



ITB #:	<u>FY21-038</u>	Tentative Board Meeting Date*:	<u>JUNE 2020</u>
ITB Title:	<u>DNS & DHCP System Upgrade</u>	# Notified:	<u>355</u> # Downloaded: <u>9</u>
		# of Responses Rec'd:	<u>2</u> # of "No Bids": <u>0</u>
For:	<u>Information Technology</u>	ITB Opening Date:	<u>APRIL 23, 2020</u>
	(School/Department)		
Fund:	<u>Operating Budget</u>	Advertised Date:	<u>MARCH 25, 2020</u>

POSTING OF ITB RECOMMENDATION/TABULATION: ITB Recommendations and Tabulations will be posted in the Procurement & Warehousing Services and www.Demandstar.com on **APRIL 29, 2020 by 3:00 pm** and will remain posted for 72 hours. Any person who is adversely affected by the decision or intended decision shall file a notice of protest, in writing, within 72 hours after the posting of the notice of decision or intended decision. The formal written protest shall be filed within ten (10) days after the date the notice of protest is filed. Failure to file a notice of protest or failure to file a formal written protest shall constitute a waiver of proceedings under this chapter. Section 120.57(3)(b), Florida Statutes, states that "The formal written protest shall state with particularity the facts and law upon which the protest is based." Saturdays, Sundays, state holidays and days during which the District is closed shall be excluded in the computation of the 72-hour time period provided. Filings shall be at the office of the Director of Procurement & Warehousing Services, 7720 West Oakland Park Boulevard, Suite 323, Sunrise, Florida 33351. Any person who files an action protesting an intended decision shall post with the School Board, at the time of filing the formal written protest, a bond, payable to The School Board of Broward County, Florida, (SBBC), in an amount equal to one percent (1%) of the estimated value of the contract. Failure to post the bond required by SBBC Policy 3320, Part VIII, Purchasing Policies, Section N, within the time allowed for filing a bond shall constitute a waiver of the right to protest.

(* The Cone of Silence, as stated in the ITB / RFP / RFQ / HARD BID, is in effect until it is approved by SBBC. The Board meeting date stated above is tentative. Confirm with the Purchasing Agent of record for the actual date the Cone of Silence has concluded.

RECOMMENDATION TABULATION

IN ORDER TO MEET THE NEEDS OF SBBC, THIS BID SHALL BE AWARDED BY GROUP TO THE LOWEST PRICED, RESPONSIVE AND RESPONSIBLE BIDDERS MEETING ALL SPECIFICATIONS, TERMS AND CONDITIONS.

<u>VENDOR NAME(S)</u>	<u>GROUP(S)</u>
CHAMPION SOLUTIONS GROUP	GROUP 1
CHAMPION SOLUTIONS GROUP	GROUP 2

GROUP 1 IS SELECTED OVER GROUP 2 AS THE OPTION TO RECOMMEND FOR AWARD TO THE BOARD.

CONTRACT PERIOD: COMMENCING JULY 1, 2020 OR UPON BOARD APPROVAL, WHICHEVER IS LATER, CONTINUING THREE (3) YEARS WITH AN OPTION FOR TWO (2) ADDITIONAL ONE (1) YEAR RENEWAL PERIODS.

By:  Date: April 29, 2020
(Purchasing Agent)

The School Board of Broward County, Florida, prohibits any policy or procedure which results in discrimination on the basis of age, color, disability, gender expression, national origin, marital status, race, religion, sex or sexual orientation. Individuals who wish to file a discrimination complaint, may call the Executive Director, Benefits & EEO Compliance at 754-321-2150 or Teletype Machine (TTY) at 754-321-2158.

Individuals with disabilities requesting accommodations under the Americans with Disabilities Act (ADA) may call the Equal Educational Opportunities (EEO) at 754-321-2150 or Teletype Machine (TTY) at 754-321-2158.



