppliers (hereafter referred to as "Payees") providing services or goods with regard to this Agreement to comply with the requirements of this section by insertion of such requirements in any written subcontract. Failure by Conscious Discipline to include such requirements in any subcontract will constitute grounds for termination of this Agreement by SBBC for cause and will be grounds for the exclusion of some or all of any Payees' costs from amounts payable by SBBC to Conscious Discipline pursuant to this Agreement and such excluded costs will become the liability of Conscious Discipline.

(g) Inspector General Audits. Conscious Discipline shall comply and cooperate immediately with any inspections, reviews, investigations, or audits deemed necessary by the Florida Office of the Inspector General or by any other state or federal officials.

2.09 Notice. When any of the parties desire to give notice to the other, such notice must be in writing, sent by U.S. Mail, postage prepaid, addressed to the party for whom it is intended at the place last specified; the place for giving notice shall remain such until it is changed by written notice in compliance with the provisions of this paragraph. For the present, the Parties designate the following as the respective places for giving notice:

To SBBC: Superintendent of Schools
The School Board of Broward County, Florida
600 Southeast Third Avenue
Fort Lauderdale, Florida 33301

With a Copy to: Director of Secondary Learning
The School Board of Broward County, Florida
600 Southeast Third Avenue
Fort Lauderdale, Florida 33301

To Conscious Discipline: Ashley Ragoobir

Conscious Discipline
820 W. Broadway
Oviedo, FL 32765

2.10 **Background Screening.** Conscious Discipline shall comply with all requirements of Sections 1012.32 and 1012.465, Florida Statutes, and all of its personnel who (1) are to be permitted access to school grounds when students are present, (2) will have direct contact with students, or (3) have access or control of school funds, will successfully complete the background screening required by the referenced statutes and meet the standards established by the statutes. This background screening will be conducted by SBBC in advance of Conscious Discipline or its personnel providing any services under the conditions described in the previous sentence. Conscious Discipline shall bear the cost of acquiring the background screening required by Section 1012.32, Florida Statutes, and any fee imposed by the Florida Department of Law Enforcement to maintain the fingerprints provided with respect to Conscious Discipline and its personnel. The parties agree that the failure of Conscious Discipline to perform any of the duties described in this section will constitute a material breach of this Agreement entitling SBBC to terminate immediately with no further responsibilities or duties to perform under this Agreement. Conscious Discipline agrees to indemnify and hold harmless SBBC, its officers and employees from any liability in the form of physical or mental injury, death, or property damage resulting from Conscious Discipline's failure to comply with the requirements of this section or with Sections 1012.32 and 1012.465, Florida Statutes.

2.11 **Public Records.** Any party contracting with SBBC is required to (a) keep and maintain available for public inspection any records that pertain to services rendered under this Agreement; (b) provide the public with access to public records on the same terms and conditions that SBBC would provide such records and at a cost that does not exceed the cost provided in Chapter 119, Florida Statutes or as otherwise provided by law; (c) ensure that public records that are exempt or confidential and exempt from public records disclosure requirements are not disclosed except as authorized by law; and (d) meet all requirements for retaining public records and transfer, at no cost to SBBC, all public records in that party's possession upon termination of its Agreement with SBBC and destroy any duplicate public records that are exempt or confidential and exempt from public records disclosure requirements. All of such party's records stored electronically must be provided to SBBC in a format that is compatible with SBBC's information technology systems. Each party shall maintain its own respective records and documents associated with this Agreement in accordance with the records retention requirements applicable to public records. Each party shall be responsible for compliance with any public documents request served upon it pursuant to Section 119.07, Florida Statutes, and any resultant award of attorney's fees for non-compliance with that law. Each party acknowledges that this Agreement and all attachments thereto are public records and do not constitute trade secrets.

IF A PARTY TO THIS AGREEMENT HAS QUESTIONS REGARDING THE APPLICATION OF CHAPTER 119, FLORIDA STATUTES, TO ITS DUTY TO PROVIDE PUBLIC RECORDS RELATING TO THE AGREEMENT, CONTACT THE CUSTODIAN OF PUBLIC RECORDS AT 754-321-1900, RECORDREQUESTS@BROWARDSCHOOLS.COM, RISK MANAGEMENT DEPARTMENT, PUBLIC RECORDS DIVISION, 600 SOUTHEAST THIRD AVENUE, FORT LAUDERDALE, FLORIDA 33301.

