



AGENDA REQUEST FORM

THE SCHOOL BOARD OF BROWARD COUNTY, FLORIDA

Special Order Request	
<input type="radio"/> Yes	<input checked="" type="radio"/> No
Time	
Open Agenda	
<input checked="" type="radio"/> Yes	<input type="radio"/> No

ITEM No.:

FF-2.

MEETING DATE

Nov 3 2015 10:15AM - Regular School Board Meeting

AGENDA ITEM

OPEN ITEMS

CATEGORY

FF. OFFICE OF ACADEMICS

DEPARTMENT

CTACE

TITLE:

Amendment to Agreement between The School Board of Broward County, Florida and Certiport, a business of NCS Pearson, Inc.

REQUESTED ACTION:

Board approval of the amendment to the agreement with Certiport.

SUMMARY EXPLANATION AND BACKGROUND:

Certiport provides students with access and practice in order to develop and attain the required skills for industry certifications in career and technical programs that exist in our middle, high, and technical magnet schools.

See Supporting Docs for continuation of Summary Explanation and Background.

This Amendment has been reviewed and approved as to form and legal content by the Office of the General Counsel.

SCHOOL BOARD GOALS:

☒ Goal 1: High Quality Instruction ☐ Goal 2: Continuous Improvement ☐ Goal 3: Effective Communication

FINANCIAL IMPACT:

There is a financial impact of \$674,689.50. The source of funds is the Carl D. Perkins Secondary Grant (\$405,000) and Operational Fund: CTE-Expansion Plan (2016 Priority) (\$269,689.50). There is no additional financial impact to the District.

EXHIBITS: (List)

(1) Certiportcontsummexpandbckgrd (2) Certiport executivesummary (3) Amendment No 1 Certiport (4) Certiport Sole Source Letter (5) EE6approvedarf

BOARD ACTION:

APPROVED

(For Official School Board Records Office Only)

SOURCE OF ADDITIONAL INFORMATION:

Name: Enid Valdez

Phone: 754-321-8444

Name:

Phone:

THE SCHOOL BOARD OF BROWARD COUNTY, FLORIDA

Senior Leader & Title

Daniel Gohl - Chief Academics Officer

Signature

Daniel F. Gohl

Friday, October 23, 2015 3:49:04 PM

Approved In Open
Board Meeting On:

By:

NOV 03 2015

Donna Fournier

School Board Chair

CONTINUATION OF SUMMARY EXPLANATION AND BACKGROUND

Certiport is a sole source provider of the products that facilitates teacher training, student practice of industry certification exams, and student industry certification attainment in the following: Microsoft Office Word, Excel, PowerPoint, Access, and Outlook; Adobe Dreamweaver, Photoshop (Creative Cloud), Flash, Premier-Pro; Intuit QuickBooks; AutoCAD User, AutoCAD Professional, AutoCAD User Revit, AutoCAD Professional Revit, AutoCAD User Inventor, AutoCAD Professional Inventor, AutoCAD Professional Civil, IC3, Spark. As a point of reference, if all exams reported to the FLDOE through the Certiport delivery system last year, were purchased individually, the approximate cost would have been in excess of \$900,000. Additionally, this year select elementary schools will be included in a pilot program for Digital Tools Certifications, which aligns with the mandate set forth by SB 850.

EXECUTIVE SUMMARY

Below is an executive summary the Agreement between Certiport, a business of NCS Pearson, Inc. and The School Board of Broward County, Florida, which supports the industry certification attainment of students in Broward County Public Schools.

