



AGENDA REQUEST FORM

THE SCHOOL BOARD OF BROWARD COUNTY, FLORIDA

Special Order Request

☐ Yes ☒ No

Time

Open Agenda

☒ Yes ☐ No

ITEM No.:

EE-2.

MEETING DATE

Aug 18 2015 10:15AM - Regular School Board Meeting

AGENDA ITEM

OPEN ITEMS

CATEGORY

EE. OFFICE OF STRATEGY & OPERATIONS

DEPARTMENT

Procurement & Warehousing Services

TITLE:

Recommendation of \$500,000 or Greater - 16-017V - Consulting Services for Employee Benefits Program

REQUESTED ACTION:

Approve the recommendation to award the above contract. Contract Term: October 1, 2015, through December 31, 2018; 3 Years, 3 Months; User Department: Benefits & Employment Services; Award Amount: \$1,800,000; Awarded Vendor(s): Gallagher Benefit Services, Inc.; MWBE Vendor(s): None

SUMMARY EXPLANATION AND BACKGROUND:

The School Board of Broward County, Florida, received one (1) proposal from Gallagher Benefit Services, Inc., in response to RFP 16-017V - Consulting Services for Employee Benefits Program.

See Supporting Docs for continuation of Summary Explanation and Background.

A copy of the RFP documents are available online at: <http://www.broward.k12.fl.us/supply/agenda/16-017V-CSFEBP.pdf>

This Agreement has been reviewed and approved as to form and legal content by the Office of the General Counsel.

SCHOOL BOARD GOALS:

☐ Goal 1: High Quality Instruction ☒ Goal 2: Continuous Improvement ☐ Goal 3: Effective Communication

FINANCIAL IMPACT:

The estimated financial impact will be \$1,800,000 for the term of the initial contract period.

See Supporting Docs for continuation of Financial Impact.

EXHIBITS: (List)

(1) Continuation of Summary Explanation and Background (2) Continuation of Financial Impact (3) Executive Summary (4) Agreement (5) Recommendation Tabulation (6) Financial Analysis Worksheet (7) MWBE Participation (8) No Bid Responses (9) Supplier Evaluation

BOARD ACTION:

APPROVED

(For Official School Board Records Office Only)

SOURCE OF ADDITIONAL INFORMATION:

Name: Dr. Dildra Martin-Ogburn

Phone: 754-321-3100

Name: Ms. Ruby Crenshaw

Phone: 754-321-0501

THE SCHOOL BOARD OF BROWARD COUNTY, FLORIDA**Senior Leader & Title**

Maurice L. Woods - Chief Strategy & Operations Officer

Approved In Open
Board Meeting On:

AUG 18 2015

Signature

Maurice Woods

Tuesday, August 04, 2015 10:58:30 AM

By:

Donna Fourn
School Board Chair

Electronic Signature

Form #4189 Revised 12/12
RWR/MLW/RC/DMO:ch

CONTINUATION OF SUMMARY EXPLANATION AND BACKGROUND

The awarded vendor will provide assistance in the development of RFPs under Florida Statute Section 112.08 (Group insurance for public officers, employees, and certain volunteers; physical examinations) for analysis and design of benefit plans, including Internal Revenue Service Section 125 Tax Code, coupled with providing assistance in drafting documents for the plans. In addition, the awardee will provide consulting services, as necessary, on matters relating to the Affordable Care Act and the Employee Benefits Program for District employees, as more fully described in the RFP, Section 4.6, Scope of Services.

Recommendation of \$500,000 or Greater
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CONTINUATION OF FINANCIAL IMPACT

The funding for this RFP will come from the Fringe Benefits Clearing Account. This contract has been negotiated with the best pricing available (flat annual rate). The financial impact amount represents an estimated contract value, as there may be additional cost(s) for special projects outside of the negotiated scope of services. The financial impact represents an estimated contract value; however, the amount authorized will not exceed the bid award amount.

EXECUTIVE SUMMARY

Recommendation of \$500,000 or Greater 16-017V – Consulting Services for Employee Benefits Program

A draft Request for Proposal (RFP) 16-002V, Employee Benefit Insurance Consultant Services, was developed and, subsequently, reviewed in a public meeting by the Superintendent's Insurance & Wellness Advisory Committee (SIWAC) on October 9, 2014. The RFP was released through Onvia's DemandStar on November 24, 2014. Consequently, the Procurement & Warehousing Services department received one (1) proposal in response to the RFP from:

Gallagher Benefit Services, Inc.

Upon receipt of the sole proposal, an addendum was released on January 7, 2015, stating in part, "If only one responsive proposal is received, the Committee will proceed without scoring the one responsive proposal and may negotiate the best terms and conditions with that sole proposer or may recommend the rejection of all proposals as permitted by Section 6A-1.012(12)(c), F.A.C."

On February 18, 2015, the School Board approved Item EE-5 to reject all bids for RFP 16-002V. Additionally, the summary informed the School Board that staff would conduct a vendor workshop, revise the RFP, and bring forth a follow-up item to extend the current contract with Gallagher Benefit Services, Inc., within 90 days and to request additional spending authority for the extended period (until such time a new RFP would be released, proposals evaluated, and a recommendation to award a new contract could be submitted to the School Board). On May 19, 2015, the School Board approved Item EE-1 to extend the contract and authorize additional spending authority, allowing for the re-release of the RFP.