TABULATION SUMMARY SHEET

Bid Number:	FY21-038
Title of Bid:	DNS & DHCP System Upgrade
Purchasing Agent Name:	Harmoni Clealand
S/M/WBE Evaluator:	Anne-Marie Richards
Bid Opening Date:	April 23, 2020

Group 1	Bidder's Name	Total Price	Award	Group 1
	Champion Solutions Group	\$2,206,377.81	✓	
	JDL Technologies, Inc.	\$2,574,776.96		

Group 2	Bidder's Name	Total Price	Award	Group 2
	Champion Solutions Group	\$2,553,666.83		
	JDL Technologies, Inc.	\$3,217,147.72		

Legend:
Recommended for Award

PRICE DETAILS

Bid #	FY21-038
Title of Bid:	DNS & DHCP System Upgrade

Product	Qty	List	SBBC Price	Ext SBBC Price	Discount off List	List	SBBC Price	Ext SBBC Price	Discount off List
		Champion Solutions Group				JDL Technologies, Inc.			
Group 1									
TE-825-SWBSUB-NS1GD-4-3	1	\$9,413.73	\$6,555.99	\$6,555.99	30%	\$9,413.73	\$8,265.72	\$8,265.72	12%
TE-2225-SWBSUB-NS1GD-4-3	4	\$58,528.90	\$40,761.20	\$163,044.81	30%	\$58,528.90	\$51,391.23	\$205,564.92	12%
TE-2225-SWBSUB-NS1GD-4-3	4	\$58,528.90	\$40,761.20	\$163,044.81	30%	\$58,528.90	\$51,391.23	\$205,564.92	12%
IB-SUB-THREAT-ESNTL-TE-2225-3	4	\$65,430.09	\$45,567.38	\$182,269.52	30%	\$65,430.09	\$57,450.80	\$229,803.20	12%
TE-1415-SWBSUB-NS1GD-4-3	2	\$20,284.21	\$14,126.50	\$28,253.00	30%	\$20,284.21	\$17,810.52	\$35,621.04	12%
TE-4015-SWBSUB-NS1GD-4-3	3	\$130,137.57	\$90,631.52	\$271,894.57	30%	\$130,137.57	\$114,267.13	\$342,801.39	12%
ND-2205-SWBSUB-NIGD-4-3	1	\$73,492.30	\$51,182.14	\$51,182.14	30%	\$73,492.30	\$64,529.83	\$64,529.83	12%
TR-SWBSUB-5005-ACTIVATION	1	\$0.01	\$0.00	\$0.00	100%	\$0.00	\$0.00	\$0.00	
TR-SWTL-5GB-4-3	1	\$37,716.57	\$26,266.89	\$26,266.89	30%	\$37,716.57	\$33,116.99	\$33,116.99	12%
IB-SVC-PS-BUNDLE-DAILY	5	\$2,845.00	\$2,702.75	\$13,513.75	5%	\$2,845.00	\$2,554.69	\$12,773.45	10%
IB-SVC-PS-DAILY	5	\$2,595.00	\$2,465.25	\$12,326.25	5%	\$2,595.00	\$2,330.20	\$11,651.00	10%
IB-SVC-PS-PRJMGMT	2	\$2,295.00	\$2,180.25	\$4,360.50	5%	\$2,295.00	\$2,060.82	\$4,121.64	10%
IB-SVC-PS-CUSTOM-FFP	1	\$36,847.00	\$35,004.65	\$35,004.65	5%	\$36,847.00	\$33,087.10	\$33,087.10	10%
IB-TECH-ACCT-MGR-PLUS	3	\$110,000.00	\$104,500.00	\$313,500.00	5%	\$110,000.00	\$98,775.51	\$296,326.53	10%
IB-EDU-TRN-CRDT	100	\$90.00	\$85.50	\$8,550.00	5%	\$90.00	\$80.82	\$8,082.00	10%