2.12 **Liability.** This section survives the termination of all performance or obligations under this Agreement and is fully binding until such time as any proceeding brought on account of this Agreement is barred by any applicable statute of limitations.

(a) **By SBBC:** SBBC agrees to be fully responsible up to the limits of Section 768.28, Florida Statutes, for its acts of negligence, or its employees' acts of negligence when acting within the scope of their employment and agrees to be liable for any damages resulting from said negligence.

(b) **By Conscious Discipline:** Conscious Discipline agrees to indemnify, hold harmless and defend SBBC, its agents, servants and employees from any and all claims, judgments, costs, and expenses including, but not limited to, reasonable attorney's fees, reasonable investigative and discovery costs, court costs and all other sums which SBBC, its agents, servants and employees may pay or become obligated to pay on account of any, all and every claim or demand, or assertion of liability, or any claim or action founded thereon, arising or alleged to have arisen out of the products, goods or services furnished by Conscious Discipline, its agents, servants or employees; the equipment of Conscious Discipline, its agents, servants or employees while such equipment is on premises owned or controlled by SBBC; or the negligence of Conscious Discipline or the negligence of Conscious Discipline's agents when acting within the scope of their employment, whether such claims, judgments, costs and expenses be for damages, damage to property including SBBC's property, and injury or death of any person whether employed by Conscious Discipline, SBBC or otherwise.

2.13 **Insurance Requirements.** Conscious Discipline shall comply with the following insurance requirements throughout the term of this Agreement:

(a) **General Liability.** Conscious Discipline shall maintain General Liability insurance during the term of this Agreement with limits not less than \$1,000,000 per occurrence for Bodily Injury/ Property Damage; \$1,000,000 General Aggregate; and limits not less than \$1,000,000 for Products/Completed Operations Aggregate.

(b) **Workers' Compensation.** Conscious Discipline shall maintain Workers' Compensation insurance during the term of this Agreement in compliance with the limits specified in Chapter 440, Florida Statutes, and Employer's Liability limits shall not be less than \$100,000/\$100,000/\$500,000 (each accident/disease-each employee/disease-policy limit).

(c) **Auto Liability.** Conscious Discipline shall maintain Owned, Non-Owned, and Hired Auto Liability insurance with Bodily Injury and Property Damage limits of not less than \$1,000,000 Combined Single Limit.

(d) **Acceptability of Insurance Carriers.** The insurance policies required under this Agreement shall be issued by companies qualified to do business in the State of Florida and having a rating of at least A- VI by AM Best or Aa3 by Moody's Investor Service.

(e) **Verification of Coverage.** Proof of the required insurance must be furnished by Conscious Discipline to SBBC's Risk Management Department by Certificate of Insurance within fifteen (15) days of the date of this Agreement. To streamline this process, SBBC has partnered with EXIGIS Risk Management Services to collect and verify insurance

documentation. All certificates (and any required documents) must be received and approved by SBBC's Risk Management Department before any work commences to permit Conscious Discipline to remedy any deficiencies. Conscious Discipline must verify its account information and provide contact details for its Insurance Agent via the link provided to it by email.

(f) Required Conditions. Liability policies must include the following terms on the Certificate of Insurance:

- 1) The School Board of Broward County, Florida, its members, officers, employees and agents are added as additional insured.
- 2) All liability policies are primary of all other valid and collectable coverage maintained by The School Board of Broward County, Florida.
- 3) Certificate Holder: The School Board of Broward County, Florida, c/o EXIGIS Risk Management Services, P.O. Box 4668-ECM, New York, New York 10163-4668.

(h) Cancellation of Insurance. Conscious Discipline is prohibited from providing services under this Agreement with SBBC without the minimum required insurance coverage and must notify SBBC within two (2) business days if required insurance is cancelled.

(i) SBBC reserves the right to review, reject, or accept any required policies of insurance, including limits, coverage or endorsements, herein throughout the term of this Agreement.

2.14 Equal Opportunity Provision. The parties agree that no person shall be subjected to discrimination because of age, race, color, disability, gender identity, gender expression, marital status, national origin, religion, sex, or sexual orientation in the performance of the parties' respective duties, responsibilities and obligations under this Agreement.

2.15 Annual Appropriation. The performance and obligations of SBBC under this Agreement is contingent upon an annual budgetary appropriation by its governing body. If SBBC does not allocate funds for the payment of services or products to be provided under this Agreement, this Agreement may be terminated by SBBC at the end of the period for which funds have been allocated. SBBC shall notify the other party at the earliest possible time before such termination. No penalty will accrue to SBBC if this provision is exercised, and SBBC will not be obligated or liable for any future payments due or any damages as a result of termination under this section.

