



# AGENDA REQUEST FORM

## THE SCHOOL BOARD OF BROWARD COUNTY, FLORIDA

<b>MEETING DATE</b>	Dec 20 2016 10:35AM - Regular School Board Meeting	<b>Special Order Request</b>	<input type="radio"/> Yes <input checked="" type="radio"/> No
<b>ITEM No.:</b>	<b>AGENDA ITEM</b>	<b>Time</b>	
EE-6.	OPEN ITEMS		
	<b>CATEGORY</b>		
	EE. OFFICE OF STRATEGY & OPERATIONS		
	<b>DEPARTMENT</b>	<b>Open Agenda</b>	
	Procurement & Warehousing Services	<input checked="" type="radio"/> Yes <input type="radio"/> No	

**TITLE:**  
Recommendation of \$500,000 or Greater - 17-148R - Plumbing Supplies

**REQUESTED ACTION:**  
Approve the recommendation to award for the above Invitation to Bid (ITB). Contract Term: December 21, 2016, through December 31, 2019, 3 Years; User Department: District-wide. Award Amount: \$2,500,000; Awarded Vendor(s): Apple Specialties Inc.; Best Plumbing Specialties, Inc.; Fortiline, Inc.; Lehman Pipe and Plumbing Supply, Inc.; and Palm Beach Plumbing Parts, Inc.; Minority/Women Business Enterprise Vendor(s): None

**SUMMARY EXPLANATION AND BACKGROUND:**  
The School Board of Broward County, Florida, received five (5) bids in response to ITB 17-148R. This Bid will be utilized mainly by the Material Logistics Stockroom and used by Physical Plant Operations for the purchase of plumbing supplies, parts, fixtures, pipe, tubing, and related material to replace and repair plumbing and sanitary systems.  
A copy of the ITB documents are available online at:  
[http://www.broward.k12.fl.us/supply/agenda/17-148R\\_ITB\\_PlumbingSupplies.pdf](http://www.broward.k12.fl.us/supply/agenda/17-148R_ITB_PlumbingSupplies.pdf)

**SCHOOL BOARD GOALS:**  
 Goal 1: High Quality Instruction   
 Goal 2: Continuous Improvement   
 Goal 3: Effective Communication

**FINANCIAL IMPACT:**  
The estimated financial impact to the District will be \$2,500,000. The funding source will come from schools and departments' operating budgets. The financial impact represents an estimated contract value; however, the amount authorized will not exceed the contract award amount.

**EXHIBITS: (List)**  
(1) Executive Summary (2) Recommendation Tabulation (3) Financial Analysis Worksheet

<b>BOARD ACTION:</b>  <div style="text-align: center; font-size: 24pt; font-weight: bold;">APPROVED</div> <small>(For Official School Board Records Office Only)</small>	<b>SOURCE OF ADDITIONAL INFORMATION:</b> <table border="1" style="width: 100%; border-collapse: collapse;"> <tr> <td style="width: 60%;">Name: Sam Bays</td> <td>Phone: 754-321-4634</td> </tr> <tr> <td>Name: Mary C. Coker</td> <td>Phone: 754-321-0501</td> </tr> </table>	Name: Sam Bays	Phone: 754-321-4634	Name: Mary C. Coker	Phone: 754-321-0501
Name: Sam Bays	Phone: 754-321-4634				
Name: Mary C. Coker	Phone: 754-321-0501				

**THE SCHOOL BOARD OF BROWARD COUNTY, FLORIDA**  
Senior Leader & Title

Maurice L. Woods - Chief Strategy & Operations Officer

Signature  

*Maurice Woods*  
Monday, December 12, 2016 3:35:27 PM

Approved In Open Board Meeting On: DEC 20 2016

By: *Abby M. Freedman*  
School Board Chair

## **EXECUTIVE SUMMARY**

### **Recommendation of \$500,000 or Greater 17-148R Plumbing Supplies**

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This request is to approve the recommendation to award the Invitation to Bid (ITB), 17-148R – Plumbing Supplies for a three (3) year contract from December 21, 2016, through December 31, 2019. This catalog bid enables the stockroom to purchase plumbing supplies, parts, fixtures, pipe, tubing, and related items for every type of plumbing and mechanical application. Materials are purchased by the stockroom and installed or replaced as needed by the Physical Plant Operations (PPO) Department

The purpose of this Bid is to have a ready source for all types of plumbing and mechanical materials used in every District facility with long life spans and replaced when damaged in order to maintain a sanitary, safe and healthy work environment, and in continuously good repair. The amount requested was determined based on the PPOs' requirements to satisfy the needs of the District and a comparison of prices from the previous bid and the new bid.

ITB 17-148R was issued to replace the previous Bid 15-006R, which was approved on May 20, 2014, a two (2) year contract that expired on September 30, 2016. Bid 15-006R was originally awarded a spending authority of \$950,000.

The solicitation for the new bid ran from October 21, 2016, through November 10, 2016. The bid was awarded to a primary and an alternate vendor, per item, who met all specifications, terms, and conditions of the bid. Funding for this Bid will come from the approved PPOs' budget. The bidders recommended for award are:

- Apple Specialties, Inc.
- Best Plumbing Specialties, Inc.
- Fortiline, Inc.
- Lehman Pipe and Plumbing Supply, Inc.
- Palm Beach Plumbing Parts, Inc.

The Supplier Diversity and Outreach Program was notified of this ITB's release in order to solicit minority vendors; however, there were no Minority/Women Business Enterprise vendors that responded to the bid.

**The School Board of Broward County, Florida  
Procurement & Warehousing Services**

ITB / RFP No.: 17-148R	Tentative Board Meeting Date*: DECEMBER 20, 2016
Description: PLUMBING SUPPLIES	Notified: 605      Downloaded: 21
For: VARIOUS LOCATIONS	ITB / RFP Rec'd: 5      No. Bids: 0
Fund: VARIOUS FUNDS	ITB / RFP Opening: 11/10/2016
	Advertised Date: 10/21/2016

**POSTING OF ITB / RFP RECOMMENDATION/TABULATION:** ITB / RFP Recommendations and Tabulations will be posted in the Procurement & Warehousing Services and [www.Demandstar.com](http://www.Demandstar.com) on **November 22 @ 3:00 pm** and will remain posted for 72 hours. Any person who is adversely affected by the decision or intended decision shall file a notice of protest, in writing, within 72 hours after the posting of the notice of decision or intended decision. The formal written protest shall be filed within ten (10) days after the date the notice of protest is filed. Failure to file a notice of protest or failure to file a formal written protest shall constitute a waiver of proceedings under this chapter. Section 120.57(3)(b), Florida Statutes, states that "The formal written protest shall state with particularity the facts and law upon which the protest is based." Saturdays, Sundays, state holidays and days during which the District is closed shall be excluded in the computation of the 72-hour time period provided. Filings shall be at the office of the Director of Procurement & Warehousing Services, 7720 West Oakland Park Boulevard, Suite 323, Sunrise, Florida 33351. Any person who files an action protesting an intended decision shall post with the School Board, at the time of filing the formal written protest, a bond, payable to The School Board of Broward County, Florida, (SBBC), in an amount equal to one percent (1%) of the estimated value of the contract. Failure to post the bond required by SBBC Policy 3320, Part VIII, Purchasing Policies, Section N, within the time allowed for filing a bond shall constitute a waiver of the right to protest.

(\*) The Cone of Silence, as stated in the ITB / RFP, is in effect until this ITB / RFP is approved by SBBC. The Board meeting date stated above is tentative. Confirm with the Purchasing Agent of record for the actual date the Cone of Silence has concluded.

