

EXECUTIVE SUMMARY

Recommendation for Additional Spending Authority 58-018E – Apple Computers, Software, and Technical Support

Introduction

Responsible: Procurement & Warehousing Services (PWS)

This request is to approve the recommendation for additional spending authority for the piggyback awarded to the vendor awarded by the Florida Department of Management (contract #43211500-WSCA-15-ACS) with Apple Inc. through March 31, 2021.

The recommendation to Piggyback on this contract was approved on June 13, 2017, as item EE-16, renewed for one (1) year on May 8, 2018, as item E-5, renewed for one (1) year on April 9, 2019, as item E-4 and renewed for one (1) year on April 21, 2020, as item EE-20.

The additional spending authority requested is \$1,300,000, which will bring the total spending authority to \$3,800,000.

Goods/Services Description

Responsible: Information Technology (IT) and Head Start/Early Head Start (HS/EHS)

The District is committed to ensuring that all students receive a high-quality education through a world-class curriculum with a focus on providing students with the learning tools necessary for both current and future success. Personal computing devices are key tools needed to achieve this goal. The Apple devices purchased support teaching, learning, and eLearning, including new and innovative technology solutions for students with disabilities and for the Pre-Kindergarten student population. This item supports the continuation of the use of Apple devices where appropriate throughout the District. Apple iPads and applications provide critical, easy to use technology for this young population.

Through the Coronavirus Aid, Relief and Economic Security (CARES) Act Funding of a one (1) time activity supplement, the HS/EHS Program will reduce the strain on the technology infrastructure by purchasing iPads for children and staff in HS/EHS program. This allows for families and children to engage in eLearning due to the COVID-19 pandemic. HS/EHS will use the CARES Act Funding to purchase iPads with protective covers for all children, Head Start Teacher Assistants, and Early Head Start Child Development Associates within the District's HS/EHS Program. Locking, charging storage stations will also be purchased to house and charge the iPads upon their return to the physical building. This purchase provides the resources needed to facilitate an equal opportunity to all families and staff within the HS/EHS Program to access comprehensive virtual services.

Procurement Method

Responsible: PWS and IT

Rule 6A-1.012(6), Florida Administrative Code and Purchasing Policy 3320 Part II, subparagraph M, states that in lieu of requesting competitive solicitations from three (3) or more sources, the School Board may purchase at or below the specified prices from contracts awarded by other city or county governmental agencies, other districts School Boards, community colleges, federal agencies, the public or governmental agencies of any state, or from state university system cooperative bid agreements, when the proposer awarded a contract by another entity will permit purchases by a district School Board at the same terms, conditions, and prices (or below such prices) awarded in such contract, and such purchases are to the economic advantage of the District School Board.

Recommendation for Additional Spending Authority
58-018E – Apple Computers, Software, and Technical Support
August 4, 2020 Board Agenda
Page 2

Apple offers a standard education price list to all educational entities. Although the School Board could work to have its own contract with Apple, it would bring no financial benefit. Therefore, the most efficient method of procurement is utilizing the Florida State contract as a piggyback.

Financial Impact
Responsible: PWS, IT and HS/EHS

The \$1,300,000 (rounded) additional spending authority request is based on IT refresh for Center Schools (Exceptional Student Education), Head Start, Early Head Start, and Pre-Kindergarten needs, as described below. There are two funding sources for this need. The IT refresh is funded by the capital budget for computer refresh and the Head Start/Early Head Start is funded by the Coronavirus Aid, Relief and Economic Security (CARES) Act.

IT Refresh Need Description	Quantity	Unit Price	Extended
iPad with AppleCare+ three (3) years	750	\$ 373	\$ 279,750
Subtotal for IT Refresh (A)			\$ 279,750
Head Start & Early Head Start Need Description	Quantity	Unit Price	Extended
Student iPad with AppleCare+ three (3) years	2,120	\$ 373	\$ 790,760
Staff iPad with AppleCare+ three (3) years	200	\$ 373	\$ 74,600
Bretford iPad Station - Holds twenty (20)	17	\$ 1,800	\$ 30,600
Bretford iPad Station - Holds forty (40)	49	\$ 2,300	\$ 112,700
Subtotal for Head Start & Early Head Start Program (B)			\$ 1,008,660
Total New Spending Authority (A+B)			\$ 1,288,410

The unused spending authority of \$532,575, to support regular purchases under this Piggyback, is aligned with historical purchases and estimated projected amount until the expiration of the current term; therefore, no reduction or additional spending authority for regular purchases is being requested at this moment.

Historical Average Monthly Expenditures	\$ 54,651
<u>Number of months remaining in bid term</u>	8
Estimated forecasted spend	\$ 437,208

Financial Impact Table

Action	Date	Term (years)	Amount
Original spending authority request	6/13/2017	1	\$ 2,000,000
First renewal	5/8/2018	1	\$ -
Second renewal	4/8/2019	1	\$ -
Third renewal with spending authority	4/21/2020	1	\$ 500,000
Additional spending authority request (rounded)	8/4/2020		\$ 1,300,000
New Total Contract Amount		4	\$ 3,800,000

The approval of this recommendation does not mean the authorized amount will be spent.