



AGENDA REQUEST FORM

THE SCHOOL BOARD OF BROWARD COUNTY, FLORIDA

MEETING DATE	2019-07-23 10:05 - Regular School Board Meeting
AGENDA ITEM	ITEMS
CATEGORY	EE. OFFICE OF STRATEGY & OPERATIONS
DEPARTMENT	Procurement & Warehousing Services

Special Order Request	
<input type="radio"/> Yes	<input checked="" type="radio"/> No
Time	
Open Agenda	
<input checked="" type="radio"/> Yes	<input type="radio"/> No

ITEM No.:
EE-14.

TITLE:

Recommendation to Approve the Second Amendments to Agreements - 17-010V Group Dental Insurance and Group Vision Insurance for School Board Employees

REQUESTED ACTION:

Approve the Second Amendments to the Agreements for the above Request for Proposal (RFP). Contract Term: January 1, 2020 through December 31, 2020, 1 Year; Award Amount: \$5,400,000; Awarded Vendor(s): (Vision) Aetna Life Insurance Company, (Vision/Dental) CompBenefits Company and CompBenefits Insurance Company and (Dental) Metropolitan Life Insurance Company; Small/Minority/Women Business Enterprise Vendor(s): None.

SUMMARY EXPLANATION AND BACKGROUND:

RFP 17-010V - Group Dental Insurance and Group Vision Insurance for School Board Employees was awarded to Aetna Life Insurance Company, CompBenefits Company, and CompBenefits Insurance Company and Metropolitan Life Insurance Company on July 26, 2016. The term of the initial contract period was from January 1, 2017 through December 31, 2019, with an option for two (2) one (1) year renewals. This request is to approve the Second Amendments to Agreements and contract renewal for the term as stated in the Requested Action.

The Second Amendments to the Agreements have been reviewed and approved as to form and legal content by the Office of the General Counsel.

SCHOOL BOARD GOALS:

Goal 1: High Quality Instruction
 Goal 2: Continuous Improvement
 Goal 3: Effective Communication

FINANCIAL IMPACT:

The estimated financial impact to the Board for 2020 is \$5,400,000. The funding for this RFP will come from the Fringe Benefits clearing account. The financial impact amount represents an estimated contract value; however, the amount authorized will not exceed the estimated contract award amount.

EXHIBITS: (List)

(1) Executive Summary (2) Second Amendment to Agreements - 4 (3) Approved ARF 8-21-2018 RSBM EE-2 (4) Approved ARF 7-26-2016 RSBM EE-7

BOARD ACTION:

APPROVED

(For Official School Board Records Office Only)

SOURCE OF ADDITIONAL INFORMATION:

Name: Dr. Dildra Martin-Ogburn	Phone: 754-321-3100
Name: Mary C. Coker	Phone: 754-321-0501

THE SCHOOL BOARD OF BROWARD COUNTY, FLORIDA
Senior Leader & Title

Maurice L. Woods - Chief Strategy & Operations Officer

Signature

Maurice Woods
 7/15/2019, 2:24:08 PM

Electronic Signature
 Form #4189 Revised 06/05/2019
 RWR/ MLW/MCC/JM/DMO:ch

Approved In Open Board Meeting On: **JUL 23 2019**
 By: *Heather P. Burkwood*
 School Board Chair

EXECUTIVE SUMMARY

Recommendation to Approve Second Amendment to Agreement 17-010V - Group Dental Insurance and Group Vision Insurance for School Board Employees

Introduction

Responsible: Procurement & Warehousing Services (PWS)

This request is to approve the Second Amendment to Agreement and first renewal for the above-referenced Request for Proposal (RFP) between The School Board of Broward County, Florida (SBBC), and Aetna Life Insurance Company (Vision) and CompBenefits Company and CompBenefits Insurance Company (Dental & Vision) and Metropolitan Life Insurance Company (Dental). This RFP provides for an option to renew the contract for two (2) additional one (1) year periods. This request is the first one (1) year renewal option from January 1, 2020 through December 31, 2020. This RFP provides district employees with dental and vision plan coverages.

The spending authority requested is \$5,400,000.

Goods/Services Description

Responsible: Benefits

Aetna, CompBenefits, and Metropolitan Life are leading providers of insurance products and other financial services. Through their subsidiaries and affiliates, these organizations collectively offer a suite of products spanning life, health, dental, vision, and pensions, as well as provides and utilizes data and best practices to offer recommendations to employers, which could enrich their benefits plans.

Procurement Method

Responsible: PWS

The procurement method chosen was through a competitive solicitation, which is required by Purchasing Policy 3320, Part II, Rule V, and Florida Administration Code 6A-1.012(15).

RFP 17-010V – Group Dental Insurance and Group Vision Insurance for School Board Employees, was released via Onvia Demandstar on March 11, 2016, by Procurement & Warehousing Services and opened on April 15, 2016. Five Hundred and fifty-three (553) vendors were notified through Onvia Demandstar, twenty-two (22) vendors downloaded the RFP, and SBBC received four (4) proposals from:

1. Aetna Life Insurance Company
2. CompBenefits Company and CompBenefits Insurance Company (Humana, Inc.)
3. Metropolitan Life Insurance Company (MetLife) and
4. Solstice Benefits, Inc.

Prior to the review and evaluation of the vision proposals from the above noted carriers, the Benefits Consultants, Gallagher Benefit Services, Inc., informed the Superintendent's Insurance & Wellness Advisory Committee (SIWAC) that one (1) of the Vision Proposers, Solstice Benefits, Inc., should be found non-responsive for failure to meet the requirements of Section 4.2.3 of the RFP and should not be evaluated by the SIWAC. A motion was made, seconded and passed unanimously by the SIWAC to find Solstice Benefits, Inc., non-responsive for the reasons as noted above.