**RECOMMENDATION TABULATION**

**VENDOR NAME(S)**

**ITEM(S) AWARDED**

APPLE SPECIALTIES INC.	PRIMARY: 79, 89, 92, 129, 130, 132 SECONDARY: 2, 20, 27, 50, 51, 52, 60, 109, 152
BEST PLUMBING SPECIALTIES INC.	PRIMARY: 2, 8, 10, 15, 16, 19, 20, 33, 36, 39, 41, 42, 43, 45, 50, 51, 52, 57, 61, 62, 63, 67, 72, 73, 77, 78, 82, 85, 93, 96, 98, 100, 110, 114, 141, 142, 145, 146, 152 SECONDARY: 1, 5, 14, 17, 18, 44, 48, 53, 58, 79, 89, 91, 92, 94, 95, 101, 102, 103, 104, 105, 111, 115, 127, 128, 132, 138, 139, 140, 148, 149, 155, 156, 157
FORTILINE, INC,	PRIMARY: 49, 143 SECONDARY: 12, 59, 75, 99, 133, 137
LEHMAN PIPE AND PLUMBING SUPPLY INC.	PRIMARY: 1, 11, 12, 14, 17, 18, 21, 22, 23, 24, 25, 26, 27, 28, 44, 47, 48, 53, 55, 59, 65, 66, 68, 69, 70, 71, 75, 76, 91, 94, 95, 97, 99, 101, 102, 103, 104, 105, 106, 107, 108, 109, 111, 115, 119, 120, 121, 122, 123, 124, 125, 126, 131, 133, 137, 147, 148, 149, 150, 151, 153, 155, 156, 157 SECONDARY: 93, 96, 154
PALM BEACH PLUMBING PARTS INC.	PRIMARY: 5, 16, 56, 58, 60, 127, 128, 134, 138, 138, 140, 154 SECONDARY: 10, 45, 61, 67, 70, 73, 77, 82, 106, 107, 110, 129, 131, 147, 151

The School Board of Broward County, Florida, prohibits any policy or procedure which results in discrimination on the basis of age, color, disability, gender expression, national origin, marital status, race, religion, sex or sexual orientation. Individuals who wish to file a discrimination complaint, may call the Executive Director, Benefits & EEO Compliance at 754-321-2150 or Teletype Machine (TTY) at 754-321-2158.

Individuals with disabilities requesting accommodations under the Americans with Disabilities Act (ADA) may call the Equal Educational Opportunities (EEO) at 754-321-2150 or Teletype Machine (TTY) at 754-321-2158.



BID 17-148R  
Plumbing Supplies  
Bid Rejection and Information Sheet

Tie Bids were received for **Item 53 – Elkay Remaining Manufacturer Line** from Apple Specialties and Best Plumbing Specialties. Tie Breaker was broken in accordance with General Condition 48, Tie Bid Procedures, “If application of the above criteria does not indicate a priority for award, the award shall be indicated by a coin toss.” For Secondary Awardee, a coin toss was held publically on 11/18/2016 at 9:00 AM to break the tie. Apple Specialties was selected Heads and Best Plumbing Specialties was selected Tails. The toss yielded **Tails** and the recommendation will be made to **Best Plumbing Specialties**.

Tie Bids were received for **Item 58 - Fisher** from Best Plumbing Specialties and Palm Beach Plumbing Parts. As per Section 3, General Conditions 48 Tie Bid Procedures were applied to determine the Awarded Vendor. Palm Beach Plumbing Supplies was determined to be awarded as they are a **Palm Beach County vendor**, other than a Minority/Women Business Enterprise vendor.

Tie Bids were received for **Item 59 – Flo Control PVC Compression Couplings** from Lehman Pipe & Plumbing Supply and Fortiline. As per Section 3, General Conditions 48 Tie Bid Procedures were applied to determine the Awarded Vendor. **Lehman Pipe & Plumbing Supply** was determined to be awarded as they are a Miami Dade County vendor, other than a Minority/Women Business Enterprise vendor.

Tie Bids were received for **Item 60 – Fluidmaster** from Apple Specialties, Best Plumbing Specialties and Palm Beach Plumbing Parts. For Primary Awardee, as per Section 3, General Conditions 48 Tie Bid Procedures were applied to determine the Awarded Vendor. Palm Beach Plumbing Parts was determined to be awarded as they are a Palm Beach County vendor, other than a Minority/Women Business Enterprise vendor. For Secondary Awardee, in accordance with General Condition 48, Tie Bid Procedures, “If application of the above criteria does not indicate a priority for award, the award shall be indicated by a coin toss.” For Primary Awardee, a coin toss was held publically on 11/18/2016 at 9:00 AM to break the tie. Apple Specialties was selected Heads and Best Plumbing Specialties was selected Tails. The toss yielded **Heads** and the recommendation will be made to **Apple Specialties**.

Tie Bids were received for **Item 129 – Sloan Faucets Only** from Apple Specialties and Palm Beach Plumbing Parts. As per Section 3, General Conditions 48 Tie Bid Procedures were applied to determine the Awarded Vendor. **Palm Beach Plumbing Parts** was determined to be awarded as they are a Palm Beach County vendor, other than a Minority/Women Business Enterprise vendor.

Tie Bids were received for **Item 131 – Sloan Repair Parts Only** from Best Plumbing Specialties and Palm Beach Plumbing Parts. As per Section 3, General Conditions 48 Tie Bid Procedures were applied to determine the Awarded Vendor. **Palm Beach Plumbing Parts** was determined to be awarded as they are a Palm Beach County vendor, other than a Minority/Women Business Enterprise vendor.

Tie Bids were received for **Item 147– Watts Backflow Preventers Only** from Lehman Pipe & Plumbing Supply and Palm Beach Plumbing Parts. Tie Breaker was broken in accordance with General Condition 48, Tie Bid Procedures, “If application of the above criteria does not indicate a priority for award, the award shall be indicated by a coin toss.” For Primary Awardee, a coin toss was held publically on 11/18/2016 at 9:00 AM to break the tie. Lehman Pipe & Plumbing Supply was selected Heads and Palm Beach Plumbing Parts was selected Tails. The toss yielded Heads and the recommendation will be made to **Lehman Pipe & Plumbing Supply**.

Tie Bids were received for **Item 152 – Willoughby** from Apple Specialties and Best Plumbing Specialties. Tie Breaker was broken in accordance with General Condition 48, Tie Bid Procedures, “If application of the above criteria does not indicate a priority for award, the award shall be indicated by a coin toss.” For Secondary Awardee, a coin toss was held publically on 11/18/2016 at 9:00 AM to break the tie. Apple Specialties was selected Heads and Best Plumbing Specialties was selected Tails. The toss yielded Tails and the recommendation will be made to **Best Plumbing Specialties**.



# PROCUREMENT & WAREHOUSING SERVICES

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## PUBLIC COIN TOSS

**BID #: 17-148R**

**BID TITLE: Plumbing Supplies**

**COIN TOSS FOR BID ITEM: 53, Elkay Remaining Manufacturer Line**

**DATE & TIME OF PUBLIC COIN TOSS: 11/18/2016 @ 9 AM**

### PARTICIPATING VENDORS:

<b>VENDOR NAME:</b>	<b>Apple Specialties</b>
<b>NOTIFIED ON (DATE &amp; TIME):</b>	<b>11/18/2016</b>

<b>VENDOR NAME:</b>	<b>Best Plumbing Specialties</b>
<b>NOTIFIED ON (DATE &amp; TIME):</b>	<b>11/18/2016</b>

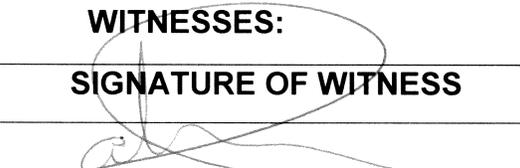
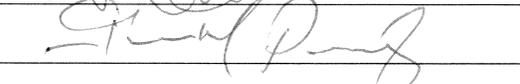
### DESIGNATION:

<b>HEADS</b>	<b>Apple Specialties</b>
<b>TAILS</b>	<b>Best Plumbing Specialties</b>

**PUBLIC COIN TOSS RESULT: Tails**

**BID ITEM AWARDED TO: Best Plumbing Specialties**

### WITNESSES:

<b>NAME OF WITNESS (PRINT)</b>	<b>SIGNATURE OF WITNESS</b>	<b>REPRESENTING</b>
<b>Al Shelton</b>		<b>SBBC</b>
<b>William Varandas</b>		<b>SBBC</b>
<b>Nicolly Castro</b>		<b>SBBC</b>
<b>Juan Perez</b>		<b>SBBC</b>



