

## EXECUTIVE SUMMARY

### Recommendation to Approve First Amendment to the Agreement FY20-086 – Business and Entrepreneurial Experiences Curriculum Program

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#### Introduction

##### Responsible: Procurement & Warehousing Services (PWS)

This request is to approve the First Amendment to the Agreement between Virtual Enterprises International, Inc., and The School Board of Broward County, Florida (SBBC). The agreement was approved at the Regular School Board Meeting on July 23, 2019, under item EE-10, starting August 1, 2019 through July 31, 2022, with an approved spending authority of \$144,000. Virtual Enterprises International is an in-school entrepreneurship program that combines global business simulations modeled after an international tradition of apprenticeships and work experiences. Students are taught the business mindset by bringing the workplace through mentorship into the classroom.

The purpose of this Amendment is to amend the schools enrolled in the program. The schools being added are McNicol Middle School, New Renaissance Middle School, Boyd Anderson High School (includes Lauderdale Lakes Middle School), Coconut Creek High School (includes Margate Middle School & Silver Lakes Middle School), Fort Lauderdale High School (includes Sunrise Middle School) and Western High School (includes Indian Ridge Middle School). The schools being removed are Hollywood Hills High School and Ramblewood Middle School.

There is no additional financial impact to the District.

#### Goods/Services Description

##### Responsible: Career, Technical, Adult and Community Education (CTACE)

This student-centered approach and coaching emphasize project-based collaborative learning with the guidance of a teacher facilitator and a business partner. Virtual Enterprises International students establish and manage a virtual company and conduct business with other student “firms” domestically and internationally. The schools included in the program are:

	School/Zone	Program
1.	Cooper City HS	High School -VE
2.	Coral Springs HS	High School -VE
3.	Cypress Bay HS	High School - VE
4.	Taravella HS	High School - VE
5.	Piper HS	High School -VE
6.	Apollo MS	Middle School - VEJV
7.	Attucks MS	Middle School- VEJV
8.	Bair MS	Middle School- VEJV
9.	McNicol Middle Magnet & STEM	Middle School- VEJV
10.	New Renaissance MS	Middle School- VEJV
11.	Olsen MS	Middle School- VEJV
12.	Pines MS	Middle School- VEJV
13.	Pioneer MS	Middle School- VEJV
14.	Pompano Beach MS	Middle School- VEJV
15.	Westglades MS	Middle School- VEJV
16.	Boyd Anderson HS (Includes Lauderdale Lakes MS)	High School - VE Middle School- VEJV
17.	Coconut Creek HS (Includes Margate MS & Silver Lakes MS)	High School - VE Middle School- VEJV
18.	Fort Lauderdale HS (Includes Sunrise MS)	High School - VE Middle School- VEJV
19.	Western HS (Includes Indian Ridge MS)	High School - VE Middle School- VEJV

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**Procurement Method  
Responsible: PWS**

Direct Negotiation was conducted with the vendor based on Purchasing Policy 3320. Pursuant to the Department of Education, Rule 6A-1.012, 11(b), Florida Administrative Code as authorized by Section 1010.04(4)(a), Florida Statutes, and Purchasing Policy 3320, Section II, H, the requirement for requesting competitive solicitation for commodities or contractual services from three (3) or more sources is hereby waived as for the SBBC’s purchase of educational services.

**Financial Impact  
Responsible: PWS and Career, Technical, Adult and Community Education (CTACE)**

There is no additional financial impact to the District as the approved unused spending authority should cover anticipated expenses.

**Financial Impact Table:**

Action	Date	Term (Years)	Amount
Original spending authority request	7/23/2019	3	\$ 144,000
1 <sup>st</sup> Amendment	8/4/2020		
<b>New Total Contract Amount</b>		<b>3</b>	<b>\$ 144,000</b>

The financial impact amount represents an estimated contract value; however, the amount authorized will not exceed the estimated contract award amount.