



ITB #:	<u>FY21-041</u>	Tentative Board Meeting Date*:	<u>TBD</u>
ITB Title:	<u>HVAC-R Equipment, Parts, and Supplies</u>	# Notified:	<u>446</u> # Downloaded: <u>33</u>
		# of Responses Rec'd:	<u>10</u> # of "No Bids": <u>0</u>
For:	<u>Physical Plant Operations</u>	ITB Opening Date:	<u>3/13/2020</u>
	(School/Department)		
Fund:	<u>Operating Budget</u>	Advertised Date:	<u>2/13/2020</u>

POSTING OF ITB RECOMMENDATION/TABULATION: ITB Recommendations and Tabulations will be posted in the Procurement & Warehousing Services and www.Demandstar.com on **3/24/2020 @ 3:00 pm** and will remain posted for 72 hours. Any person who is adversely affected by the decision or intended decision shall file a notice of protest, in writing, within 72 hours after the posting of the notice of decision or intended decision. The formal written protest shall be filed within ten (10) days after the date the notice of protest is filed. Failure to file a notice of protest or failure to file a formal written protest shall constitute a waiver of proceedings under this chapter. Section 120.57(3)(b), Florida Statutes, states that "The formal written protest shall state with particularity the facts and law upon which the protest is based." Saturdays, Sundays, state holidays and days during which the District is closed shall be excluded in the computation of the 72-hour time period provided. Filings shall be at the office of the Director of Procurement & Warehousing Services, 7720 West Oakland Park Boulevard, Suite 323, Sunrise, Florida 33351. Any person who files an action protesting an intended decision shall post with the School Board, at the time of filing the formal written protest, a bond, payable to The School Board of Broward County, Florida, (SBBC), in an amount equal to one percent (1%) of the estimated value of the contract. Failure to post the bond required by SBBC Policy 3320, Part VIII, Purchasing Policies, Section N, within the time allowed for filing a bond shall constitute a waiver of the right to protest.

(*) The Cone of Silence, as stated in the ITB / RFP / RFQ / HARD BID, is in effect until it is approved by SBBC. The Board meeting date stated above is tentative. Confirm with the Purchasing Agent of record for the actual date the Cone of Silence has concluded.

RECOMMENDATION TABULATION

VENDOR NAME(s)	ITEM(S) AWARDED
ACCUAIR, INC.	MANUFACTURERS: 30
ALLIED CONTROLS, INC.	MANUFACTURERS: 29, 32, 36, 38, 39, 68, 69, 70, 71, 87, 88, 89, 90, 94, 97, 98, 99, 100 AND 114
BLIZZARD AIR CONDITIONING, LLC	ITEMS: 18
DAIKIN APPLIED AMERICAS, INC.	ITEMS: 9 MANUFACTURERS: 34 AND 47
DESIGN CONTROLS, INC., D/B/A DCI SYSTEMS GROUP, INC.	MANUFACTURERS: 32, 48, 66, 68, 69, 70, 71, 77, 87, 89, 90, 91, 94, 95, 97, 98 AND 100
ECONOMIC ELECTRIC MOTORS, INC.	ITEMS: 1, 2, 3, 4, 11 AND 15 MANUFACTURERS: 29, 34, 43, 48, 52, 54, 57, 69, 70, 74, 76, 83, 84, 86, 103
ENERGY CONTROL TECHNOLOGIES, INC.	ITEMS: 13 AND 17 MANUFACTURERS: 32

The School Board of Broward County, Florida, prohibits any policy or procedure which results in discrimination on the basis of age, color, disability, gender expression, national origin, marital status, race, religion, sex or sexual orientation. Individuals who wish to file a discrimination complaint, may call the Executive Director, Benefits & EEO Compliance at 754-321-2150 or Teletype Machine (TTY) at 754-321-2158.

Individuals with disabilities requesting accommodations under the Americans with Disabilities Act (ADA) may call the Equal Educational Opportunities (EEO) at 754-321-2150 or Teletype Machine (TTY) at 754-321-2158.