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## PUBLIC COIN TOSS

**BID #: 17-148R**

**BID TITLE: Plumbing Supplies**

**COIN TOSS FOR BID ITEM: 60, Fluidmaster**

**DATE & TIME OF PUBLIC COIN TOSS: 11/18/2016 @ 9 AM**

### PARTICIPATING VENDORS:

<b>VENDOR NAME:</b>	<b>Apple Specialties</b>
<b>NOTIFIED ON (DATE &amp; TIME):</b>	<b>11/18/2016</b>

<b>VENDOR NAME:</b>	<b>Best Plumbing Specialties</b>
<b>NOTIFIED ON (DATE &amp; TIME):</b>	<b>11/18/2016</b>

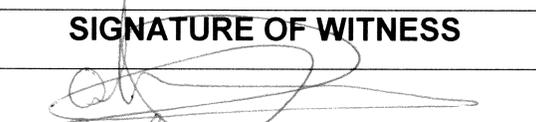
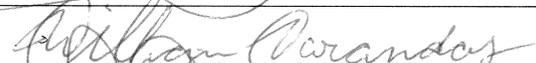
### DESIGNATION:

<b>HEADS</b>	<b>Apple Specialties</b>
<b>TAILS</b>	<b>Best Plumbing Specialties</b>

**PUBLIC COIN TOSS RESULT: Heads**

**BID ITEM AWARDED TO: Apple Specialties**

### WITNESSES:

<b>NAME OF WITNESS (PRINT)</b>	<b>SIGNATURE OF WITNESS</b>	<b>REPRESENTING</b>
<b>Al Shelton</b>		<b>SBBC</b>
<b>William Varandas</b>		<b>SBBC</b>
<b>Nicolly Castro</b>		<b>SBBC</b>
<b>Juan Perez</b>		<b>SBBC</b>



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## PUBLIC COIN TOSS

**BID #: 17-148R**

**BID TITLE: Plumbing Supplies**

**COIN TOSS FOR BID ITEM: 147, Watts Backflow Preventers Only**

**DATE & TIME OF PUBLIC COIN TOSS: 11/18/2016 @ 9 AM**

### PARTICIPATING VENDORS:

<b>VENDOR NAME:</b>	<b>Lehman Pipe and Plumbing Supply</b>
<b>NOTIFIED ON (DATE &amp; TIME):</b>	<b>11/17/2016</b>

<b>VENDOR NAME:</b>	<b>Palm Beach Plumbing Parts</b>
<b>NOTIFIED ON (DATE &amp; TIME):</b>	<b>11/17/2016</b>

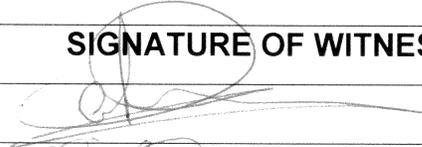
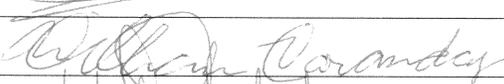
### DESIGNATION:

<b>HEADS</b>	<b>Lehman Pipe and Plumbing Supply</b>
<b>TAILS</b>	<b>Palm Beach Plumbing Parts</b>

**PUBLIC COIN TOSS RESULT: Heads**

**BID ITEM AWARDED TO: Lehman Pipe and Plumbing Supply**

### WITNESSES:

<b>NAME OF WITNESS (PRINT)</b>	<b>SIGNATURE OF WITNESS</b>	<b>REPRESENTING</b>
<b>Al Shelton</b>		<b>SBBC</b>
<b>William Varandas</b>		<b>SBBC</b>
<b>Nicolly Castro</b>		<b>SBBC</b>
<b>Juan Perez</b>		<b>SBBC</b>



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## PUBLIC COIN TOSS

**BID #: 17-148R**

**BID TITLE: Plumbing Supplies**

**COIN TOSS FOR BID ITEM: 152, Willoughby**

**DATE & TIME OF PUBLIC COIN TOSS: 11/18/2016 @ 9 AM**

### PARTICIPATING VENDORS:

<b>VENDOR NAME:</b>	<b>Apple Specialties</b>
<b>NOTIFIED ON (DATE &amp; TIME):</b>	<b>11/17/2016</b>

<b>VENDOR NAME:</b>	<b>Best Plumbing Specialties</b>
<b>NOTIFIED ON (DATE &amp; TIME):</b>	<b>11/17/2016</b>

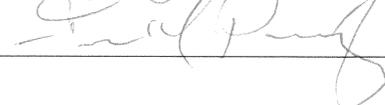
### DESIGNATION:

<b>HEADS</b>	<b>Apple Specialties</b>
<b>TAILS</b>	<b>Best Plumbing Specialties</b>

**PUBLIC COIN TOSS RESULT: Tails**

**BID ITEM AWARDED TO: Best Plumbing Supplies**

### WITNESSES:

<b>NAME OF WITNESS (PRINT)</b>	<b>SIGNATURE OF WITNESS</b>	<b>REPRESENTING</b>
<b>Al Shelton</b>		<b>SBBC</b>
<b>William Varandas</b>		<b>SBBC</b>
<b>Nicolly Castro</b>		<b>SBBC</b>
<b>Juan Perez</b>		<b>SBBC</b>

**Bid 17-148R  
Plumbing Supplies**

<b>Legend</b>	
Primary Awarded Vendor	
Secondary Awarded Vendor	
Manufacturers with Tied Bids	

Single Fixed % Discount										Results	
#	Manufacturer	Apple Specialties	Apple Specialties - Out of State - 5% Disadvantage	Best Plumbing Specialties	Best Plumbing Specialties - Out of State -5% Disadvantage	Fortiline	Fortiline - Out of State -5% Disadvantage	Lehman Pipe and Plumbing Supply	Palm Beach Plumbing Parts	Highest % of Discount	Primary Awarded Vendor Name
1	Acorn	5%	0%	11%	6%			53%		53%	Lehman Pipe and Plumbing Supply
2	American Standard Faucets and Fittings Only	40%	35%	42%	37%					42%	Best Plumbing Specialties
3	American Standard Lavatories, Elongated Bowl Only									0%	No Response
4	American Standard Lavatories, Hadicapped-Accessible Only									0%	No Response
5	American Standard Repair Parts Only	20%	15%	44%	39%				40%	40%	Lehman Pipe and Plumbing Supply
6	American Standard Urinals, Floor-Mounted Only									0%	No Response
7	American Standard Urinals, Wall-Hung Only									0%	No Response
8	American Standard Remaining Manufacturer Line			42%	37%					42%	Best Plumbing Specialties
9	American Valve									0%	No Response
10	Ames			50%	45%	40%	35%		37%	50%	Best Plumbing Specialties
11	Anaco NH Couplings							88%		88%	Lehman Pipe and Plumbing Supply
12	Apollo			15%	10%	45%	40%	51%		51%	Lehman Pipe and Plumbing Supply
13	Barnes Pumps									0%	No Response
14	Bemis	40%	35%	44%	39%			40%	33%	40%	Lehman Pipe and Plumbing Supply
15	Beneke			40%	35%					40%	Best Plumbing Specialties
16	Bradley	5%	0%	30%	25%				15%	30%	Best Plumbing Specialties
17	Brass Craft Gas Connectors Only			55%	50%			55%		55%	Lehman Pipe and Plumbing Supply
18	Brass Craft Remaining Manufacturer Line			55%	50%			55%	33%	55%	Lehman Pipe and Plumbing Supply
19	Briggs			21%	16%					21%	Best Plumbing Specialties
20	Central Brass	47%	42%	48%	43%			35%	30%	48%	Best Plumbing Specialties
21	Cerro							57%		57%	Lehman Pipe and Plumbing Supply
22	Charlote Pipe & Foundry 40 PVC Fittings Only							82%		82%	Lehman Pipe and Plumbing Supply
23	Charlote Pipe & Foundry 40 PVC Pipe Only							75%		75%	Lehman Pipe and Plumbing Supply
24	Charlote Pipe & Foundry 80 PVC Fittings Only							84%		84%	Lehman Pipe and Plumbing Supply
25	Charlote Pipe & Foundry 80 PVC Pipe Only							56%		56%	Lehman Pipe and Plumbing Supply
26	Cherne Test Balls							30%		30%	Lehman Pipe and Plumbing Supply
27	Chicago Faucet	49%	44%	44%	39%			48%	30%	48%	Apple Specialties
28	Clamette							40%		40%	Lehman Pipe and Plumbing Supply