Subtotal Years 1-3		\$1,279,766.89				\$1,491,309.73			
TE-825-SWBSUB-NS1GD-4	1	\$4,640.62	\$2,571.52	\$2,571.52	45%	\$3,294.81	\$2,893.00	\$2,893.00	12%
TE-2225-SWBSUB-NS1GD-4	4	\$28,852.58	\$15,988.10	\$63,952.42	45%	\$20,485.12	\$17,986.93	\$71,947.72	12%
TE-2225-SWBSUB-NS1GD-4	4	\$28,852.58	\$15,988.10	\$63,952.42	45%	\$20,485.12	\$17,986.93	\$71,947.72	12%
IB-SUB-THREAT-ESNTL-TE-2225	4	\$32,254.62	\$17,873.28	\$71,493.11	45%	\$22,900.53	\$20,107.78	\$80,431.12	12%
TE-1415-SWBSUB-NS1GD-4	2	\$9,999.36	\$5,540.95	\$11,081.91	45%	\$7,099.47	\$6,233.68	\$12,467.36	12%
TE-4015-SWBSUB-NS1GD-4	3	\$64,153.00	\$35,549.16	\$106,647.48	45%	\$45,548.15	\$39,993.50	\$119,980.49	12%
ND-2205-SWBSUB-NIGD-4	1	\$36,228.98	\$20,075.60	\$20,075.60	45%	\$25,722.31	\$22,585.44	\$22,585.44	12%
TR-SWBSUB-5005-ACTIVATION	1	\$0.01	\$0.00	\$0.00	100%	\$0.00	\$0.00	\$0.00	
TR-SWTL-5GB-4	1	\$18,592.87	\$10,302.88	\$10,302.88	45%	\$13,200.80	\$11,590.95	\$11,590.95	12%
IB-TECH-ACCT-MGR-PLUS	1	\$110,000.00	\$104,500.00	\$104,500.00	5%	\$146,410.00	\$131,470.20	\$131,470.20	10%
Subtotal Year 4		\$454,577.33				\$525,314.01			
TE-825-SWBSUB-NS1GD-4	1	\$5,104.69	\$2,699.74	\$2,699.74	47%	\$3,459.55	\$3,037.65	\$3,037.65	12%
TE-2225-SWBSUB-NS1GD-4	4	\$31,737.84	\$16,785.34	\$67,141.34	47%	\$21,509.37	\$18,886.28	\$75,545.11	12%
TE-2225-SWBSUB-NS1GD-4	4	\$31,737.84	\$16,785.34	\$67,141.34	47%	\$21,509.37	\$18,886.28	\$75,545.11	12%
IB-SUB-THREAT-ESNTL-TE-2225	4	\$35,480.08	\$18,764.51	\$75,058.04	47%	\$24,045.56	\$21,113.17	\$84,452.68	12%
TE-1415-SWBSUB-NS1GD-4	2	\$10,999.30	\$5,817.25	\$11,634.50	47%	\$7,454.45	\$6,545.37	\$13,090.73	12%
TE-4015-SWBSUB-NS1GD-4	3	\$70,568.30	\$37,321.78	\$111,965.35	47%	\$47,825.56	\$41,993.17	\$125,979.51	12%
ND-2205-SWBSUB-NIGD-4	1	\$39,851.88	\$21,076.65	\$21,076.65	47%	\$27,008.42	\$23,714.71	\$23,714.71	12%
TR-SWBSUB-5005-ACTIVATION	1	\$0.01	\$0.00	\$0.00	100%	\$0.00	\$0.00	\$0.00	
TR-SWTL-5GB-4	1	\$20,452.16	\$10,816.63	\$10,816.63	47%	\$13,860.84	\$12,170.49	\$12,170.49	12%
IB-TECH-ACCT-MGR-PLUS	1	\$110,000.00	\$104,500.00	\$104,500.00	5%	\$161,051.00	\$144,617.22	\$144,617.22	10%
Subtotal Year 5		\$472,033.59				\$558,153.22			
GROUP 1 TOTAL		\$2,206,377.81				\$2,574,776.96			
Group 2									