NOLAND COMPANY, D/B/A
WINSUPPLY PORT ST. LUCIE FL CO.

ITEMS: 6, 8, 14, 19, AND 20
MANUFACTURERS: 35, 41, 42, 44, 57, 59, 60, 61, 62, 64, 74, 84, 86, 117

THE WARE GROUP, LLC,
D/B/A JOHNSTONE SUPPLY

ITEMS: 5, 7, 10, 12, 16 AND 23
MANUFACTURERS: 31, 32, 34, 35, 42, 43, 44, 46, 48, 51, 53, 54, 57, 59, 60, 61, 62, 63, 64, 65, 66, 67, 69, 70, 73, 74, 76, 78, 82, 84, 85, 86, 87, 88, 90, 92, 94, 97, 98, 99, 100, 103, 104, 106, 107, 108, 109, 111, 115, 117 AND 118

TRANE U.S., INC.

ITEMS: 21 AND 23
MANUFACTURERS: 32, 35, 48, 66, 80, 81, 114, 117, 118

IN ORDER TO MEET THE NEEDS OF THE SCHOOL SYSTEM AND IN THE BEST INTEREST OF THE SCHOOL BOARD, THE ABOVE ITEMS ARE RECOMMENDED TO BE AWARDED TO THE BIDDER LISTED.

ITEMS 24, 25, 26, 27, 28, 33, 37, 40, 49, 50, 55, 56, 58, 75, 79, 93, 96, 101, 102, 105, 110, 112, 113 AND 116: NO BIDS RECEIVED. ITEMS WILL NOT BE REBID AT A LATER DATE.

CONTRACT PERIOD: JULY 1, 2020 THROUGH JUNE 30, 2022.

By: Al Shelton Date: 3/24/2020
(Purchasing Agent)

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Company Representative

FY21-041 - HVAC-R Equipment, Parts, and Supplies

Company Name	AccuAir, Inc.
Company Representative	Luis Rinzivillo
Email Address	luis@accuaironline.com
Phone Number	786 779-0544
Fax Number	407 814-4862
Website Address	www.accuaironline.com
Street Address	2900 W. Orange Avenue Suite #130
City	Apopka
State	Florida
Zip Code	32703
After Hours Contact	Luis Rinzivillo 786 779-0544
M/WBE Certification*	YES (2)
Agency Issuer*	WBC State of FL & WBENC WBE1901830

Company Name	Allied Controls, Inc.
Company Representative	Mike Johnson
Email Address	Mike@alliedcontrols.com
Phone Number	800-788-0955
Fax Number	407-862-0448
Website Address	www.alliedcontrols.com
Street Address	1706 EAST SEMORAN BLVD., SUITE 128
City	Apopka
State	Florida
Zip Code	32703
After Hours Contact	MIKE JOHNSON, 407-461-9668
M/WBE Certification*	Yes
Agency Issuer*	State of Florida

Company Name	Winnsupply Port St Lucie
Company Representative	Pete Mitchell
Email Address	pmmitchell@winsupplyinc.com
Phone Number	772-879-7755
Fax Number	772-879-0070
Website Address	www.winnsupplyincportstlucie.com
Street Address	8227 Business Park Drive
City	Port St Lucie
State	Florida
Zip Code	34952
After Hours Contact	Chris Reynolds

Company Name	Energy Control Technologies, Inc.
Company Representative	A.J. Phillips
Email Address	AJP@energycontrol.com
Phone Number	954-439-8318
Fax Number	
Website Address	www.energycontrol.com
Street Address	10220 W. State Road 84; Suite 9
City	Davie
State	FL
Zip Code	33324
After Hours Contact	Same as Above

Company Name	Johnstone Supply Ware Group
Company Representative	Randall Langenbach
Email Address	randy.langenbach@johnstonewaregroup.com
Phone Number	954.826.0719
Fax Number	954.970.8018
Website Address	www.johnstonewaregroup.com
Street Address	5620 NW 12 Ave
City	Ft Lauderdale
State	Florida
Zip Code	33309
After Hours Contact	954.971.9350

