

## EXECUTIVE SUMMARY

### Recommendation of \$500,000 or Greater FY21-008 – Healthcare Services

---

#### **Introduction**

##### **Responsible: Procurement & Warehousing Services (PWS)**

This request is to approve the recommendation to award Request for Proposal (RFP) FY21-008 – Healthcare Services for a period of three (3) years from July 1, 2020 through June 30, 2023, with two (2) one (1) year renewal options. This RFP will replace the current RFP 18-002V – Healthcare Services that will expire on June 30, 2020. This RFP will provide school healthcare services to eligible students in accordance with the School Health Services Act, Florida Statute 381.0056, and the Individuals with Disabilities Act (IDEA).

Due to the COVID-19, the spending authority being requested is \$4,200,000, and covers the estimated amount projected for the first twelve (12) months; therefore, additional spending authority to cover the remaining term of the ITB will be requested in a future date.

#### **Goods/Services Description**

##### **Responsible: Coordinated Student Health Services (CSHS)**

The awarded vendors, under this RFP, shall provide Registered Nurses (RNs), Licensed Practical Nurses (LPNs), Respiratory Therapists (RTs) and non-licensed assistive healthcare personnel (e.g., medical assistants, certified healthcare assistants, personal care technicians, health support technicians) to The School Board of Broward County Florida (SBBC), students with special needs. Student Individual Educational Plans (IEPs) or 504 Plans reflect these services as necessary. Healthcare services provided to eligible students (e.g., physically impaired, cognitively impaired, autism spectrum disorder, diabetics, etc.) who have a wide range of diagnosed medical conditions. Schools do use the services of this contract if a student will be attending a field trip or other type of event that requires a nurse to attend to the student.

The duties of the healthcare staff shall include but not limited to:

- a) Care for students with chronic health conditions (i.e., Diabetes, Asthma, Hypersensitive – Allergies, Epilepsy, etc.)
- b) Administering medication
- c) AED/CPR/First Aid
- d) Administration of emergency medication (i.e., Epi-Pen, Glucagon, Diastat, etc.)
- e) Nebulizer treatments
- f) Catheterization
- g) Changing dressings
- h) G-Tube feeding
- i) Tracheotomy care
- j) Suctioning
- k) Caring for ventilator-dependent children
- l) Administration of Oxygen
- m) Development of Individual Student Health Care Plans and Emergency Plans
- n) Meet state requirements of the School Health Plan

**DATA Points for Chronic Health Conditions**  
**Number of Students with Chronic Health Conditions**  
**Reference Florida Department of Health School Health Annual Report**

2017-2018 – 61,888  
2018-2019 – 68,996  
2019-2020 – 85,673

**DATA Points for Students with Diabetes**

2017-2018 – 271  
2018-2019 – 550  
2019-2020 – 536

**DATA Points for Medical Fragile Program**

2017-2018 – 92  
2018-2019 – 134  
2019-2020 - 178

**COVID-19 Plan**

Coordinated Student Health Services has provided an additional layer of support to Broward County Public Schools (BCPS) with the objective of supporting students, staff, and community in health and wellness during this transition to online learning.

- Contact families via telephone/ Microsoft Teams to provide an assessment of health needs.
- Provide case management with continuity of care, follow up of medication/ treatments, and physician orders.
- Collaboration with Social workers and ESE specialists to provide TDLP for ESE students 1:1 and chronic health students.
- Create Temporary Distance Learning Plans.
- Participate in virtual 504 and IEP meetings.
- Provide health care resources such as free clinics and health care providers for access to healthcare.
- Participate in various meetings and trainings to continue care to students via telephone during virtual school.
- Nurses are available via telephone daily to assist principals, school staff, students, parents/guardians, and community partners within their schools and community.
- Organized and are maintaining BCPS COVID-19 Call Center.
- Collaborate with FDOH-Broward, FDOH-FL, and CDC for daily guidelines.
- Liaison between BCPS and FDOH-Broward
- Community Liaison Resource for BCPS students, parents, staff, and community with Broward Health and Memorial Healthcare Systems.

