



RFP #:	<u>19-096E</u>	Tentative Board Meeting Date*:	<u>MARCH 2019</u>	
RFP Title:	<u>INTERNET SERVICE PROVIDER</u>	# Notified:	<u>274</u>	# Downloaded: <u>17</u>
		# of Responses Rec'd:	<u>6</u>	# of "No Bids": <u>0</u>
For:	<u>INFORMATION &amp; TECHNOLOGY DEPARTMENT</u>	RFP Opening Date :	<u>11/13/18</u>	
	(School/Department)			
Fund:	<u>I &amp; T'S OPERATING BUDGET</u>	Advertised Date:	<u>9/24/18</u>	

**POSTING OF Select One RECOMMENDATION/TABULATION:** Select One Recommendations and Tabulations will be posted in the Procurement & Warehousing Services and [www.Demandstar.com](http://www.Demandstar.com) @ **3:00 pm** and will remain posted for 72 hours. Any person who is adversely affected by the decision or intended decision shall file a notice of protest, in writing, within 72 hours after the posting of the notice of decision or intended decision. The formal written protest shall be filed within ten (10) days after the date the notice of protest is filed. Failure to file a notice of protest or failure to file a formal written protest shall constitute a waiver of proceedings under this chapter. Section 120.57(3)(b), Florida Statutes, states that "The formal written protest shall state with particularity the facts and law upon which the protest is based." Saturdays, Sundays, state holidays and days during which the District is closed shall be excluded in the computation of the 72-hour time period provided. Filings shall be at the office of the Director of Procurement & Warehousing Services, 7720 West Oakland Park Boulevard, Suite 323, Sunrise, Florida 33351. Any person who files an action protesting an intended decision shall post with the School Board, at the time of filing the formal written protest, a bond, payable to The School Board of Broward County, Florida, (SBBC), in an amount equal to one percent (1%) of the estimated value of the contract. Failure to post the bond required by SBBC Policy 3320, Part VIII, Purchasing Policies, Section N, within the time allowed for filing a bond shall constitute a waiver of the right to protest.

(\* The Cone of Silence, as stated in the ITB / RFP / RFQ / HARD BID, is in effect until it is approved by SBBC. The Board meeting date stated above is tentative. Confirm with the Purchasing Agent of record for the actual date the Cone of Silence has concluded.

**RECOMMENDATION TABULATION**

FIVE PROPOSALS WERE RECEIVED IN REQPONSE TO RFP 19-096E. PROPOSALS WERE EVALUATED BY THE FOLLOWING COMMITTEE MEMBERS CONSISTING OF:

- DIANE SHAPIRO – INFORMATION & TECHNOLOGY DEPARTMENT – SR. TELECOM ANALYST
- JASON GREENBERG – INFORMATION & TECHNOLOGY DEPARTMENT – SYSTEM ANALYST
- RICK REYNOLDS – BECON (BROWARD EDUCATION COMMUNICATIONS NETWORK) – DIRECTOR
- RUSSELL KAUFMAN – MIAMI DADE COLLEGE – CAMPUS CHIEF INFORMATION OFFICER
- TERESA MACRI – INFORMATION & TECHNOLOGY DEPARTMENT – DIRECTOR, IT SECURITY

M/WBE ADVISOR – ANNE-MARIE RICHARDS

IN ACCORDANCE WITH SECTION 5.1. EVALUATION OF PROPOSALS AND THE EVALUATION COMMITTEE, IT IS RECOMMENDED THAT THE FOLLOWING PROPOSER BE RECOMMENDED FOR APPROVAL BY THE SCHOOL BOARD:

❖ ENA SERVICES, LLC

CONTRACT PERIOD: JULY 1, 2019 THROUGH JUNE 30, 2024 WITH THE OPTION TO RENEWAL FOR TWO ADDITIONAL ONE-YEAR PERIODS.

By:  Date: December 3, 2019  
(Purchasing Agent)

The School Board of Broward County, Florida, prohibits any policy or procedure which results in discrimination on the basis of age, color, disability, gender expression, national origin, marital status, race, religion, sex or sexual orientation. Individuals who wish to file a discrimination complaint, may call the Executive Director, Benefits & EEO Compliance at 754-321-2150 or Teletype Machine (TTY) at 754-321-2158.

Individuals with disabilities requesting accommodations under the Americans with Disabilities Act (ADA) may call the Equal Educational Opportunities (EEO) at 754-321-2150 or Teletype Machine (TTY) at 754-321-2158.



**19-051E**  
**BID REJECTION**

**REJECT BID FROM COMCAST BUSINESS COMMUNICATIONS, LLC**

PURSUANT TO SECTION 1, THE PROPOSER REFUSED TO AGREE TO SBBC'S TERMS AND CONDITIONS BY ADDING A CONDITION ON THE REQUIRED RESPONSE FORM STATING: "THE COMCAST ENTERPRISE MASTER SERVICES AGREEMENT, ATTACHED TO THE RESPONSE SHALL GOVERN ANY AGREEMENT FOR SERVICES BETWEEN THE PARTIES. NO PART OF THE RFP OR RESPONSE SHALL BE DEEMED A CONTRACTUAL TERM UNLESS INCLUDED IN SAID AGREEMENT."

**AS STATED IN SECTION 1:**

"PROPOSER AGREES TO **UNCONDITIONAL ACCEPTANCE** OF THE CONTENTS OF ALL PAGES IN THIS RFP, AND ALL APPENDICES, AND THE CONTENTS OF ANY ADDENDA RELEASED HERETO; **PROPOSER AGREES TO BE BOUND TO ANY AND ALL SPECIFICATIONS, TERMS AND CONDITIONS CONTAINED IN THE RFP**, AND ANY RELEASED ADDENDEA AND UNDERSTAND THAT THE FOLLOWING ARE REQUIREMENTS OF THIS RFP AND **FAILURE TO COMPLY WILL RESULT IN DISQUALIFICATION OF PROPOSAL SUBMITTED.**"

PROPOSER FAILED TO ANSWER MINIMUM ELGIBILITY REQUIREMENTS IN SECTION 4.2.