The SIWAC evaluated the remaining proposals during its public meeting on Friday, May 20, 2016, based on Experience and Qualifications, Scope of Services, Cost of Services and Small/Minority/Women Business Enterprise. As a result of the evaluation and subsequent negotiations, the Committee voted to recommend to the Superintendent of Schools the following awards:

**Recommendation to Approve Second Amendment to Agreement
 17-010V – Group Dental Insurance and Group Vision Insurance for School Board Employees
 July 23, 2019, Board Agenda
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GROUP DENTAL:

- CompBenefits Company and CompBenefits Insurance Company (CompBenefits.)
- Metropolitan Life Insurance Company (MetLife)

GROUP VISION:

- Aetna Life Insurance Company (Aetna)
- CompBenefits Company and CompBenefits Insurance Company (CompBenefits.)

At the July 26, 2016, School Board meeting, the contracts for RFP 17-010V - Group Dental Insurance and Group Vision Insurance for School Board Employees were awarded to:

GROUP DENTAL

CompBenefits Company and CompBenefits Insurance Company (CompBenefits)
 Metropolitan Life Insurance Company (MetLife)

GROUP VISION

Aetna Life Insurance Company (Aetna)
 CompBenefits Company and CompBenefits Insurance Company (CompBenefits)

The initial contract period for the above awards was January 1, 2017 through December 31, 2019.

On May 16, 2018, SIWAC held its annual contract renewal meeting. Although, the negotiated terms of the **CompBenefits** contract for the initial contract period resulted in both the DHMO and PPO monthly rates being held flat for plan years 2017, 2018 and 2019, the Benefits Consultants, Gallagher Benefit Services, through an analysis of the experience data, negotiated a DHMO monthly rate reduction of two (2) percent with CompBenefits for plan year January 1, 2019 through December 31, 2019. This resulted in a cost avoidance for the School Board of approximately \$35,000 for 2019. The PPO monthly rates remained flat for January 1, 2019 through December 31, 2019. The SIWAC voted unanimously to recommend approval of the 2019 CompBenefits (Dental) DHMO rate reductions of two (2) percent, and the zero (0) percent rate increase of the PPO plans to the Superintendent of Schools.

2020 Renewals:

On May 8, 2019, SIWAC held its annual contract renewal meeting.

DENTAL:

CompBenefits Insurance Company (CompBenefits)

CompBenefits agreed to reduce their 2020 DHMO Basic and Enhanced rates by three (3) percent. The PPO rates will remain flat FOR 2020. The Committee voted unanimously to recommend approval of the first one (1) year renewal option for CompBenefits (Dental) to the Superintendent of Schools.

Listed below are the 2019 and 2020 Dental rates for CompBenefits Dental coverage.

	COMPBENEFITS - DHMO				COMPBENEFITS - PPO			
	BASIC		ENHANCED		BASIC		ENHANCED	
	2019 RATES	2020 RATES	2019 RATES	2020 RATES	2019 RATES	2020 RATES	2019 RATES	2020 RATES
Employee Only	\$8.58	\$8.32	\$10.54	\$10.22	\$33.06	\$33.06	\$39.22	\$39.22
Employee + 1	\$14.86	\$14.40	\$19.18	\$18.60	\$59.82	\$59.82	\$75.14	\$75.14
Employee + Family	\$19.92	\$19.32	\$25.80	\$25.02	\$89.50	\$89.50	\$117.54	\$117.54

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Metropolitan Life Insurance Company (MetLife)

The negotiated terms of the MetLife contract resulted in fixed monthly rates for both the DHMO and PPO plans for plan years January 1, 2017 through December 31, 2017, and January 1, 2018 through December 31, 2018.

For plan year, January 1, 2019 through December 31, 2019, MetLife requested a seven (7) percent rate increase for the PPO Plan. During the contract renewal meeting, MetLife agreed to reduce its rate increase request to five (5) percent. The SIWAC voted unanimously to recommend approval of MetLife’s (Dental) PPO rate increase of five (5) percent to the Superintendent of Schools. The DHMO monthly rates remained flat for January 1, 2019 through December 31, 2019.

On May 8, 2019, SIWAC held its annual contract renewal meeting. For 2020 MetLife proposed a zero (0) percent increase for its Basic and Enhanced DHMO Dental rates and a four-point-seven (4.7) percent increase on the Basic and Enhanced PPO Dental rates. The SIWAC voted unanimously to recommend approval of MetLife’s first one (1) year renewal option to the Superintendent of Schools.

Listed below are the 2019 and 2020 Dental rates for MetLife Dental coverage.

	METLIFE - DHMO				METLIFE - PPO			
	BASIC		ENHANCED		BASIC		ENHANCED	
	2019 RATES	2020 RATES	2019 RATES	2020 RATES	2019 RATES	2020 RATES	2019 RATES	2020 RATES
Employee Only	\$10.76	\$10.76	\$14.50	\$14.50	\$39.44	\$41.30	\$48.60	\$50.88
Employee + 1	\$14.84	\$18.44	\$19.16	\$25.04	\$78.98	\$82.68	\$97.28	\$101.84
Employee + Family	\$19.90	\$19.32	\$25.78	\$33.62	\$121.62	\$127.34	\$169.22	\$177.16

Please note: In accordance with Collective Bargaining Agreement provisions, the School Board’s cost will not exceed \$10.80 per covered employee, per month for dental coverage. Monthly premiums, which exceed \$10.80, are applied to the employee premium costs only. Excess costs are the responsibility of the covered employee.

GROUP VISION

CompBenefits Company and CompBenefits Insurance Company

The negotiated terms of CompBenefits’ initial contract, resulted in the following Basic and Enhanced Vision rates for plan years January 1, 2017 through December 31, 2017, January 1, 2018 through December 31, 2018, and January 1, 2019 through December 31, 2019.

During its annual contract renewal meeting on May 8, 2019, SIWAC voted unanimously to recommend the first one-year contract renewal to the Superintendent of Schools for January 1, 2020 through December 31, 2020.