**Bid 17-148R  
Plumbing Supplies**

Single Fixed % Discount										Results	
#	Manufacturer	Apple Specialties	Apple Specialties - Out of State - 5% Disadvantage	Best Plumbing Specialties	Best Plumbing Specialties - Out of State -5% Disadvantage	Fortiline	Fortiline - Out of State -5% Disadvantage	Lehman Pipe and Plumbing Supply	Palm Beach Plumbing Parts	Highest % of Discount	Primary Awarded Vendor Name
29	Colonial Engineering 40 PVC Fittings Only									0%	No Response
30	Colonial Engineering 40 PVC Pipe Only									0%	No Response
31	Colonial Engineering 80 PVC Fittings Only									0%	No Response
32	Colonial Engineering 80 PVC Pipe Only									0%	No Response
33	Crane Faucets and Fittings Only			38%	33%					38%	Best Plumbing Specialties
34	Crane Lavatories, Elongated Bowl Only									0%	No Response
35	Crane Lavatories, Hadicapped-Accessible Only									0%	No Response
36	Crane Repair Parts Only			38%	33%					38%	Best Plumbing Specialties
37	Crane Urinals, Floor-Mounted Only									0%	No Response
38	Crane Urinals, Wall-Hung Only									0%	No Response
39	Crane Remaining Manufacturer Line			38%	33%					38%	Best Plumbing Specialties
40	CS+B Tubular									0%	No Response
41	Dahl			41%	36%					41%	Best Plumbing Specialties
42	Dayton-Kingsford Double Compartment Stainless Steel Sinks Only			35%	30%					35%	Best Plumbing Specialties
43	Dayton-Kingsford Single Compartment Stainless Steel Sinks Only			35%	30%					35%	Best Plumbing Specialties
44	Delany			48%	43%			45%		45%	Lehman Pipe and Plumbing Supply
45	Delta Faucet			45%	40%				35%	45%	Best Plumbing Specialties
46	Dezurik									0%	No Response
47	Dresser							25%		25%	Lehman Pipe and Plumbing Supply
48	Eastman			45%	40%			50%		50%	Lehman Pipe and Plumbing Supply
49	Ebaa					50%	45%			50%	Fortiline
50	Elkay Faucets Only	40%	35%	50%	45%				33%	50%	Best Plumbing Specialties
51	Elkay Repair Parts Only	40%	35%	46%	41%				33%	46%	Best Plumbing Specialties
52	Elkay Sinks Only	40%	35%	45%	40%				33%	45%	Best Plumbing Specialties
53	Elkay Remaining Manufacturing Line	46%	41%	46%	41%			46%	33%	46%	Lehman Pipe and Plumbing Supply
54	Elmdor									0%	No Response
55	Erico Hangers							60%		60%	Lehman Pipe and Plumbing Supply
56	Febco								25%	25%	Palm Beach Plumbing Parts
57	Fernco			65%	60%					65%	Best Plumbing Specialties
58	Fisher			40%	35%				35%	40%	Palm Beach Plumbing Parts
59	Flo Control PVC Compression Couplings					45%	40%	40%		45%	Lehman Pipe and Plumbing Supply
60	Fluidmaster	45%	40%	45%	40%				40%	45%	Palm Beach Plumbing Parts
61	Franklin Machine Products			40%	35%				20%	40%	Best Plumbing Specialties
62	Geberit			30%	25%					30%	Best Plumbing Specialties
63	Gerber Faucets Only			41%	36%					41%	Best Plumbing Specialties
64	Gerber Sinks Only									0%	No Response
65	H.S White Gaskets							20%		20%	Lehman Pipe and Plumbing Supply
66	Hammond Valve							65%		65%	Lehman Pipe and Plumbing Supply
67	Haws			34%	29%				20%	34%	Best Plumbing Specialties
68	Hayward Plastic Valves Only							45%		45%	Lehman Pipe and Plumbing Supply

**Bid 17-148R  
Plumbing Supplies**

Single Fixed % Discount										Results	
#	Manufacturer	Apple Specialties	Apple Specialties - Out of State - 5% Disadvantage	Best Plumbing Specialties	Best Plumbing Specialties - Out of State - 5% Disadvantage	Fortiline	Fortiline - Out of State - 5% Disadvantage	Lehman Pipe and Plumbing Supply	Palm Beach Plumbing Parts	Highest % of Discount	Primary Awarded Vendor Name
69	Hayward PVC Butterfly Valves Only							45%		45%	Lehman Pipe and Plumbing Supply
70	Hercules Chemical							51%	10%	51%	Lehman Pipe and Plumbing Supply
71	Homestead Plug Valves							40%		40%	Lehman Pipe and Plumbing Supply
72	In-Sink-Erator			6%	1%					6%	Best Plumbing Specialties
73	J.R. Smit Hydrant			58%	53%				40%	58%	Best Plumbing Specialties
74	Jameco									0%	No Response
75	James Jones					45%	40%	57%		57%	Lehman Pipe and Plumbing Supply
76	Jomar			44%	39%			51%		51%	Lehman Pipe and Plumbing Supply
77	Josam Hydrant			26%	21%				15%	26%	Best Plumbing Specialties
78	Keeney			50%	45%					50%	Best Plumbing Specialties
79	Kohler Faucets and Fittings Only	35%	30%	30%	25%					35%	Apple Specialties
80	Kohler Lavatories, Elongated Bowl Only									0%	No Response
81	Kohler Lavatories, Hadicapped-Accessible Only									0%	No Response
82	Kohler Repair Parts Only			45%	40%				37%	45%	Best Plumbing Specialties
83	Kohler Urinals, Floor-Mounted Only									0%	No Response
84	Kohler Urinals, Wall-Hung Only									0%	No Response
85	Kohler Remaining Manufacturer Line			41%	36%					41%	Best Plumbing Specialties
86	Kollman Parts Only									0%	No Response
87	Kollman Tools Only									0%	No Response
88	Laco Chemical									0%	No Response
89	Lawler	30%	25%	27%	22%					30%	Apple Specialties
90	Lee									0%	No Response
91	Lenox			20%	15%			50%		50%	Lehman Pipe and Plumbing Supply
92	Leonard	30%	25%	25%	20%					30%	Apple Specialties
93	Merit Brass Brass Fittings Only			81%	76%	55%	50%	75%		81%	Best Plumbing Specialties
94	Merit Brass Brass Nipples Only			94%	89%	55%	50%	95%		95%	Lehman Pipe and Plumbing Supply
95	Merit Brass Stainless Steel Fittings Only			50%	45%			84%		84%	Lehman Pipe and Plumbing Supply
96	Merit Brass Stainless Steel Nipples Only			95%	90%			84%		95%	Best Plumbing Specialties
97	Mission Couplings							80%		80%	Lehman Pipe and Plumbing Supply
98	Moen			44%	39%					44%	Best Plumbing Specialties
99	Mueller Brass					17%	12%	57%		57%	Lehman Pipe and Plumbing Supply
100	Neoperl			50%	45%					50%	Best Plumbing Specialties
101	NIBCO Ball Valves Only			50%	45%			67%		67%	Lehman Pipe and Plumbing Supply
102	NIBCO Butterfly Valves Only			50%	45%			67%		67%	Lehman Pipe and Plumbing Supply
103	NIBCO Repair Parts Only			50%	45%			67%		67%	Lehman Pipe and Plumbing Supply
104	NIBCO Silent and Wafer Check Valves Only			50%	45%			67%		67%	Lehman Pipe and Plumbing Supply
105	NIBCO Remaining Manufacturer Line			50%	45%			67%		67%	Lehman Pipe and Plumbing Supply
106	Oatey Cements and Cleaners Only							46%	10%	46%	Lehman Pipe and Plumbing Supply
107	Oatey Remaining Manufacturer Line							46%	10%	46%	Lehman Pipe and Plumbing Supply
108	OC Keckley							50%		50%	Lehman Pipe and Plumbing Supply
109	Powers	30%	25%	29%	24%			35%	20%	35%	Lehman Pipe and Plumbing Supply
110	Price-Pfister			36%	31%				20%	36%	Best Plumbing Specialties
111	Propress System			45%	40%			58%		58%	Lehman Pipe and Plumbing Supply