Source of Funding	The source of funds is the Carl D. Perkins Secondary Grant and Operational Fund: CTE – Expansion Plan (2016 Priority)
Status	Board approval of amendment
Funds Requested	\$674,689.50
Financial Impact Statement	There is a financial impact of \$674,689.50. The source of funds is the Carl D. Perkins Secondary Grant (\$405,000) and Operational Fund: CTE – Expansion Plan (2016 Priority) (\$269,689.50). There is no additional financial impact to the District.
Schools Included	All CTE supported programs in middle and high schools and technical magnet high schools. Select elementary schools will be included in a pilot program.
Managing Department/School	Career, Technical, Adult and Community Education (CTACE) Department
Source of Additional Information	Enid Valdez 754-321-8444
Project Description	Certiport provides students with access and practice in order to develop and attain the required skills for industry certifications in career and technical programs that exist in our middle, high, and technical magnet schools. Certiport is a sole source provider of the products that facilitates teacher training, student practice of industry certification exams, and student industry certification attainment in the following: Microsoft Office Word, Excel, PowerPoint, Access, and Outlook, Adobe Dreamweaver, Photoshop (Creative Cloud), Flash, Premier-Pro. Intuit QuickBooks, AutoCAD User, AutoCAD Professional, AutoCAD User Revit, AutoCAD Professional Revit, AutoCAD User Inventor, AutoCAD Professional Inventor, AutoCAD Professional Civil, IC3, Spark. As a point of reference, if all exams reported to the FLDOE through the Certiport delivery system last year, were purchased individually, the approximate cost would have been in excess of \$900,000. Additionally, this year select elementary schools will be included in a pilot program for Digital Tools Certifications, which aligns with the mandate set forth by SB 850.
Evaluation Plan	Certiport provides for data collection and teacher resources to support instruction that will lead to industry certification attainment. Student attainment of industry certifications will be reviewed as evidence that Certiport continues to garner student success.
Research Methodology	Certiport has supplied services for the past eight years, resulting in an increase of student exam attainment as well as CAPE bonus funding monies to the district. CTACE will continue to analyze the rate of student industry certification attainment and expansion of CTE programs.

AMENDMENT NO. 1
TO THE
CERTIPOINT AUTHORIZED TEST CENTER™ AGREEMENT

This Amendment No. 1 to the **CERTIPOINT AUTHORIZED TEST CENTER™ AGREEMENT**, dated with an Effective Date of November 12, 2014, as amended from time to time (the "Agreement"), by and between Certiport, a business of NCS Pearson, Inc. with offices at 5601 Green Valley Drive, Bloomington, MN 55437 ("Certiport") and The School Board of Broward County, Florida a body corporate and political subdivision of the State of Florida, having its principal offices at 600 Southeast Third Avenue, Fort Lauderdale, Florida 33301 ("Company" or "Licensee") is entered into as of the date of the last signature below.

Capitalized terms not otherwise defined herein shall have the same meanings as those assigned to them in the Agreement.

WHEREAS, the parties entered into the Agreement effective November 12, 2014; and

WHEREAS, the parties now wish to amend the Agreement pursuant to this Amendment No. 1 to the Agreement to extend terms for one year.

NOW THEREFORE, for good and valuable consideration the receipt of which is hereby acknowledged, the parties hereto agree as follows:

1. Section 10.1 is changed as underlined below:

"Section 10.1. Term. This Agreement shall commence on the Effective Date and, subject to Company satisfying its initial purchase requirement as detailed in Section 4.4 and unless sooner terminated pursuant to provisions herein, continue for a term of twenty-four (24) months from the Effective Date and shall expire on November 12, 2016."

Except as provided in this Amendment No. 1, all terms and condition of the above referenced Agreement shall remain in full force and effect. If there is conflict between this Amendment No. 1 and the Agreement or any earlier Amendment, the terms of this Amendment No. 1 will prevail.

**THE SCHOOL BOARD OF
BROWARD COUNTY**

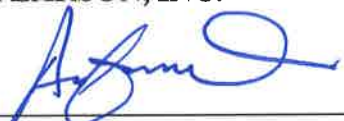
By: _____

Name: _____

Title: _____

Date: _____

NCS PEARSON, INC.