Company Name	Blizzard Air Conditioning, LLC
Company Representative	Roberto Villaverde
Email Address	info@blizzardairfl.com
Phone Number	305-699-8868
Fax Number	786-732-4073
Website Address	www.blizzardairfl.com
Street Address	7971 Riviera Blvd Suite 205
City	Miramar
State	Florida
Zip Code	33023
After Hours Contact	Roberto Villaverde
M/WBE Certification*	S/MBE # WS1599703276
Agency Issuer*	School Board of Broward County

Company Name	Daikin Applied Americas Inc.
Company Representative	Jorge Perales
Email Address	jorge.perales@daikinapplied.com
Phone Number	(954) 862-8550
Fax Number	(954) 486-4822
Website Address	www.daikinapplied.com
Street Address	15712 SW 41st Street, Suite 6
City	Davie
State	FL
Zip Code	33331
After Hours Contact	(954) 862-8500

Company Name	Economic Electric Motors
Company Representative	Allen Alavi
Email Address	allen.alavi@eemotors.com
Phone Number	305-471-0196 ext 225
Fax Number	954-545-9100
Website Address	www.eemotors.com
Street Address	4075 n.w 79th ave
City	Miami
State	Florida
Zip Code	33166
After Hours Contact	954-205-0454

Company Name	Design Controls dba DCI Systems Group
Company Representative	Richard Liotta
Email Address	reliotta@dcj-systems.com
Phone Number	954-566-1440 Ext 203
Fax Number	954-566-2633
Website Address	www.dci-systems.com
Street Address	730 NE 44th Street
City	Oakland Park
State	Florida
Zip Code	33334
After Hours Contact	After Hours Line 954-563-3998

Company Name	Trane
Company Representative	Ashley Gibb
Email Address	ashley.gibb@tranetechnologies.com
Phone Number	954-415-6163
Fax Number	N/A
Website Address	
Street Address	2103 SW 3rd St
City	Pompano Beach
State	FL
Zip Code	33069
After Hours Contact	7:30-5:00pm