The monthly Vision rates will remain flat for 2020 and are listed below:

	<u>Vision Basic</u>	<u>Vision Enhanced</u>
Employee Only	\$3.46	\$4.96
Employee Plus One	\$8.40	\$11.96
Employee Plus Family	\$14.36	\$20.50

**Recommendation to Approve Second Amendment to Agreement
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Aetna Life Insurance Company

The negotiated terms of Aetna’s initial contract resulted in their Basic and Enhanced Vision rates being held flat for plan years January 1, 2017 through December 2017 and January 1, 2018 through December 31, 2018.

During the contract renewal meeting held on May 16, 2018, Aetna agreed to hold their Vision rates flat for plan year 2019. The 2019 monthly rates are listed below:

	<u>Vision Basic</u>	<u>Vision Enhanced</u>
Employee Only	\$3.48	\$5.84
Employee Plus One	\$7.72	\$12.90
Employee Plus Family	\$13.20	\$22.12

During its annual contract renewal meeting on May 8, 2019, Aetna agreed to hold its Vision rates flat for year 2020. SIWAC voted unanimously to recommend the first one (1) year contract renewal to the Superintendent of Schools for January 1, 2020 through December 31, 2020.

The 2020 monthly rates are listed below:

	<u>Vision Basic</u>	<u>Vision Enhanced</u>
Employee Only	\$3.48	\$5.84
Employee Plus One	\$7.72	\$12.90
Employee Plus Family	\$13.20	\$22.12

Upon approval of this Board Item, benefits-eligible employees will continue to have a choice of quality vision plans.

Financial Impact

Responsible: PWS and Benefits

The estimated financial impact to the School Board for 2020 is approximately \$5.4 million dollars. The funding for this RFP will come from the Fringe Benefits clearing account. The financial impact represents an estimated contract value; however, the amount authorized will not exceed the estimated contract award amount.

**SECOND AMENDMENT TO
AGREEMENT**

THIS SECOND AMENDMENT TO AGREEMENT is made and entered into as of this 23rd day of July, 2019, by and between

THE SCHOOL BOARD OF BROWARD COUNTY, FLORIDA
(hereinafter referred to as "SBBC"),
a body corporate and political subdivision of the State of Florida,
whose principal place of business is
600 Southeast Third Avenue, Fort Lauderdale, Florida 33301

and

AETNA LIFE INSURANCE COMPANY

WHEREAS,
Dental Insurance
2016 and amend
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herein, for the p
for School Board

EE-14 PLEASE RETURN TO:
Barbara Mash
Procurement & Warehousing Services
Thank you!
PLEASE RETURN 3 ORIGINALS

Group
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WHEREAS,
"Proposal"), wh

d to as

WHEREAS,
(hereafter "Agreement") for Group Dental Insurance and Group Vision Insurance for School Board Employees under RFP 17-010V; and

2016

WHEREAS, SBBC and Aetna entered into a First Amendment to Agreement dated, August 21, 2018 for Group Dental Insurance and Group Vision Insurance for School Board Employees under RFP 17-010V; and

WHEREAS, the Parties mutually desire to amend certain provisions of the Agreement.

NOW, THEREFORE, in consideration of the premises and of the mutual covenants contained herein and the sum of Ten Dollars (\$10.00) and other good and valuable consideration, the receipt and sufficiency of which is hereby acknowledged, the Parties hereby agree as follows:

ARTICLES

1.01 **Recitals.** The Parties agree that the foregoing recitals are true and correct and that such recitals are incorporated herein by reference.

2.01 **Term of Agreement.** The July 26, 2016 Agreement is hereby extended from January 1, 2020 through December 31, 2020, unless terminated earlier pursuant to Section 3.05 of the Agreement.

3.01 **Premiums.** The monthly premium rates for the period January 1, 2020 through December 31, 2020 are listed below:

	<u>Vision Basic</u>	<u>Vision Enhanced</u>
Employee Only	\$3.48	\$5.84
Employee Plus One	\$7.72	\$12.90
Employee Plus Family	\$13.20	\$22.12

4.01 **Order of Precedence Among Agreement Documents.** In the event of conflict between the provisions of the Agreement and the provisions contained herein, the provisions of the following documents shall take precedence in this order:

