

EXECUTIVE SUMMARY

Direct Negotiation Agreement FY20-085 – Development of Student-Owned and Operated Businesses Curriculum Program

Introduction

Responsible: Procurement & Warehousing Services (PWS)

This request is to approve the new agreement between Network for Teaching Entrepreneurship, Inc. (NFTE) and The School Board of Broward County, Florida (SBBC), for three (3) years, starting August 1, 2019 through July 31, 2022. The agreement provides entrepreneurship programs that inspire young people from under-resourced communities to stay in school, to recognize business opportunities, and to plan for successful futures.

The spending authority being requested is \$255,000.

Goods/Services Description:

Responsible: Career, Technical, Adult & Community Education (CTACE)

The NFTE program allows students to experience and learn the development and operation of entrepreneurship. Project-based learning and other guided classroom activities culminate in a regional competition, where students present their business plans and product designs. All schools were vetted as to their interest and commitment to the fidelity of the program. Based on this process, schools accepted to participate.

Schools Included:

High Schools:

Blanche Ely High School
Coconut Creek High School
Cypress Run Educational Center
Deerfield Beach High School
Dillard High 6-12 Center
Flanagan High School
Hallandale High School
McArthur High School
Northeast High School
Nova High School
Piper High School
theCUBE@Stranahan High School

Middle Schools:

Apollo Middle School
Plantation Middle School
Nova Middle School
McNicol Middle School
Crystal Lake Middle School
Deerfield Beach Middle School
Parkway Middle School
William Dandy Middle School
New River Middle School

Managing Department/School:

Career, Technical, Adult & Community Education (CTACE) Department.

Evaluation Plan:

NFTE provides for the evaluation of the updating and maintaining of data collection and online teacher resources to support the delivery of the NFTE program.

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Procurement Method
Responsible: PWS

Direct negotiation was conducted with the vendor based on Purchasing Policy 3320. Pursuant to the Department of Education, Rule 6A-1.012, 11(b), Florida Administrative Code as authorized by Section 1010.04(4)(a), Florida Statutes, and Purchasing Policy 3320, Section II, H, the requirement for requesting competitive solicitation for commodities or contractual services from three (3) or more sources is hereby waived as for the SBBC's purchase of educational services.

Financial Impact:
Responsible: PWS and CTACE

The spending authority being requested is \$255,000 and will be taken from CTACE general funds and/or district Perkins funds.

Year	Amount
<u>2019/2020</u>	<u>\$ 85,000</u>
<u>2020/2021</u>	<u>\$ 85,000</u>
<u>2021/2022</u>	<u>\$ 85,000</u>
<u>Total</u>	<u>\$255,000</u>

The financial impact amount represents an estimated contract value; however, the amount authorized will not exceed the contract award amount.