2.16 Excess Funds. Any party receiving funds paid by SBBC under this Agreement agrees to promptly notify SBBC of any funds erroneously received from SBBC upon the discovery of such erroneous payment or overpayment. Any such excess funds shall be refunded to SBBC.

ARTICLE 3 – GENERAL CONDITIONS

3.01 No Waiver of Sovereign Immunity. Nothing herein is intended to serve as a waiver of sovereign immunity by any agency or political subdivision to which sovereign immunity may be applicable or of any rights or limits to liability existing under Section 768.28, Florida Statutes. This section survives the termination of all performance or obligations under

this Agreement and is fully binding until such time as any proceeding brought on account of this Agreement is barred by any applicable statute of limitations.

3.02 **No Third Party Beneficiaries.** The parties expressly acknowledge that it is not their intent to create or confer any rights or obligations in or upon any third person or entity under this Agreement. None of the parties intend to directly or substantially benefit a third party by this Agreement. The parties agree that there are no third party beneficiaries to this Agreement and that no third party will be entitled to assert a claim against any of the parties based upon this Agreement. Nothing herein will be construed as consent by an agency or political subdivision of the State of Florida to be sued by third parties in any matter arising out of any Agreement.

3.03 **Independent Contractor.** The parties to this Agreement shall at all times be acting in the capacity of independent contractors and not as an officer, employee, or agent of one another. Neither party or its respective agents, employees, subcontractors or assignees will represent to others that it has the authority to bind the other party unless specifically authorized in writing to do so. No right to SBBC retirement, leave benefits, or any other benefits of SBBC employees exist as a result of the performance of any duties or responsibilities under this Agreement. SBBC is not responsible for social security, withholding taxes, contributions to unemployment compensation funds, or insurance for the other party or the other party's officers, employees, agents, subcontractors, or assignees.

3.04 **Default.** The parties agree that, if either party is in default of its obligations under this Agreement, the non-defaulting party shall provide to the defaulting party (30) days' written notice to cure the default. However, if said default cannot be cured within said thirty (30) day period and the defaulting party is diligently attempting in good faith to cure same, the time period will be reasonably extended to allow the defaulting party additional cure time. Upon the occurrence of a default that is not cured during the applicable cure period, this Agreement may be terminated by the non-defaulting party upon thirty (30) days' notice. This remedy is not intended to be exclusive of any other remedy, and each and every such remedy is cumulative and in addition to every other remedy now or hereafter existing at law or in equity or by statute or otherwise. No single or partial exercise by any party of any right, power, or remedy hereunder precludes any other or future exercise thereof. Nothing in this section will be construed to preclude termination for convenience pursuant to Section 3.05.

3.05 **Termination.** This Agreement may be canceled with or without cause by SBBC during the term hereof upon thirty (30) days' written notice to the other parties of its desire to terminate this Agreement. In the event of such termination, SBBC will be entitled to a *pro rata* refund of any pre-paid amounts for any services scheduled to be delivered after the effective date of such termination. SBBC will have no liability for any property left on SBBC's property by any party to this Agreement after the termination of this Agreement. Any party contracting with SBBC under this Agreement agrees that any of its property placed upon SBBC's facilities pursuant to this Agreement must be removed within ten (10) business days following the termination, conclusion, or cancellation of this Agreement and that any such property remaining upon SBBC's facilities after that time will be deemed to be abandoned, title to such property will pass to SBBC, and SBBC may use or dispose of such property as SBBC deems fit and appropriate.

3.06 **Compliance with Laws.** Each party shall comply with all applicable federal, state and local laws, SBBC policies, codes, rules, and regulations in performing its duties, responsibilities and obligations pursuant to this Agreement.

3.07 **Place of Performance.** All obligations of SBBC under the terms of this Agreement are reasonably susceptible of being performed in Broward County, Florida and shall be payable and performable in Broward County, Florida.

3.08 **Governing Law and Venue.** This Agreement is interpreted and construed in accordance with and governed by the laws of the State of Florida. Any controversies or legal problems arising out of this Agreement and any action involving the enforcement or interpretation of any rights hereunder must be submitted exclusively to the jurisdiction of the State courts of the Seventeenth Judicial Circuit of Broward County, Florida or to the jurisdiction of the United States District Court for the Southern District of Florida. Each party agrees and admits that the state courts of the Seventeenth Judicial Circuit of Broward County, Florida or the United States District Court for the Southern District of Florida has jurisdiction over it for any dispute arising under this Agreement.