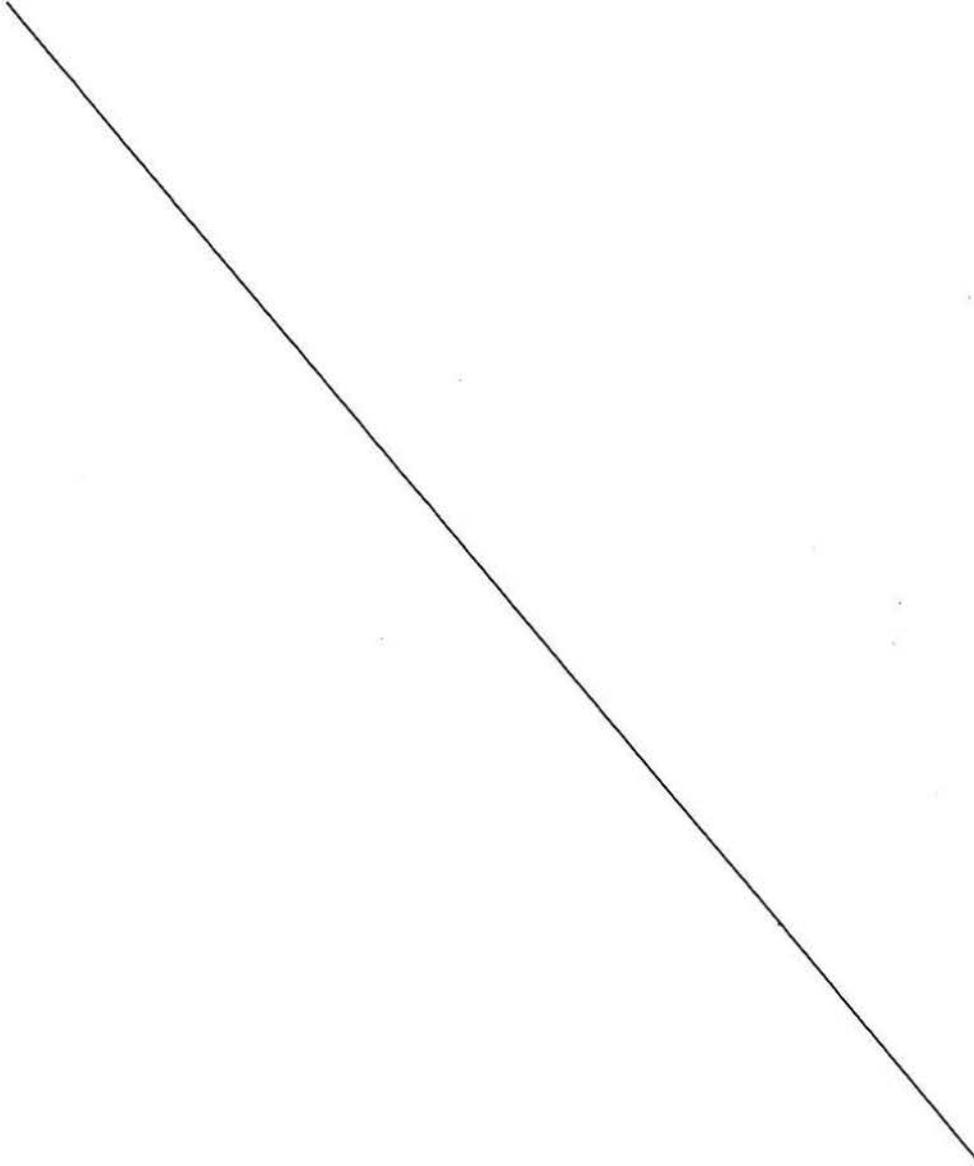
- a) This Second Amendment to Agreement; then
- b) The First Amendment to Agreement, dated August 21, 2018; then
- c) The Agreement dated, July 26, 2016; then
- d) Addendum Number Two, dated March 30, 2016; then
- e) Addendum Number One, dated March 24, 2016; then
- f) RFP 17-010V – “Group Dental Insurance and Group Vision Insurance for School Board Employees; then
- g) The Proposal submitted by AETNA in response to the RFP.

In case of any other doubts or difference of opinion, the decision of SBBC shall be final and binding on both parties.

5.01 **Other Provisions Remain in Force.** Except as expressly provided herein, all other portions of the Agreement remain in full force and effect.

6.01 **Authority.** Each person signing this Second Amendment to Agreement on behalf of either Party individually warrants that he or she has full legal power to execute this Second Amendment to Agreement on behalf of the Party for whom he or she is signing, and to bind and obligate such party with respect to all provisions contained in this Second Amendment to Agreement.

IN WITNESS WHEREOF, the Parties hereto have made and executed this Second Amendment to Agreement on the date first above written.



FOR SBBC

(Corporate Seal)

THE SCHOOL BOARD OF BROWARD
COUNTY, FLORIDA

ATTEST:

By Heather P. Brinkworth
Heather P. Brinkworth, Chair

Robert W. Runcie
Robert W. Runcie, Superintendent of Schools

Approved as to Form and Legal Content:

[Signature] 06/19/19
Office of the General Counsel

FOR AETNA

(Corporate Seal)

Aetna Life Insurance Company

ATTEST:

By *Cathy Aguirre*
Signature

_____, Secretary

Printed Name: Cathy Aguirre
Title: Aetna-Market Head,
Public and Labor Segment Florida

-or-

Rana Barro
Witness

Adalberto Hernandez
Witness

STATE OF Florida

COUNTY OF Broward

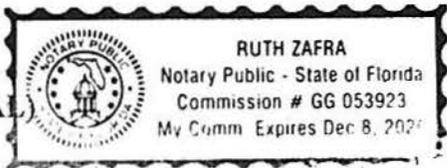
The foregoing instrument was acknowledged before me this 6 day of June, 2019 by Cathy Aguirre of Aetna on behalf of the corporation/agency. He/She is personally known to me or produced _____ as identification and did/did not first take an oath. _____ Type of Identification

My Commission Expires:

Ruth Zafra
Signature - Notary Public

Ruth Zafra
Printed Name of Notary

99-053923
Notary's Commission No.



(SEAL)

SECOND AMENDMENT TO AGREEMENT

THIS SECOND AMENDMENT TO AGREEMENT is made and entered into as of this 23rd day of July, 2019, by and between

THE SCHOOL BOARD OF BROWARD COUNTY, FLORIDA
(hereinafter referred to as "SBBC"),
a body corporate and political subdivision of the State of Florida,
whose principal place of business is
600 Southeast Third Avenue
Fort Lauderdale, Florida 33301

and

COMPBENEFITS COMPANY AND COMPBENEFITS INSURANCE COMPANY
(hereinafter referred to as "COMPBENEFITS"),
having its principal place of business at
500 West Main Street
Louisville, Kentucky 40202

WHEREAS, SBBC issued a Request for Proposal identified as RFP 17-010V – Group Dental Insurance and Group Vision Insurance for School Board Employees, dated, March 11, 2016 and amended by Addendum Number One dated, March 24, 2016 and Addendum Number Two dated, March 30, 2016 (herein referred to as 'RFP'), which are incorporated by reference herein, for the purpose of receiving proposals for Dental Insurance and Group Vision Insurance for School Board Employees; and

WHEREAS, COMPBENEFITS offered a Proposal, dated April 13, 2016 (hereinafter referred to as "Proposal"), which is incorporated by reference herein, in response to the RFP; and

WHEREAS, SBBC and COMPBENEFITS entered into an Agreement dated, July 26, 2016 (hereafter "Agreement") for Group Dental Insurance and Group Vision Insurance for School Board Employees under RFP 17-010V; and

WHEREAS, SBBC and COMPBENEFITS entered into a First Amendment to Agreement dated August 21, 2018 for Group Dental Insurance and Group Vision Insurance for School Board Employees under RFP 17-010V

WHEREAS, the Parties mutually desire to amend certain provisions of the Agreement.