In an effort to increase competition, respond to vendor questions, provide information and/or clarification, and to obtain feedback on the previously released RFP, Procurement & Warehousing Services' staff contacted numerous potential vendors via e-mail and telephone and inquired as to why they did not submit a proposal, as well as invited them to attend a pre-bid conference. The pre-bid conference allows potential vendors to comment on the contents of the previously released RFP and ask questions. The pre-bid conference was held on Wednesday, March 25, 2015, at the TSSC Building from 9:30-11:00 a.m.; only one (1) potential vendor attended the meeting.

Based on feedback received and reviewed by staff from the Procurement & Warehousing Services and Benefits departments, the RFP was revised prior to its re-release on April 23, 2015. Procurement & Warehousing Services' staff contacted potential proposers to alert them of the re-release of the RFP. Proposals were due on May 19, 2015; one (1) proposer submitted a response to the RFP:

Gallagher Benefit Services, Inc.

As permitted by Section 6A-1.012(12)(c), F.A.C., SIWAC entered into negotiations with the sole proposer, Gallagher Benefit Services, Inc., on June 4, 2015, based on scope of services, cost, and minority/women business enterprise participation. As a result of the negotiations, SIWAC voted to recommend to the Superintendent the following award:

Gallagher Benefit Services, Inc.

Gallagher Benefit Services, Inc., is a subsidiary of Arthur J. Gallagher & Co.; has more than 180 offices throughout the United States, is highly respected in the marketplace, and is the largest governmental consulting firm in Florida. One of its primary focus is the K-12 market, providing expertise in the development and design of employee benefits plans to all of their school districts clients.

To date, Gallagher Benefit Services, Inc., is contracted with over 850 clients in the public entity and scholastic fields; 53 percent represent counties and other governmental clients. Upon approval of this agenda item, the District and its employees will benefit from Gallagher Benefit Services, Inc.'s expertise in the market and its understanding of the District's objective to lower employee cost and provide high-value employee benefits.

AGREEMENT

THIS AGREEMENT is made and entered into as of this 18th day of August, 2015, by and between

THE SCHOOL BOARD OF BROWARD COUNTY, FLORIDA

(hereinafter referred to as "SBBC"),
a body corporate and political subdivision of the State of Florida,
whose principal place of business is
600 Southeast Third Avenue, Fort Lauderdale, Florida 33301

and

Gallagher Benefit Services, Inc.

(hereinafter referred to as "[GBS]"),
whose principal place of business is
Two Pierce Place
Itasca, IL 60143

WHEREAS, SBBC issued a Request for Proposal, identified as RFP 16-017V Consulting Services for Employee Benefits Program, dated April 23, 2015, (hereafter referred to as "RFP") and Addendum No. One, dated May 11, 2015 which are incorporated by reference herein, for the purpose of receiving proposals for consulting services for employee benefits program; and

WHEREAS, GBS offered a proposal dated May 18, 2015, (hereafter referred to as "Proposal") which is incorporated by reference herein, in response to RFP, and;

WHEREAS, GBS desires to provide to SBBC and SBBC desires to receive from GBS consulting services for employee benefits program described in the RFP.

NOW, THEREFORE, in consideration of the premises and of the mutual covenants contained herein and other good and valuable consideration, the receipt and sufficiency of which is hereby acknowledged, the Parties hereby agree as follows:

ARTICLE 1 - RECITALS

1.01 **Recitals.** The parties agree that the foregoing recitals are true and correct and that such recitals are incorporated herein by reference.

ARTICLE 2 – SPECIAL CONDITIONS

2.01 **Term of Agreement.** Unless terminated earlier pursuant to Section 3.05 of this Agreement, the term of this Agreement shall commence on October 1, 2015 and conclude on December 31, 2018. The term of this Agreement may by mutual agreement between SBBC and the Awardee, upon the Superintendent's Insurance & Wellness Advisory committee's approval, be extended for two (2) additional one-year periods (Renewal Contract Period). If needed upon, SBBC's sole option after the initial or any one-year renewal option, an extension of 180 days beyond the expiration date of the renewal period at a rate change not to exceed the PPI for the previous year. Procurement & Warehousing Services will, if considering renewing, request a letter of intent to renew from each Awardee, prior to the end of the current contract period. The Awardee will be notified when the recommendation has been acted upon by the School Board. All prices shall be firm for the initial term of the contract (3) years and as stated in Section 2.4 of this RFP. The Proposer agrees to this condition by signing its Proposal.

2.02 **Services.** GBS will provide SBBC with services as proposed in its Proposal and in compliance with this Agreement and the RFP and its Addenda and as negotiated and specified below:

The following additional services have been added to be included in the annual flat fee:

- Medicare Part D Analysis
- Plan Documents Review
- 112.08 Annual Filing
- Data Warehousing Tool
- 1 RFP per line of coverage per contract term
- Core Bid Protest Assistance/Support
 - Informal Protest Hearing
 - Producing request records and data previously produced by GBS
 - Lead Consultant to participate in initial deposition

2.03 **Cost of Services.** SBBC shall pay GBS the total flat annual fee, paid in monthly installments for employee benefit insurance consultant services to be provided to SBBC by GBS during the initial contract period from October 1, 2015 through December 31, 2018 as follows:

- 2015 - \$137,499
- 2016 - \$550,000
- 2017 - \$550,000
- 2018 - \$550,000

If SBBC elects to exercise its option after the initial contract period to extend the contract for one or both of the two (2) one-year renewal options and a rate increase is approved for the first renewal contract period, the increase shall also be in effect if SBBC enters into a second renewal contract period. Requests for price adjustments shall not exceed the percentage of change in the PPI Management and Technical Consulting Services #5416 for the previous 12 months of the anniversary date, but shall not exceed 3% per adjustment.