**Bid 17-148R  
Plumbing Supplies**

Single Fixed % Discount										Results	
#	Manufacturer	Apple Specialties	Apple Specialties - Out of State - 5% Disadvantage	Best Plumbing Specialties	Best Plumbing Specialties - Out of State -5% Disadvantage	Fortiline	Fortiline - Out of State -5% Disadvantage	Lehman Pipe and Plumbing Supply	Palm Beach Plumbing Parts	Highest % of Discount	Primary Awarded Vendor Name
112	Rectroseal Corp									0%	No Response
113	Red-White									0%	No Response
114	Rigid Repair Parts Only			20%	15%					20%	Best Plumbing Specialties
115	Rigid Tools Only			20%	15%			22%		22%	Lehman Pipe and Plumbing Supply
116	Roberts Manufacturing									0%	No Response
117	Royal									0%	No Response
118	Rusco									0%	No Response
119	Sanderson Pipe Schedule 40 Class 200 PVC Pipe Only							5%		5%	Lehman Pipe and Plumbing Supply
120	Sanderson Pipe Schedule 80 Class 200 PVC Pipe Only							5%		5%	Lehman Pipe and Plumbing Supply
121	Sanderson Pipe Schedule 40 Class 200 PVC Fittings Only							5%		5%	Lehman Pipe and Plumbing Supply
122	Sanderson Pipe Schedule 80 Class 200 PVC Fittings Only							5%		5%	Lehman Pipe and Plumbing Supply
123	Sanderson Pipe Schedule 40 Purple Reclaimed PVC Pipe Only							5%		5%	Lehman Pipe and Plumbing Supply
124	Sanderson Pipe Schedule 80 Purple Reclaimed PVC Pipe Only							5%		5%	Lehman Pipe and Plumbing Supply
125	Sanderson Pipe Schedule 40 Purple Reclaimed PVC Fittings Only							5%		5%	Lehman Pipe and Plumbing Supply
126	Sanderson Pipe Schedule 80 Purple Reclaimed PVC Fittings Only							5%		5%	Lehman Pipe and Plumbing Supply
127	Sayco			23%	18%				20%	23%	Palm Beach Plumbing Parts
128	Sharkbite			43%	38%				45%	45%	Palm Beach Plumbing Parts
129	Sloan Faucets Only	50%	45%	49%	44%				44%	50%	Apple Specialties
130	Sloan Lavatories Only	40%	35%							40%	Apple Specialties
131	Sloan repair Parts Only	53%	48%	51%	46%			50%	48%	53%	Lehman Pipe and Plumbing Supply
132	Speakman	39%	34%	38%	33%				27%	39%	Apple Specialties
133	Spears					53%	48%	81%		81%	Lehman Pipe and Plumbing Supply
134	Sterling Repair Parts Only								18%	18%	Palm Beach Plumbing Parts
135	Sterling Sinks Only									0%	No Response
136	Sterling Remaining Manufacturing Line									0%	No Response
137	Strataflo Valves					25%	20%	45%		45%	Lehman Pipe and Plumbing Supply
138	Symmonds			36%	31%				33%	36%	Palm Beach Plumbing Parts
139	T&S Brass Fauvets Only			48%	43%				45%	48%	Palm Beach Plumbing Parts
140	T&S Brass Repair Parts Only			48%	43%				45%	48%	Palm Beach Plumbing Parts
141	Tapmaster			1%	-4%					1%	Best Plumbing Specialties
142	Toto			50%	45%					50%	Best Plumbing Specialties
143	Tyler					15%	10%			15%	Fortiline
144	U.S Steel									0%	No Response
145	U.S. Foundry			1%	-4%					1%	Best Plumbing Specialties
146	Water Saver			3%	-2%					3%	Best Plumbing Specialties
147	Watts Backflow Preventers Only			46%	41%			46%	46%	46%	Lehman Pipe and Plumbing Supply
148	Watts Repair Parts Only			46%	41%			46%	38%	46%	Lehman Pipe and Plumbing Supply

**Bid 17-148R  
Plumbing Supplies**

Single Fixed % Discount									Results		
#	Manufacturer	Apple Specialties	Apple Specialties - Out of State - 5% Disadvantage	Best Plumbing Specialties	Best Plumbing Specialties - Out of State - 5% Disadvantage	Fortiline	Fortiline - Out of State - 5% Disadvantage	Lehman Pipe and Plumbing Supply	Palm Beach Plumbing Parts	Highest % of Discount	Primary Awarded Vendor Name
149	Watts Valves Only			46%	41%			46%	38%	46%	Lehman Pipe and Plumbing Supply
150	Wheatland							10%		10%	Lehman Pipe and Plumbing Supply
151	Wilkins			41%	36%	35%	30%	60%	38%	60%	Lehman Pipe and Plumbing Supply
152	Willoughby	5%	0%	5%	0%					5%	Best Plumbing Specialties
153	Zurn Fauvets Only	57%	52%	57%	52%			60%	41%	60%	Lehman Pipe and Plumbing Supply
154	Zurn Lavatories Only							10%	37%	37%	Palm Beach Plumbing Parts
155	Zurn Repair Parts Only	45%	40%	51%	46%			55%	41%	55%	Lehman Pipe and Plumbing Supply
156	Zurn Valves Only	45%	40%	51%	46%			55%	41%	55%	Lehman Pipe and Plumbing Supply
157	Zurn Remaining Manufacturer Line			51%	46%			60%	41%	60%	Lehman Pipe and Plumbing Supply



# AGENDA REQUEST FORM

## THE SCHOOL BOARD OF BROWARD COUNTY, FLORIDA

ITEM No.:  
**EE-4.**

MEETING DATE	2019-10-02 10:05 - School Board Operational Meeting
AGENDA ITEM	ITEMS
CATEGORY	EE. OFFICE OF STRATEGY & OPERATIONS
DEPARTMENT	Procurement & Warehousing Services

<b>Special Order Request</b>
<input type="radio"/> Yes <input checked="" type="radio"/> No
<b>Time</b>
<b>Open Agenda</b>
<input checked="" type="radio"/> Yes <input type="radio"/> No

**TITLE:**  
Recommendation for Renewal and Reduction of Spending Authority - 17-148R - Plumbing Supplies

**REQUESTED ACTION:**  
Approve the first renewal and reduction of spending authority for the above Invitation to Bid (ITB). Contract Term: December 21, 2016 through December 31, 2020, 4 Years; User Department: Physical Plant Operations; Spending Reduction Requested: \$220,000; New Award Amount: \$2,280,000; Awarded Vendor(s): Apple Specialties Inc.; Best Plumbing Specialties Inc.; Lehman Pipe and Plumbing Supply Inc.; Palm Beach Plumbing Parts Inc.; Small/Minority/Women Business Enterprise Vendor(s): None.

