

CONTINUATION OF SUMMARY EXPLANATION AND BACKGROUND

This Bid will be replacing ITB 15-079B – Floor Finish System. At the January 21, 2015, School Board meeting, the Board amended the contract term of Bid 15-079B from one (1) year to six (6) months. This was due to lack of competition for the bid; only one (1) vendor submitted a proposal. In order to encourage competition for Bid 16-008B, Procurement & Warehousing Services utilized the latest list of approved floor finish sets from the Florida School Plant Management Association (FSPMA). The Material Safety Data Sheet for complete floor finish sets were then sent to the District's Risk Management department for approval prior to advertisement of the Bid.

The complete sets that were approved by Risk Management were listed as acceptable floor finish sets in the Bid. Vendors were also allowed the opportunity to submit other floor finish sets that were approved by FSPMA. Eight (8) sets were included on the Bid as approved by FSPMA and Risk Management department. This allowed for competition from more vendors, as the previous bid approved less sets for vendors to submit.

In order for the floor finish sets to be considered for award, each set's floor stripper and wax had to pass two (2) performance test phases, which were conducted and evaluated by staff from Physical Plant Operations' Custodial/Grounds department at Liberty Elementary School in Margate, Florida. Vendors were required to submit samples of the floor finish set's stripper and wax for the performance testing. The first phase of testing was conducted on June 11-12 and June 15-16, 2015. The second phase of testing was conducted on July 13-16, 2015. If the floor finish set's stripper and wax did not pass both performance test phases, it would not be considered for award.

Fifteen (15) responsive bids were submitted from nine (9) vendors. National Chemical Laboratories, Inc., is the awarded vendor as they were the lowest responsive bidder for the floor finish set that passed the performance testing. The winning products are: "Spit Shine" for the gloss restorer, "One" for the floor finish, "Nu-Kleen" for the detergent, and "Bare Bones" for the remover. All products are manufactured by National Chemical Laboratories, Inc. This procurement resulted in a total savings based on unit prices of \$517,395.