Items 1 - 23												Results	
Item #	Description	Allied Controls	Blizzard	Daikin	DCI	Economic Electric Motors	Energy Controls Technologies	Johnstone Supply	Trane	Winnsupply	Proposed Replacement	Lowest Price	Awarded Vendor Name
1	Run Capacitor, 10M370, Packard Inc. #TOC10		\$ 1.76		\$ 2.15	\$ 1.23		\$ 1.56		\$ 2.44		\$ 1.23	Economic Electric Motors
2	Run Capacitor, SM370 Packard, Inc. #TOC5		\$ 1.50		\$ 1.49	\$ 0.94		\$ 1.18		\$ 4.38		\$ 0.94	Economic Electric Motors
3	Capacitor, 7.5 MFD, 440V Packard Inc. #TOCF 7.5		\$ 1.96		\$ 1.88	\$ 1.52		\$ 1.57		\$ 2.69		\$ 1.52	Economic Electric Motors
4	Capacitor, 10 MFD 440V Packard, Inc. #TOCF10		\$ 2.59		\$ 1.84	\$ 1.84		\$ 1.85		\$ 2.44		\$ 1.84	Economic Electric Motors
5	Contactoer A/C 3P40A 24V Packard, Inc. #C340A		\$ 15.75		\$ 18.26	\$ 11.70		\$ 10.47		\$ 14.93		\$ 10.47	Johnstone Supply
6	Dryer, Liquid Line, 3/8" SWT, 8 cu. Alco #EK-083S		\$ 17.90		\$ 15.04	\$ 14.86		\$ 12.71		\$ 7.65	\$ 16.50	\$ 7.65	Winnsupply
7	Driercore, a/c, burnout block, Alco #W-48		\$ 39.27		\$ 30.18	\$ 29.00		\$ 18.77		\$ 22.45	\$ 38.42	\$ 18.77	Johnstone Supply
8	Sleeve Compression, 3/8" JMF Company #60-6		\$ 0.16			\$ 0.75		\$ 0.42		\$ 0.15		\$ 0.15	Winnsupply
9	Gauge, low side, 2-1/2" JB Industries #M2-250		\$ 19.25	\$ 10.15		\$ 11.00		\$ 11.35		\$ 12.80		\$ 10.15	Daikin
10	Charging Hose, yellow, 6' w/ EZ turn fitting. Uniweld, Inc. #EZ6Y		\$ 35.60			\$ 24.95		\$ 22.50	\$ 30.00	\$ 24.75	\$ 22.50	\$ 22.50	Johnstone Supply
11	Oil, Vacuum Pump 1 Gallon, J/B Industries DVO-24-BX		\$ 31.63			\$ 15.90		\$ 19.50	\$ 20.00	\$ 21.37	\$ 26.34	\$ 15.90	Economic Electric Motors
12	Relay Fan enclosed, Packard Inc., #90-293Q		\$ 7.49	\$ 8.00	\$ 8.19	\$ 5.70		\$ 5.40		\$ 6.69		\$ 5.40	Johnstone Supply
13	Flow Switch, 150 PSI, 225F Xylem #120610					\$ 159.00		\$ 142.50		\$ 265.25	\$ 49.40	\$ 49.40	Proposed Replacement
14	Thermometer, 30/240F, adj, 3.5" stem, aluminum Terrier #BX9140307		\$ 47.86			\$ 31.00		\$ 29.50		\$ 27.95	\$ 27.95	\$ 27.95	Winnsupply
15	Nipple Brass, 1/4" x 6", LDR Industries #32514X6					\$ 4.00		\$ 6.53		\$ 4.25		\$ 4.00	Economic Electric Motors
16	Thermostat, w/cover, DA, unit vent. Siebe #2298-061/21-928-1	\$ 241.15			\$ 224.84			\$ 205.83		\$ 221.85		\$ 205.83	Johnstone Supply
17	Transformer 75VA, Packard Inc. #PF52475		\$ 37.76		\$ 21.15	\$ 207.00	\$ 20.00	\$ 20.70		\$ 25.77		\$ 20.00	Energy Controls Technologies
18	Service valve, 1/8" OD C&D Valve #CD3608		\$ 2.50			\$ 3.00		\$ 2.52		\$ 3.31		\$ 2.50	Blizzard
19	Brass Air Cock, 1/4" MSC Industrial #37013208					\$ 15.40				\$ 11.75		\$ 11.75	Winnsupply
20	Vent, Air 3/4" Maid-O-Mist #No. 75		\$ 39.67			\$ 36.50		\$ 32.90		\$ 30.45		\$ 30.45	Winnsupply
21	Fan, 3 blade, 30", 27 pitch, staked hub Trane Fan04082		\$ 136.00		\$ 125.81	\$ 129.00		\$ 115.40		\$ 125.18		\$ 115.40	Trane
22	Gas leak detector, 8 oz. Supco #HS22008		\$ 5.24			\$ 5.45		\$ 4.18		\$ 9.82	\$ 5.99	\$ 4.18	Johnstone Supply
23	Element Oil, refrigerant filter, 3.65 OD X 12.90 includes O-Ring Trane #ELM01405		\$ 235.00		\$ 229.18	\$ 236.00		\$ 210.12		\$ 223.43		\$ 210.12	Trane



Replacement						
Item #	SAP Code	Allied Controls	Daikin	Energy Controls Technologies	Johnstone Supply	Lowest \$ Replacement
6	4000465		\$ 16.50			\$ 16.50
7	4000530		\$ 38.42			\$ 38.42
10	4000551				\$ 22.50	\$ 22.50
11	4000582		\$ 26.34			\$ 26.34
13	4000612		\$ 60.00	\$ 49.40		\$ 49.40
14	4000625	\$ 27.95			\$ 29.90	\$ 27.95
22	4001648		\$ 5.99			\$ 5.99

