Bid Recommendation of \$500,000 or Less 15-050E – Event Management System (EMS) December 9, 2014 Board Agenda Page 2

CONTINUATION OF SUMMARY EXPLANATION AND BACKGROUND

This lack of a district-wide database has resulted in the following; no uniform application of School Board Policy 1341; inconsistency at the schools in applying appropriate fees due; the inability to of the District to ascertain revenues derived from the leasing of the school facilities and gather critical data regarding the utilization/leasing of school facilities, etc.

To rectify these inabilities and ensure consistency in the district-wide application School Board Policy 1341, the District issued a Request for Proposal (RFP) for a computerized tool that provides a fully interactive, real-time access via the internet or the District's intranet, and allow the District's customers or a potential lessee to use a standard internet browser to view event schedules, browse facilities and search for spaces that could be available for rent at school facilities. Additionally, a system that would enable tracking and auditing of the school leases, and has query capabilities to enable retrieval of critical data regarding the leasing and utilization of the school facilities. A district committee, including Principal's from each school level have been included in all research and pre-planning processes. The Principal's on the committee were an important part of the demonstration and subsequent recommendation of the proposed district wide system.

A copy of the bid is available online at: http://www.broward.k12.fl.us/supply/docs/contract/15-050E Event Management System.pdf.

Prior to pursuing the acquisition of the system, the District began the process of developing the system inhouse. Due to the lack of programming resources and requirement complexities associated with a comprehensive district-wide system, it was deemed to be more cost effective to license a system. The high level district-wide requirements taken into consideration included the development of facility scheduling; contract compliance; fee schedule incorporation; invoicing and fee collection; system security; workflow processing and approvals; reporting; provisions for audit controls; and an internal training and support infrastructure.

Additionally, staff researched other school districts who utilized the Event Management System (EMS) or a similar system to lease and/or track the utilization of its facilities. The results of this research indicated that the following school districts that used EMS realized the revenues cited herein: The Boulder Valley School, Colorado realized \$740,000 in one year; and the Rochester Community Schools, Michigan, realized \$960,000 annually in five (5) years. Also, the Palm Beach County School District utilizes a system similar to the EMS, and realized \$3,500,000.00 in FY 2013/14 from the leasing of its school facilities. Communication with Miami-Dade County Public Schools indicates that they do not have a system similar to EMS.

It should be noted that a one-time transaction fee will be charged per application, which would be utilized to recoup the amount spent in purchasing the EMS and paying for the annual maintenance license.