NOW, THEREFORE, in consideration of the premises and of the mutual covenants contained herein and the sum of Ten Dollars (\$10.00) and other good and valuable consideration, the receipt and sufficiency of which is hereby acknowledged, the Parties hereby agree as follows:

ARTICLES

1.01 **Recitals.** The Parties agree that the foregoing recitals are true and correct and that such recitals are incorporated herein by reference.

2.01 **Term of Agreement.** The July 26, 2016 Agreement is hereby extended from January 1, 2020 through December 31, 2020, unless terminated earlier pursuant to Section 3.05 of the Agreement.

3.01 **Premiums.** The monthly premium rates for the period January 1, 2020 through December 31, 2020 are listed below:

	<u>Vision Basic</u>	<u>Vision Enhanced</u>
Employee Only	\$3.46	\$4.96
Employee Plus One	\$8.40	\$11.96
Employee Plus Family	\$14.36	\$20.50

4.01 **Order of Precedence Among Agreement Documents.** In the event of conflict between the provisions of the Agreement and the provisions contained herein, the provisions of the following documents shall take precedence in this order:

- a) This Second Amendment to Agreement; then
- b) The First Amendment to Agreement dated, August 21, 2018; then
- c) The Agreement dated, July 26, 2016; then
- d) Addendum Number Two, dated March 30, 2016; then
- e) Addendum Number One, dated March 24, 2016; then
- f) RFP 17-010V – “Group Dental Insurance and Group Vision Insurance for School Board Employees; then
- g) The Proposal submitted by COMPBENEFITS in response to the RFP.

In case of any other doubts or difference of opinion, the decision of SBBC shall be final and binding on both parties.

5.01 **Other Provisions Remain in Force.** Except as expressly provided herein, all other portions of the Agreement remain in full force and effect.

6.01 **Authority.** Each person signing this Second Amendment to Agreement on behalf of either Party individually warrants that he or she has full legal power to execute this Second Amendment to Agreement on behalf of the Party for whom he or she is signing, and to

bind and obligate such party with respect to all provisions contained in this Second Amendment to Agreement.

IN WITNESS WHEREOF, the Parties hereto have made and executed this Second Amendment to Agreement on the date first above written.

[A large diagonal line is drawn across the page, likely indicating a signature line or a redaction.]



(Corporate Seal)

FOR SBBC

THE SCHOOL BOARD OF BROWARD
COUNTY, FLORIDA

By Heather P. Brinkworth
Heather P. Brinkworth, Chair

ATTEST:

Robert W. Runcie
Robert W. Runcie, Superintendent of Schools

Approved as to Form and Legal Content:

[Signature] 06/19/19
Office of the General Counsel

FOR COMPBENEFITS

(Corporate Seal)

COMPBENEFITS COMPANY AND
COMPBENEFITS INSURANCE COMPANY

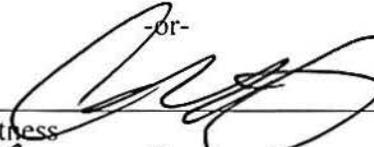
ATTEST:

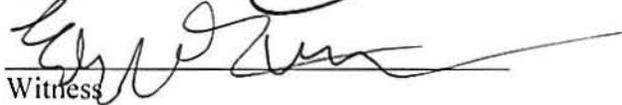
By 
Signature

, Secretary

Printed Name: Richard D. Remmers

Title: Vice President, Group Segment


Witness


Witness

STATE OF Kentucky

COUNTY OF Jefferson

The foregoing instrument was acknowledged before me this 6th day of
June, 2019 by Richard Remmers of
Name of Person

Humana/Comp Benefits on behalf of the corporation/agency. He/She is personally known to
me or produced drivers license as identification and did/did not first
take an oath. Type of Identification

My Commission Expires:
3/8/2020


Signature - Notary Public

(SEAL)

ELIZABETH JAGGER DAVIS
Printed Name of Notary

549596
Notary's Commission No.

SECOND AMENDMENT TO AGREEMENT

THIS SECOND AMENDMENT TO AGREEMENT is made and entered into as of
this 23rd day of July, 2019, by and between

THE SCHOOL BOARD OF BROWARD COUNTY, FLORIDA

(hereinafter referred to as "SBBC"),
a body corporate and political subdivision of the State of Florida,
whose principal place of business is
600 Southeast Third Avenue
Fort Lauderdale, Florida 33301

and

COMPBENEFITS COMPANY AND COMPBENEFITS INSURANCE COMPANY

(hereinafter referred to as "COMPBENEFITS"),
having its principal place of business at
500 West Main Street
Louisville, Kentucky 40202

WHEREAS, SBBC issued a Request for Proposal identified as RFP 17-010V – Group Dental Insurance and Group Vision Insurance for School Board Employees, dated, March 11, 2016 and amended by Addendum Number One dated, March 24, 2016 and Addendum Number Two dated, March 30, 2016 (herein referred to as "RFP"), which are incorporated by reference herein, for the purpose of receiving proposals for Dental Insurance and Group Vision Insurance for School Board Employees; and

WHEREAS, COMPBENEFITS offered a Proposal, dated April 13, 2016 (hereinafter referred to as "Proposal"), which is incorporated by reference herein, in response to the RFP; and