ARTICLE 2 – SPECIAL CONDITIONS

SBBC shall pay GBS the following hourly rates for special projects requested by SBBC, which fall outside of the negotiated scope of services for this contract:

Lead Consultant	\$270 per hour
Senior Consultant	\$250 per hour
Attorney	\$250 per hour
Consultant	\$170 per hour
Actuary	\$285 per hour

SBBC reserves the right to request a reduction in the hourly contract prices listed above, equal to the percentage of change of the PPI in the event of a reduction.

2.04 **Claims Auditing Services.** GBS agrees to conduct an annual randomly selected medical claims audit for review and financial evaluation, during the initial contract period.

2.05 **M/WBE** GBS will provide for M/WBE participation during its performance of services under this contract agreement by utilizing and M/WBE approved vendor and agrees to allocate a minimum of \$500 per RFP, preferable to a local Broward County vendor.

GBS also agrees to allocate a minimum of \$2,500 between October through December 2015 and thereafter \$5,000 annually (2016-2018) to the District's Broward Education Foundation for minority scholarships and for each one-year renewal period, if extended.

2.06 **Wellness Newsletter.** GBS agrees to pay \$500 annually towards the development of a monthly Employee Wellness Newsletter,

2.07 **Priority of Documents.** In the event of a conflict between documents, the following priority of documents shall govern.

- First: This Agreement, then;
- Second: Addendum No. One, dated, May 11, 2015 then;
- Third: RFP Number 16-017V - Consulting Services for Employee Benefits Program; then
- Fourth: The Proposal submitted in response to the RFP by Gallagher Benefit Services, Inc.

2.08 **Inspection of GBS's Records by SBBC.** GBS shall establish and maintain books, records and documents (including electronic storage media) sufficient to reflect all income and expenditures of funds provided by SBBC under this Agreement. All GBS's Records, regardless of the form in which they are kept, shall be open to inspection and subject to audit, inspection, examination, evaluation and/or reproduction, during normal working hours, by SBBC's agent or its authorized representative to permit SBBC to evaluate, analyze and verify the satisfactory performance of the terms and conditions of this Agreement and to evaluate, analyze

ARTICLE 2 – SPECIAL CONDITIONS

and verify any and all invoices, billings, payments and/or claims submitted by GBS or any of GBS's payees pursuant to this Agreement. GBS's Records subject to examination shall include, without limitation, those records necessary to evaluate and verify direct and indirect costs (including overhead allocations) as they may apply to costs associated with this Agreement. GBS's Records subject to this section shall include any and all documents pertinent to the evaluation, analysis, verification and reconciliation of any and all expenditures under this Agreement without regard to funding sources.

(a) GBS's Records Defined. For the purposes of this Agreement, the term "GBS's Records" shall include, without limitation, and any supporting documents that would substantiate, reconcile or refute any charges and/or expenditures related to this Agreement.

(b) Duration of Right to Inspect. For the purpose of such audits, inspections, examinations, evaluations and/or reproductions, SBBC's agent or authorized representative shall have access to GBS's Records from the effective date of this Agreement, for the duration of the term of this Agreement, and until the later of five (5) years after the termination of this Agreement or five (5) years after the date of final payment by SBBC to GBS pursuant to this Agreement.

(c) Notice of Inspection. SBBC's agent or its authorized representative shall provide GBS reasonable advance notice (not to exceed two (2) weeks) of any intended audit, inspection, examination, evaluation and or reproduction.

(d) Audit Site Conditions. SBBC's agent or its authorized representative shall have access to GBS's facilities and to any and all records related to this Agreement, and shall be provided adequate and appropriate work space in order to exercise the rights permitted under this section.

(e) Failure to Permit Inspection. Failure by GBS to permit audit, inspection, examination, evaluation and/or reproduction as permitted under this Section shall constitute grounds for termination of this Agreement by SBBC for cause and shall be grounds for the denial of some or all of any GBS's claims for payment by SBBC.

(f) Overcharges and Unauthorized Charges. If an audit conducted in accordance with this Section discloses overcharges or unauthorized charges to SBBC by GBS in excess of two percent (2%) of the total billings under this Agreement, the actual cost of SBBC's audit shall be paid by GBS. If the audit discloses billings or charges to which GBS is not contractually entitled, GBS shall pay said sum to SBBC within twenty (20) days of receipt of written demand under otherwise agreed to in writing by both parties.

(g) Inspection of Subcontractor's Records. GBS shall require any and all subcontractors, insurance agents and material suppliers (hereafter referred to as "Payees") providing services or goods with regard to this Agreement to comply with the requirements of this section by insertion of such requirements in any written subcontract. Failure by GBS to include such requirements in any subcontract shall constitute grounds for termination of this Agreement by SBBC for cause and shall be grounds for the exclusion of some or all of any

ARTICLE 2 – SPECIAL CONDITIONS

Payee's costs from amounts payable by SBBC to GBS pursuant to this Agreement and such excluded costs shall become the liability of GBS.

