

## EXECUTIVE SUMMARY

### 53-111E / 54-064E – Personal Computers, Laptops, and Technical Support

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The District is committed to ensuring that all students receive a high-quality education through world-class curriculum, with a focus on providing students with the tools necessary for success. Computers are an essential tool for meeting the District's strategic goals. This item seeks Board approval of the amended Lenovo (United States), Inc. (Lenovo) agreement, piggybacked on Broward College's Agreement, for the purchase of personal computers, laptops, and technical support.

#### BACKGROUND

The following timeline illustrates the history leading up to this request for approval:

Board Date	Action Requested	Action Approved
May 21, 2013	Request for spending authority / Piggyback Broward College Contract	Item passed with \$2.3 million spend authority
January 22, 2014	Approve District Agreement with Lenovo / Request for additional spending authority	Projected spending \$16 million (no cap spending authority allowing flexible non-IT spending) / Approved agreement, pending signatures

The May 21, 2013 item was presented as FF-2, a request for spending authority specifically for the Digital-5 pilot. At this time, the Districts' Partnership for Assessment of Readiness for College and Careers (PARCC), Assessment-ready, student-to computer ratio was 8:1. The spending authority requested for this item was approximately \$2.3 million. The actual spend was \$2.28 million. Although focused on Digital-5 initiative, this pilot was the first major attempt to address this wide gap of modern computers in our schools.

To achieve the goal of providing computers as an essential tool, the technology acquisition, RFP 14-041E - Personal Computers, Laptops/Notebooks, Desktops and Tablet Systems, was developed and advertised for bid in September 2013, and evaluated in October 2013. At the conclusion of the evaluation process, the Evaluation Committee recommended to award the contract to Lenovo. Due to a protest by another vendor, the recommendation to award was delayed. During the time the protest concerns were being addressed, the District revisited the Broward College contract with Lenovo (approved in May 2013 specifically to support the successful District Digital 5 Project) as a vehicle to procure computers for the highly anticipated back-to-school period.

The January 22, 2014 item was presented as EE-2, and required a District agreement to be executed for all piggybacks. A request to approve an agreement (pending signatures) was presented to the Board.

This item was presented as a temporary vehicle to address the modern computer gap prior to the start of the 2014-15 school year. After conversations with IT and various departments, a projected spend (from various sources) of \$16 million was discussed during the Board meeting. The actual spend was approximately \$23.5 million. These purchases have addressed the transition to State Standards, online

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assessments, and migration of print to digital, through a District technology refresh program. The 2014 investments to-date had a direct impact on the district's Florida Standards Assessment-ready (formerly PARCC), student-to-computer ratio reducing it to 4.89:1.

Subsequently, Lenovo requested changes to the proposed agreement to include indemnity provisions that corresponded to those existing in the Broward College Agreement. After several discussions, all matters that delayed the execution of the agreement with Lenovo were resolved. A revised agreement has been reviewed and approved as to form and legal content by the Office of the General Counsel, and executed by Lenovo.

**RECOMMENDATION**

Approval of this request identifies an immediate, temporary vehicle to relieve pending demand of various grants, departments and schools-based computer requests. This temporary solution will also provide us the time needed to review the pending award of RFP 14-041E.