By:  _____

Name: Aaron Osmond

VP – Global Certiport Offering

Title: Pearson/VUE

Date: October 8, 2015

THE SCHOOL BOARD OF BROWARD COUNTY, FLORIDA

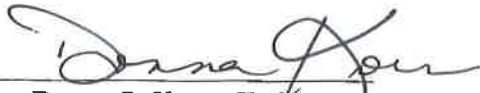
(Corporate Seal)

THE SCHOOL BOARD OF
BROWARD COUNTY, FLORIDA

ATTEST:



Robert W. Runcie,
Superintendent of Schools

By 
Donna P. Korn, Chair

Approved as to Form and Legal Content:

 10-9-15
Office of the General Counsel

CERTIPORT®

Achieve • Distinguish • Advance

1276 South 820 East

Suite 200

American Fork, Utah 84003

(888) 999-9830 x 164 Fax (801) 492-4118

Federal Tax ID Number: 26-1162759

Universal License Quote

NO: 10012015UL

DATE: October 6, 2015

TO: Broward County School District
Enid Valdez
Cc: Brian King
Cc: Debbie Borzillo

Contact Phone:

Main Phone:

Email:

enid.valdez@browardschools.com

REPRESENTATIVE			QUOTE GOOD UNTIL	
Mindy Howa			December 12, 2015	

QUANTITY	DESCRIPTION	UNIT PRICE	AMOUNT
	<u>Universal District License for Broward County Schools</u> <ul style="list-style-type: none">For all high schools, middle schools, and elementary schools in the district— *AP Digital EdgeProvide access to every Certiport program to every middle, elementary, and high school within Broward County SD. (ACA, ACE, MOS, ACU, ACU Professional, IC³, Spark, MTA, QBCU)Assign student inventory packs as needed in any school across the district. Six exams in each student exam licenseUnlimited practice tests to the students for each program <p style="text-align: right;"><u>Number of Exam Licenses</u> 6,659</p>		
		\$40.50	\$269,689.50
	**All Certification exams and licenses expire one year from purchase date and no extensions, no refunds, or exchanges. **		
SUBTOTAL			\$269,689.50
SALES TAX			N/A
SHIPPING & HANDLING			N/A
TOTAL DUE			\$269,689.50

Email purchase order to Mindy Howa mindy.howa@pearson.com

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Achieve • Distinguish • Advance

1276 South 820 East

Suite 200

American Fork, Utah 84003

(888) 999-9830 x 164 Fax (801) 492-4118

Federal Tax ID Number: 26-1162759

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NO: 10012015UL

DATE: October 6, 2015

TO: Broward County School District
Enid Valdez
Cc: Brian King
Cc: Debbie Borzillo

Contact Phone:

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enid.valdez@browardschools.com

REPRESENTATIVE			QUOTE GOOD UNTIL	
Mindy Howa			December 12, 2015	

QUANTITY	DESCRIPTION	UNIT PRICE	AMOUNT
	<u>Universal District License for Broward County Schools</u> <ul style="list-style-type: none">For all high schools, and middle schools in the districtProvide access to every Certiport program to every middle school and high school within Broward County SD. (ACA, ACE, MOS, ACU, ACU Professional, IC³, Spark, MTA, QBCU)Assign student inventory packs as needed in any school across the district. Six exams in each student exam licenseUnlimited practice tests to the students for each program <p style="text-align: right;"><u>Number of Exam Licenses</u> 10,000</p> <p>**All Certification exams and licenses expire one year from purchase date and no extensions, no refunds, or exchanges. **</p>		
		\$40.50	\$405,000.00
SUBTOTAL			\$405,000.00
SALES TAX			N/A
SHIPPING & HANDLING			N/A
TOTAL DUE			\$405,000.00

Email purchase order to Mindy Howa mindy.howa@pearson.com



September 23, 2015

To Whom It May Concern:

Certiport is also the worldwide sole source provider for the purchase of the following industry certification programs in the academic marketplace:

- Microsoft® Office Specialist (MOS) Program
- Microsoft Technology Associate (MTA) Program
- Adobe® Certified Association (ACA) Program
- Autodesk® Certified User (ACU) Program
- Intuit® QuickBooks Certified User (QBCU) Program
- HP® Accredited Technical Associate (ATA) Program
- Certiport Internet and Computing Core Fundamentals (IC3) Programs
- Certiprep Practice Tests
- MeasureUp® Practice Tests

Certiport is also the exclusive administrator of the Microsoft Office Specialist (MOS) and Microsoft Technology Associate (MTA) certification programs on behalf of Microsoft worldwide.