(h) **Inspector General Audits.** *GBS* shall comply and cooperate immediately with any inspections, reviews, investigations, or audits deemed necessary by the Florida Office of the Inspector General or by any other state or federal officials.

2.09 **Notice.** When any of the parties desire to give notice to the other, such notice must be in writing, sent by U.S. Mail, postage prepaid, addressed to the party for whom it is intended at the place last specified; the place for giving notice shall remain such until it is changed by written notice in compliance with the provisions of this paragraph. For the present, the Parties designate the following as the respective places for giving notice:

To SBBC:	Superintendent of Schools Broward County Public Schools 600 Southeast Third Avenue, 10th Floor Fort Lauderdale, Florida 33301
With a Copy to:	Director, Benefits & Employment Services 7770 W. Oakland Park Blvd. Sunrise, FL. 33351
To <i>GBS</i> :	Jeffrey P. Angello, Area President Gallagher Benefit Services, Inc. 2255 Glades Road, Suite 200E Boca Raton, FL. 33431
With a Copy to:	Barbara Crowe, Area Vice President Gallagher Benefit Services, Inc. 2255 Glades Road, Suite 200E Boca Raton, FL 33431

2.10 **Background Screening:** *GBS* agrees to comply with all requirements of Sections 1012.32 and 1012.465, Florida Statutes, and all of its personnel who (1) are to be permitted access to school grounds when students are present, (2) will have direct contact with students, or (3) have access or control of school funds, will successfully complete the background screening required by the referenced statutes and meet the standards established by the statutes. This background screening will be conducted by SBBC in advance of *GBS* or its personnel providing any services under the conditions described in the previous sentence. *GBS* shall bear the cost of acquiring the background screening required by Section 1012.32, Florida Statutes, and any fee imposed by the Florida Department of Law Enforcement to maintain the fingerprints provided with respect to *GBS* and its personnel. The parties agree that the failure of *GBS* to perform any of the duties described in this section shall constitute a material breach of this Agreement

ARTICLE 2 – SPECIAL CONDITIONS

entitling SBBC to terminate immediately with no further responsibilities or duties to perform under this Agreement. *GBS* agrees to indemnify and hold harmless SBBC, its officers and employees from any liability in the form of physical or mental injury, death or property damage resulting from *GBS*'s failure to comply with the requirements of this Section or with Sections 1012.32 and 1012.465, Florida Statutes.

2.11 **Liability.** This section shall survive the termination of all performance or obligations under this Agreement and shall be fully binding until such time as any proceeding brought on account of this Agreement is barred by any applicable statute of limitations.

A. By SBBC: SBBC agrees to be fully responsible up to the limits of Section 768.28, Florida Statutes, for its acts of negligence, or its employees' acts of negligence when acting within the scope of their employment and agrees to be liable for any damages resulting from said negligence.

B. By GBS: *GBS* agrees to indemnify, hold harmless and defend SBBC, its agents, servants and employees from any and all claims, judgments, costs, and expenses including, but not limited to, reasonable attorney's fees, reasonable investigative and discovery costs, court costs and all other sums which SBBC, its agents, servants and employees may pay or become obligated to pay on account of any, all and every claim or demand, or assertion of liability, or any claim or action founded thereon, arising or alleged to have arisen out of the products, goods or services furnished by GBS, its agents, servants or employees; the equipment of GBS, its agents, servants or employees while such equipment is on premises owned or controlled by SBBC; or the negligence of *GBS* or the negligence of *GBS*'s agents when acting within the scope of their employment, whether such claims, judgments, costs and expenses be for damages, damage to property including SBBC's property, and injury or death of any person whether employed by *GBS*, SBBC or otherwise.

ARTICLE 3 – GENERAL CONDITIONS

3.01 **No Waiver of Sovereign Immunity.** Nothing herein is intended to serve as a waiver of sovereign immunity by any agency or political subdivision to which sovereign immunity may be applicable or of any rights or limits to liability existing under Section 768.28, Florida Statutes. This section shall survive the termination of all performance or obligations under this Agreement and shall be fully binding until such time as any proceeding brought on account of this Agreement is barred by any applicable statute of limitations.

3.02 **No Third Party Beneficiaries.** The parties expressly acknowledge that it is not their intent to create or confer any rights or obligations in or upon any third person or entity under this Agreement. None of the parties intend to directly or substantially benefit a third party by this Agreement. The parties agree that there are no third party beneficiaries to this Agreement and that no third party shall be entitled to assert a claim against any of the parties based upon this Agreement. Nothing herein shall be construed as consent by an agency or political subdivision of the State of Florida to be sued by third parties in any matter arising out of any contract.

ARTICLE 3 – SPECIAL CONDITIONS

3.03 **Independent Contractor.** The parties to this agreement shall at all times be acting in the capacity of independent contractors and not as an officer, employee or agent of one another. Neither party or its respective agents, employees, subcontractors or assignees shall represent to others that it has the authority to bind the other party unless specifically authorized in writing to do so. No right to SBBC retirement, leave benefits or any other benefits of SBBC employees shall exist as a result of the performance of any duties or responsibilities under this Agreement. SBBC shall not be responsible for social security, withholding taxes, contributions to unemployment compensation funds or insurance for the other party or the other party's officers, employees, agents, subcontractors or assignees.

