

**The School Board of Broward County, Florida
Procurement & Warehousing Services**

ITB / RFP No.: 18-021R	Tentative Board Meeting Date*: JUNE 13, 2017
Description: LOCK, KEYS, RELATED SECURITY AND DOOR HARDWARE	Notified: 375 Downloaded: 14
For: PHYSICAL PLANT OPERATIONS	ITB / RFP Rec'd: 5 No. Bids: 0
Fund: TBD	ITB / RFP Opening: MAY 4, 2017
	Advertised Date: APRIL 13, 2017

POSTING OF ITB / RFP RECOMMENDATION/TABULATION: ITB / RFP Recommendations and Tabulations will be posted in the Procurement & Warehousing Services and www.Demandstar.com on **MAY 11, 2017 @ 3:00 pm** and will remain posted for 72 hours. Any person who is adversely affected by the decision or intended decision shall file a notice of protest, in writing, within 72 hours after the posting of the notice of decision or intended decision. The formal written protest shall be filed within ten (10) days after the date the notice of protest is filed. Failure to file a notice of protest or failure to file a formal written protest shall constitute a waiver of proceedings under this chapter. Section 120.57(3)(b), Florida Statutes, states that "The formal written protest shall state with particularity the facts and law upon which the protest is based." Saturdays, Sundays, state holidays and days during which the District is closed shall be excluded in the computation of the 72-hour time period provided. Filings shall be at the office of the Director of Procurement & Warehousing Services, 7720 West Oakland Park Boulevard, Suite 323, Sunrise, Florida 33351. Any person who files an action protesting an intended decision shall post with the School Board, at the time of filing the formal written protest, a bond, payable to The School Board of Broward County, Florida, (SBBC), in an amount equal to one percent (1%) of the estimated value of the contract. Failure to post the bond required by SBBC Policy 3320, Part VIII, Purchasing Policies, Section N, within the time allowed for filing a bond shall constitute a waiver of the right to protest.

(*) The Cone of Silence, as stated in the ITB / RFP, is in effect until this ITB / RFP is approved by SBBC. The Board meeting date stated above is tentative. Confirm with the Purchasing Agent of record for the actual date the Cone of Silence has concluded.

RECOMMENDATION TABULATION

VENDOR NAME(S)

ITEM(S) AWARDED

ACCREDITED LOCK SUPPLY, CO.

PRIMARY: 23, 27, 44, 51, AND 58
SECONDARY: 1, 12, 22, 28, 29, 30, 37, 39, 40, 41, 42, 52, 53, AND 55

ELECTRONIC ACCESS SPECIALISTS, INC. DBA
SOUTHERN LOCK AND SUPPLY COMPANY

PRIMARY: 2, 3, 5, 6, 9, 10, 12, 18, 19, 21, 24, 38, 39,
41, 42, 47, 50, 52, 53, 54, 57, 59, 60, 61
SECONDARY: 4, 7, 8, 11, 15, 16, 17, 26, 31, 32, 33, 34, 35, 36, 43, 45,
46, 48, 49, AND 56

INDEPENDENT HARDWARE SOUTH, INC.

PRIMARY: 1, 4, 7, 8, 11, 13, 14, 15, 16, 17, 20, 22, 25, 26, 28, 29, 30, 31,
32, 33, 34, 35, 36, 37, 40, 43, 45, 46, 48, 49, 55, AND 62
SECONDARY: 2, 3, 4, 5, 6, 9, 10, 11, 15, 18, 19, 24, 27, 31, 38, 39
44, 49, 50, 54, 57, 58, 59, 60, AND 61

IN ORDER TO MEET THE NEEDS OF THE SCHOOL SYSTEM AND IN THE BEST INTEREST OF THE SCHOOL BOARD, THE ABOVE ITEMS ARE RECOMMENDED TO BE AWARDED TO THE BIDDER LISTED.

IT IS RECOMMENDED THAT, FOR THE REASON(S) STATED ON THE ATTACHED BID REJECTION SHEET, THE BIDS RECEIVED, EITHER IN THEIR ENTIRETY, OR FOR THE PARTICULAR ITEMS LISTED BE REJECTED FOR NOT COMPLYING WITH BID REQUIREMENTS.