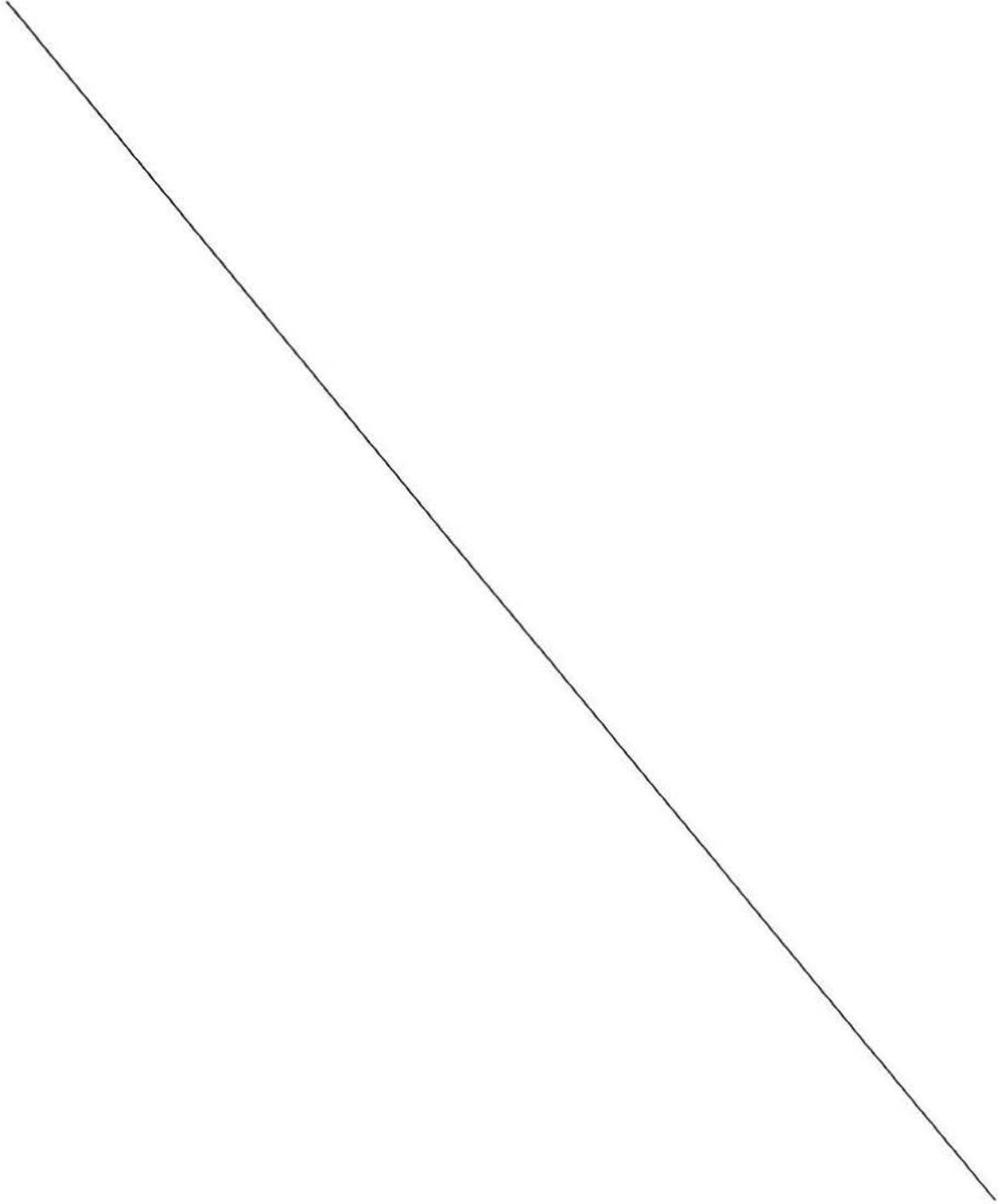
WHEREAS, SBBC and COMPBENEFITS entered into an Agreement dated, July 26, 2016 (hereafter "Agreement") for Group Dental Insurance and Group Vision Insurance for School Board Employees under RFP 17-010V; and

WHEREAS, SBBC and COMPBENEFITS entered into a First Amendment to Agreement dated, August 21, 2018 for Group Dental Insurance and Group Vision Insurance for School Board Employees under RFP 17-010V; and

WHEREAS, the Parties mutually desire to amend certain provisions of the Agreement.

bind and obligate such party with respect to all provisions contained in this Second Amendment to Agreement.

IN WITNESS WHEREOF, the Parties hereto have made and executed this Second Amendment to Agreement on the date first above written.



FOR COMPBENEFITS

(Corporate Seal)

COMPBENEFITS COMPANY AND
COMPBENEFITS INSURANCE COMPANY

ATTEST:

By 
Signature

, Secretary

Printed Name: Richard D. Remmers

Title: Vice President, Group Segment

-or-


Witness

Witness

STATE OF Kentucky

COUNTY OF Jefferson

The foregoing instrument was acknowledged before me this fourth day of
June, 2019 by Richard Remmers of
Name of Person

Humana Comp Benefit on behalf of the corporation/agency. He/She is personally known to
me or produced Drivers License as identification and did/did not first
take an oath. Type of Identification

My Commission Expires 6/2020


Signature - Notary Public

ELIZABETH JAGGER DAVIS
Printed Name of Notary

(SEAL)

549596
Notary's Commission No.

SECOND AMENDMENT TO AGREEMENT

THIS SECOND AMENDMENT TO AGREEMENT is made and entered into as of this 27th day of July, 2019, by and between

THE SCHOOL BOARD OF BROWARD COUNTY, FLORIDA

(hereinafter referred to as "SBBC"),
a body corporate and political subdivision of the State of Florida,
whose principal place of business is
600 Southeast Third Avenue, Fort Lauderdale, Florida 33301

and

METROPOLITAN LIFE INSURANCE COMPANY

(hereinafter referred to as "METLIFE"),
having its principal place of business at
1200 Abernathy Road, NE, Building 600, Suite 1400
Atlanta, GA 30328