TE-825-SWBSUB-NS1GD-4	1	\$3,486.57	\$2,304.00	\$2,304.00	34%	\$3,486.57	\$3,061.38	\$3,061.38	12%
TE-2225-SWBSUB-NS1GD-4	4	\$21,677.37	\$14,323.00	\$57,292.00	34%	\$21,677.37	\$19,033.79	\$76,135.16	12%
TE-2225-SWBSUB-NS1GD-4	4	\$21,677.37	\$14,323.00	\$57,292.00	34%	\$21,677.37	\$19,033.79	\$76,135.16	12%
IB-SUB-THREAT-ESNTL-TE-2225	4	\$24,233.37	\$16,011.00	\$64,044.00	34%	\$24,233.37	\$21,278.09	\$85,112.36	12%
TE-1415-SWBSUB-NS1GD-4	2	\$7,512.67	\$4,964.00	\$9,928.00	34%	\$7,512.67	\$6,596.49	\$13,192.98	12%
TE-4015-SWBSUB-NS1GD-4	3	\$48,199.10	\$31,845.00	\$95,535.00	34%	\$48,199.10	\$42,321.16	\$126,963.48	12%
ND-2205-SWBSUB-NIGD-4	1	\$27,219.37	\$17,985.00	\$17,985.00	34%	\$27,219.37	\$23,899.94	\$23,899.94	12%
TR-SWBSUB-5005-ACTIVATION	1	\$0.01	\$0.00	\$0.00	100%	\$0.00	\$0.00	\$0.00	
TR-SWTL-5GB-4	1	\$13,969.10	\$9,230.00	\$9,230.00	34%	\$13,969.10	\$12,265.55	\$12,265.55	12%
IB-SVC-PS-BUNDLE-DAILY	5	\$2,845.00	\$2,702.75	\$13,513.75	5%	\$2,845.00	\$2,554.69	\$12,773.45	10%
IB-SVC-PS-DAILY	5	\$2,595.00	\$2,465.25	\$12,326.25	5%	\$2,595.00	\$2,330.20	\$11,651.00	10%
IB-SVC-PS-PRJMGMT	2	\$2,295.00	\$2,180.25	\$4,360.50	5%	\$2,295.00	\$2,060.82	\$4,121.64	10%
IB-SVC-PS-CUSTOM-FFP	1	\$36,847.00	\$35,004.65	\$35,004.65	5%	\$36,847.00	\$33,087.10	\$33,087.10	10%
IB-TECH-ACCT-MGR-PLUS	1	\$110,000.00	\$104,500.00	\$104,500.00	5%	\$110,000.00	\$98,775.51	\$98,775.51	10%
IB-EDU-TRN-CRDT	100	\$90.00	\$85.50	\$8,550.00	5%	\$90.00	\$80.82	\$8,082.00	10%
Subtotal Year 1		\$491,865.15				\$585,256.71			
TE-825-SWBSUB-NS1GD-4	1	\$3,835.23	\$2,559.59	\$2,559.59	33%	\$3,835.23	\$3,367.52	\$3,367.52	12%
TE-2225-SWBSUB-NS1GD-4	4	\$23,845.11	\$15,913.94	\$63,655.77	33%	\$23,845.11	\$20,937.17	\$83,748.68	12%
TE-2225-SWBSUB-NS1GD-4	4	\$23,845.11	\$15,913.94	\$63,655.77	33%	\$23,845.11	\$20,937.17	\$83,748.68	12%
IB-SUB-THREAT-ESNTL-TE-2225	4	\$26,656.71	\$17,790.37	\$71,161.48	33%	\$26,656.71	\$23,405.90	\$93,623.60	12%
TE-1415-SWBSUB-NS1GD-4	2	\$8,263.94	\$5,515.25	\$11,030.50	33%	\$8,263.94	\$7,256.14	\$14,512.28	12%
TE-4015-SWBSUB-NS1GD-4	3	\$53,019.01	\$35,384.26	\$106,152.78	33%	\$53,019.01	\$46,553.28	\$139,659.83	12%
ND-2205-SWBSUB-NIGD-4	1	\$29,941.31	\$19,982.47	\$19,982.47	33%	\$29,941.31	\$26,289.93	\$26,289.93	12%