3.04 **Equal Opportunity Provision.** The parties agree that no person shall be subjected to discrimination because of age, race, color, disability, gender identity, gender expression marital status, national origin, religion, sex or sexual orientation in the performance of the parties' respective duties, responsibilities and obligations under this Agreement.

3.05 **Termination.** This Agreement may be canceled with or without cause by SBBC during the term hereof upon thirty (30) days written notice to GBS of its desire to terminate this Agreement. SBBC shall have no liability for any property left on SBBC's property by GBS after the termination of this Agreement. GBS agrees that any of its property placed upon SBBC's facilities pursuant to this Agreement shall be removed within ten (10) business days following the termination, conclusion or cancellation of this Agreement and that any such property remaining upon SBBC's facilities after that time shall be deemed to be abandoned, title to such property shall pass to SBBC, and SBBC may use or dispose of such property as SBBC deems fit and appropriate.

3.06 **Default.** The parties agree that, in the event that either party is in default of its obligations under this Agreement, the non-defaulting party shall provide to the defaulting party (30) days written notice to cure the default. However, in the event said default cannot be cured within said thirty (30) day period and the defaulting party is diligently attempting in good faith to cure same, the time period shall be reasonably extended to allow the defaulting party additional cure time. Upon the occurrence of a default that is not cured during the applicable cure period, this Agreement may be terminated by the non-defaulting party upon thirty (30) days notice. This remedy is not intended to be exclusive of any other remedy, and each and every such remedy shall be cumulative and shall be in addition to every other remedy now or hereafter existing at law or in equity or by statute or otherwise. No single or partial exercise by any party of any right, power, or remedy hereunder shall preclude any other or future exercise thereof. Nothing in this section shall be construed to preclude termination for convenience pursuant to Section 3.05.

3.07 **Annual Appropriation.** The performance and obligations of SBBC under this Agreement shall be contingent upon an annual budgetary appropriation by its governing body. If SBBC does not allocate funds for the payment of services or products to be provided under this Agreement, this Agreement may be terminated by SBBC at the end of the period for which funds have been allocated. SBBC shall notify the other party at the earliest possible time before such termination. No penalty shall accrue to SBBC in the event this provision is exercised, and SBBC shall not be obligated or liable for any future payments due or any damages as a result of termination under this section.

ARTICLE 3 – SPECIAL CONDITIONS

3.08 **Excess Funds.** If GBS receives funds paid by SBBC under this Agreement, it agrees to promptly notify SBBC of any funds erroneously received from SBBC upon the discovery of such erroneous payment or overpayment. Any such excess funds shall be refunded to SBBC with interest calculated from the date of the erroneous payment or overpayment. Interest shall be calculated using the interest rate for judgments under Section 55.03, Florida Statutes, applicable at the time the erroneous payment or overpayment was made by SBBC.

3.09 **Public Records.** Pursuant to Section 119.0701, Florida Statutes, any party contracting with SBBC is required to (a) keep and maintain available for public inspection any records that pertain to services rendered under this Agreement; (b) provide the public with access to public records on the same terms and conditions that SBBC would provide such records and at a cost that does not exceed the cost provided in Chapter 119, Florida Statutes or as otherwise provided by law; (c) ensure that public records that are exempt or confidential and exempt from public records disclosure requirements are not disclosed except as authorized by law; and (d) meet all requirements for retaining public records and transfer, at no cost to SBBC, all public records in that party's possession upon termination of its Agreement with SBBC and destroy any duplicate public records that are exempt or confidential and exempt from public records disclosure requirements. All of such party's records stored electronically must be provided to SBBC in a format that is compatible with SBBC's information technology systems. Each party shall maintain its own respective records and documents associated with this Agreement in accordance with the records retention requirements applicable to public records. Each party shall be responsible for compliance with any public documents request served upon it pursuant to Section 119.07, Florida Statutes, and any resultant award of attorney's fees for non-compliance with that law. Each party acknowledges that this Agreement and all attachments thereto are public records and do not constitute trade secrets.

3.10 **Student Records.** Notwithstanding any provision to the contrary within this Agreement, GBS shall fully comply with the requirements of Sections 1002.22 and 1002.221, Florida Statutes; FERPA, and any other state or federal law or regulation regarding the confidentiality of student information and records. GBS agrees, for itself, its officers, employees, agents, representatives, contractors or subcontractors, to fully indemnify and hold harmless SBBC and its officers and employees for any violation of this section, including, without limitation, defending SBBC and its officers and employees against any complaint, administrative or judicial proceeding, payment of any penalty imposed upon SBBC, or payment of any and all costs, damages, judgments or losses incurred by or imposed upon SBBC arising out of a breach of this covenant by GBS, or an officer, employee, agent, representative, contractor, or sub-contractor of GBS to the extent that GBS or an officer, employee, agent, representative, contractor, or sub-contractor of GBS shall either intentionally or negligently violate the provisions of this section or of Sections 1002.22 and/or 1002.221, Florida Statutes.