WHEREAS, SBBC issued a Request for Proposal identified as RFP 17-010V – Group Dental Insurance and Group Vision Insurance for School Board Employees, dated, March 11, 2016 and amended by Addendum Number One dated, March 24, 2016 and Addendum Number Two dated, March 30, 2016 (herein referred to as 'RFP'), which are incorporated by reference herein, for the purpose of receiving proposals for Dental Insurance and Group Vision Insurance for School Board Employees; and

WHEREAS, METLIFE offered a Proposal, dated April 11, 2016 (hereinafter referred to as "Proposal"), which is incorporated by reference herein, in response to the RFP; and

WHEREAS, SBBC and METLIFE entered into an Agreement dated, July 26, 2016 (hereafter "Agreement") for Group Dental Insurance and Group Vision Insurance for School Board Employees under RFP 17-010V; and

WHEREAS, SBBC and METLIFE entered into a First Amendment to Agreement dated, August 21, 2018 for Group Dental Insurance and Group Vision Insurance for School Board Employees under RFP 17-010V; and

WHEREAS, the Parties mutually desire to amend certain provisions of the Agreement.

NOW, THEREFORE, in consideration of the premises and of the mutual covenants contained herein and the sum of Ten Dollars (\$10.00) and other good and valuable consideration, the receipt and sufficiency of which is hereby acknowledged, the Parties hereby agree as follows:

ARTICLES

1.01 **Recitals.** The Parties agree that the foregoing recitals are true and correct and that such recitals are incorporated herein by reference.

2.01 **Term of Agreement.** The July 26, 2016 Agreement is hereby extended from January 1, 2020 through December 31, 2020, unless terminated earlier pursuant to Section 3.05 of the Agreement.

3.01 **Premiums.** The monthly premium rates for the period January 1, 2020 through December 31, 2020 are listed below:

	DHMO Basic	DHMO Enhanced	PPO Basic	PPO Enhanced
Employee Only	\$10.76	\$14.50	\$41.30	\$50.88
Employee Plus One	\$18.44	\$25.04	\$82.68	\$101.84
Employee Plus Family	\$25.00	\$33.62	\$127.34	\$177.16
Dual Spouse	\$14.20	\$19.28	\$72.32	\$89.06

4.01 **Order of Precedence Among Agreement Documents.** In the event of conflict between the provisions of the Agreement and the provisions contained herein, the provisions of the following documents shall take precedence in this order:

- a) This Second Amendment to Agreement; then
- b) The First Amendment to Agreement dated, August 21, 2018; then
- c) The Agreement dated, July 26, 2016; then
- d) Addendum Number Two dated, March 30, 2016; then
- e) Addendum Number One dated, March 24, 2016; then
- f) RFP 17-010V – “Group Dental Insurance and Group Vision Insurance for School Board Employees; then
- g) The Proposal submitted by METLIFE in response to the RFP.

In case of any other doubts or difference of opinion, the decision of SBBC shall be final and binding on both parties.

5.01 **Other Provisions Remain in Force.** Except as expressly provided herein, all other portions of the Agreement remain in full force and effect.

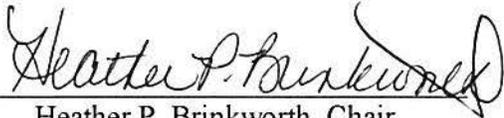
6.01 **Authority.** Each person signing this Second Amendment to Agreement on behalf of either Party individually warrants that he or she has full legal power to execute this Second Amendment to Agreement on behalf of the Party for whom he or she is signing, and to bind and obligate such party with respect to all provisions contained in this Second Amendment to Agreement.

IN WITNESS WHEREOF, the Parties hereto have made and executed this Second Amendment to Agreement on the date first above written.

FOR SBBC

(Corporate Seal)

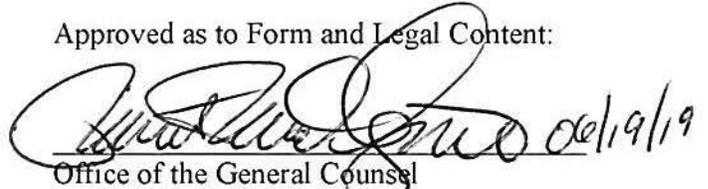
THE SCHOOL BOARD OF BROWARD
COUNTY, FLORIDA

By 
Heather P. Brinkworth, Chair

ATTEST:


Robert W. Runcie, Superintendent of Schools

Approved as to Form and Legal Content:

 02/19/19
Office of the General Counsel

FOR METLIFE

(Corporate Seal)

ATTEST:

Metropolitan Life Insurance Company

By *[Signature]*
Signature

_____, Secretary

Printed Name: Michael McDermott

[Signature]
Witness

Title: Vice President, National Accounts

Witness

Witness

STATE OF New Jersey

COUNTY OF Somerset

The foregoing instrument was acknowledged before me this 11th day of June, 2019 by Michael McDermott of

MetLife Name of Person
on behalf of the corporation/agency. He She is personally known
to me or produced _____ as identification and did/did not first
take an oath. _____ Type of Identification

My Commission Expires:

Tara L. Hons
Signature - Notary Public

Tara L. Hons
Printed Name of Notary

2440935
Notary's Commission No.



TARA L. HONS
NOTARY PUBLIC OF NEW JERSEY
My Commission Expires 11/27/2023



AGENDA REQUEST FORM

THE SCHOOL BOARD OF BROWARD COUNTY, FLORIDA

MEETING DATE	2018-08-21 10:05 - Regular School Board Meeting
AGENDA ITEM	ITEMS
CATEGORY	EE. OFFICE OF STRATEGY & OPERATIONS
DEPARTMENT	Procurement & Warehousing Services

Special Order Request <input type="radio"/> Yes <input checked="" type="radio"/> No
Time
Open Agenda <input checked="" type="radio"/> Yes <input type="radio"/> No

ITEM No.:

EE-2.