**SUMMARY EXPLANATION AND BACKGROUND:**  
This request is to renew ITB 17-148R - Plumbing Supplies for one (1) additional year, January 1, 2020 through December 31, 2020, as per Bid Special Condition 5 which states that: "The term of the bid shall be for three (3) years, and may, by mutual agreement between The School Board of Broward County, Florida, and the Vendors be renewed for two (2) additional one (1) year periods".  
A copy of the bid documents are available online at: [http://www.broward.k12.fl.us/supply/agenda/OriginalExecutedDocuments\\_17-148R.pdf](http://www.broward.k12.fl.us/supply/agenda/OriginalExecutedDocuments_17-148R.pdf)

**SCHOOL BOARD GOALS:**  
 Goal 1: High Quality Instruction     Goal 2: Safe & Supportive Environment     Goal 3: Effective Communication

**FINANCIAL IMPACT:**  
The reduction of the spending authority requested is \$220,000. The new spending authority will be \$2,280,000.

**EXHIBITS: (List)**  
(1) Executive Summary (2) Financial Analysis Worksheet (3) Original Executed Documents\_17-148R (4) Recommendation Tabulation 12-20-2016 (5) Renewal Letters-5 (6) Survey

**BOARD ACTION:**  
**APPROVED**  
(For Official School Board Records Office Only)

<b>SOURCE OF ADDITIONAL INFORMATION:</b>	
Name: Sam Bays	Phone: 754-321-4600
Name: Mary C. Coker	Phone: 754-321-0501

**THE SCHOOL BOARD OF BROWARD COUNTY, FLORIDA**  
Senior Leader & Title

Maurice L. Woods - Chief Strategy & Operations Officer

Signature  
*Maurice Woods*  
9/16/2019, 4:32:35 PM

Approved In Open Board Meeting On: **OCT 02 2019**  
By: *Heather P. Burkhardt*  
School Board Chair

## EXECUTIVE SUMMARY

### Recommendation for Renewal and Reduction of Spending Authority 17-148R - Plumbing Supplies

---

#### Introduction

##### Responsible: Procurement & Warehousing Services (PWS)

This request is to approve the first renewal through December 31, 2020, and reduction of spending authority for the Invitation to Bid (ITB) 17-148R - Plumbing Supplies. The term of this Bid is December 21, 2016 through December 31, 2019, and may, by mutual agreement between The School Board of Broward County, Florida (SBBC), and the Awardee, be renewed for two (2) additional one (1) year periods.

The reduction of the spending authority requested is \$220,000. The new spending authority will be \$2,280,000. There is no additional financial impact to the District.

#### Goods/Services Description

##### Responsible: Physical Plant Operations (PPO)

This catalog discount bid enables the stockroom to have a ready source to purchase plumbing supplies, parts, fixtures, pipe, tubing, and related items at firm price discounts in support of the Physical Plant Operations (PPO) staff. This Bid enables PPO staff to have the supplies, parts, and fixtures needed in order to repair and maintain in continuously good working order all plumbing and mechanical systems throughout the District.

#### Procurement Method

##### Responsible: PWS

ITB 17-148R was approved on December 20, 2016, with an initial three (3) year contract, through December 31, 2019, with an option for two (2) additional one (1) year renewal periods. The recommended vendors included Apple Specialties Inc., Best Plumbing Specialties, Inc., Fortiline, Inc., Lehman Pipe, Plumbing Supply, Inc., and Palm Beach Plumbing Parts, Inc.

All Vendors have agreed to renew the contract at the same terms, conditions, and prices as originally recommended, except for Fortiline, Inc., who wished not to renew.

Staff has indicated that the vendors' performance is satisfactory and recommend the extension and continuation of services with the current vendors.

#### Financial Impact

##### Responsible: PWS and PPO

There is no financial impact to the District. The spending authority reduction requested is as demonstrated in the breakdown below:

Historical Average Monthly Expenditures		\$	47,432
Number of months requested for renewal	x		12
<hr/>			
Estimated forecasted spend (A)		\$	569,184
Historical Average Monthly Expenditures		\$	47,432
Number of remaining months on current term	x		3
<hr/>			
Estimated spend for the remaining months on the current term (B)		\$	142,296
<hr/>			
Total forecasted spend (A + B)		\$	711,480
Current unused authorized spending		\$	934,745
<hr/>			
<b>Proposed spending authority reduction (Rounded)</b>		<b>\$</b>	<b>220,000</b>

**Recommendation for Renewal and Reduction of Spending Authority**  
**17-148R - Plumbing Supplies**  
**October 2, 2019 Board Agenda**  
**Page 2**

**Financial Impact Table:**

Action	Date	Term (years)	Amount
Original Spending Authority Request	12/21/2016	3	\$ 2,500,000
Renewal + Spending Authority reduction	10/2/2019	1	\$ (220,000)
New Total Contract amount		4	\$ 2,280,000

The spending authority may be reduced to \$2,280,000, a number that is more in line with the past three (3) year's actual spend.



# THE SCHOOL BOARD OF BROWARD COUNTY, FLORIDA

7720 WEST OAKLAND PARK BOULEVARD, SUITE 323, SUNRISE, FLORIDA 33351 · TEL 754-321-0505 · FAX 754-321-0936

## PROCUREMENT & WAREHOUSING SERVICES

MARY CATHERINE COKER, DIRECTOR

[www.BrowardSchools.com/PWS](http://www.BrowardSchools.com/PWS)

The School Board of  
Broward County, Florida

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Donna P. Korn, Vice Chair

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Robin Bartleman  
Patricia Good  
Laurie Rich Levinson  
Ann Murray  
Dr. Rosalind Osgood  
Nora Rupert

Robert W. Runcie  
Superintendent of Schools

8/21/2019

Apple Specialties Inc.  
Gerard Tilton  
631-886-2160  
csorny5231@aol.com  
6 Old Dock Rd  
Yaphank NY, 11980

Reference: 17-148R - Plumbing Supplies  
Subject: Renewal of Contract

Dear: Gerard Tilton

The above-referenced contract expires on 12/31/2019. In accordance with Special Condition 5 of the ITB, this contract may, by mutual agreement and upon School Board approval, be renewed for an additional year from 1/1/2020 Through 12/31/2020. This letter does not constitute the actual renewal or contract offer.

Please indicate below your willingness to renew this ITB award, which shall be considered by the School District for renewal of your award premised upon your combined agreement to all terms and conditions of the awarded ITB and your agreement to maintain (or reduce) the current awarded price(s)/discount.

- Yes, I offer to renew the current contract award at the current awarded price(s).
- Yes, I offer to renew the current contract award at the lower price(s) contained on the attached page(s).
- No, I do not wish to renew the current contract award.

For informational purposes, when going to our Board for approval of this renewal, if this is not renewed and SBBC goes out for a new ITB please indicate below whether your price/discount would remain the same, be lowered, or increase?

- If this ITB is not renewed, price/discount in the new ITB would stay the same
- If this ITB is not renewed, price/discount in the new ITB would be lower
- If this ITB is not renewed, price/discount in the new ITB would be higher

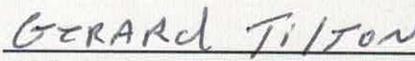
If you indicated that there would be a pricing increase in a new ITB, please indicate the percentage that the price(s) would be increased by in comparison to our current ITB 17-148R - Plumbing Supplies.

Percent of increase: Insert % Number Here

Please sign and date this document in the space provided and return it to my attention no later than 8/28/2019. If you fail to respond by this date, the School District will not consider renewal of your award. The School District will notify you if, and when, your contract is renewed by the School Board. Thank you for your prompt attention to this matter.

Sincerely,

Al Shelton  
Purchasing Agent

<b>VENDOR RESPONSE</b>
 . 8-21-19
Signature/Date - Authorized Representative

Printed Name - Authorized Representative



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Robert W. Runcie  
Superintendent of Schools

8/21/2019

Best Plumbing Specialties

Jimmie Jiampetti

954-658-5497

[jjampetti@bestplumbingonline.com](mailto:jjampetti@bestplumbingonline.com)

3039 Ventrie Court

Myersville MD, 21773

Reference: 17-148R - Plumbing Supplies

Subject: Renewal of Contract

Dear: Jimmie Jiampetti

The above-referenced contract expires on 12/31/2019. In accordance with Special Condition 5 of the ITB, this contract may, by mutual agreement and upon School Board approval, be renewed for an additional year from 1/1/2020 Through 12/31/2020. This letter does not constitute the actual renewal or contract offer.

