

EXECUTIVE SUMMARY

**Recommendation to Approve Agreement
FY21-150 – CTE Digital Curriculum Program (Cengage)**

Introduction

Responsible: Procurement & Warehousing Services (PWS)

This request is to approve the agreement between Cengage Learning, Inc. and The School Board of Broward County, Florida (SBBC), for three (3) years, starting upon execution by both parties and concludes on July 31, 2023. The agreement will provide online textbook and course materials for Career and Technical programs across the District

The spending authority being requested is \$450,000.

Goods/Services Description

Responsible: Career, Technical, Adult and Community Education (CTACE)

SBBC will purchase thirty-six thousand (36,000) student access codes for the Cengage Pathways: Career and Technical Education with access to one hundred ninety-four (194) Career and Technical Education (CTE) digital textbooks. Each student code will allow access for one (1) year. This purchase is being made with grant funds that will expire on September 30, 2020.

Procurement Method

Responsible: PWS

Pursuant to the Department of Education, Rule 6A-1.012, 11(b), Florida Administrative Code as authorized by Section 1010.04(4)(a), Florida Statutes, and Purchasing Policy 3320, Section II, G, the requirement for requesting competitive solicitation for commodities or contractual services from three (3) or more sources is hereby waived as for the SBBC’s purchase of educational services.

Financial Impact

Responsible: PWS and CTACE

The spending authority being requested is \$450,000 as detailed below:

# of CTE Licenses		36,000
Per Unit Price	x	\$ 19.95
Total Price for one (1) year	=	\$718,200
Less Discount	-	\$268,200
Total Discounted Price	=	\$450,000

The funds will be taken from the Perkins Grant. The financial impact amount represents an estimated contract value; however, the amount authorized will not exceed the estimated contract award amount.