TITLE:

First Amendment to Agreements - 17-010V - Group Dental Insurance and Group Vision Insurance for School Board Employees

REQUESTED ACTION:

Approve the First Amendment to Agreements for the above-referenced Request for Proposal (RFP) for Aetna Life Insurance Company; CompBenefits Company; CompBenefits Insurance Company; Metropolitan Life Insurance Company. Contract Term: January 1, 2017 through December 31, 2019, 3 Years; Award Amount: \$5,400,000; Small/Minority/Women Business Enterprise Vendor(s): None.

See Supporting Docs for continuation of Requested Action.

SUMMARY EXPLANATION AND BACKGROUND:

RFP 17-010V - Group Dental Insurance and Group Vision Insurance for School Board Employees was awarded to Aetna Life Insurance Company, CompBenefits Company and CompBenefits Insurance Company and Metropolitan Life Insurance Company on July 26, 2016.

See Supporting Docs for continuation of Summary Explanation and Background.

The First Amendment to Agreements have been reviewed and approved as to form and legal content by the Office of the General Counsel.

SCHOOL BOARD GOALS:

Goal 1: High Quality Instruction Goal 2: Continuous Improvement Goal 3: Effective Communication

FINANCIAL IMPACT:

The estimated financial impact for 2019 is \$5,400,000. The funding for this RFP will come from the Fringe Benefits Clearing Account. The financial impact represents an estimated contract value, however, the amount authorized will not exceed the estimated contract award amount.

EXHIBITS: (List)

(1) Continuation of Requested Action (2) Continuation of Summary Explanation and Background (3) Executive Summary (4) First Amendment to Agreement - 4 (5) Approved ARF 7-26-2016 RSBM EE-7

BOARD ACTION:

APPROVED

(For Official School Board Records Office Only)

SOURCE OF ADDITIONAL INFORMATION:

Name: Dr. Dildra Martin-Ogburn	Phone: 754-321-3100
Name: Mary C. Coker	Phone: 754-321-0501

THE SCHOOL BOARD OF BROWARD COUNTY, FLORIDA
Senior Leader & Title

Maurice L. Woods - Chief Strategy & Operations Officer

Signature

Maurice Woods

8/10/2018, 9:17:34 AM

Approved In Open Board Meeting On: **AUG 21 2018**

By: *Nora Rupert*

School Board Chair



AGENDA REQUEST FORM

THE SCHOOL BOARD OF BROWARD COUNTY, FLORIDA

MEETING DATE	Jul 26 2016 10:15AM - Regular School Board Meeting
ITEM No.:	AGENDA ITEM
EE-7.	OPEN ITEMS
CATEGORY	EE. OFFICE OF STRATEGY & OPERATIONS
DEPARTMENT	Procurement & Warehousing Services

Special Order Request
<input type="radio"/> Yes <input checked="" type="radio"/> No
Time
Open Agenda
<input checked="" type="radio"/> Yes <input type="radio"/> No

TITLE:
 Recommendation of \$500,000 or Greater - 17-010V - Group Dental Insurance and Group Vision Insurance for School Board Employees

REQUESTED ACTION:
 Approve the recommendation to award the above Request for Proposal (RFP). Contract Term: January 1, 2017, through December 31, 2019, 3 Years; User Department: Benefits and Employment Services; Award Amount: \$27,000,000; Awarded Vendor(s): CompBenefits Company and CompBenefits Insurance Company (Humana, Inc.) and Metropolitan Life Insurance Company (Dental), Aetna Life Insurance Company and Humana, Inc. (Vision); Minority/Women Business Enterprise Vendor(s): None

SUMMARY EXPLANATION AND BACKGROUND:
 The School Board of Broward County, Florida, received responses from four (4) proposals in response to RFP 17-010V - Group Dental Insurance and Group Vision Insurance for School Board Employees. Aetna Life Insurance Company (Aetna), CompBenefits Company and CompBenefits Insurance Company (Humana, Inc.), Metropolitan Life Insurance Company, and Solstice Benefits, Inc. (Solstice). The awarded vendors will provide dental or vision services for both basic and enhanced options.
 A copy of the RFP documents are available online at:
<http://www.broward.k12.fl.us/supply/agenda/17-010V-RFP-GroupDentalInsurance&Visioninsurance-SchoolBoardEmployees.pdf>
 These Agreements have been reviewed and approved as to form and legal content by the Office of the General Counsel.

SCHOOL BOARD GOALS:

Goal 1: High Quality Instruction Goal 2: Continuous Improvement Goal 3: Effective Communication

FINANCIAL IMPACT:
 The estimated financial impact to the District will be \$27,000,000. The funding source will come from the Fringe Benefits Clearing Account. The financial impact represents an estimated contract value however, the amount authorized will not exceed the bid award amount.

EXHIBITS: (List)
 (1) Continuation of Summary Explanation and Background (2) Executive Summary (3) Agreements-2-Vision (4) Agreements-2-Dental (5) Recommendation Tabulation

BOARD ACTION:

 (For Official School Board Records Office Only)

SOURCE OF ADDITIONAL INFORMATION:	
Name: Dr. Dildra Ogburn	Phone: 754-321-3100
Name: Mary C. Coker	Phone: 754-321-0501

THE SCHOOL BOARD OF BROWARD COUNTY, FLORIDA

Senior Leader & Title
 Maurice L. Woods - Chief Strategy & Operations Officer

Approved In Open Board Meeting On:

JUL 26 2016

Signature

Maurice Woods
 7/18/2016, 2:04:05 PM

By:
 School Board Chair