Certiport complies with the highest industry standards in assessing and certifying basic computing, information technology, and office application skills. Certiport offers certification assessment and testing services in more than 150 countries and 25 languages worldwide. Certiport delivers its certification tests through a network of over 12,000 Certiport Authorized Testing Centers worldwide.

Certiport is dedicated to providing every Certiport Authorized Testing Center and every testing customer with excellent service and support during their entire certification testing experience. Certiport is pleased to provide any additional information on its programs as needed. Please direct questions or comments to customerservices@certiport.com.

Thank you for your interest in our programs,

Sincerely,

Aaron Osmond
Vice President, Certiport Offering
Certiport, a business of NCS Pearson, Inc.



AGENDA REQUEST FORM

THE SCHOOL BOARD OF BROWARD COUNTY, FLORIDA

Special Order Request

☐ Yes ☒ No

Time

MEETING DATE

Nov 12 2014 10:15AM - Regular School Board Meeting

AGENDA ITEM

OPEN ITEMS

ITEM No.:

EE-6.

CATEGORY

EE. OFFICE OF STRATEGY & OPERATIONS

DEPARTMENT

Procurement & Warehousing Services

Open Agenda

☒ Yes ☐ No

TITLE:

Sole Source Recommendation of \$500,000 or Greater - 55-055E - Certiport Authorized Test Center

REQUESTED ACTION:

Approve the recommendation to award for the above contract. Contract Term: November 13, 2014, through November 12, 2015, 1 Year; User Department: Career, Technical, Adult and Community Education (CTACE); Award Amount: \$573,474; Vendor(s) Awarded: NCS Pearson, Inc.; M/WBE Vendor(s): None

SUMMARY EXPLANATION AND BACKGROUND:

Certiport provides students the access and practice with various software products to develop and attain the skills required for industry certifications; career and technical programs are offered throughout the District's schools (i.e. middle, high, and technical/magnet). Certiport is a sole source provider of the products that facilitate teacher training, student practice of industry certification exams, and student industry certification attainment in the following: Microsoft Office Word, Excel, PowerPoint, Access, and Outlook; Adobe Dreamweaver, Photoshop, Flash, and Premier-Pro; Intuit QuickBooks; AutoCAD User, AutoCAD Professional, AutoCAD User Revit, AutoCAD Professional Revit, AutoCAD User Inventor, AutoCAD Professional Inventor, and AutoCAD Professional Civil.

This agreement has been reviewed and approved as to form and legal content by the Office of the General Counsel.

SCHOOL BOARD GOALS:

☒ Goal 1: High Quality Instruction ☐ Goal 2: Continuous Improvement ☐ Goal 3: Effective Communication

FINANCIAL IMPACT:

The estimated financial impact will be \$573,474; funding source is the Carl D. Perkins Secondary Grant. There is no additional financial impact to the District.

EXHIBITS: (List)

(1) Executive Summary (2) Agreement (3) Financial Analysis Worksheet (4) Supplier Evaluation

BOARD ACTION:

APPROVED

(For Official School Board Records Office Only)

SOURCE OF ADDITIONAL INFORMATION:

Name: Enid Valdez

Phone: 754-321-8444

Name: Ruby Crenshaw

Phone: 754-321-0501

THE SCHOOL BOARD OF BROWARD COUNTY, FLORIDA

Senior Leader & Title

Maurice L. Woods - Chief Strategy & Operations Officer

Approved In Open
Board Meeting On:

NOV 12 2014

Signature

Maurice Woods

Fri Oct 31 10:27:19 2014

By:

School Board Chair