CONTRACT PERIOD: OCTOBER 1, 2017, THROUGH SEPTEMBER 30, 2020

By: Al Shelton Date: MAY 11, 2017
Al Shelton

The School Board of Broward County, Florida, prohibits any policy or procedure which results in discrimination on the basis of age, color, disability, gender expression, national origin, marital status, race, religion, sex or sexual orientation. Individuals who wish to file a discrimination complaint, may call the Executive Director, Benefits & EEO Compliance at 754-321-2150 or Teletype Machine (TTY) at 754-321-2158.

Individuals with disabilities requesting accommodations under the Americans with Disabilities Act (ADA) may call the Equal Educational Opportunities (EEO) at 754-321-2150 or Teletype Machine (TTY) at 754-321-2158.

BID 18-021R
Lock, Keys, Related Security and Door Hardware
Bid Rejection and Information Sheet

Reject entire Bid from World Electric Supply, Inc. As per Section 4, Special Condition 13, “ALL BIDDERS MUST COMPLETE AND SUBMIT SECTION 7, ATTACHMENT 4 TO BE CONSIDERED FOR AWARD. The State of Florida provides a Bidder’s preference for Bidders whose principal place of business is within the State of Florida for the purchase of personal property. The local preference is five (5) percent. Bidders whose principal place of business is outside the State of Florida must have an Attorney, licensed to practice law in the out-of-state jurisdiction, as required by Florida Statute 287.084(2), execute the “Opinion of Out-of-State Bidder’s Attorney on Bidding Preferences” form, Section 7, Attachment 4, and must submit this form with submitted bid. Such opinion should permit SBBC’s reliance on such attorney’s opinion for purposes of complying with Florida Statute 287.084. Florida Bidders are not required to have an Attorney render an opinion but the Florida Bidder must complete its portion of this form. Failure to submit and execute this form, with bid, shall result in bid being considered “non-responsive” and bid rejected.”

Tie Bids were received for **Item 4 – Allegion Kryptonite Lock** from Electronic Access Specialists, Inc., DBA Southern Lock and Supply Company and Independent Hardware South, Inc. As per Section 3, General Conditions 48 Tie Bid Procedures were applied to determine the Awarded Vendor. Independent Hardware South, Inc. was determined to be awarded as they are a **Palm Beach County vendor**, other than a Minority/Women Business Enterprise vendor.

Tie Bids were received for **Item 11 – American Lock** from Electronic Access Specialists, Inc., DBA Southern Lock and Supply Company and Independent Hardware South, Inc. As per Section 3, General Conditions 48 Tie Bid Procedures were applied to determine the Awarded Vendor. Independent Hardware South, Inc. was determined to be awarded as they are a **Palm Beach County vendor**, other than a Minority/Women Business Enterprise vendor.

Tie Bids were received for **Item 15 – CCL** from Electronic Access Specialists, Inc., DBA Southern Lock and Supply Company and Independent Hardware South, Inc. As per Section 3, General Conditions 48 Tie Bid Procedures were applied to determine the Awarded Vendor. Independent Hardware South, Inc. was determined to be awarded as they are a **Palm Beach County vendor**, other than a Minority/Women Business Enterprise vendor.

Tie Bids were received for **Item 31 – Marks Lock** from Electronic Access Specialists, Inc., DBA Southern Lock and Supply Company and Independent Hardware South, Inc. As per Section 3, General Conditions 48 Tie Bid Procedures were applied to determine the Awarded Vendor. Independent Hardware South, Inc. was determined to be awarded as they are a **Palm Beach County vendor**, other than a Minority/Women Business Enterprise vendor.

Tie Bids were received for **Item 40 – Pro Lok** from Accredited Lock Supply Co. and Independent Hardware South, Inc. As per Section 3, General Conditions 48 Tie Bid Procedures were applied to determine the Awarded Vendor. Independent Hardware South, Inc. was determined to be awarded as they are a **Palm Beach County vendor**, other than a Minority/Women Business Enterprise vendor.

Tie Bids were received for **Item 49 – Sargent** from Electronic Access Specialists, Inc., DBA Southern Lock and Supply Company and Independent Hardware South, Inc. As per Section 3, General Conditions 48 Tie Bid Procedures were applied to determine the Awarded Vendor. Independent Hardware South, Inc. was determined to be awarded as they are a **Palm Beach County vendor**, other than a Minority/Women Business Enterprise vendor.

Tie Bids were received for **Item 55 – Stanley - New Products Only** from Accredited Lock Supply Co. and Independent Hardware South, Inc. As per Section 3, General Conditions 48 Tie Bid Procedures were applied to determine the Awarded Vendor. Independent Hardware South, Inc. was determined to be

awarded as they are a **Palm Beach County vendor**, other than a Minority/Women Business Enterprise vendor.

