

**Recommendation to Reject All Proposals**  
**16-036V – Group Disability Coverage for School Board Employees**  
**September 1, 2015 Board Meeting**  
**Page 2**

**CONTINUATION OF SUMMARY EXPLANATION AND BACKGROUND**

The Superintendent's Insurance & Wellness Advisory Committee (SIWAC) held its annual contract renewal meeting on May 14, 2015. The Board's current disability carrier, MetLife submitted a 2016 renewal requesting a 33 percent rate increase. During negotiations, MetLife agreed to reduce its requested rate increase to 25 percent and finally to 20 percent for 2016. At the conclusion of negotiations, the SIWAC voted to accept and recommend to the Superintendent the 20 percent rate increase. MetLife's initial contract period expires on December 31, 2015. The current language allows for two (2) additional 1-year renewals. Their renewal request would have been their first renewal.

After further review by Benefits staff, it was decided that a new RFP should be released in order to potentially receive more competitive pricing for Group Disability Coverage; therefore, a draft RFP was prepared by staff and subsequently reviewed by the SIWAC during its June 4, 2015, meeting. The Procurement & Warehousing Services department released the above referenced RFP via DemandStar on June 18, 2015. Proposals were due on July 23, 2015.

The School Board of Broward County, Florida (SBBC) received two (2) proposals in response to RFP 16-036V – Group Disability Coverage for School Board Employees, one of which was found to be non-responsive.

As permitted by Section 6A-1.012(12)(c), Florida Administrative Code, which states in part, "If less than two responsive proposals for commodity or contractual services are received, the district school board may negotiate on the best terms and conditions or decide to reject all proposals."

No bid tabulation is being provided, per Florida Statute 119.071 (1)(b)(3): "If an agency rejects all bids, proposals, or replies submitted in response to a competitive solicitation and the agency concurrently provides notice of its intent to reissue the competitive solicitation, the rejected bids, proposals, or replies remain exempt from s. 119.07(1) and s. 24(a), Art. I of the State Constitution until such time as the agency provides notice of an intended decision concerning the reissued competitive solicitation or until the agency withdraws the reissued competitive solicitation. A bid, proposal, or reply is not exempt for longer than 12 months after the initial agency notice rejecting all bids, proposals, or replies."

Based upon the above, this item is being submitted requesting approval of the recommendation to reject all proposals. Upon approval, a new RFP will be issued.

The new RFP will be placed on a future School Board meeting prior to the expiration of the current RFP 14-002V – Group Disability Coverage for School Board Employees on December 31, 2015.