3.11 **Compliance with Laws.** Each party shall comply with all applicable federal and state laws, codes, rules and regulations in performing its duties, responsibilities and obligations pursuant to this Agreement.

ARTICLE 3 – SPECIAL CONDITIONS

3.12 **Place of Performance.** All obligations of SBBC under the terms of this Agreement are reasonably susceptible of being performed in Broward County, Florida and shall be payable and performable in Broward County, Florida.

3.13 **Governing Law and Venue.** This Agreement shall be interpreted and construed in accordance with and governed by the laws of the State of Florida. Any controversies or legal problems arising out of this Agreement and any action involving the enforcement or interpretation of any rights hereunder shall be submitted to the jurisdiction of the State courts of the Seventeenth Judicial Circuit of Broward County, Florida.

3.14 **Entirety of Agreement.** This document incorporates and includes all prior negotiations, correspondence, conversations, agreements and understandings applicable to the matters contained herein and the parties agree that there are no commitments, agreements or understandings concerning the subject matter of this Agreement that are not contained in this document. Accordingly, the parties agree that no deviation from the terms hereof shall be predicated upon any prior representations or agreements, whether oral or written.

3.15 **Binding Effect.** This Agreement shall be binding upon and inure to the benefit of the parties hereto and their respective successors and assigns.

3.16 **Assignment.** Neither this Agreement nor any interest herein may be assigned, transferred or encumbered by any party without the prior written consent of the other party. There shall be no partial assignments of this Agreement including, without limitation, the partial assignment of any right to receive payments from SBBC.

3.17 **Incorporation by Reference.** Exhibits attached hereto and referenced herein shall be deemed to be incorporated into this Agreement by reference.

3.18 **Captions.** The captions, section designations, section numbers, article numbers, titles and headings appearing in this Agreement are inserted only as a matter of convenience, have no substantive meaning, and in no way define, limit, construe or describe the scope or intent of such articles or sections of this Agreement, nor in any way effect this Agreement and shall not be construed to create a conflict with the provisions of this Agreement.

3.19 **Severability.** In the event that any one or more of the sections, paragraphs, sentences, clauses or provisions contained in this Agreement is held by a court of competent jurisdiction to be invalid, illegal, unlawful, unenforceable or void in any respect, such shall not affect the remaining portions of this Agreement and the same shall remain in full force and effect as if such invalid, illegal, unlawful, unenforceable or void sections, paragraphs, sentences, clauses or provisions had never been included herein.

3.20 **Preparation of Agreement.** The parties acknowledge that they have sought and obtained whatever competent advice and counsel as was necessary for them to form a full and complete understanding of all rights and obligations herein and that the preparation of this Agreement has been their joint effort. The language agreed to herein expresses their mutual

ARTICLE 3 – SPECIAL CONDITIONS

intent and the resulting document shall not, solely as a matter of judicial construction, be construed more severely against one of the parties than the other.

3.21 **Amendments.** No modification, amendment, or alteration in the terms or conditions contained herein shall be effective unless contained in a written document prepared with the same or similar formality as this Agreement and executed by each party hereto.

3.22 **Waiver.** The parties agree that each requirement, duty and obligation set forth herein is substantial and important to the formation of this Agreement and, therefore, is a material term hereof. Any party's failure to enforce any provision of this Agreement shall not be deemed a waiver of such provision or modification of this Agreement unless the waiver is in writing and signed by the party waiving such provision. A written waiver shall only be effective as to the specific instance for which it is obtained and shall not be deemed a continuing or future waiver.

3.23 **Force Majeure.** Neither party shall be obligated to perform any duty, requirement or obligation under this Agreement if such performance is prevented by fire, hurricane, earthquake, explosion, wars, sabotage, accident, flood, acts of God, strikes, or other labor disputes, riot or civil commotions, or by reason of any other matter or condition beyond the control of either party, and which cannot be overcome by reasonable diligence and without unusual expense ("Force Majeure"). In no event shall a lack of funds on the part of either party be deemed Force Majeure.

3.24 **Survival.** All representations and warranties made herein, indemnification obligations, obligations to reimburse SBBC, obligations to maintain and allow inspection and audit of records and property, obligations to maintain the confidentiality of records, reporting requirements, and obligations to return public funds shall survive the termination of this Agreement.

3.25 **Contract Administration:** SBBC has delegated authority to the Superintendent of Schools or his/her designee to take any actions necessary to implement and administer this Agreement.

3.26 **Authority.** Each person signing this Agreement on behalf of either party individually warrants that he or she has full legal power to execute this Agreement on behalf of the party for whom he or she is signing, and to bind and obligate such party with respect to all provisions contained in this Agreement.

IN WITNESS WHEREOF, the Parties hereto have made and executed this Agreement on the date first above written.

FOR SBBC

(Corporate Seal)

THE SCHOOL BOARD OF BROWARD
COUNTY, FLORIDA

By


Donna P. Korn, Chair

ATTEST:


Robert W. Runcie, Superintendent of Schools

Approved as to Form and Legal Content:

 07/15/15
Office of the General Counsel

FOR GBS

(Corporate Seal)

ATTEST:

Gallagher Benefit Services, Inc.

By [Signature]
Jeffrey P. Angello, Area President

[Signature], Secretary

-or-

Witness

Witness

The Following Notarization is Required for Every Agreement Without Regard to Whether the Party Chose to Use a Secretary's Attestation or Two (2) Witnesses.