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Lock, Keys, Related Security and Door Hardware

Company Name	Website Address	City	State
Accredited Lock Supply Co.	www.accllock.com	Secaucus	New Jersey
Electronic Access Specialists, Inc., DBA Southern Lock and Supply Company	www.southernlock.com	Pompano Beach	Florida
Independent Hardware South, Inc.	www.independenthardware.com	West Palm Beach	Florida
School Specialty, Inc.	www.schoolspecialty.com	Greenville	Wisconsin

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Lock, Keys, Related Security and Door Hardware

Legend	
Primary Awarded Vendor	
Secondary Awarded Vendor	
Manufacturers with Tied Bids	

#	Manufacturer	Single Fixed % Discount					Results		
		Accredited Lock Supply	Accredited Lock Supply - Out of Florida	Southern Lock	Independent Hardware	School Specialty	School Specialty - Out of Florida	Highest % of Discount	Primary Awarded Vendor Name
1	A-1 Security Manufacturing	20.0%	15.0%		20.0%			20%	Independent Hardware
2	Allegion 4040 XP EDA TBN AL Series Closing Devices	54.5%	49.5%	63.0%	62.0%			63%	Southern Lock
3	Allegion Ives	58.0%	53.0%	58.0%	57.0%			58%	Southern Lock
4	Allegion Kryptonite Lock	58.0%	53.0%	57.0%	57.0%			57%	Independent Hardware
5	Allegion Rand/LCN Door Closures	54.5%	49.5%	63.0%	62.0%			63%	Southern Lock
6	Allegion Schlage (New Products)	58.0%	53.0%	66.0%	65.0%			66%	Southern Lock
7	Allegion Schlage (Repair Products)	58.0%	53.0%	58.0%	64.0%			64%	Independent Hardware
8	Allegion Schlage Key Blanks and Cylinders Classic and Restricted	58.0%	53.0%	57.0%	64.0%			64%	Independent Hardware
9	Allegion Von Duprin (New Products)	54.0%	49.0%	63.0%	62.0%			63%	Southern Lock
10	Allegion Von Duprin (Repair Products)	54.0%	49.0%	53.0%	52.0%			54%	Southern Lock
11	American Lock	51.0%	46.0%	53.0%	53.0%			53%	Independent Hardware
12	B.E.A.	46.0%	41.0%	55.0%	10.0%			55%	Southern Lock
13	Blaine Window Hardware				15.0%			15%	Independent Hardware
14	Bommer Industries				50.0%			50%	Independent Hardware
15	CCL	55.0%	50.0%	53.0%	53.0%			53%	Independent Hardware
16	Chicago Lock	52.0%	47.0%	48.0%	53.0%			53%	Independent Hardware
17	Comp-X	52.0%	47.0%	48.0%	53.0%			53%	Independent Hardware
18	Detex	56.0%	51.0%	63.0%	61.0%			63%	Southern Lock
19	Don-Jo Manufacturing	57.0%	52.0%	55.0%	53.0%			57%	Southern Lock
20	ESP Lock			48.0%	53.0%			53%	Independent Hardware
21	H.E.S.	60.0%	55.0%	59.4%	47.0%			60%	Southern Lock
22	Hager Hinge	66.0%	61.0%	59.0%	63.0%			66%	Independent Hardware
23	HPC	20.0%	15.0%					20%	Accredited Lock Supply
24	I.E.I.			52.0%	15.0%			52%	Southern Lock
25	Jackson				50.0%			50%	Independent Hardware
26	Kaba/ILCO/Lori Manufacturing	52.0%	47.0%	53.0%	54.0%			54%	Independent Hardware
27	Keedex Manufacturing	56.0%	51.0%		45.0%			56%	Accredited Lock Supply
28	LAB	25.0%	20.0%		48.0%			48%	Independent Hardware
29	Lucky Line	40.0%	35.0%		45.0%			45%	Independent Hardware
30	Major Manufacturing	15.0%	10.0%		45.0%			45%	Independent Hardware
31	Marks Lock	60.0%	55.0%	65.0%	65.0%			65%	Independent Hardware
32	Master Lock 1525 Combination Padlock	51.0%	46.0%	53.0%	54.0%	35.0%	30.0%	54%	Independent Hardware