3.09 **Entirety of Agreement.** This document incorporates and includes all prior negotiations, correspondence, conversations, agreements, and understandings applicable to the matters contained herein and the parties agree that there are no commitments, agreements, or understandings concerning the subject matter of this Agreement that are not contained in this document. Accordingly, the parties agree that no deviation from the terms hereof shall be predicated upon any prior representations or agreements, whether oral or written.

3.10 **Binding Effect.** This Agreement is binding upon and inures to the benefit of the parties hereto and their respective successors and assigns.

3.11 **Assignment.** Neither this Agreement nor any interest herein may be assigned, transferred, or encumbered by any party without the prior written consent of the other party. There shall be no partial assignments of this Agreement including, without limitation, the partial assignment of any right to receive payments from SBBC.

3.12 **Captions.** The captions, section designations, section numbers, article numbers, titles and headings appearing in this Agreement are inserted only as a matter of convenience, have no substantive meaning, and in no way define, limit, construe or describe the scope or intent of such articles or sections of this Agreement, nor in any way affect this Agreement and must not be construed to create a conflict with the provisions of this Agreement.

3.13 **Severability.** If one or more of the sections, paragraphs, sentences, clauses, or provisions contained in this Agreement is held by a court of competent jurisdiction to be invalid, illegal, unlawful, unenforceable, or void in any respect, such will not affect the remaining portions of this Agreement and the same will remain in full force and effect as if such invalid, illegal, unlawful, unenforceable, or void sections, paragraphs, sentences, clauses or provisions had never been included herein.

3.14 **Preparation of Agreement.** The parties acknowledge that they have sought and obtained whatever competent advice and counsel as was necessary for them to form a full and complete understanding of all rights and obligations herein and that the preparation of this Agreement has been their joint effort. The language agreed to herein expresses their mutual intent and the resulting document shall not, solely as a matter of judicial construction, be construed more severely against one of the parties than the other.

3.15 **Amendments.** No modification, amendment, or alteration in the terms or conditions contained herein shall be effective unless contained in a written document prepared with the same or similar formality as this Agreement and executed by each party hereto.

3.16 **Waiver.** The parties agree that each requirement, duty and obligation set forth herein is substantial and important to the formation of this Agreement and, therefore, is a material term hereof. Any party's failure to enforce any provision of this Agreement will not be deemed a waiver of such provision or modification of this Agreement unless the waiver is in writing and signed by the party waiving such provision. A written waiver will only be effective as to the specific instance for which it is obtained and shall not be deemed a continuing or future waiver.

3.17 **Force Majeure.** Neither party is obligated to perform any duty, requirement or obligation under this Agreement if such performance is prevented by fire, hurricane, earthquake, explosion, wars, sabotage, accident, flood, acts of God, strikes, or other labor disputes, riot or civil commotions, epidemics, pandemics, government regulations, and the issuance or extension of existing government orders of the United States, the State of Florida, or local county and municipal governing bodies, or by reason of any other matter or condition beyond the control of either party, and which cannot be overcome by reasonable diligence and without unusual expense ("Force Majeure"). In no event shall a lack of funds on the part of either party be deemed Force Majeure.

3.18 **Survival.** All representations and warranties made herein, indemnification obligations, obligations to reimburse SBBC, obligations to maintain and allow inspection and audit of records and property, obligations to maintain the confidentiality of records, reporting requirements, and obligations to return public funds survive the termination of this Agreement.

3.19 **Agreement Administration.** SBBC has delegated authority to the Superintendent of Schools or his/her designee to take any actions necessary to implement and administer this Agreement.

3.20 **Counterparts and Multiple Originals.** This Agreement may be executed in multiple originals, and may be executed in counterparts, each of which shall be deemed to be an original, but all of which, taken together, constitute one and the same Agreement.

3.21 **Authority.** Each person signing this Agreement on behalf of either party individually warrants that he or she has full legal power to execute this Agreement on behalf of the party for whom he or she is signing, and to bind and obligate such party with respect to all provisions contained in this Agreement.

IN WITNESS WHEREOF, the parties hereto have made and executed this Agreement on the date first above written.

