

EXECUTIVE SUMMARY

Piggyback Recommendation of \$500,000 or Greater FY21-114 – Elevators, Escalators, and Moving Walks With Related Equipment, Services, Accessories, and Supplies

Introduction

Responsible: Procurement & Warehousing Services (PWS)

Approve the recommendation to make a piggyback award to the vendor(s) awarded by Sourcewell, a State of Minnesota local government agency, solicitation number RFP#100516. The contract term will be from the date of its approval by The School Board of Broward County, Florida (SBBC), through June 30, 2025.

Due to the COVID-19, the spending authority being requested is \$520,000, and covers the estimated amount projected for the first twelve (12) months; therefore, additional spending authority to cover the remaining term of the piggyback Agreement will be requested in a future date.

Goods/Services Description

Responsible: Physical Plant Operations (PPO)

This Bid provides maintenance and repair services for elevators and wheelchair lifts throughout the District and complies with Florida Statute, Section 399.061, which states that all elevators must be inspected annually by a certified elevator inspector. Services included in this Bid are essential to maintaining safe and secure elevators and wheelchair lifts throughout the District. These services also increase the life expectancy of equipment, reduce repair costs and downtime, and ensure accessibility to all areas of schools.

Maintenance and Repair of Elevators and Wheelchair Lifts are utilized by Physical Plant Operations (PPO), as part of their preventive/routine maintenance program, to provide maintenance and repair services for elevators and wheelchair lifts throughout the District. These services are not provided in-house and are essential to maintaining safe and secure elevators and wheelchair lifts.

Procurement Method

Responsible: PWS

Procurement & Warehousing Services (PWS) conducted market research by releasing Request for Information FY20-194 – Elevator Maintenance & Repairs last December with the objective to gather information from elevator manufacturers and their capabilities. In February 2020, SBBC had agnostic meetings with the Big Four Elevator companies, Kone, Otis, Schindler, and ThyssenKrupp, to discuss how they can assist the District with the elevator needs.

ThyssenKrupp is being recommended for the piggyback award due to the following:

- Twenty-four seven (24/7) phone monitoring and dispatch at no additional cost
- Over two (2) thirds of the District elevators are ThyssenKrupp
- Installation of MAX on all compatible units – remote/precognitive technology to reduce downtime and provide detailed elevator analytics
- Monetary allowance for SBBC to use at its discretion
- Customer service portal
 - Manage elevator accounts online
 - Place service requests online
 - Sign up for email notifications to inform when service and maintenance is completed
 - Download reports of service and maintenance history
- Dedicated service team in Broward County

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- Dedicated route mechanic for SBBC preventative maintenance
- Dedicated branch inspection coordinator
- Full Coverage Contract

PWS is recommending Sourcewell Contract 100516-TKE as it covers a wide array of elevator services such as modernizations, new installation, telephone monitoring, repairs, and maintenance.

In accordance with Florida Administrative Code (F.A.C.), Rule 6A-1.012(6) and Purchasing Policies 3320, Part II, General Provisions, Item M states that: “In lieu of requesting competitive solicitations from three (3) or more sources, District School Boards may make purchases at or below the specified prices from contracts awarded by other city or county governmental agencies, other District School Boards, Community Colleges, Federal Agencies, the Public or Governmental Agencies of any State, or from State University system cooperative bid agreements, when the proposer awarded a contract by another entity defined herein will permit purchases by a District School Board at the same terms, conditions, and prices (or below such prices) awarded in such contract, and such purchases are to the economic advantage of the District School Board.”

For this Piggyback, it was determined that a contract period of five (5) years was best suited. This was determined based on the warranty of the tracks. It is standard for the tracks to be warranted for a period of sixty (60) months, and by having a bid of less than five (5) years, the District runs the risk of voiding any warranty if there were to be a transition to a new vendor.

**Financial Impact
 Responsible: PWS and PPO**

Due to the COVID-19, the spending authority being requested is \$520,000, and covers the estimated amount projected for the first twelve (12) months; therefore, additional spending authority to cover the remaining term of the piggyback agreement will be requested in a future date.

Please see below breakdown for entire bid term:

Maintenance monthly expenditures*		\$	41,817
Number of months	x		60
Total spend authority for maintenance	=	\$	2,509,020
Unforeseen repairs	+	\$	90,000
Estimated forecasted spend	=	\$	2,599,020
Total Spend Authority (rounded)		\$	2,600,000

*The monthly maintenance expenditures are calculated based on the number of elevators and wheelchairs throughout the District and are lower than the historical average monthly expenditures.

Moreover, ThyssenKrupp is providing the District with a \$75,000 allowance for the District to use on repairs and upgrades as needed. The financial impact amount represents an estimated contract value; however, the amount authorized will not exceed the estimated contract award amount.