TR-SWBSUB-5005-ACTIVATION	1	\$0.01	\$0.00	\$0.00	100%	\$0.00	\$0.00	\$0.00	
TR-SWTL-5GB-4	1	\$15,366.01	\$10,255.09	\$10,255.09	33%	\$15,366.01	\$13,492.11	\$13,492.11	12%
IB-TECH-ACCT-MGR-PLUS	1	\$110,000.00	\$104,500.00	\$104,500.00	5%	\$121,000.00	\$108,653.06	\$108,653.06	10%
Subtotal Year 2				\$452,953.45				\$567,095.67	
TE-825-SWBSUB-NS1GD-4	1	\$4,218.75	\$2,843.99	\$2,843.99	33%	\$4,218.75	\$3,704.27	\$3,704.27	12%
TE-2225-SWBSUB-NS1GD-4	4	\$26,229.62	\$17,682.16	\$70,728.63	33%	\$26,229.62	\$23,030.89	\$92,123.54	12%
TE-2225-SWBSUB-NS1GD-4	4	\$26,229.62	\$17,682.16	\$70,728.63	33%	\$26,229.62	\$23,030.89	\$92,123.54	12%
IB-SUB-THREAT-ESNTL-TE-2225	4	\$29,322.38	\$19,767.08	\$79,068.31	33%	\$29,322.38	\$25,746.49	\$102,985.96	12%
TE-1415-SWBSUB-NS1GD-4	2	\$9,090.33	\$6,128.06	\$12,256.11	33%	\$9,090.33	\$7,981.75	\$15,963.51	12%
TE-4015-SWBSUB-NS1GD-4	3	\$58,320.91	\$39,315.84	\$117,947.53	33%	\$58,320.91	\$51,208.60	\$153,625.81	12%
ND-2205-SWBSUB-NIGD-4	1	\$32,935.44	\$22,202.75	\$22,202.75	33%	\$32,935.44	\$28,918.93	\$28,918.93	12%
TR-SWBSUB-5005-ACTIVATION	1	\$0.01	\$0.00	\$0.00	100%	\$0.00	\$0.00	\$0.00	
TR-SWTL-5GB-4	1	\$16,902.61	\$11,394.55	\$11,394.55	33%	\$16,902.61	\$14,841.32	\$14,841.32	12%
IB-TECH-ACCT-MGR-PLUS	1	\$110,000.00	\$104,500.00	\$104,500.00	5%	\$133,100.00	\$119,518.37	\$119,518.37	10%
Subtotal Year 3				\$491,670.50				\$623,805.24	
TE-825-SWBSUB-NS1GD-4	1	\$4,640.62	\$3,159.99	\$3,159.99	32%	\$4,640.62	\$4,074.70	\$4,074.70	12%
TE-2225-SWBSUB-NS1GD-4	4	\$28,852.58	\$19,646.84	\$78,587.37	32%	\$28,852.58	\$25,333.97	\$101,335.90	12%
TE-2225-SWBSUB-NS1GD-4	4	\$28,852.58	\$19,646.84	\$78,587.37	32%	\$28,852.58	\$25,333.97	\$101,335.90	12%
IB-SUB-THREAT-ESNTL-TE-2225	4	\$32,254.62	\$21,963.42	\$87,853.68	32%	\$32,254.62	\$28,321.14	\$113,284.55	12%
TE-1415-SWBSUB-NS1GD-4	2	\$9,999.36	\$6,808.95	\$13,617.90	32%	\$9,999.36	\$8,779.93	\$17,559.86	12%
TE-4015-SWBSUB-NS1GD-4	3	\$64,153.00	\$43,684.27	\$131,052.81	32%	\$64,153.00	\$56,329.46	\$168,988.39	12%
ND-2205-SWBSUB-NIGD-4	1	\$36,228.98	\$24,669.72	\$24,669.72	32%	\$36,228.98	\$31,810.82	\$31,810.82	12%
TR-SWBSUB-5005-ACTIVATION	1	\$0.01	\$0.00	\$0.00	100%	\$0.00	\$0.00	\$0.00	
TR-SWTL-5GB-4	1	\$18,592.87	\$12,660.61	\$12,660.61	32%	\$18,592.87	\$16,325.45	\$16,325.45	12%
IB-TECH-ACCT-MGR-PLUS	1	\$110,000.00	\$104,500.00	\$104,500.00	5%	\$146,410.00	\$131,470.20	\$131,470.20	10%
Subtotal Year 4				\$534,689.45				\$686,185.76	
TE-825-SWBSUB-NS1GD-4	1	\$5,104.69	\$3,511.10	\$3,511.10	31%	\$5,104.69	\$4,482.17	\$4,482.17	12%
TE-2225-SWBSUB-NS1GD-4	4	\$31,737.84	\$21,829.82	\$87,319.30	31%	\$31,737.84	\$27,867.37	\$111,469.49	12%
TE-2225-SWBSUB-NS1GD-4	4	\$31,737.84	\$21,829.82	\$87,319.30	31%	\$31,737.84	\$27,867.37	\$111,469.49	12%
IB-SUB-THREAT-ESNTL-TE-2225	4	\$35,480.08	\$24,403.80	\$97,615.20	31%	\$35,480.08	\$31,153.25	\$124,613.01	12%
TE-1415-SWBSUB-NS1GD-4	2	\$10,999.30	\$7,565.50	\$15,131.01	31%	\$10,999.30	\$9,657.92	\$19,315.84	12%
TE-4015-SWBSUB-NS1GD-4	3	\$70,568.30	\$48,538.08	\$145,614.24	31%	\$70,568.30	\$61,962.41	\$185,887.23	12%
ND-2205-SWBSUB-NIGD-4	1	\$39,851.88	\$27,410.80	\$27,410.80	31%	\$39,851.88	\$34,991.90	\$34,991.90	12%
TR-SWBSUB-5005-ACTIVATION	1	\$0.01	\$0.00	\$0.00	100%	\$0.00	\$0.00	\$0.00	
TR-SWTL-5GB-4	1	\$20,452.16	\$14,067.34	\$14,067.34	31%	\$20,452.16	\$17,957.99	\$17,957.99	12%
IB-TECH-ACCT-MGR-PLUS	1	\$110,000.00	\$104,500.00	\$104,500.00	5%	\$161,051.00	\$144,617.22	\$144,617.22	10%
Subtotal Year 5				\$582,488.27				\$754,804.34	
GROUP 2 TOTAL				\$2,553,666.83	34%			\$3,217,147.72	12%