**AS STATED IN SECTION 2.7:**

"EVALUATION AND AWARD: ALL PROPOSALS RECEIVED MUST MEET THE MIMIMUM ELIGIBILITY REQUIREMENTS AS STATED IN **SECTION 4.2** OF THE RFP IN ORDER TO BE FURTHER CONSIDERED FOR EVALUATION. **FAILURE TO MEET THE MINIMUM ELIGIBILITY REQUIREMENTS SHALL RESULT IN DISQUALIFICATION OF ENTIRE PROPOSAL AND SHALL NOT BE CONSIDERED FOR FURTHER EVALUATION.**"

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### FINAL SCORE TABULATION SHEET

<b>Bid No:</b>	<b>19-096E</b>
<b>Title of Bid:</b>	<b>Internet Services Provider</b>
<b>Purchasing Agent Name:</b>	<b>Harmoni Clealand</b>
<b>Bid Opening Date:</b>	<b>November 13, 2013</b>
<b>Evaluation Meeting:</b>	<b>November 28, 2018</b>

<b>Proposer's Name</b>	<b>Total Score</b>	<b>Recommended for Award</b>
AT&T Corp.	68.2	
ENA Services, LLC	84.9	✓
Granite Telecommunications LLC	63.4	
Hotwire Communications	48.7	
Zayo Group, LLC	80.8	



**SCORE DETAILS**

<b>Bid No:</b> 19-096E						
<b>Title of Bid:</b> Internet Services Provider						
<b>Evaluators</b>	<b>Diane</b>	<b>Jason</b>	<b>Rick</b>	<b>Russell</b>	<b>Teresa</b>	<b>Average Points</b>
<b>Qualifications &amp; Experience - Maximum Points: 30</b>						
AT&T Corp.	30.00	27.00	29.00	26.00	30.00	<b>28.4</b>
ENA Services, LLC	29.00	30.00	29.50	24.00	30.00	<b>28.5</b>
Granite Telecommunications LLC	5.50	4.50	5.50	12.00	5.50	<b>6.6</b>
Hotwire Communications	17.00	23.00	24.00	22.00	21.00	<b>21.4</b>
Zayo Group, LLC	20.50	21.50	26.00	24.00	29.00	<b>24.2</b>
<b>Technical Specifications - Maximum Points: 10</b>						
AT&T Corp.	10.00	10.00	10.00	9.00	10.00	<b>9.8</b>
ENA Services, LLC	10.00	10.00	10.00	7.00	10.00	<b>9.4</b>
Granite Telecommunications LLC	0.00	10.00	10.00	4.00	10.00	<b>6.8</b>
Hotwire Communications	0.00	10.00	10.00	8.00	10.00	<b>7.6</b>
Zayo Group, LLC	10.00	10.00	10.00	7.00	10.00	<b>9.4</b>
<b>Cost of Services - Maximum Points: 50</b>						
AT&T Corp.	<i>Per RFP, this section scored by PWS.  See PWS Evaluation Score Worksheet for more details.</i>					<b>20</b>
ENA Services, LLC						<b>37</b>
Granite Telecommunications LLC						<b>50</b>
Hotwire Communications						<b>20</b>
Zayo Group, LLC						<b>47</b>
<b>S/M/WBE - Maximum Points: 10</b>						
AT&T Corp.	<i>Per RFP, this section scored by Supplier Diversity Dept (SDOP).  See PWS Evaluation Score Worksheet for more details.</i>					<b>10</b>
ENA Services, LLC						<b>10</b>
Granite Telecommunications LLC						<b>0</b>
Hotwire Communications						<b>0</b>
Zayo Group, LLC						<b>0</b>
<b>GRAND TOTAL - Maximum Points: 100</b>						
AT&T Corp.						<b>68.2</b>
ENA Services, LLC						<b>84.9</b>
Granite Telecommunications LLC						<b>63.4</b>
Hotwire Communications						<b>48.7</b>
Zayo Group, LLC						<b>80.8</b>



### PWS EVALUATION SCORE WORKSHEET

Note: ALL Sections below scored by Procurement & Warehousing Services (PWS)

<b>Bid No:</b>	<b>19-096E</b>		
<b>Title of Bid:</b>	<b>Internet Services Provider</b>		
<b>Cost Scored by:</b>	<b>Harmoni Clealand</b>		
<b>Cost Max Points:</b>	<b>50</b>		
<b>S/M/WBE Scored by:</b>	<b>Anne-Marie</b>		
<b>S/M/W/BE Max Points:</b>	<b>10</b>		
<b>From all Proposers, the LOWEST total cost is: \$2,886,234.60</b>			
<b>Proposer's Name</b>	<b>S/M/WBE Evaluation Points</b>	<b>Proposer's Total Cost</b>	<b>Cost Evaluation Points</b>
AT&T Corp.	<b>10</b>	\$ 7,201,167.60	<b>20</b>
ENA Services, LLC	<b>10</b>	\$ 3,900,000.00	<b>37</b>
Granite Telecommunications LLC	<b>0</b>	\$ 2,886,234.60	<b>50</b>
Hotwire Communications	<b>0</b>	\$ 7,327,200.00	<b>20</b>
Zayo Group, LLC	<b>0</b>	\$ 3,060,000.00	<b>47</b>