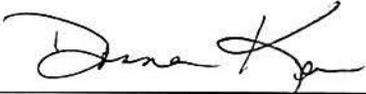
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(Corporate Seal)

FOR SBBC:

THE SCHOOL BOARD OF BROWARD
COUNTY, FLORIDA

By 
Donna P. Korn, Chair

ATTEST:


Robert W. Runcie, Superintendent of Schools

Approved as to Form and Legal Content:



Digitally signed by Maya
Moore
Reason: Loving Guidance Inc.
dba Conscious Discipline
Date: 2020.07.15 18:36:56
-04'00'

Office of the General Counsel

[THIS SPACE INTENTIONALLY LEFT BLANK; SIGNATURE PAGE FOLLOWS]

FOR CONSCIOUS DISCIPLINE:

(Corporate Seal)

Loving Guidance Incorporated d/b/a
Conscious Discipline

ATTEST:

By [Signature]
Signature

, Secretary

Printed Name: T. Renee Whittington

-or-

Title: CEO

[Signature]
Witness
[Signature]
Witness

The Following Notarization is Required for Every Agreement Without Regard to Whether the Party Chose to Use a Secretary's Attestation or Two (2) Witnesses.

STATE OF Florida

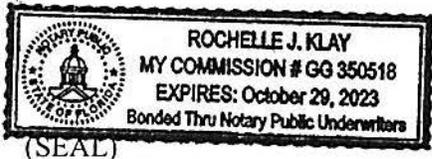
COUNTY OF Seminole

The foregoing instrument was acknowledged before me this 12th day of August, 2020 by T. Renee Whittington of

Loving Guidance, on behalf of the corporation/agency.
Name of Corporation or Agency

He/She is personally known to me or produced _____ as
identification and did/did not first take an oath. Type of Identification

My Commission Expires:



[Signature]
Signature - Notary Public

Rochelle Klay
Printed Name of Notary

GG 350518
Notary's Commission No.



The School Board
of Broward County, FL
Attn: Guy Barmoha
Secondary Learning Department
Ft. Lauderdale, FL 33301
(754)321-2119

June 25, 2020

The following is a quote for training and coaching on the powers and skills of Conscious Discipline.

DESCRIPTION OF SERVICES	Qty	Unit Cost	Total
• 4-day Introduction to Conscious Discipline training, including travel and expenses	4	\$14,980	\$59,920
○ Level 1 e-Course 1-Year Site License (3 User accounts per license)	5	\$779	\$3,895
○ Premium Resources access	25	\$79	\$1,975
• 2-day coaching, including travel and expenses	5	\$5490	\$27,450
• 1-day coaching, including travel and expenses	3	\$2,970	\$8,910
• 1-day training, including travel and expenses	1	\$3,970	\$3,970
• 1-day Administrator training, including travel and expenses	2	\$3,970	\$7,940
• Conscious Discipline Summer Institute satellite admission	15	\$1200	\$18,000
• Conscious Discipline 2-day Workshop admission	10	\$349	\$3,490
• Creating the School Family book (including S&H)	25	\$33.35	\$833.75
• Seven Skills Poster Set (including S&H)	130	\$24.15	\$3,139.50
TOTAL:			\$139,523.25

Note: SBBC will not be invoiced or responsible for any travel and related expenses if those expenses have not been incurred and coaching sessions are provided virtually.

820 W. Broadway | Oviedo, FL 32765 | 800.842.2846 | 407.366.4293 fax

ConsciousDiscipline.com



The School Board
of Broward County, FL
Attn: Guy Barmoha
Secondary Learning Department
Ft. Lauderdale, FL 33301
(754)321-2119

July 1, 2020

The following is an optional quote to replace in-person training and coaching on the powers and skills of Conscious Discipline with virtual options should the need arise.

DESCRIPTION OF SERVICES	Qty	Unit Cost	Total
• 4-day Intro to Conscious Discipline Training virtual (20 virtual hours, group size maximum of 100)	4	\$9900	\$39,600
• 2-day virtual coaching (10 virtual hours, group size maximum of 25)	5	\$2,250	\$11,250
• 1-day virtual coaching (5 virtual hours, group size maximum of 25)	3	\$1,125	\$3,375
• 1-day virtual training (5 virtual hours, group size maximum of 100)	1	\$2,475	\$2,475
• 1-day virtual Administrator training (2 groups, 5 hours per day per group)	2	\$4,950	\$9,900
• Conscious Discipline 2-day Virtual Workshop	10	\$349	\$3,490
		TOTAL:	\$70,090