Please indicate below your willingness to renew this ITB award, which shall be considered by the School District for renewal of your award premised upon your combined agreement to all terms and conditions of the awarded ITB and your agreement to maintain (or reduce) the current awarded price(s)/discount.

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Sincerely,

Al Shelton  
Purchasing Agent

### VENDOR RESPONSE

Ciara M. Dubik 8/23/2019  
Signature/Date - Authorized Representative

Ciara M. Dubik  
Printed Name - Authorized Representative



**THE SCHOOL BOARD OF BROWARD COUNTY, FLORIDA**

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Superintendent of Schools

8/21/2019

Lehman Pipe and Plumbing Supply Inc.

Matt Bliss

305-576-3054

mattb@lehmanpipe.com

230 NW 29th St

Miami, FL 33127

Reference: 17-148R - Plumbing Supplies

Subject: Renewal of Contract

Dear: Matt Bliss

The above-referenced contract expires on 12/31/2019. In accordance with Special Condition 5 of the ITB, this contract may, by mutual agreement and upon School Board approval, be renewed for an additional year from 1/1/2020 Through 12/31/2020. This letter does not constitute the actual renewal or contract offer.

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If you indicated that there would be a pricing increase in a new ITB, please indicate the percentage that the price(s) would be increased by in comparison to our current ITB 17-148R - Plumbing Supplies.

Percent of increase: *Insert % Number Here*

Please sign and date this document in the space provided and return it to my attention no later than 8/28/2019. If you fail to respond by this date, the School District will not consider renewal of your award. The School District will notify you if, and when, your contract is renewed by the School Board. Thank you for your prompt attention to this matter.

Sincerely,

Al Shelton  
Purchasing Agent

<b>VENDOR RESPONSE</b>

_____ Signature/Date - Authorized Representative
<i>Joshua Asseman</i>
_____ Printed Name - Authorized Representative



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## PROCUREMENT & WAREHOUSING SERVICES

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Superintendent of Schools

8/21/2019  
Palm Beach Plumbing Parts Inc.  
Tom Wade  
561-687-3034  
twade@pbplumbingparts.com  
2501 Westgate Ave #1  
Miami Florida 33186

Reference: 17-148R - Plumbing Supplies  
Subject: Renewal of Contract

Dear: Tom Wade

The above-referenced contract expires on 12/31/2019. In accordance with Special Condition 5 of the ITB, this contract may, by mutual agreement and upon School Board approval, be renewed for an additional year from 1/1/2020 Through 12/31/2020. This letter does not constitute the actual renewal or contract offer.

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- If this ITB is not renewed, price/discount in the new ITB would be lower
- If this ITB is not renewed, price/discount in the new ITB would be higher

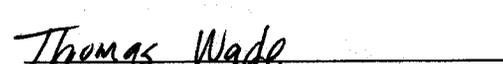
If you indicated that there would be a pricing increase in a new ITB, please indicate the percentage that the price(s) would be increased by in comparison to our current ITB 17-148R - Plumbing Supplies.

Percent of increase: Insert % Number Here

Please sign and date this document in the space provided and return it to my attention no later than 8/28/2019. If you fail to respond by this date, the School District will not consider renewal of your award. The School District will notify you if, and when, your contract is renewed by the School Board. Thank you for your prompt attention to this matter.

Sincerely,

Al Shelton  
Purchasing Agent

<b>VENDOR RESPONSE</b>
 9-5-19
Signature/Date - Authorized Representative

Printed Name - Authorized Representative



THE SCHOOL BOARD OF BROWARD COUNTY, FLORIDA

7720 WEST OAKLAND PARK BOULEVARD, SUITE 323, SUNRISE, FLORIDA 33351 · TEL 754-321-0505 · FAX 754-321-0936

PROCUREMENT & WAREHOUSING SERVICES

MARY CATHERINE COKER, DIRECTOR

www.BrowardSchools.com/PWS

The School Board of Broward County, Florida

Heather P. Brinkworth, Chair  
Donna P. Korn, Vice Chair

Lori Alhadeff  
Robin Bartleman  
Patricia Good  
Laurie Rich Levinson  
Ann Murray  
Dr. Rosalind Osgood  
Nora Rupert

Robert W. Runcie  
Superintendent of Schools

8/21/2019  
Fortiline, Inc.  
Terry J Scheuring  
305-254-3761  
terry.scheuring@fortiline.com  
14202 SW 142nd Ave  
Miami, FL 33186

Reference: 17-148R - Plumbing Supplies  
Subject: Renewal of Contract

Dear: Terry J Scheuring

The above-referenced contract expires on 12/31/2019. In accordance with Special Condition 5 of the ITB, this contract may, by mutual agreement and upon School Board approval, be renewed for an additional year from 1/1/2020 Through 12/31/2020. This letter does not constitute the actual renewal or contract offer.

Please indicate below your willingness to renew this ITB award, which shall be considered by the School District for renewal of your award premised upon your combined agreement to all terms and conditions of the awarded ITB and your agreement to maintain (or reduce) the current awarded price(s)/discount.

- Yes, I offer to renew the current contract award at the current awarded price(s).
- Yes, I offer to renew the current contract award at the lower price(s) contained on the attached page(s).
- No, I do not wish to renew the current contract award.

For informational purposes, when going to our Board for approval of this renewal, if this is not renewed and SBBC goes out for a new ITB please indicate below whether your price/discount would remain the same, be lowered, or increase?

- If this ITB is not renewed, price/discount in the new ITB would stay the same
- If this ITB is not renewed, price/discount in the new ITB would be lower
- If this ITB is not renewed, price/discount in the new ITB would be higher

If you indicated that there would be a pricing increase in a new ITB, please indicate the percentage that the price(s) would be increased by in comparison to our current ITB 17-148R - Plumbing Supplies.

Percent of increase: Insert % Number Here

Please sign and date this document in the space provided and return it to my attention no later than 8/28/2019. If you fail to respond by this date, the School District will not consider renewal of your award. The School District will notify you if, and when, your contract is renewed by the School Board. Thank you for your prompt attention to this matter.

Sincerely,

Al Shelton  
Purchasing Agent

<b>VENDOR RESPONSE</b>	
	8/27/19
Signature/Date - Authorized Representative	
Printed Name - Authorized Representative	



Educating Today's Students to Succeed in Tomorrow's World

## VENDOR EVALUATIONS

### Recommendation for Renewal and Reduction of Spending Authority 17-148R - Plumbing Supplies

---

How do you rate the Apple Specialties for Overall Customer Service?

7  
Responses

★★★★☆  
4.29 Average Rating

How do you rate the Best Plumbing Specialties for Overall Customer Service?

10  
Responses

★★★★☆  
4.10 Average Rating

How do you rate the Lehman Pipe and Plumbing Supply for Overall Customer Service?

9  
Responses

★★★★★  
4.67 Average Rating

How do you rate the Palm Beach Plumbing Parts for Overall Customer Service?

6  
Responses

★★★★☆  
3.67 Average Rating

How do you rate Apple Specialties for Delivery as Scheduled or Promised?

7  
Responses

★★★★☆  
4.14 Average Rating

How do you rate Best Plumbing Specialties for Delivery as Scheduled or Promised?

10  
Responses

★★★★☆  
3.90 Average Rating

How do you rate Lehman Pipe and Plumbing Supply for Delivery as Scheduled or Promised?

10  
Responses

★★★★★  
4.70 Average Rating

How do you rate Palm Beach Plumbing Parts for Delivery as Scheduled or Promised?

6  
Responses

★★★★☆  
3.67 Average Rating

How satisfied are you with Apple Specialties?

Extremely satisfied	1
Very satisfied	4
Somewhat satisfied	2
Not so satisfied	0
Not at all satisfied	0



How satisfied are you with Best Plumbing Specialties?