STATE OF Florida

COUNTY OF Palm Beach

The foregoing instrument was acknowledged before me this 15th day of July, 2015 by Jeffrey P. Angello of Gallagher Benefit Services, on behalf of the corporation/agency.
Name of Person
Name of Corporation or Agency

He/She is personally known to me or produced _____ as
identification and did/did not first take an oath. Type of Identification

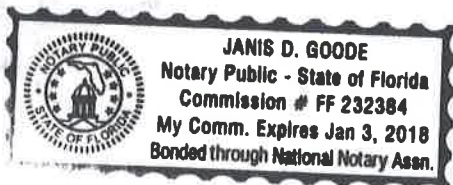
My Commission Expires:

[Signature]
Signature - Notary Public

Janis D. Goode
Printed Name of Notary

(SEAL)

Jan 3 2018
Notary's Commission No./



The School Board of Broward County, Florida
Procurement & Warehousing Services

RFP No.: <u>16-017V</u>	Tentative Board Meeting Date*: <u>AUGUST 18, 2015</u>
Description: <u>CONSULTING SERVICES FOR EMPLOYEE BENEFITS PROGRAM</u>	Notified: <u>425</u> Downloaded: <u>21</u>
	RFP Rec'd: <u>1</u> No Bids: <u>5</u>
For: <u>BENEFITS DEPARTMENT</u> (School/Department)	RFP Opening: <u>MAY 19, 2015</u>
Fund: <u>FRINGE BENEFITS CLEARING ACCOUNT</u>	Advertised Date: <u>APRIL 23, 2015</u>
	Award Amount: <u>\$1,800,000</u>

POSTING OF RFP RECOMMENDATION/TABULATION: RFP Recommendations and Tabulations will be posted in the Procurement & Warehousing Services and www.Demandstar.com on JUNE 9, 2015 @ 3:00 PM, and will remain posted for 72 hours. Any person who is adversely affected by the decision or intended decision shall file a notice of protest, in writing, within 72 hours after the posting of the notice of decision or intended decision. The formal written protest shall be filed within ten (10) days after the date the notice of protest is filed. Failure to file a notice of protest or failure to file a formal written protest shall constitute a waiver of proceedings under this chapter. Section 120.57(3)(b), Florida Statutes, states that "The formal written protest shall state with particularity the facts and law upon which the protest is based." Saturdays, Sundays, state holidays and days during which the school district administration is closed shall be excluded in the computation of the 72-hour time period provided. Filings shall be at the office of the Director of Procurement & Warehousing Services, 7720 West Oakland Park Boulevard, Suite 323, Sunrise, Florida 33351. Any person who files an action protesting an intended decision shall post with the School Board, at the time of filing the formal written protest, a bond, payable to The School Board of Broward County, Florida, (SBBC), in an amount equal to one percent (1%) of the estimated value of the contract. Failure to post the bond required by SBBC Policy 3320, Part VIII, Purchasing Policies, Section N, within the time allowed for filing a bond shall constitute a waiver of the right to protest.

(*) The Cone of Silence, as stated in the RFP, is in effect until this RFP is approved by SBBC. The School Board meeting date stated above is a tentative date. Confirm with the Purchasing Agent of record for the actual date the Cone of Silence has concluded.

RECOMMENDATION/TABULATION

ONE PROPOSAL WAS RECEIVED IN RESPONSE TO RFP-16-017V – CONSULTING SERVICES FOR EMPLOYEE BENEFITS PROGRAM.

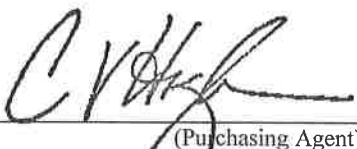
IN ACCORDANCE WITH SECTION 5.5 OF THE RFP, IF ONLY ONE PROPOSAL IS RECEIVED, THE SUPERINTENDENT'S INSURANCE AND WELLNESS ADVISORY COMMITTEE MAY PROCEED WITHOUT SCORING THE ONE RESPONSIVE PROPOSAL AND MAY NEGOTIATE THE BEST POSSIBLE TERMS AND CONDITIONS WITH THE SOLE PROPOSER IN ACCORDANCE WITH SECTION 6A-1.012(12)(c), F.A.C.

BASED UPON THE RECOMMENDATION OF THE SUPERINTENDENT'S INSURANCE AND WELLNESS ADVISORY COMMITTEE, IT IS RECOMMENDED THAT THE FOLLOWING LISTED PROPOSER BE RECOMMENDED FOR AWARD.

GALLAGHER BENEFIT SERVICES, INC.

CONTRACT PERIOD: OCTOBER 1, 2015 THROUGH DECEMBER 31, 2018

By: _____


(Purchasing Agent)

Date: 6/9/15

The School Board of Broward County, Florida, prohibits any policy or procedure which results in discrimination on the basis of age, color, disability, gender expression, national origin, marital status, race, religion, sex or sexual orientation. Individuals who wish to file a discrimination complaint, may call the Executive Director, Benefits & EEO Compliance at 754-321-2150 or Teletype Machine (TTY) at 754-321-2158.