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#	Manufacturer	Single Fixed % Discount					Results		
		Accredited Lock Supply	Accredited Lock Supply - Out of Florida	Southern Lock	Independent Hardware	School Specialty	School Specialty - Out of Florida	Highest % of Discount	Primary Awarded Vendor Name
33	Master Lock 1525K Control Key for Combination Padlock	51.0%	46.0%	53.0%	54.0%	35.0%	30.0%	54%	Independent Hardware
34	Master Lock 1630 Combination Padlock, Build-In	51.0%	46.0%	53.0%	54.0%	35.0%	30.0%	54%	Independent Hardware
35	Master Lock 1630K Control Key for Combination Padlock, Built-In	51.0%	46.0%	53.0%	54.0%	35.0%	30.0%	54%	Independent Hardware
36	Master Lock	51.0%	46.0%	53.0%	54.0%	35.0%	30.0%	54%	Independent Hardware
37	McKinney	45.0%	40.0%		53.0%			53%	Independent Hardware
38	NSP			50.0%	10.0%			50%	Southern Lock
39	Pemko Treshold Parts	53.0%	48.0%	55.0%	50.0%			55%	Southern Lock
40	Pro Lok	50.0%	45.0%		45.0%			50%	Independent Hardware
41	Rixson - New Products Only	60.0%	55.0%	56.0%	53.0%			60%	Southern Lock
42	Rixson 27 Series Closing Devices - New Products Only	60.0%	55.0%	63.0%	53.0%			63%	Southern Lock
43	Rixson 27 Series Closing Devices - Repair Parts Only	45.0%	40.0%	48.0%	53.0%			53%	Independent Hardware
44	Rixson-Firemark	60.0%	55.0%		53.0%			60%	Accredited Lock Supply
45	Rockwood - New Products Only	52.0%	47.0%	48.0%	50.0%			52%	Independent Hardware
46	Rockwood - Repair Parts Only	52.0%	47.0%	48.0%	50.0%			52%	Independent Hardware
47	Rofu			53.0%	45.0%			53%	Southern Lock
48	Rutherford Controls	57.0%	52.0%	53.0%	58.0%			58%	Independent Hardware
49	Sargent	59.0%	54.0%	55.0%	55.0%			55%	Independent Hardware
50	Sargent 9898 Series Panic and Fire Exit Devices, Less Trim	60.0%	55.0%	61.0%	55.0%			61%	Southern Lock
51	Sargent and Greenleaf	50.0%	45.0%		20.0%			50%	Accredited Lock Supply
52	Securiton	56.0%	51.0%	56.0%	45.0%			56%	Southern Lock
53	Security Door Control	51.0%	46.0%	48.0%	45.0%			51%	Southern Lock
54	S-Line Products			50.0%	10.0%			50%	Southern Lock
55	Stanley - New Products Only	65.0%	60.0%	58.0%	60.0%			65%	Independent Hardware
56	Stanley - Repair Parts Only	45.0%	40.0%	50.0%	52.0%			52%	Independent Hardware
57	Stanley Precision Hardware	65.0%	60.0%	66.0%	61.0%			66%	Southern Lock
58	Strattec	20.0%	15.0%		10.0%			20%	Accredited Lock Supply
59	Trimco/Builders Brassworks/Quality Hardware - New Products Only	50.0%	45.0%	50.0%	47.0%			50%	Southern Lock
60	Trimco/Builders Brassworks/Quality Hardware - Repair Parts Only	50.0%	45.0%	50.0%	47.0%			50%	Southern Lock
61	Trine	52.0%	47.0%	53.0%	48.0%			53%	Southern Lock
62	VSI Hardware				50.0%			50%	Independent Hardware

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Awarded Vendors	# of Primary Awards	% of Primary Awards
Accredited Lock Supply	5	8%
Southern Lock	24	39%
Independent Hardware	33	53%
Grand Total	62	100%

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Additional Discounts	Accredited Lock Supply	Southern Lock	Independent Hardware	School Specialty
Adams Rite	58%			
Alarm Lock	58%			
Arrow	58%			
Corbin	58%			
Falcon	65%			
Glynn Johnson	58%			
Hager Parts		50%		
National Guard	53%			
Norton	58%			
QAL (Quick Action Lockdown)				12%
School Specialty, Inc.				12%
Securitech				12%
SSI Guardian				12%
Stanley Padlocks, Deadbolts		55%		
Von Duprin Trim		53%		