Extremely satisfied	2
Very satisfied	5
Somewhat satisfied	2
Not so satisfied	0
Not at all satisfied	1



How satisfied are you with Lehman Pipe and Plumbing Supply?

Extremely satisfied	4
Very satisfied	6
Somewhat satisfied	0
Not so satisfied	0
Not at all satisfied	0



How satisfied are you with Palm Beach Plumbing Parts?

Extremely satisfied	0
Very satisfied	2
Somewhat satisfied	2
Not so satisfied	0
Not at all satisfied	0



How do you rate Apple Specialties' product/service in regards to Compliance with Specifications?

7  
Responses



How do you rate Best Plumbing Specialties' product/service in regards to Compliance with Specifications?

10  
Responses



How do you rate Lehman Pipe and Plumbing Supply's product/service in regards to Compliance with Specifications?

10  
Responses



How do you rate Palm Beach Plumbing Parts' product/service in regards to Compliance with Specifications?

4  
Responses



How do you rate Apple Specialties' product/service in regards to Quality as Compared to Similar Products/Services?

7

Responses



4.14 Average Rating

How do you rate Best Plumbing Specialties' product/service in regards to Quality as Compared to Similar Products/Services?

10

Responses



4.00 Average Rating

How do you rate Lehman Pipe and Plumbing Supply's product/service in regards to Quality as Compared to Similar Products/Services?

9

Responses



4.78 Average Rating

How do you rate Palm Beach Plumbing Parts' product/service in regards to Quality as Compared to Similar Products/Services?

5

Responses



4.20 Average Rating



# AGENDA REQUEST FORM

THE SCHOOL BOARD OF BROWARD COUNTY, FLORIDA

ITEM No.:

EE-7.

<b>MEETING DATE</b>	2020-02-04 10:05 - School Board Operational Meeting
<b>AGENDA ITEM</b>	ITEMS
<b>CATEGORY</b>	EE. OFFICE OF STRATEGY & OPERATIONS
<b>DEPARTMENT</b>	Procurement & Warehousing Services

<b>Special Order Request</b>
<input type="radio"/> Yes <input checked="" type="radio"/> No
<b>Time</b>
<b>Open Agenda</b>
<input checked="" type="radio"/> Yes <input type="radio"/> No

**TITLE:**  
 Recommendation for Additional Spending Authority - 17-148R - Plumbing Supplies

**REQUESTED ACTION:**  
 Approve the recommendation for additional spending authority for the above Invitation to Bid (ITB). Contract Term: December 21, 2016 through December 31, 2020, 4 Years; User Department: Physical Plant Operations (PPO); Additional Requested Amount: \$555,000; New Award Amount: \$2,835,000; Vendor(s): Apple Specialties Inc.; Best Plumbing Specialties Inc.; Lehman Pipe and Plumbing Supply Inc.; Palm Beach Plumbing Parts Inc.; Small/Minority/Women Business Enterprise Vendor(s): None.

**SUMMARY EXPLANATION AND BACKGROUND:**  
 The School Board of Broward County, Florida, received five (5) bids in response to ITB 17-148R. This Bid will be utilized mainly by the Stockroom and used by PPO for the purchase of plumbing supplies, parts, fixtures, pipes, tubing, and related material to replace and repair plumbing and sanitary systems. A copy of the ITB documents are available online at: [http://www.broward.k12.fl.us/supply/agenda/17-148R\\_ITB\\_PlumbingSupplies.pdf](http://www.broward.k12.fl.us/supply/agenda/17-148R_ITB_PlumbingSupplies.pdf)

**SCHOOL BOARD GOALS:**  
 Goal 1: High Quality Instruction     Goal 2: Safe & Supportive Environment     Goal 3: Effective Communication

**FINANCIAL IMPACT:**  
 The estimated financial impact to the District will be \$555,000. The funding source will come from PPO's operating budget. The contract award amount was for \$2,280,000. The request is to increase the spending authority by \$555,000, bringing the new contract value to \$2,835,000. The financial impact amount represents an estimated contract value; however, the amount authorized will not exceed the contract award amount.

**EXHIBITS: (List)**  
 (1) Executive Summary (2) Financial Analysis Worksheets-2 (3) Original Executed Documents (4) Recommendation Tabulation 12-20-2016

**BOARD ACTION:**  
APPROVED  
 (For Official School Board Records Office Only)

<b>SOURCE OF ADDITIONAL INFORMATION:</b>	
Name: Sam Bays	Phone: 754-321-4600
Name: Mary C. Coker	Phone: 754-321-0501

**THE SCHOOL BOARD OF BROWARD COUNTY, FLORIDA**  
 Senior Leader & Title

Maurice L. Woods - Chief Strategy & Operations Officer

Signature  

*Maurice Woods*  
 1/27/2020, 3:36:39 PM

Approved In Open Board Meeting On:

FEB 04 2020

By:

School Board Chair

## EXECUTIVE SUMMARY

### Recommendation for Additional Spending Authority 17-148R – Plumbing Supplies

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#### Introduction

##### Responsible: Procurement & Warehousing Services (PWS)

This request is to approve additional spending authority for Invitation to Bid (ITB) 17-148R – Plumbing Supplies. ITB 17-148R was approved by the School Board on December 20, 2016, as part of Agenda Item EE-6 for a term of three (3) years from December 21, 2016 through December 31, 2019, with an authorized spending authority of \$2,500,000. The first renewal and a reduction of Spending Authority \$220,000, bringing the spending authority to \$2,280,000, was approved at the School Board Operational Meeting on October 2, 2019.

The additional spending authority being requested is \$555,000. The new spending authority will be \$2,835,000.

#### Goods/Services Description

##### Responsible: Physical Plant Operations (PPO)

This catalog discount bid enables the stockroom to have a ready source to purchase plumbing supplies, parts, fixtures, pipes, tubing, and related items at firm price discounts in support of the Physical Plant Operations (PPO) staff. This Bid enables PPO staff to have the supplies, parts, and fixtures needed in order to repair and maintain, in continuously good working order, all plumbing and mechanical systems throughout the District.

#### Procurement Method

##### Responsible: PWS

ITB 17-148R was approved on December 20, 2016, with an initial three (3) year contract, through December 31, 2019, with an option for two (2) additional one (1) year renewal periods. The recommended vendors include Apple Specialties Inc., Best Plumbing Specialties, Inc., Fortiline, Inc., Lehman Pipe, Plumbing Supply, Inc., and Palm Beach Plumbing Parts, Inc. The first renewal and a reduction of Spending Authority of \$220,000, bringing the spending authority to \$2,280,000, was approved at the School Board Operational Meeting of October 2, 2019.

#### Financial Impact

##### Responsible: PWS and PPO

The District is requesting an additional \$555,000 to cover the remaining months of the term, as demonstrated in the breakdown below:

Average monthly expenditure		\$ 57,843
Number of months left in current contract	x	12
Forecasted spending	=	\$694,116
(-) Unused authorized spending		\$139,816
Additional spending authority for current term		\$554,300
<b>Recommended additional spending authority (rounded)</b>		<b>\$555,000</b>

**Recommendation for Additional Spending Authority**  
**17-148R - Plumbing Supplies**  
**February 4, 2020 Board Agenda**  
**Page 2**

**Financial Impact Table:**

Action	Date	Term (years)	Amount
Original spending authority request	12/21/2016	3	\$2,500,000
1 <sup>st</sup> renewal + spending authority reduction	10/2/2019	1	\$(220,000)
Additional spending authority	2/4/2020		\$555,000
New total contract amount		4	\$2,835,000

PWS had a technical issue with one (1) of the reports, which provided incorrect figures for ITB 17-148R spending when the item was prepared for its first renewal at October 2, 2019, School Board Operational Meeting (See Attached). Instead of requesting a reduction in the spending authority when the item was presented, the additional spending authority of \$375,000 should have been requested to cover the remaining period, including the renewal period. PWS continues to audit all District active contracts to ensure no other contract was affected.

The financial impact amount represents an estimated contract value; however, the amount authorized will not exceed the estimated contract award amount.