Replacement				
Item #	SAP Code	Description of Comparable Item	Unit of Measure	Price Per Unit of Measure
13	4000612	Adjustable Set Point and Paddle. NEMA 4 (IP64)	Each	\$ 49.40

Items 24 - 118											Results	
Item #	Manufacturer	AccuAir	Allied Controls	Daikin	DCI	Economic Electric Motors	Energy Control Technologies	Johnstone Supply	Trane	Winnsupply	Highest % of Discount	Highest % Vendor Name
24	ABB										0%	No Response
25	Advance Cooling Tower (Baltimore Air Coil)										0%	No Response
26	AMCOT Cooling Towers										0%	No Response
27	AMERON Cooling Tower										0%	No Response
28	Andover/Infinity										0%	No Response
29	Barber Coleman		66.0%		66.0%	65.0%					66%	Allied Controls
30	Bard - Engineered Product Line	25.0%									25%	AccuAir
31	Bard - Remaining Manufacturer Line							51.0%			51%	Johnstone Supply
32	Belimo		68.5%		69.0%		69.0%	68.0%	35.0%		69%	DCI
33	Boston/Fincor										0%	No Response
34	Bristol			20.0%		63.0%		61.0%			63%	Economic Electric Motors
35	C & D							25.0%	35.0%	22.0%	35%	Trane
36	Carrier - Air Handlers		41.0%								41%	Allied Controls
37	Carrier - Air-Cooled Chillers										0%	No Response
38	Carrier - Rooftop Products		41.0%								41%	Allied Controls
39	Carrier - Warranty Products		41.0%								41%	Allied Controls
40	Carrier - Water-Cooled Chillers										0%	No Response
41	Cherne Test Balls									2.0%	2%	Winnsupply
42	Climate Control							51.0%		55.0%	55%	Winnsupply
43	Copeland (including Copelametic and Copelaweld)					57.0%		52.0%			57%	Economic Electric Motors
44	CPS							16.0%		10.0%	16%	Johnstone Supply
45	CS Air										0%	No Response
46	Cutler Hammer							51.0%			51%	Johnstone Supply
47	Daikin McQuay			30.0%							30%	Daikin
48	Danfoss				45.0%	60.0%		51.0%	35.0%		60%	Economic Electric Motors
49	Dayton										0%	No Response
50	Dunham-Bush										0%	No Response
51	Eaton - Cutler Hammer							51.0%			51%	Johnstone Supply
52	Embraco					63.0%					63%	Economic Electric Motors
53	Emerson Electric - ALCO							51.0%			51%	Johnstone Supply
54	Emerson Electric - Copeland					57.0%		52.0%			57%	Economic Electric Motors
55	Eubank National Coil										0%	No Response
56	Evapco										0%	No Response
57	Fasco					63.0%		51.0%		51.0%	63%	Economic Electric Motors
58	Flender Motox										0%	No Response
59	Friedrich - Remaining Manufacturing Line							51.0%		30.0%	51%	Johnstone Supply
60	Friedrich Kuhl - Electric Heat EM18N34							51.0%		30.0%	51%	Johnstone Supply
61	Friedrich Kuhl - Electric Heat ES15N33							51.0%		30.0%	51%	Johnstone Supply
62	Friedrich Kuhl - SS08N10							51.0%		30.0%	51%	Johnstone Supply
63	General Electric							51.0%			51%	Johnstone Supply
64	Heatcraft - Climate Control							51.0%		55.0%	55%	Winnsupply
65	Henry							20.0%			20%	Johnstone Supply
66	Honeywell				66.0%			66.0%	35.0%		66%	DCI
67	Ice-O-Matic							51.0%			51%	Johnstone Supply
68	Johnson Controls - Metasys		65.0%		50.0%						65%	Allied Controls
69	Johnson Controls - York International		20.0%		25.0%	10.0%		51.0%			51%	Johnstone Supply
70	Johnson Controls - York International		20.0%		25.0%	60.0%		51.0%			60%	Economic Electric Motors

