

EXECUTIVE SUMMARY

Recommendation to Add New Vendors FY20-016-2 – Audiovisual Equipment Installation, Products & Computer Peripherals (Catalog)

Introduction

Responsible: Procurement & Warehousing Services (PWS)

This request is to approve the recommendation to award additional vendors to Invitation to Bid (ITB) FY20-016-2 – Audiovisual Equipment Installation, Products & Computer Peripherals (Catalog). The contract term is three (3) years starting January 1, 2020 through December 31, 2022, with an option for two (2) additional one (1) year renewal periods. The School Board approved ITB FY20-016 on December 10, 2019, as item EE-17 with \$8,200,000 spending authority.

No additional spending authority is being requested.

Goods/Services Description

Responsible: Information Technology (IT) and Physical Plant Operations (PPO)

Rebidding ITB FY-016-2 allows The School Board of Broward County, Florida (SBBC), to add vendors to the already awarded pool of vendors to provide audiovisual products and/or installation. This Bid was re-released to add scoreboard and master clock vendors to this Bid, as the previous bids utilized for these products and services, 15-056C – Intercom, Master Clock, Scoreboard and Sound System Service, Equipment, Parts, and Accessories was not renewed because Physical Plant Operations (PPO) and Information Technology (IT) determined that this Bid addresses all needs.

Procurement Method

Responsible: PWS

The solicitation ran from February 26, 2020 through March 4, 2020. There were seven hundred five (705) vendors notified, forty-two (42) vendors downloaded the ITB, and twenty-five (25) bids were received before bid opening. This Bid contains two (2) groups. Group 1 is the installation services, and Group 2 is audiovisual products and computer peripherals. The bid shall be awarded by group to all responsive and responsible bidders, meeting all specifications, terms, and conditions.

The addition of fifteen (15) vendors will increase the pool to thirty-seven (37) and includes vendors that will meet the PPO and IT Departments' needs. SBBC reserves the right to increase the pool of qualified companies to allow the addition of new vendors.

Additional Vendors:

1. Advanced Document Solutions, Inc.
2. AGC Electric Inc.**
3. ASC-Automated Systems Consulting, Inc.**
4. Audio Video Systems, Inc.**
5. Daktronics, Inc.
6. GovConnection, Inc. d/b/a Connection Public Sector Solutions
7. Innuvo, Inc.**
8. JLS Security, LLC**
9. MDT Technologies, Inc.**

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10. NDR Corporation
11. Office Depot, Inc.
12. Presidio Networked Solutions LLC
13. Pyramid School Products
14. School Specialty, Inc.
15. Sharp Electronics

**** *Small/Minority/Women Business Enterprise Vendor***

The Affirmative Procurement Initiatives recommended by the Supplier Diversity and Outreach Program for this Bid for Group 1 is a mandatory Small Business Enterprise Subcontracting Goal of eight (8) percent, and Group 2 is Voluntary Small/Minority/Women Business Enterprise (S/M/WBE) Distributorship Development Program.

Six (6) new S/M/WBE vendors are being added, bringing the total to thirteen (13) bids S/M/WBE vendors. In addition, the following S/W/MBE vendors were named as subcontractors:

- Daktronics, Inc (prime):
 - High-End Audio Visual, Inc.

Financial Impact

Responsible: PWS, IT and PPO

No additional spending authority is being requested.