Individuals with disabilities requesting accommodations under the Americans with Disabilities Act (ADA) may call the Equal Educational Opportunities (EEO) at 754-321-2150 or Teletype Machine (TTY) at 754-321-2158.

FINANCIAL ANALYSIS WORKSHEET

Buyer/PA: Charles High		Preparation Date: July 6, 2015
RFP Number: 16-017V		
Title: Consulting Services for Employee Benefits Program		
Award Amount: \$1,800,000		
<p>Current Bid: 13-001N</p> <p>Award Period: 6/1/2012 – 9/30/2015 (3 Years, 4 Months)</p> <p>Original Award Amount: \$1,876,090</p> <p>SAP REPORT:</p> <p>Report Date: 7/6/2015</p> <p>Amount of Purchase Orders: \$1,562,322</p> <p>Amount of P-Card Purchases: \$ 0</p> <p>Invoiced-to-Date Amount: \$1,562,322</p> <p>Average Monthly Expenditure: \$ 39,058</p>		
AWARDED VENDORS		AMOUNT SPENT
Gallagher Benefit Services, Inc.		\$1,562,322

The School Board of Broward County, Florida
Request for Proposal (RFP) 16-017V
Consulting Services for Employee Benefits Program
M/WBE Participation

Recommended Awardee	Certification Number	Expiration Date	Ethnicity	M/WBE Sub-Consultant Participation and Community Involvement	SBBC Scholarship Foundation – Commitment to Minority Students
HP Office Products, Inc.	7007-6725	7/29/17	Caucasian Female	Purchase of Office Supplies - \$500	
S. Davis & Associates, P.A.	7007-762	12/03/17	African-American	CPA and Auditing Services - \$15,000 per project	

NO BID RESPONSES

Recommendation of \$500,000 or Greater 16-017V - Consulting Services for Employee Benefits Program

Deloitte Consulting, LLP

Our company will not be submitting a bid due to the unlimited liability in the Indemnification section of the RFP.

Willis Group

Our company is interested in this opportunity; however, it fell at a time when we had to place priority on servicing existing clients rather than focusing on a new client that is particularly large and complex.

AON Hewitt

Our company will not be submitting a bid due to the unlimited liability in the Indemnification section of the RFP.

Siver Insurance Consultants

Our firm has two full-time consultants who do employee benefits consulting work. We did not feel that we have the resources needed to provide the services you would need.

Mercer

Mercer declined to quote due to the fact that inclusion of a limitation of liability provision in our agreements is important and the senior business leadership of Mercer has mandated that an enforceable limitation of liability provision be in place in all client agreements.

Gehring Group

We would not be able to meet the requirements of the RFP due to the size of the number of employees.

FBMC Benefits Management

We have received and carefully considered all of the requirements of the current procurement. The detail and extensiveness of the medical-related consulting requirements are not of FBMC's core competency.

SUPPLIER / PRODUCT EVALUATION FORM

The purpose of this evaluation form is to rate a supplier's performance. Completion of this form will aid the Procurement & Warehousing Services Department in determining the quality of goods and/or services purchased for the District. Your input will be used in the evaluation of future bids or proposals submitted by this supplier. Please return completed evaluation form to:

Procurement & Warehousing Services Department
Technology and Support Services Center
7720 West Oakland Park Boulevard, Sunrise, Florida 33351
For assistance with this form, please contact (754) 321-0527 or
E-mail to: charles.high@browardschools.com

SECTION 1 – SUPPLIER EVALUATION

Supplier Company Name: Gallagher Benefit Services, Inc.
Supplier Contact: Jeffrey Angello, Area President and/or Barbara Crowe, Area Vice President
Contact Telephone: (561) 998-6802 or (561) 998-6747

Bid No.: 13-001N Purchase Order No.: _____

What was the product / service? Employee Benefits Insurance Consultant Services

1. How do you rate the supplier in the following areas?

	1 Poor	2 Fair	3 Good	4 Very Good	5 Excellent
Overall Customer Service	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
Delivery as Scheduled or Promised	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>

2. How satisfied are you with the supplier?

1	2	3	4
Not Satisfied <input type="checkbox"/>	Somewhat Satisfied <input type="checkbox"/>	Satisfied <input type="checkbox"/>	Very Satisfied <input checked="" type="checkbox"/>

3. Will you use them again? Yes ☒ No ☐

SECTION 2 – PRODUCT / SERVICE EVALUATION

4. How do you rate their product / service?

	1 Poor	2 Fair	3 Good	4 Very Good	5 Excellent
Compliance with Specifications	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
Quality as Compared to Similar Products/Services	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
Price as Compared to Similar Products/Services	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>

5. Would you purchase this product or use this vendor again?

1	2	3	4
Very Unlikely <input type="checkbox"/>	Unlikely <input type="checkbox"/>	Probably <input type="checkbox"/>	Definitely <input checked="" type="checkbox"/>

*If not, please explain why in comments.

SECTION 3 – END-USER INPUT

Please share any additional information regarding this supplier or the product / service provided. If this supplier's performance is unsatisfactory, please tell us why. You may attach an additional sheet if necessary.

*Comments: _____

Name / Title: Dr. Dildra Martin-Ogburn, Director
School / Department: Benefits & Employment Services
Contact Telephone: (754) 321-3111
Participant's Signature: [Signature] Date: 7/2/15