Items 24 - 118							Results	
71	Landis & Staefa	66.0%	65.0%				66%	Allied Controls
72	Lennox						0%	No Response
73	Lincoln Electric - Harris				15.0%		15%	Johnstone Supply
74	Magnetek - Universal			63.0%	51.0%	50.0%	63%	Economic Electric Motors
75	Marley						0%	No Response
76	Mars			60.0%	51.0%		60%	Economic Electric Motors
77	Marvair		5.0%				5%	DCI
78	Mitsubishi				51.0%		51%	Johnstone Supply
79	Modine (Aireale)						0%	No Response
80	Movincool - CP14 Portable Unit					35.0%	35%	Trane
81	Movincool - Remaining Manufacturer Line					35.0%	35%	Trane
82	Mueller Brass				29.0%		29%	Johnstone Supply
83	Nibco			14.0%			14%	Economic Electric Motors
84	Packard			63.0%	65.0%	26.0%	65%	Johnstone Supply
85	Paragon				51.0%		51%	Johnstone Supply
86	Parker			69.2%	51.0%	22.0%	69%	Economic Electric Motors
87	Penn	63.0%	65.0%				65%	DCI
88	Ranco	63.0%					63%	Allied Controls
89	Rheem	25.0%	22.0%				25%	Allied Controls
90	Robertshaw	63.0%	66.0%				66%	DCI
91	Ruud		22.0%				22%	DCI
92	Sanyo					15.0%	15%	Johnstone Supply
93	Schneider Electric - Andover						0%	No Response
94	Schneider Electric - Square - D	65.0%	65.0%			65.0%	65%	Allied Controls
95	Scholar		5.0%				5%	DCI
96	Sew Eurodrive						0%	No Response
97	Siebe	66.0%	66.0%				66%	Allied Controls
98	Siebe	66.0%	66.0%				66%	Allied Controls
99	Siemens - Furnas	63.0%					63%	Allied Controls
100	Siemens - Landis & Staefa	66.0%	65.0%				66%	Allied Controls
101	Siemens - Westinghouse						0%	No Response
102	Smardt						0%	No Response
103	Sporlan - Parker			69.0%		35.0%	69%	Economic Electric Motors
104	Spot Coolers					15.0%	15%	Johnstone Supply
105	SPX (Marley)						0%	No Response
106	Steveco					15.0%	15%	Johnstone Supply
107	Superior					31.0%	31%	Johnstone Supply
108	Tecumseh					65.0%	65%	Johnstone Supply
109	Temptrul					51.0%	51%	Johnstone Supply
110	ThermoCare Mayer - Perma Pipe						0%	No Response
111	TIF					15.0%	15%	Johnstone Supply
112	Topp						0%	No Response
113	Tower Tech						0%	No Response
114	Trane	27.0%				25.0%	27%	Allied Controls
115	Uni-line					62.0%	62%	Johnstone Supply
116	Virginia Dryers						0%	No Response
117	Wagner Diversitech					61.0% 35.0% 40.0%	61%	Johnstone Supply
118	White Rodgers					51.0% 35.0%	51%	Johnstone Supply

Additional Information				
Manufacturer	Allied Controls	Economic Electric Motors	Johnstone Supply	Trane
Baldor Motors				35%
Carrier Enterprise Parts	41%			
Diversitech		64%		
Edison		60%		
Fluke				25%
Goodway Product Line				25%
H.O Trerice	25%			
ICM Cotrols		55%		
Johnstone Supply Catalog			51%	
Kele	25%			
Klein				25%
LAU		65%		
Marathon Motors				35%
Master Drive		35%		
Nidec / US Motors		65%		
Pelican Wireless			51%	
Pptibelt		65%		
Rectorseal		16%		
Regal Marathon / Leeson		50%		
Schneider Electric Controls	65%			
Supco		65%		
Testo				25%
Trane Drives Built by Danfoss				35%
Veris	36%			
Weg		50%		
White Rodgers		56%		
Winters	50%			
Yellow Jacket		65%		25%