**Recommendation of \$500,000 or Greater**  
**FY21-008 – Healthcare Services**  
**June 23, 2020 Board Agenda**  
**Page 3**

**Procurement Method**  
**Responsible: PWS**

The procurement method chosen is through a competitive solicitation, which is required by Purchasing Policy 3320, Part II, Rule D, and Florida Administrative Code 6A-1.012(7).

Procurement & Warehousing Services (PWS) procured this same service approximately three (3) years ago under 18-002V. A new RFP FY20-008 was released for these services on December 6, 2019, to replace RFP 18-002V, on July 1, 2020.

This solicitation was released on December 6, 2019, through Demandstar, and proposals were opened on January 23, 2020, where one hundred and four (104) vendors were notified, thirty-two (32) vendors downloaded the solicitation. Eight (8) proposals were received from the following Proposers:

- 1) Broward Children’s Center, Inc.
- 2) Creative Solutions Companion Care Services (**Prime MBE-AA**)
- 3) EDU Healthcare
- 4) Execu-Search Group / ES Healthcare
- 5) CR & RA Investments, Inc. d/b/a Integrity Health Services
- 6) Sierra Lifecare, Inc.
- 7) Speech Rehab Services, LLC (**Prime WBE**)
- 8) Trinity Healthcare Services, LLC
- (\* **Certified Prime Minority/Women Business Enterprise Vendor(s)**)

The evaluation meeting was held on February 19, 2020, and the committee members consisted of:

- 1) Gail Adams – Clinical Nursing Supervisor – Coordinated Student Health Services
- 2) Marcia Bynoe – Director - Coordinated Student Health Services
- 3) Lisa Ann Clarke – Supervisor/Administrator, School Medicaid
- 4) Deneen Gorassini – Coordinator I, Medicaid/504
- 5) Michelle Jacovino – Clinical Nursing Supervisor - Coordinated Student Health Services
- 6) Sheila O’Neal-Brown – Clinical Nursing Supervisor - Coordinated Student Health Services

In accordance with Section 5.0, evaluation of proposals and the Evaluation Committee, it is recommended that the following listed Proposers be recommended for approval by the School Board for Healthcare Services. To be considered qualified for an award, the minimum score of seventy (70) points or higher is required.

- 1) Broward Children’s Center, Inc.
- 2) Creative Solutions Companion Care Services, LLC d/b/a Creative Solutions in Home Health
- 3) CR & RA Investments, Inc. d/b/a Integrity Health Services
- 4) Sierra Lifecare, Inc.
- 5) Speech Rehab Services, LLC
- 6) Trinity Healthcare Services, LLC

The Affirmative Procurement Initiative recommended by the Supplier Diversity and Outreach Program for this RFP was Small Business Enterprise Evaluation Preference for Prime Bidders (All certified Small/Minority/Women Business Enterprises are considered SBEs)

**Financial Impact**

**Responsible: PWS & CSHC**

Due to the COVID-19, the spending authority being requested is \$4,200,000, and covers the estimated amount projected for the first twelve (12) months; therefore, additional spending authority to cover the remaining term of the ITB will be requested in a future date.

The total spending authority estimated for the contract period is \$4,200,000, as calculated below:

Projected Avenue Monthly Expenditures	\$ 348,858
Number of Months	36
Estimated forecasted spend	\$12,558,879
Estimated forecasted spend for twelve (12) months	\$ 4,186,333
<b><u>Total Forecasted Spend (rounded)</u></b>	<b><u>\$ 4,200,000</u></b>

The funding source will come from funds already included in various schools, departments, or center's budgets and from the IDEA grant. The amount requested was based on historical data and the District's forecasted services to satisfy the new school fiscal year. The financial impact amount represents an estimated contract value; however, the amount authorized will not exceed the estimated contract award amount.